



Telecom chief quits to chorus of criticism

Chairman blames poor service on strikes

By Tony Dawe and Craig Seton

Sir George Jefferson announced his resignation as chairman of British Telecom yesterday after admitting that the company had suffered a difficult year with "an unsatisfactory level of service in the first half of 1987".

Sir George's surprise announcement to 2,000 shareholders at the annual meeting in Birmingham did not spare him from a barrage of criticism.

His resignation was also seized on by critics of the Government's privatization programme as a mark of growing disquiet over the performance of the newly independent BT.

The news of his departure

was cheered by delegates from the Union of Communication Workers at the TUC in Blackpool and Mr Bryan Gould, Labour's chief spokesman on trade and industry, said that Sir George, as one of the principal architects of privatization, was paying the price for "manifest public disenchantment" with British Telecom, privatized three years ago.

But senior sources within the Department of Trade and Industry were insisting last night that far from pressur-

izing Sir George to go, ministers had wanted him to stay longer. He was thought to be doing a good job in reorganizing a huge and unwieldy organization.

Sir George, who is 66 and has been with BT for seven years, had intended stepping down last year but was asked by fellow directors to stay until the general election was over and the Labour Party's threat to renationalize BT removed. He will be succeeded by Mr Iain Vallance, aged 44, the chief executive.

There seems little doubt that the timing of his resignation has been influenced by mounting criticisms of BT, many of them voiced at yesterday's meeting at the National Exhibition Centre in Birmingham.

Profits rise 25

izing Sir George to go, ministers had wanted him to stay longer. He was thought to be doing a good job in reorganizing a huge and unwieldy organization.

Sir George, who is 66 and has been with BT for seven years, had intended stepping down last year but was asked by fellow directors to stay until the general election was over and the Labour Party's threat to renationalize BT removed. He will be succeeded by Mr Iain Vallance, aged 44, the chief executive.

There seems little doubt that the timing of his resignation has been influenced by mounting criticisms of BT, many of them voiced at yesterday's meeting at the National Exhibition Centre in Birmingham.

Reports in *The Times* that BT was overcharging customers by millions of pounds because of faulty metering and equipment are the latest in a line of complaints which led the National Consumer Council to declare that British Telecom was considered Britain's worst public service.

Other complaints have centred on "soft porn" telephone entertainment services and the introduction of new telephone boxes.

After Sir George's announcement, many shareholders questioned him closely about the reports of overcharging.

Sir George claimed the reports were "wholly exaggerated" and would not affect the company's profitability but he did announce measures to try to improve the faults.

Mr John Raisman, who is to become non-executive deputy chairman, leapt to the defence of Sir George after the chairman had announced that he was resigning.

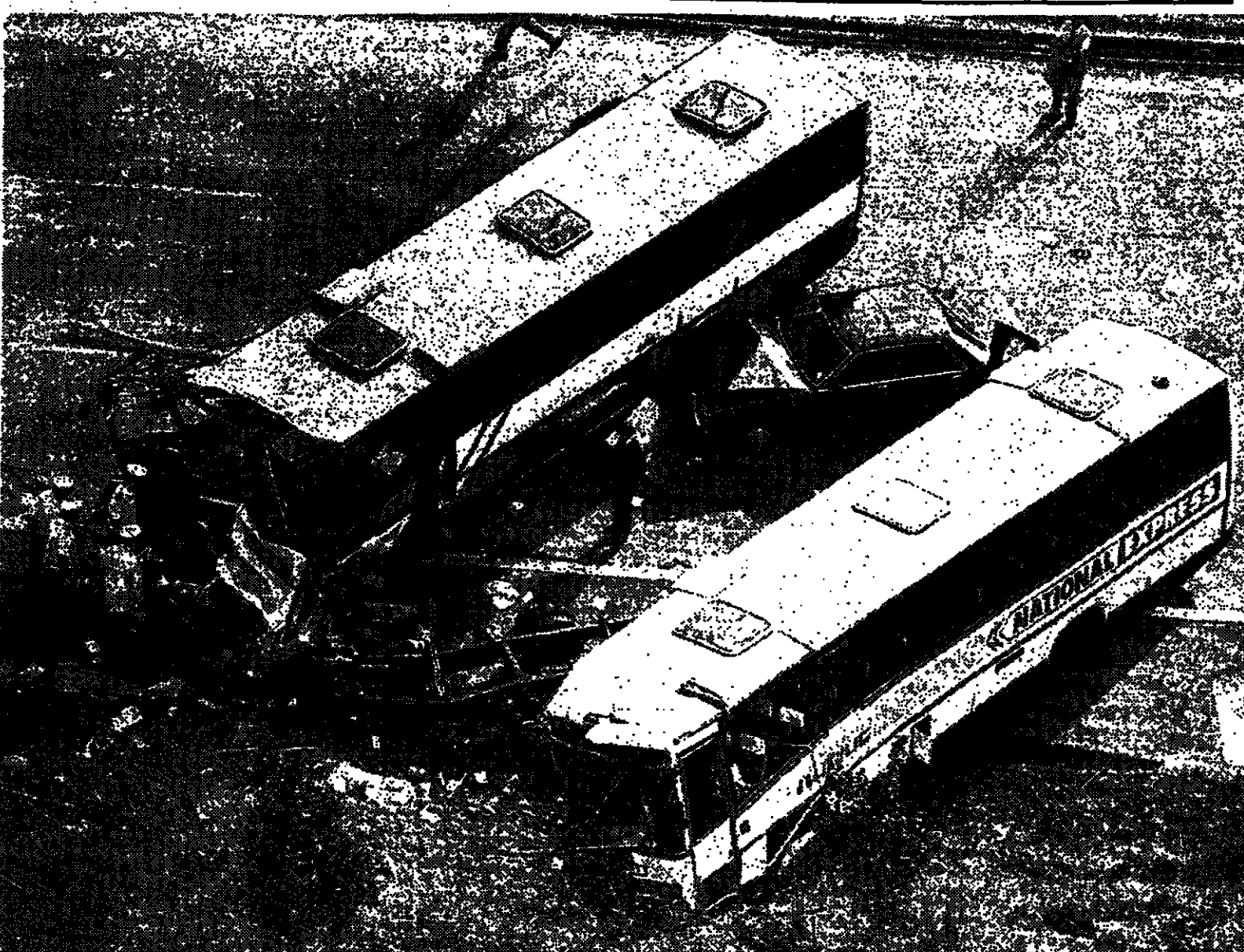
In his final speech to shareholders, Sir George blamed BT's troubles on the engineers' strike at the start of the year and on delays in delivery of the new System X electronic exchanges.

But he said the company was continuing to employ huge levels of capital investment, more than £2.1 billion last year, and was able to do so because of the company's continuing profitability. BT had previously announced a profit of £2 billion in the 1986/87 year and yesterday revealed that profits for the first quarter of the year had risen by more than 10 per cent, to £561 million before tax.

Sir George ended by announcing his resignation. Immediately the criticism began, with Mr Don Stuckland, an engineer from Nottingham, brandishing a copy of *The Times* and demanding to know what the company proposed to do about "this scandal of metering errors".

Sir George replied that new

Motorway U-turn leaves four dead, 74 injured



Sandwiched between the front of two coaches, the broken chassis of a van in which two men died, and behind it a Granada whose driver escaped

Van runs into oncoming coaches

By Ruth Gledhill, Stewart Tandler and Rodney Cowton

Four people were killed and 74 injured when a van tried to do a U-turn on the M4 motorway near Heathrow airport, London, yesterday afternoon.

The injured were taken to five hospitals in west London: 32 were later said to have serious injuries. Twenty were still in hospital last night, one in intensive care.

The accident occurred opposite the Heston service station, one of the busiest stretches of road in Britain. Both carriageways were closed almost instantly and huge traffic jams built up.

Helicopters ferried in medical help for doctors on the scene and senior police officers organising the rescue operation.

The accident happened just after 2 pm when a medium-sized blue van, loaded with bottles of beer, pulled out from the hard shoulder on the west bound carriageway, and tried to make a U-turn through an emergency crossing point in the central barrier, onto the eastbound carriageway. As it did so it struck a coach which was carrying a party of tourists westward on

an afternoon trip to Windsor; the impact forced the coach through the gap in the barrier onto the eastbound carriageway.

Part of the van was demolished on the westbound carriageway, but some of it was carried onto the eastbound carriageway where it was struck by a National Express coach carrying 46 passengers from Penzance to London.

This coach then slewed across the motorway trapping a blue Ford Granada, travelling east, and crushing it against the Windsor-bound coach. Both coaches ended up facing in the same direction diagonally onto the hard shoulder of the eastbound carriageway.

The four dead people were said to be the driver and his mate in the van, a woman coach passenger, and an elderly man from the National Express coach.

A witness said the driver of the Ford Granada, which was sandwiched between the two

coaches, walked away unscathed.

Other witnesses spoke of bodies and seriously injured coach passengers strewn across the road. All M4 traffic was halted yesterday afternoon.

A cashier working on the petrol pump at the Granada service station, who saw the accident, said, "The blue van stopped on the hard shoulder of the west-bound carriageway. The driver was looking behind him as if he was waiting for a gap in the traffic to pull out.

"He seemed to see a gap and suddenly swung out and tried to turn across the motorway between a gap in the barrier.

"One of the coaches was coming along in the fast lane at the other side, doing about 70 miles per hour. There was this almighty bang and he hit him. The van just disintegrated as if a bomb had gone off inside it."

Mr John Tapp, manager of the service station, was among the first on the scene.

"There was a very loud explosion. We rushed out of the office and realized there had been a bad crash on the

motorway. I and some of my staff ran out and jumped over the fence. The eastbound traffic had come to a complete standstill. Westbound, there was just one lane still open. We began to move some debris to help the traffic through but the police quickly blocked the motorway. We then noticed that there were a large number of people, mostly injured, coming out of the coaches and walking around in a dazed fashion.

"We ran back into the office and found all the first aid material we could lay our hands on. We handed bandages to those who could help themselves and tried to bandage those who could not.

"Considering the type of accident it was, everyone was very calm and there was no panic. The worst thing was the two coach drivers who were trapped. We could do nothing for them. There were other people also who could not get out of the coaches.

"One of the coach drivers was hanging out and had to be supported until the fire brigade could cut him out. It took them over an hour to rescue

Continued on page 24, col 1

Heyssel 25 extradited to Belgium

From Philip Jacobson

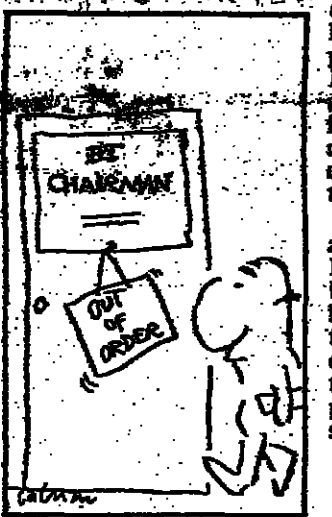
A high-speed convoy of a dozen vehicles, escorted by armed police motorcyclists, yesterday brought the extradited Liverpool soccer fans to their first appointment with Belgian justice.

Two hours after boarding a military aircraft at Brize Norton Royal Air Force base in Oxfordshire, 25 of the 26 men taking part in the soccer riot at Heysel Stadium were hustled into the imposing Palais de Justice and a first confrontation with the magistrate in charge of the case, Mrs Miriam Coppieers.

According to police sources, Mrs Coppieers immediately began the process of identification and preliminary interrogation before formal charges are laid against each of the Britons.

● LONDON: One of the 26 fans avoided extradition to Belgium yesterday as he is facing serious charges in an English court today (Frances Gibb writes). Anthony Hogan, aged 23, of Norwood Way, West Derby, Liverpool, is expected to plead not guilty to assault charges at Liverpool Crown Court.

Forgotten three, page 8



Labour lays blame on Government

By Martin Fletcher, Political Reporter

Opposition MPs seized on Sir George Jefferson's resignation as chairman of British Telecom yesterday as evidence of Government fears that BT's poor performance was damaging its privatization programme.

Mr Bryan Gould, Shadow Trade and Industry Secretary, said it was almost unbelievable that, as a 49 per cent shareholder in BT, the Government was not involved in Sir George's decision to go, and demanded a full statement on its role in the affair.

"It seems to me that as one of the principal architects of privatization, Sir George is now paying the price for the manifest public disenchantment with the privatized BT."

Mr Gould said the reports in *The Times* of overcharging by BT were almost sufficient reason for Sir George to resign, let alone all the other criticism of BT over recent months.

However senior sources within the Department of Trade and Industry insisted last night that ministers had wanted Sir George to stay longer. He was reckoned to be

doing a good job in reorganising a huge and unwieldy organization. But Lord Young of Gifford, the Secretary of State, and other ministers were far from complacent about BT's performance.

They are determined to keep the pressure on BT's management to improve standards, using as their principal weapon the review in 1990 of BT's service. At present BT and Mercury enjoy a duopoly, but ministers could use the review to introduce much greater competition.

Mr John Buncher, a junior trade minister, raised the possibility for the first time publicly during an interview on BBC Radio yesterday.

Mr John Gilling, general secretary of the National Communications Union, insisted yesterday that there was no connection between Sir George's departure and the outcry over British Telecom's service to customers.

"We expected him to go long before the avalanche of criticism of BT," Mr Gilling said, outside the TUC conference at Blackpool.

Support for Kinnock on selection of MPs

By Philip Webster and Roland Radd

Trade union leaders face urgent talks over the next two weeks in an attempt to agree on how to implement Mr Neil Kinnock's plan to involve all party members in the selection of Labour MPs.

Mr Kinnock, the Labour leader, completed a brief visit to the TUC in Blackpool yesterday having secured backing in talks with union leaders for widening the franchise by introducing a system

TUC reports 4
Labour's civil war 12
Leading article 13

of one member one vote, which is likely to be put to the Labour conference in Brighton at the end of the month.

A change in the present system of selections by general management committees, which will be bitterly fought by the far left, is now certain.

But there are divisions between unions and within them over the precise method to be chosen. Some of them are moving away from Mr Kinnock's initial preference for giving the unions a guaranteed share of the vote in an electoral college in each constituency. He made the proposal to secure union backing for a plan that was narrowly defeated in 1984.

But both the engineering and electricians unions are set to back a system based on one member one vote.

Their leaders, Mr Bill Jordan and Mr Eric Hammond, argue that the way for union members to exercise their influence is to join the party locally and have their vote as party members. They are now willing to back a proposal for reduced membership fees for those who pay the trade union political levy.

After first backing the electoral college proposal, under which the unions would have a block vote equivalent to their current strength in constituency parties, doubts have also emerged in other unions.

Labour's national executive is to meet on Tuesday to discuss the issue.

Bank chiefs made 'exodus threat'

By Richard Thomson, Banking Correspondent

Hill Samuel, the merchant bank, yesterday accused the two senior directors dismissed on Tuesday of attempting to force it to sell its corporate finance department to another institution.

Mr David Davies, Hill Samuel's chief executive, said the directors had issued what amounted to an ultimatum by threatening mass defections of senior personnel if the bank did not agree to their plans.

The management was justifying its dismissal of Mr Trevor Swete, head of the corporate finance department, and Mr Christopher Roshier, deputy head, for negotiating the sale of the department to a third party. The dismissals sent Hill Samuel's share price tumbling by more than 50p to close at 634p yesterday.

It appears that the institution, understood to be a bank, with which Mr Swete was negotiating was already in

talks at a more senior level with Hill Samuel.

Mr John Chien, who has taken over the corporate finance department, quoted Mr Swete as saying that it was a condition of the negotiations that the third party should approach Hill Samuel in the

Leading article 13

hope that an amicable agreement could be reached. The corporate finance directors, however, wanted to pursue discussions with a third party and intended doing so, Mr Swete was quoted as saying.

But Mr Swete yesterday denied threatening to lead a mass defection. He said he had merely warned the management of the danger of disillusioned staff leaving.

Mr Larry Adler, the group's largest shareholder, said he fully supported the management's action.

Bangladeshis blame India for floods

From Michael Haniya

There is a good deal of anger in Bangladesh, still fighting to recover from what are now described as the worst floods in the region's history, and it is directed against its huge neighbour India.

Many Bangladeshis blame India for the scale of the disaster, complaining that the Indians could have prevented the floods by not opening the gates on the Farakka barrage on the Ganges river, just over the international border.

They also say that by stemming the flow of the Ganges in the dry season the Indians have increased the amount of silt deposited in Bangladesh, and so blocked drainage channels for the flood water.

In fact, neither of these criticisms is justified. But the Minister of Irrigation,

Water Development and Flood Control, Mr Anisul Islam Mahmud, yesterday criticized India's dilatory attitude to creating a comprehensive regional plan for water usage, saying it made the flood worse than it need have been.

"If we had, in fact, had a comprehensive agreement involving India and Nepal on the issue of optimal utilization of regional water resources, increasing the flow in winter and controlling floods in the rainy season, we could have reduced the intensity of the disaster that took place here in the months of July and August," he said.

"By some positive action on the part of India and Nepal," he said, "we can control flooding in a meaningful way."

The Farakka barrage, contrary to many Bangladeshis' impressions, is not a dam. The Farakka dam is a low wall across the river. The gates of the

barrage are always open in the rainy season, for there is no reservoir behind them. The gates only close in winter when the Ganges flow is much reduced, and it directs a significant part of the water into the Hooghly, a Ganges distributary, on which Calcutta stands.

The principal aim of the diversion is to scour the silt from Calcutta's port. But it has been largely unsuccessful.

● Oxfam warning: Miss Amanada Milligan of Oxfam gave a warning that the Brahmaputra river was rising again in Assam and that more floods could be on the way (Paul Valley writes).

"All this water is now heading for Bangladesh according to our field workers in Calcutta and Dhaka," she said, adding that in Bangladesh itself the Jamuna and Padma rivers are already rising and causing fresh floods.

Peace mission by UN chief to go ahead

The planned peace mission to Tehran by Senior Javier Perez de Cuellar, the Secretary-General of the United Nations, will go ahead tomorrow despite a renewed burst of air raids by Iraqi planes inside Iran yesterday (Our Defence Correspondent writes).

British diplomatic sources at the UN said that he would have to seek informal approval from the Security Council before cancelling his visits to Tehran and Baghdad. But there was no sign of a change of mind.

Gulf fighting, page 7

Upon completion of the new Australian Ambassador's Residence, a unique opportunity arises to acquire a magnificent "Hotel Particulier" in an exclusive area close to the Quai d'Orsay.

PARIS

Rue Las Cases - Paris 7ème

Freehold by Tender

Further details from Sole Agents

Weatheralls

64 rue La Boétie 75008 Paris
Tel: 45 63 05 50

LONDON NEW YORK
7 Carzon St W1Y 7FL 350 Park Ave NY10022
Offices also in Edinburgh Leeds Frankfurt Tokyo

IN PART ②	
Degree course vacancies	
The Times Degree Course Vacancies Service today covers medicine, dentistry, subjects allied to medicine, biological sciences, engineering and technology. Page 40	
Many talents	
Britain needs decentralises in management, says the introduction to today's seven-page General Appointments section. Pages 32-38	
Portfolio Gold	
● The Times Portfolio Gold daily competition prize of £8,000, double the usual amount because there was no winner on Tuesday, was shared yesterday by two readers. Details, page 3.	
● Portfolio list, page 31.	
INDEX	
Home News	2-5
Overseas	7-8
Business	25-31
Sport	40-44
Appointments	20, 21, 32-39
Arts	18
Births, deaths, marriages	15
Books	10
Church	14
City Diary	27
Court	34
Crosswords	12
Diary	22
Entertainments	11, 12
Features	9, 11, 12
Information	22
Law Report	29
Leading articles	13
Letters	14
Obituary	14
Science	14
TV & Radio	24
Weather	23

NEWS SUMMARY

Chorus pay talks fail to save opera

Talks yesterday in the Royal Opera House pay dispute failed to save the first two performances of the new season (Our Arts Correspondent writes).

Ticket money will be refunded for performances of Wagner's *Tannhäuser* on Saturday and next Wednesday at a cost of £84,000 to the opera house, which already faces an annual deficit of £1.3 million.

Management and representatives of Equity, the performers' union, met officials of Acas, the conciliation service, in an attempt to resolve the dispute.

On Tuesday, the 69 regular members of the chorus employed on yearly contracts rejected a revised pay offer amounting to 5 per cent.

Under previous terms, members of two or more years' standing would receive £176 a week, compared with a weekly minimum of £190 for the chorus at the English National Opera, who gained a 9.3 per cent rise.

Gunman Mother at 55

The armed siege in Penistone, South Yorkshire, ended peacefully at 4.30 am yesterday when a man walked out of the house where he had held police at bay for five days.

Mr Walter Jackson, South Yorkshire's assistant chief constable, praised two unnamed psychiatrists who helped end the siege.

The end of the affair now means that the one-day Penistone show, whose ground backs on to the siege house, can go ahead on Saturday.

A grandmother aged 55 became yesterday the oldest woman on record in Britain to give birth.

Mrs Kathleen Campbell, of Cotmanhay, Ilkerton, Derbyshire, gave birth to a 6lb 7oz boy by Caesarean section at Nottingham's City Hospital.

Her husband, Sydney, aged 65, said: "We were advised not to have the child but I'm as proud as Punch to be a dad again. Kathleen is as lovely now as when we had our first child, 23 years ago."

New adviser on arts

Mr Richard Luce, Minister for the Arts, has appointed Dr Elizabeth Cottrell, an expert on industrial policy and education, as his special adviser on arts and Civil Service responsibilities.

Dr Cottrell, aged 46, a former director of research at the Centre for Policy Studies, said last night, "I am very concerned for the long term future of culture. In our desire for economic reward, we don't forget that the human spirit needs more than pounds, shillings and pence."

Dr Cottrell, a business consultant and panelist on Radio Four's *Any Questions*, has been head of department in grammar, public and comprehensive schools and chief examiner for GCE O and A levels. She stood twice as a Conservative parliamentary candidate.

Webber appeal

Andrew Lloyd Webber, the composer, is planning a special performance of his *Requiem* featuring Sarah Brightman, his wife, in aid of victims of the Hungerford massacre.

The couple, who live at Sydmon Court, near Newbury, Berkshire, about 10 miles from Hungerford, were said to be anxious to boost the appeal fund.

The performance could be held at St Nicholas's parish church, Newbury, at the end of next month.

Ulster killings fear

Security forces in Northern Ireland fear a fresh round of tit for tat sectarian killings after the murders in Belfast of two civilians within 13 hours.

The murders took place within yards of "peace-line" boundaries separating Protestant and Roman Catholic communities.

In the first incident Mr Patrick Hamill, aged 29, a Roman Catholic, was murdered at his home in the Springfield district of Belfast on Tuesday night. Early yesterday Provisional IRA gunmen shot dead Mr Harry Sloan, aged 38, a Protestant.

Whitehall reminder on vetting

By David Walker, Public Administration Correspondent

Sir Robert Armstrong, the Cabinet Secretary and head of the Civil Service, has written to the heads of all Whitehall departments reminding them that homosexual Civil Servants should be given equal promotion rights.

He referred permanent secretaries to the 1982 Security Commission report which said male inclinations or relationships should not prevent officials from being positively vetted and seeing classified or confidential information.

Sir Robert's letter was in response to an approach by the Association of First Division Civil Servants, which represents the upper ranks of Whitehall staff.

It has been approached by six Civil Servants in recent months claiming they had failed vetting tests because they told investigators they were homosexual.

The Cabinet Office said yesterday that the rules were clear and longstanding. It was not a crime or a disgrace to be a homosexual. "The point is that it may, in certain circumstances, lead someone to be blackmailed."

Each case had to be treated on its merits. If a homosexual were in a "stable relationship" that would count against arguments that he might be blackmailed.

It was up to permanent secretaries to decide disputed cases about promotion, he said, although Sir Robert could act as an umpire. The Cabinet Office denies that Whitehall has not adhered to the rules.

● Sir Robert's letter does not apply to the security service, M15, over which he has oversight, or to the Foreign and Commonwealth Office.

Sotheby's art sales rise 77%

Sotheby's auctioneers announced sales of £853.5 million for the 1986-87 season, an increase of 77 per cent on the previous year (Our Sale Room Correspondent writes).

Among a long list of triumphs were 86 works of art which fetched more than £1 million and a 135 per cent growth in sales in Europe and in Asia.

Mr Michael Ainslie, the company's president, described the last 12 months as an historic season for the auction world. "Sotheby's first auction house to reach, and indeed exceed, the billion dollar watershed."

Significant sales included the London Impressionist last autumn, which achieved £40,159,059 and that of the Duchess of Windsor's jewellery at Geneva in April, which raised £31 million. The company has heralded the approaching season with the news of a Van Gogh coming up in November, which they estimate will fetch more than \$20 million.

Sotheby's now deals in real estate and lends money to consignors and collectors.

The council said yesterday that a 1983 Department of the Environment circular allowed it to seek "planning gain" from developers to benefit the community.

But Dr Peter Sklar, leader of Camden's Conservative opposition on the council, said: "There is no doubt this is either blackmail or bribery and corruption if these allegations are true."

In the first case, Independent Television News was invited to give £700,000 to printers dismissed by News International during the Wapping dispute as part of its application for permission to convert the former *Sunday Times* headquarters in Gray's Inn Road, central London, into a satellite broadcasting centre.

Although ITN is still seeking permission, the council has dropped

its suggestion that the money go to the Camden Design, Printing Communications and Training Project after a confidential memo from Mr Frank Nickson, Camden's chief executive, told Mr David Pike, director of planning, that such an arrangement would be improper.

Since then a council officer who had close contacts with the printers has resigned and an internal departmental investigation has been launched.

Mr Michael Morris, ITN managing director, said: "There is no doubt that the council officials who were dealing with us suggested the

Baker says choice may lead to segregation

By John Clare and Ian Smith

The Government's plan to give parents more say over which school their children should go to could lead to greater racial segregation, Mr Kenneth Baker, Secretary of State for Education and Science, conceded yesterday.

His statement came in a radio interview as children in the Dewsbury dispute, involving white parents refusing to send their children to a school populated largely by Asians, staged another day of sit-ins at the school from which they have been barred.

Trade union membership gives way to share owning

By Robin Oakley, Political Editor

Mr Nigel Lawson, the Chancellor of the Exchequer, chose the week of the TUC conference to predict yesterday that the number of Britons owning shares will shortly outstrip the number who are members of trade unions.

The Government believes that the moment could well come with the sale next month of its 1,734 million shares in BP, a privatization deal likely to realize about three times as much as the British Telecom share sale in 1984, which set off the Government's drive to wider share ownership.

Further privatization initiatives and the continuation of the Government's drive to create a capital-owning democracy in Britain will be an important theme of next month's Conservative Party conference in Blackpool.

Meanwhile, there were calls at the TUC for the Labour Party to accept the interest in employee share ownership and to drop its opposition to privatization.

Mr Lawson told a Wider Share Ownership Council forum yesterday that share ownership had trebled since the Tories came to power in 1979 while trade union membership had declined sharply. "The number of shareholders has risen from 3 million in 1979 to nearly 9 million now. The number of trade unionists has simultaneously fallen from over 13 million to around 10 million."

It was, the Chancellor said, unmistakable evidence of a "major cultural change". The privatization issues alone had attracted more than 3.5 million new shareholders.

From next April the Government can sell off a further stake in British Telecom, which could again boost the numbers of small shareholders. The sales of the water authorities and electricity boards are unlikely to take place before 1989.

Mr Alan Tiffin, general secretary of the Union of Communication Workers, criticized Labour's "social ownership" policies during yesterday's debate on privatization at Blackpool.

He said: "We should recognize what is happening; stop pretending that those who are buying shares and keeping them are going to be convinced that they should give them up on the election of a Labour government for some form of bond or at the price they originally forked out. Never mind those who can't be touched because they have sold them already."

"Such a policy is not only unconvincing but will be seen by those nine million individual shareholders who have spent their £100 or £200 in buying their shares as totally unacceptable. Such a policy will get a big no from them."

pollution, environmental quality, fisheries, conservation and navigation on lakes and rivers.

But the chairmen say the privatized water companies could carry out those functions.

Their document warns that such an authority could cost £350 million a year.

The proposal for the authority stems from strenuous lobbying by the Country Landowners' Association, which led to its inclusion in the Conservative Party's election manifesto.

Mr Graham Jones, chairman of Yorkshire Water Authority and currently chairman of the Water Authorities Association, said that the Government's scheme was "not acceptable".

● The Isle of Wight has been chosen as a test area for meters which are likely to be the basis for charges once water supply is privatized. Meters costing £100 each will be installed in 50,000 homes. Householders will pay for them through their subsequent water bills.

Mr Michael Morris, ITN managing director, said: "There is no doubt that the council officials who were dealing with us suggested the

potential for racial segregation was the first such admission he has made since the dispute involving the 26 children began.

Mr Baker, who was being interviewed on the *Jimmy Young* programme on Radio 2, said he preferred schools with a racial mix because they led to greater understanding.

"But I can understand the frustration and confusion of parents when they can see a school which could physically take more and the children are not allowed to go to it."

He said that this was some-

thing that would be put right by new legislation.

Asked if that could lead to all-black and all-white schools, Mr Baker replied: "I think in some areas that might happen. That has already happened in the States and it has happened for geographical reasons in the UK."

The only way of preventing such segregation was by bussing children to distant schools, which was not an acceptable and was contrary to the Race Relations Act.

Later, a spokesman for the Department of Education and

Science said that it was possible for an education authority like Kirkcaldy to override parents' wishes in the interests of achieving a racial mix in its schools. He said that the Government's plan to give parents a greater right to choose would prevent such a procedure in future.

In Dewsbury, the children picketed the Overthorpe school, waving banners and carrying messages saying "Could I go to school please, I could except for silly Kirkcaldies", and "I only want to go to school".

Earlier, while Mr Gordon Hirst, the headmaster, guarded the front entrance, parents had slipped through the back door and led some of the children into an empty classroom. Then, immediately the headmaster returned to his office, the rest of the 26 pupils were marched in through the front door.

Their third day of unopposed occupation came after parents had rejected a peace formula involving the granting of places at 10 other schools.

Journey's end for a turtle



By Kerry Gill

Karen Campbell, aged four, examining the body of a half-ton leather-backed turtle which has become an attraction on the island of Lewis in the Outer Hebrides.

The 7ft long turtle has been lying on the jetty at Port of Ness over the past four days. It became fouled among lobster crabs after drowning, and was landed with the aid of a forklift truck.

Today the turtle will be dumped in the North Atlantic because no-one wants it.

body, taking with it the secret of its age - it is impossible to tell how old it is without cutting it up.

The Receiver of Wrecks in the area, Mr Donald Morrison, offered it to the British Museum but was turned down. Dr Nicholas Arnold, curator of reptiles at the museum, said: "We tend not to take them because of the very high maintenance cost and their weight. Also they are very difficult to prepare as they are so oily. They can drip oil for 50 years."

Mr Norman Smith, a local coastguard, said it would have to be dumped at sea. "It is beginning to stink a wee bit", he said.

Leather backed turtles are widespread in tropical waters. The largest of the turtle family, they often migrate northwards during the summer following jelly fish shoals on which they feed. They are able to dive to a depth of over half a mile and occasionally, as this one did, drift too far north.

Telecom overcharging row

Jefferson quits as chairman

Continued from page 1

Timing equipment is being introduced in telephone exchanges and more detailed checks on equipment are to be made. "Our metering system is very reliable and tends towards understating rather than overstating the units used by customers. I believe that this matter has been wholly exaggerated."

But as Mr Stickland asked: "When are we going to get an item-by-item rebuttal?" Sir George stuttered, flushed and swayed uneasily on the podium.

In answer to further questions, Sir George stressed the company's commitment to introducing itemized bills as quickly as possible, once the new electronic equipment had been widely installed. He also confirmed that BT is considering charging for the directory inquiries service, which receives 520 million calls a year, but said that groups like the blind would be spared charges and directory calls from phone boxes would also be free.

He said efforts are continuing to be made to improve payphones and pointed out that in the past two and a half years 70,000 modern payphones, 20,000 new kiosks and 8,000 phonecard units had been installed.

The most savage criticism came from Mr John Lucas, a small shareholder and a philosophy don from Merton

College, Oxford, who opposed the re-election of directors, usually passed on the nod at annual meetings.

He accused management of "blithering incompetence and invincible complacency" in the face of criticism about service.

Mr Lucas, who has drawn up a background paper, *Shareholding Democracy and British Telecom*, received the loudest applause of those who spoke from the floor.

Mr Lucas became concerned about the company's performance when a telegram from his son in Poland took five days to arrive. It took one day from Poland to Birmingham, but four days to get from Birmingham to Oxford.

Sir George was on his feet for almost two hours answering questions from the floor. Shareholders were ushered to glass screen telephone boxes and their questions were relayed by loud speaker throughout the giant Arena hall, which has seating for 12,000.

Mr Robert Lawson, aged 45, a freelance telecommunication consultant from Dulwich, south London, accused the management of badly handling the company's image in the face of bad publicity.

"There have been stories in the national Press concerning faults, delays and other bad things."

He accused BT's publicity department of giving out anodyne answers to criticisms and demanded a more forthright response.

The beleaguered chairman even faced a question about obscene telephone calls to a daughter of a BT shareholder. daughter of a BT shareholder. Mr Les Harridge, from Croydon, London said that his daughter, aged 20, had received the calls after writing a letter to a newspaper about the BT staff of "arrogance and blackmail" in their handling of a dispute while Mr John Kennedy, a BT technical officer said that it appeared that the company was providing more customer lines than could be efficiently maintained.

He was also been a trustee of the British Telecom staff superannuation scheme and a director of Postal Investment Management.

Mr Vallance, who became chief executive on October 1 last year, is married with two children. His father was director of the Post Office in Scotland.

He was educated at the Edinburgh Academy, Dulwich College, south London, the Glasgow Academy and Brasenose College, Oxford. In 1972 took an MSc at the London Business School.

He has also been a trustee of the British Telecom staff superannuation scheme and a director of Postal Investment Management.

Mr Vallance, aged 44, joined the Post Office's north-west region in 1966 and moved to Post Office headquarters in London two years later. He has held a variety of posts in British Telecom, initially in finance and procurement, and has been on the board since 1981.

He was appointed as member for organization and business systems and became deputy managing director of the inland division. In 1983 he was made managing director, local communications services

division, and in 1985 was appointed to the new post of chief of operations.

Mr Vallance, who became chief executive on October 1 last year, is married with two children. His father was director of the Post Office in Scotland.

He was educated at the Edinburgh Academy, Dulwich College, south London, the Glasgow Academy and Brasenose College, Oxford. In 1972 took an MSc at the London Business School.

He has also been a trustee of the British Telecom staff superannuation scheme and a director of Postal Investment Management.

Mr Vallance, aged 44, joined the Post Office's north-west region in 1966 and moved to Post Office headquarters in London two years later. He has held a variety of posts in British Telecom, initially in finance and procurement, and has been on the board since 1981.

He was appointed as member for organization and business systems and became deputy managing director of the inland division. In 1983 he was made managing director, local communications services

division, and in 1985 was appointed to the new post of chief of operations.

Mr Vallance, who became chief executive on October 1 last year, is married with two children. His father was director of the Post Office in Scotland.

He was educated at the Edinburgh Academy, Dulwich College, south London, the Glasgow Academy and Brasenose College, Oxford. In 1972 took an MSc at the London Business School.

He has also been a trustee of the British Telecom staff superannuation scheme and a director of Postal Investment Management.

Mr Vallance, who became chief executive on October 1 last year, is married with two children. His father was director of the Post Office in Scotland.

He was educated at the Edinburgh Academy, Dulwich College, south London, the Glasgow Academy and Brasenose College, Oxford. In 1972 took an MSc at the London Business School.

He has also been a trustee of the British Telecom staff superannuation scheme and a director of Postal Investment Management.

Mr Vallance, who became chief executive on October 1 last year, is married with two children. His father was director of the Post Office in Scotland.

He was educated at the Edinburgh Academy, Dulwich College, south London, the Glasgow Academy and Brasenose College, Oxford. In 1972 took an MSc at the London Business School.

He has also been a trustee of the British Telecom staff superannuation scheme and a director of Postal Investment Management.

Mr Vallance, who became chief executive on October 1 last year, is married with two children. His father was director of the Post Office in Scotland.

Ali Pasha, Gallipoli's last shell, is spent

By Robin Young

The lastest survivor of the Gallipoli landings in the First World War has succumbed to a combination of a miserable English summer and rummy nose syndrome.

Ali Pasha, a Turkish tortoise with a putative age that had been a native would have qualified him for a telegram from the Queen, died in the Suffolk garden which he has quietly inhabited since the Great War ended.

The pasha was taken into protective custody on X Beach in the Dardanelles by Able Seaman Henry Friston, of HMS Implacable, at some time between April 26 and May 6, 1915. The rescue was effected during 10 days when Mr Friston was continuously under fire, ferrying the wounded to a hospital ship and going three days without food and two nights without sleep.

Both Mr Friston and Ali Pasha survived, and the tortoise was adopted as unofficial mascot of the Implacable. The tortoise, a fully grown Mediterranean spur-thigh, was brought back to Mr Friston's home near Lowestoft.

There he lived contentedly on lettuce, dandelions and in satisfied female company, his fame growing with advancing age. Local newspapers reported his awakening from hibernation as confirmation of the arrival of spring and in Australia, he was the only non-canine honorary life member of the Tail-Waggers Club.

Mr Friston died in 1977, custody of the tortoise having passed, in 1973, to his son Don who is a committed tortoise enthusiast.

The Pasha, Don Friston said yesterday, was a character among tortoises. "He would go for the family cat, and you had to be careful if you went into his pen wearing brown shoes".

Sadly when the tortoise awoke in April he, and three younger tortoises in the Friston herd, had colds. The Pasha steadily lost condition, his decline speeded by this summer's unrelenting cold and rain. At the end he suffered renal failure. He leaves no issue.

The Pasha had a good life. Full-grown when captured, he was at least 90 and probably more than 100 when he died.

He has been laid to rest beneath the Friston tortoise pens. "It is very sad", Mr Friston said, "I had known him all my life, and almost expected that he would outlive me."

The Pasha had a good life. Full-grown when captured, he was at least 90 and probably more than 100 when he died.

He has been laid to rest beneath the Friston tortoise pens. "It is very sad", Mr Friston said, "I had known him all my life, and almost expected that he would outlive me."

The Pasha had a good life. Full-grown when captured, he was at least 90 and probably more than 100 when he died.

He has been laid to rest beneath the Friston tortoise pens. "It is very sad", Mr Friston said, "I had known him all my life, and almost expected that he would outlive me."

The Pasha had a good life. Full-grown when captured, he was at least 90 and probably more than 100 when he died.

He has been laid to rest beneath the Friston tortoise pens. "It is very sad", Mr Friston said, "I had known him all my life, and almost expected that he would outlive me."

The Pasha had a good life. Full-grown when captured, he was at least 90 and probably more than 100 when he died.

He has been laid to rest beneath the Friston tortoise pens. "It is very sad", Mr Friston said, "I had known him all my life, and almost expected that he would outlive me."

The Pasha had a good life. Full-grown when captured, he was at least 90 and probably more than 100 when he died.

He has been laid to rest beneath the Friston tortoise pens. "It is very sad", Mr Friston said, "I had known him all my life, and almost expected that he would outlive me."

The Pasha had a good life. Full-grown when captured, he was at least 90 and probably more than 100 when he died.

He has been laid to rest beneath the Friston tortoise pens. "It is very sad", Mr Friston said, "I had known him all my life, and almost expected that he would outlive me."

The Pasha had a good life. Full-grown when captured, he was at least 90 and probably more than 100 when he died.

He has been laid to rest beneath the Friston tortoise pens. "It is very sad", Mr Friston said, "I had known him all my life, and almost expected that he would outlive me."

The Pasha had a good life. Full-grown when captured, he was at least 90 and probably more than 100 when he died.

Passenger 'stabbed attacker on Tube with a swordstick'

By Mark Ellis

A commuter carrying a swordstick stabbed a man in the stomach after he tried to strangle him on a London Underground train, a court heard yesterday.

Mr Eric Butler drew his swordstick as he was held by the neck and his head was repeatedly struck against a door, the court heard.

He was said to have stabbed his attacker above the navel and the cut penetrated the small intestine, narrowly missing a vein and leaving half a litre of blood in the abdomen.

Mr Butler, aged 56, a credit and administration controller with BP Chemicals, had a charge of malicious wounding dropped at a magistrates court this year. At Wood Green Crown Court, he denied carrying an offensive weapon at Tottenham Hale station on March 9.

The court heard that Mr Butler, of Forest Glade, Waltham Forest, north London, was returning home on the Victoria Line when two young men taunted and provoked him.

"It went further than that when one of them pushed him

against the door of the carriage, holding him by the neck and banging him against the door. At that stage he took out his sword and used it on the person attacking him", Mr Michael Lawson, for the prosecution, said.

The attacker was taken to hospital and treated for the wound and Mr Butler was arrested. He told police he carried the swordstick for self-defence while walking in Epping Forest.

Mr Glendon Howard, of Guildford Road, Walthamstow, said he was a passenger in the carriage when he heard

two men "taking the micky" out of Mr Butler. "One of the young men had Mr Butler up against the door strangling him. He was being smashed against the door, smashing his head."

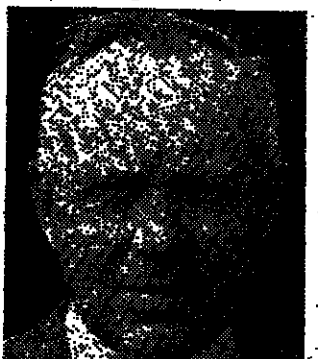
"His eyes were bright red, nearly popping out because he was struggling. The young chap did not seem to want to give up and just kept smashing him."

Mr Howard said he pulled the emergency cable and the swordstick was taken from Mr Butler as he and other passengers intervened. His attacker smelled strongly of alcohol.

The jury of six men and six women was told by Mr Lawson that swordsticks "may have had a place historically, but today they can have no place in a public place."

"We are apt to forget our freedom to move around in crowded places is underpinned by the fact we are not all armed to the teeth."

The seemingly ordinary walking stick, which unscrewed to reveal a three-foot long blade and cost Mr Butler £400, was shown to the jury. The case continues.



Mr Butler: "Carried weapon for self-defence."

Cancer research

Leukaemia cure is in sight

By Thomson Prentice, Science Correspondent

A cure for leukaemia is within reach and is already possible for most children suffering from some forms of the disease, a medical conference was told yesterday.

From a position of hopelessness 40 years ago, the future looked bright, through advances in drug treatment and bone marrow transplantation, Dr Grant Prentice said at a Royal College of Pathologists conference in London.

Between 60 and 70 per cent of all children suffering from acute lymphoblastic leukaemia could be cured with drugs. Although the disease was harder to fight in adults, studies showed they had a 50 per cent chance of being cured, he said.

"We already have the capability of curing the majority of patients with leukaemia. Bone marrow transplantation has demonstrated that this disease may be curable in all patients", Dr Prentice, of the haematology department of the Royal Free Hospital, London, said.

"Substantial progress will accrue when we can increase the safety of this treatment. The future looks bright."

At present, bone marrow transplants are most successful when the donor is a close relative, preferably a twin, of the recipient. However those limitations might be overcome so that the operations

could use transplant material from the patient, he said.

"Where a suitable donor is available and the patient is under 45 years old, cure rates could be improved by bone marrow transplantation to 40 or 60 per cent in adults, and close to 70 per cent in children with acute lymphoblastic leukaemia", Dr Prentice, who is director of the transplant programme at the Royal Free, said.

Leukaemia is the name for a group of malignant diseases which affect the bone marrow and other blood-forming organs so that they increase production of certain types of white blood cells, which suppress other normal cells.

The meeting was also told that the gene responsible for the most common and devastating form - of muscular dystrophy has been identified.

The discovery is a step towards a possible eventual cure for the disease which affects about one in 3,000 newborn males.

Dr Eric Hoffman, of Harvard Medical School, said that the discovery would "improve the diagnostic chances of detecting carriers of the disorder and affected fetuses".

Meanwhile, thousands of women continue to be at risk from cervical cancer because prevention measures are inadequate, doctors said.

About 2,000 women a year

die from the disease, which can be treated successfully if detected early. However health authorities are failing to meet government targets for introducing computerized screening programmes, the specialists said.

Only 76 out of 191 authorities have set up computer systems to call women for their first smear test and to recall them at regular intervals for further checks, Dr Jack Cuzick, of the Imperial Cancer Research Fund said.

The Department of Health and Social Security has told authorities to establish programmes by next March. However, even if the remainder installed all the necessary equipment tomorrow, it would take more than six months to get the systems operating, he said.

"In the meantime, women must rely on themselves and the vigilance of their family doctors."

The doctors were speaking at the launch of two educational videos, one aimed at encouraging women to have smear tests and the other designed to increase the role of family doctors in prevention.

Mrs Edwina Currie, Under Secretary of State for Health, is to visit Sweden and Finland next week to learn about Scandinavian successes in fighting cancer and heart disease.

French mistress breaks ground at Rugby



Mrs Chantal Williams, Rugby School's first full-time woman teacher since the First World War, with some of the boys (Photograph: John Rogers)

By Sarah Thompson, Education Reporter

Not since the First World War has Rugby School had a full-time woman teacher, but from this term Mrs Chantal Williams, aged 33, is teaching French at the 420-year-old boys' public school.

"Everyone has been very friendly", she said yesterday. "They treat me as one of themselves - they certainly don't change the subject when I walk into the room or make any special efforts for me."

Mrs Williams, the daughter of a French naval officer, was born in Morocco, and went to Menterre University in Paris before coming to England to teach. Her two daughters, aged seven and five, are starting at

Rugby's pre-prep school, The Crescent, and the family are living temporarily in a school flat.

Last year Rugby's governors decided against admitting girls from 13 "partly through sentiment", Mr Richard Bull, the headmaster, said yesterday. But the Warwickshire school is increasing its intake of sixth form girls and by 1989 one third of the 300 sixth-formers will be female.

Would Dr Arnold, the school's most famous reforming headmaster, approve of so much female company? "He certainly would," Mr Bull said. "Whether he would have approved when we decided against admitting girls

throughout the school is another matter."

Two female teachers were recruited to Rugby during the First World War - but only because of a shortage of male teachers.

The Government has squeezed parents out of consultation on the proposed education reform Bill, Labour councillors said yesterday. The Manchester Education Authority invited parents in the city to write to Mr Kenneth Baker, Secretary of State for Education and Science, to protest against the Bill. Mr Gordon Hainsworth, chief education officer, said it would lead to a narrower choice for parents and pupils.

Portfolio Gold - A pledge is honoured

A retired solicitor, one of two winners of *The Times* Portfolio Gold yesterday, will now honour a pledge to his family.

Mr John Dixon, of Grange-over-Sands, Cumbria, had promised to share any winnings with his wife Ruby and their three children.

Mr Dixon, aged 66, who won £4,000, said that the family took part in the competition daily and had all made a similar pledge. He and his wife's share would probably go

towards the cost of a holiday.

The second winner, Mr John Deslandes, aged 77, a retired deputy bank manager, of Epsom, Surrey, declared himself delighted and also looking forward to a holiday.

Portfolio Gold cards can be obtained by sending a stamped, addressed envelope to: Portfolio Gold, The Times, Blackburn, BB1 6AJ.

Husband 'drowned in ferry'

A woman who went on a ferry trip to Belgium to celebrate her birthday told the Zeebrugge inquests at Dover yesterday that the day had ended with the sight of her husband floating face-down inside the Herald of Free Enterprise.

Mrs Sonia Saunders, of Gillingham, Kent, who managed to claw her way to safety when the ship capsized on March 6, told the inquest that her husband, Michael, aged 46, had slid down the deck and into the water.

She said she had lost sight of him until she was being hauled from the ferry. "I recognized Michael floating face-down in the water among the other bodies. I was certain it was him. He could not swim", she said.

The inquest on Mr Saunders was one of 17 held at Dover Town Hall yesterday.

Pathologists told an inquest into the death of a family of four that Brian Delafield, aged 47, his daughter, Sharon, aged 17, his wife, Carol, aged 43, and her son, Andrew Fox, aged 11, of Maidstone, Kent, had all drowned.

BBC uses comedy to attract children

Personalities including Pamela Stephenson and Lorraine Chase will join Roland Rat in an attempt to liven up BBC television children's programmes this autumn.

Miss Anna Holme, head of children's programmes at the BBC, said yesterday a determined effort had been made to remedy what was seen as a weakness in children's entertainment and comedy.

Roland Rat will reappear as a super-hero battling against the forces of evil, as represented by Miss Stephenson and Miss Chase.

A new show, *What's All This Then?*, to replace *Crackerjack* on Friday afternoons, will present what is described as a fast-moving mixture of comedy, music and guest appearances.

The BBC believes it has found the answer to Arthur Daley, of the independent television series, *Minder*, in the form of actor Duncan Eldridge, who plays a juvenile "wide boy" in a new series, *Bad Boys*.

There is more comedy from Alan Ayckbourn, the play-

wright, with his only children's play, *Ernie's Incredible Illusions*, adapted for television. Drama serials are provided by the distinguished children's authors, Margaret Mahy and Helen Cresswell, and there is a return series of *Grange Hill*.

A new consumer show, *Cheggwin Checks it Out*, with Keith Chegwin, will allow children to discuss their likes and dislikes. There will also be a new series of one-off documentaries, called *Lowdown*.

Corners will give younger children the opportunity to ask questions and obtain answers, while *What's Inside* will provide British and Indian children with an opportunity to experience each other's lives.

Other shows returning include *Why Don't You Record Breakers*, *PlaySchool*, the *Really Wild Show* and, of course, *Blue Peter*.

Miss Holme said that there would be a commitment to making more children's programmes outside London, particularly at new studios in Newcastle and Liverpool.

Postcodes set for new phone book

By Ronald Faux

A new and lucrative type of telephone directory is being introduced by British Telecom.

From next year entries will include full postcode with the address. They will be set in a typeface identical to the Bell Centennial of the American and Canadian phone books and the £25 million cost of producing and distributing them will be covered by advertising and the option of having a company or business entry set in bold or super bold type.

The Post Office is paying £500,000 for the privilege of having postcodes included as

an extra service. The package of design, single-column advertising and typographical innovations follows regional trials to make the 128 local editions of the phone directory more comprehensive.

British Telecom said the changes would be introduced over the next two years and from next April many new editions would be divided into residential and business sections with the eventual aim of producing separate sections.

Advertising would be concentrated in the business section.

In the residential section, entries would be shown in four

columns per page instead of three, a space-saving move made possible by omitting repetitive telephone exchange names and code numbers and by using a single-heading entry for repeated surnames.

Mr Peter Tyack, British Telecom's national phone book manager, said the changes would reduce costs and bring indirect benefits to customers.

"The changes will not compromise the phone book's primary role as a quick and easy reference book for local telephone numbers, and will make it easier to read", he said.

BOLDNESS DEFTNESS
SOUNDNESS PROMPT
NESS WETNESS REMOT
ENESS STURDINESS
TEADINESS APTNESS
TOUGHNESS THORO
UGHNESS INVENTIVE
NESS IMPRESSIVENESS
NIMBLENESS EFFECTIV
ENESS VASTNESS FORN
ARDNESS DEEPNESS AP
PROPRIATENESS CLEAN
LINESS BUSINESSSEAG
RNESS CAREFULNESS
HELPLESSNESS FASTID
IOUSNESS USEFULNESS
FITNESS...

...AND NOW COMPLETENESS

Ness Field, the latest word in Britain's North Sea success story. A sub-sea oil development due to deliver its first cargo this week - a record 11 months from project inception. A study in co-operativeness among fellow participants, Amerada Hess, Texas Eastern, Enterprise and

Mobil

Sale of Post Office opposed

Delegates carried a resolution proposed by the Communication Managers' Association reaffirming the TUC's opposition to the privatization of any part of the Post Office, including Girobank or to any weakening of existing monopoly provisions.

Moving it, the association's general secretary, Mr Roy Cowley, said that it was still unclear why Mrs Thatcher had said that the Post Office would not be privatized, but it was imperative that the Post Office was not divided into separate parts and some ultimately destroyed.

Demand for fewer hours

Delegates carried unanimously a motion moved by Mr John Golding, secretary of the National Communications Union, stating that the introduction of new technology would lead to further job losses and calling for an intensification of the campaign for reduced working time throughout the industrialized world.

The motion said that a reduction could be achieved through a shorter working week, increased holidays, maternity and paternity leave, sabbaticals, earlier retirement and a cut in overtime.

Support for national deals

The congress overwhelmingly endorsed a call for the maintenance of national pay bargaining.

Opening the short debate, Mr Tony Clarke, Union of Communications Workers, moved a resolution stating that government attacks on national pay bargaining were designed to reduce living standards, especially in depressed areas of the country, by undermining trade union bargaining strength and exploiting high unemployment rates.

VAT rating

Delegates carried unanimously a composite motion demanding the retention of zero rating for VAT on books, magazines, periodicals and newspapers.

TUC approves call for overtime ban

An amended motion calling for a ban on all overtime throughout the nation, except that needed for safety and maintenance, was adopted by the Trades Union Congress yesterday.

Mr Arthur Scargill, the miners' leader, who moved the motion, which also demanded a shorter working week, was accused by Mr Bill Jordan, of the Amalgamated Engineering Union of trying to "walk on water".

The TUC was also taken to task at its annual congress in Blackpool for indulging in "ego trips" and failing to convince its ordinary members that it had policies to solve the economic problems of the nation.

The Tories had won the economic debate, Mr John Edmonds, secretary of the GMB, said.

He was speaking to a motion that called for less emphasis on talking to a Government that did not listen and for a big programme to improve communication with trade union members.

Opening the debate on economic policy, Mr Rodney Bickerstaffe, chairman of the TUC economic committee, told the congress that the basic weakness in Conservative economic policy was that they did not understand industry and just did not care about it.

He said that Conservatives could not see beyond the City and the financial markets.

The congress's message was that they could not accept that more than one in ten of their people must be left on the scrap heap; that tax cuts for the rich took priority when people were crying out for decent hospitals and schools.

Mr Edmonds then spoke to a motion on economic campaigns and said that he had agreed to remit it to the general council special review body because he knew that it would be a rigorous review and that reforms would be implemented urgently.

The motion noted that many trade union members had not been sufficiently persuaded by the TUC's arguments to support the party which shared the priority objectives of creating jobs, rebuilding manufacturing industry and ending low pay.

The motion wanted less emphasis on detailed economic submission to a Government which did not listen and called for a big programme of economic education, briefing and argument aimed at trade union members, with a four-to-five year timetable.

Mr Edmonds said that the Government announcement on

downgrading the NEDC was designed to be an insult. The best way to kill an argument in NEDC was for the unions to support it.

"Arrogance rolls off Nigel Lawson (Chancellor of the Exchequer) like sweat off a horse. The Tories know they have won the economic debate not in NEDC nor in Parliament but out there, with the electorate, three times in succession."

Snapping his fingers, Mr Edmonds told delegates: "Speeches, motions, economic reviews are not worth anything unless they unite the conviction of trade union members."

A change of balance was needed: simple, clear messages to explain such things as how proper government policies could revitalize industry; how public spending could improve the quality of their lives and how the poor could be helped without frightening everyone else that their standard of living could be cut dramatically.

Mr Jordan, Amalgamated Engineering Union, moved a resolution condemning the Government for its "unscrupulous policy of creating and sustaining excessively high levels of unemployment during the 1980s".

He said that the Government could not escape the charge that it recycled unemployment.

Two million jobs had been lost and one million created. Those new jobs were in the part-time, poorly paid and in the non-productive services. Two million jobs in the wealth-creating manufacturing sector had disappeared.

Manufacturing jobs spawned other jobs. Service industries did not create other jobs and the Government had been warned about the dangers of letting the mainstay of the economy crumble.

The unions had to change from their traditional tactics. The picket-line picket had been put round jobs had been picked. There was no point in having a picket line round a factory when the bulldozers came to flatten it.

They had to be prepared to talk to managements and tell them that if they would talk about saving jobs, the unions would talk about saving the company. That approach had been used successfully by shop stewards in the engineering industry.

Mr Scargill, president of the National Union of Mineworkers, moved the amendment that would ban all overtime except that required for safety and maintenance and stating that at the centre of all negotiations should be the demand for a shorter working day, a shorter working week of no more than



Mr John Edmonds: Speeches and motions are useless if we do not unite the conviction of our members.

35 hours and a shorter working life on the basis of creating jobs. He said that in 1979, as a result of action on their part, the engineers had been successful in reducing the working week.

The unemployed and particularly the young people faced a life of hopelessness and helplessness.

"How can we call ourselves a forward-looking organization while we accept that overtime must be worked in industry? If we want to be a forward-looking organization, this congress can't be a backward-looking one. We must say that we not only support no overtime, but support the NUM ban on overtime. You will get support because it will create between one and two million jobs."

He continued: "We if press ahead for a shorter working week and a shorter retirement, we can create one to one and a half million jobs."

His amendment was common sense. It indicated that the

congress could do something on its own account to right the problems facing them in 1987. He had heard criticisms of militancy. "Let me remind him, the promised land lies over Jordan" (laughter and applause).

Mr Jordan, replying, said that Mr Scargill could live in the past when he talked about the campaign the engineers had waged to get a 39-hour week. It was a tactical campaign, not an all-or-nothing campaign and it was in the halcyon days of pre-Thatcher. "Let's live where we are now. You can't live in history, or our members can't."

Mr Scargill had said that you had to cross Jordan. "Arthur, you talk about the way to the future and the way to cross the Jordan. You can cross it. Arthur, but you may be one of the few in this movement who can walk on water. The rest of us can't."

The amendment was carried on a show of hands and the amended motion was also carried.

EDUCATION

Tory policy is hurting schools

Angry opposition to Conservative policy was expressed during the education debate.

Mr Ian Morgan, National Union of Teachers, proposed a composite motion condemning Government education policy and calling for a co-ordinated TUC campaign against it.

He said that it was of grave concern to find that education services were being manipulated as a tool for humiliating and disabling local government.

Having already ensured that education was to be provided on the cheap, the Government was now proceeding to ensure that the difficulties placed upon education authorities came in mounds rather than heaps.

These authorities had to retain responsibility without being allowed the power or resources to exercise that responsibility properly.

That strategy had strengthened the schools considered by some to be successful and piled neglect on those whose life was hard.

Mrs Jacqueline Strange, Health Visitors' Association, moved a motion calling on the general council to press the Government to restore a comprehensive school meals service, free to children of low income families, with proper nutritional standards.

Both motions were carried overwhelmingly.

COMMENTARY

Geoffrey Smith

Organization Committee, "the trade union movement could not, in any event, have relied on a Labour government to organise more of the working population and it was always going to be necessary for us to examine our future relations with employers, and with potential and actual members."

Just as the unions cannot look to a political Messiah, so the party has found that it cannot depend on the unions to deliver the votes. Fewer than half of all trade unionists now vote Labour.

Moreover, the connection with the unions may repel other voters. No longer can Labour leaders afford to boast that only they know how to handle the union movement.

Some people have therefore concluded that the natural course would be to break the constitutional link between the party and the unions. Away with the block vote is the cry. But the realistic prospect now

is for a less passionate marriage rather than a divorce.

Electoral hopes may have been dashed, but Labour's fortunes would have to slump a good deal further before the unions wanted to renounce their position of power in the party. Nor could Labour afford to give up the financial and organisational help it receives from the unions.

The block vote is an affront to democracy, but the influence of the unions on Labour policy can sometimes be healthy. They are often more realistic than the constituency parties.

The first serious attempt to get Labour off the hook of its unilateral defence policy will be made today in Blackpool with the proposal for a national referendum. Even though it will be voted down, the suggestion may open up the issue to debate within the party.

If I were a Labour politician, I would now concentrate on two priorities in relations with the unions. While I would consider it unrealistic to break the constitutional link, I would do nothing to intensify it.

I would not therefore favour an electoral college for the selection of parliamentary candidates, institutionalising union influence in the process — especially as so many of the unions themselves are unhappy about this.

Above all, I would want to demonstrate that the party could act independently. Most people are less concerned with the niceties of party constitutions than with whether a party seems capable of governing in the interests of the country as a whole.

SOGAT PROTEST

Inter-union dispute flares again over EETPU training colleges

The dispute between the EETPU and the print unions flared again during the education and training debate when prolonged applause greeted a protest from Sogat '82 over a speech by a delegate of the electrician's union extolling the virtues of its training colleges.

"Sogat have to express our strongest reservation after the words in the discussion of the EETPU speaker when he invited us to study the 12 training centres they have", Mr Michael Hicks, of Sogat, said.

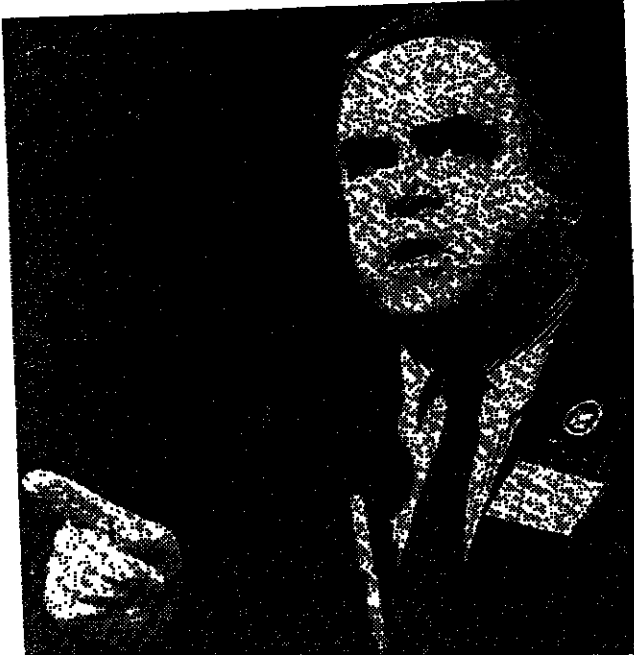
"It is our concern that these training centres are also used to train printers and that is not something we take lightly. If the congress passes this motion, does that mean that unions like the EETPU can retrain their training colleges workers to take over other unions' work?"

"Does it mean that if it is passed these sweetheart unions like the EETPU can coddle up to employers and take over the training on new machinery and new plant of any other union sitting at this congress?"

"Does it mean that if we agree to the retraining of the existing workforce that they are going to hand back the workers at Wapping to the appropriate unions?"

Mr Fred Jarvis, president of the congress, intervened to point out that it was the words in the motion that were being voted on, not what any individual delegate might say in a speech.

Mr Hicks said that the congress last year had accepted that



Mr Michael Hicks: Concern over training of printers.

words said what they meant and meant what they said.

"The trouble is, we are asking for clarification on this occasion because after last year we do not believe the EETPU's words."

"The EETPU have taken and retrained in their colleges for those Wapping jobs of the AEU, Tass, the construction workers, NGA and Sogat."

"There are thousands of our workers very worried about this

and after our experience in the print all you other unions should be worried."

"I hope the TUC follows this and takes it on board and stops any union doing what they have done by retraining. That is to do our proper duty to the membership of the union," he said to cheers.

Earlier, Mr Barry Davis, of the EETPU, had told delegates that in 1983 apprenticeships in electronics had numbered 650 a

year, but because of a single-union deal worked out with employers that figure had now risen to 3,500 a year.

"We have nearly 16,000 apprentice electricians under training and 3,500 under training last month and that in an industry of 45,000 employees. If the engineering industry were to take the same ratio it would mean 150,000 and not the current 7,500."

That would make parents and youngsters think more kindly towards the movement because there would be a real future to look forward to, not a street corner existence and sheer despondency.

The union's technology package included 12 regional training centres providing new technology ranging from basic electronics to the most sophisticated computer systems on the frontiers of industrial and commercial technology.

They also trained, at union expense, unemployed members and they were not dogmatic, they even trained those from other unions.

So there were other ways of doing things and getting results, he concluded.

The conflict came during debate of a motion proposed by Mrs Jenny Thurston, Institution of Professional Civil Servants, which expressed concern at the serious and increasing skill shortages throughout industry and the disturbingly high level of youth unemployment.

The motion was carried unanimously.

The average delegate can hardly have been aware that Mr Neil Kinnock has been in Blackpool this week. The Labour leader went to the general council dinner and has been meeting privately with other union leaders. But he has not addressed Congress.

This omission is not exactly a dramatic break with tradition. Of the eight TUC conferences before this since Mrs Thatcher came to power the Labour Party leader of the day has spoken at only half. But Mr Kinnock's absence from the platform this week is nonetheless symbolic.

The Labour Party and the trade unions are quietly distancing themselves from each other. There is nothing dramatic in this. We are not about to see any formal parting of the ways.

But there is a growing realisation that neither can look to the other to solve its principal problems and that both might benefit from not allowing the link to be too obtrusive.

Up to now it has been standard practice at the TUC for speaker after speaker to look to the return of a Labour government to restore the national influence of the unions and remove the shackles that Mrs Thatcher is supposed to have placed on the movement. After her third victory there is no illusion that that day is about to dawn.

There is also an increasing awareness that even if Labour were in office again the unions' difficulties would not suddenly melt away.

As Mr Willis has written in a private paper to the TUC Employment Policy and

Congress reports by Robert Morgan, Anthony Hodges and Derek Barnett

Clawing back shares 'not on'

A call for a complete rethink on their approach to share ownership came from Mr Alan Tiffin, general secretary of the Union of Communication Workers, when he told delegates that plans to claw back shares at their original price could be given a "big no" at the next election.

He proposed a motion confirming the TUC's opposition to selling off public assets but recognizing the need to take account of the growth of share ownership schemes. It also instructed the general council to review policy and recommend to next year's congress a statement on the extension of social ownership into new areas.

"The plain fact is that, despite our opposition to the sale of public assets, they have continued and, yes, they have been popular," he said.

"We can rightly criticize the undervaluing and the give-away nature of the sale of public industries, but the fact remains that the effect has been to almost double the number of individual shareholders in this country and that is despite those who buy them in order to sell them immediately to make a profit."

"Twenty per cent of adults are now shareholders and what this motion seeks to do is to recognize what is happening."

"We must stop pretending that those who are buying shares and keeping them are going to be convinced by the argument that on the election of a Labour Government they should give them up for a piece of paper in the form of a government bond or at the price they originally forked out."

"That might have stood a chance if we had won the election, but it is ludicrous to think that in four years time industries such as British Telecom, British Airways, British Gas, British Aerospace, and the British Airways Authority could be brought back into public ownership at the old price."

"Such a policy is not only unconvincing, it will be seen by those nine million individual shareholders who have spent £100 or £200 to buy their shares as totally unacceptable and it will get a big 'no' from them."

"We have to be progressive enough to realize that we need to reassess the situation. Look at the press. Even the *Mirror* every week devotes two full pages to share buying. That is us and our members reading them."

He was trying to be imaginative and suggesting that, instead of just saying the shares would be clawed back, the situation should be looked at afresh and there should be an examination of the extent of share ownership. That could include looking at employee ownership schemes such as Unity Trust.

Mr Norman Willis, TUC General Secretary, opening the debate, said that the Government had intensified its efforts to sell off state industries and widened the attack to take in virtually every public service imaginable.

"This is not selling off the family silver, it is selling every stick of furniture and the whole damn home as well," he said.

It was being argued that a successful campaign against the attack should be based on the building of the widest alliance of interest, which would mean an extension outside the trade union movement.

The TUC had commissioned an independent opinion poll which revealed that four out of five were opposed to the Government's sale of public assets.

A conference was being planned to publicize the trade union movement's opposition to compulsory tendering. It would involve not just trade unionists but the TUC would be playing host to seven other non-trade union national organizations.

The general council supported the motion proposed by Mr Tiffin, he said, because the trade union movement was big enough to tackle the issue realistically, honestly and openly.

The resolutions were carried.

Business today

Today the congress will hold an emergency debate on the proposed BA-British Caledonia merger. There will also be debates on women, nuclear energy and international affairs.

We've got other points of view

In Country Life, you'll see the country in all its different aspects. But that's not all.

Each week in Country Life top writers bring you their informed opinions on such diverse topics as architecture, theatre, sport, gardening, motoring, fashion, wild life, antiques, interior

decorating, books and music... to name but a few.

Take a look at this week's issue. You'll find fascinating features on Scottish waterfalls, Max Beer's caricatures, the uncertain future of Fleet Street and a preview of the Bughley horse trials.

COUNTRY LIFE

Brings the world of the country to life

Out now

Police need more equipment to stem disorder, says chief

By Peter Evans, Home Affairs Correspondent

Police needed to be equipped and properly trained to deal with serious public disorder in a professional manner, Mr Peter Imbert, Metropolitan Police Commissioner, said yesterday.

Mr Imbert accepted that meant a move towards paramilitarism "if by that is meant that the police have better equipment for dealing with violent disorder, or that there has been more violent disorder in which that equipment has been needed".

He told the annual conference of the Howard League, the penal reform group, that there had been long-running violent incidents, with the miners' strike and then the News International dispute, and the more extreme but short-term violence when Police Constable Keith Blake-lock was killed at the Tottenham riot.

But such disorder is very rare. The only such occasions this year were at the conclusion of the News International dispute and the problems with bottle-throwing youths at the end of the Notting Hill carnival.

"A body of people trained just to deal with such incidents would have been almost unemployed, at great cost, whereas the police units who are trained to deal with violent disorder have spent the greater part of their time usefully on uniform street patrol, on surveillance of tar-

geted criminals, at football matches, in the short doing the usual spectrum of police duty.

"The necessity for such equipment and training, which must be reluctantly acknowledged, should not be confused with any general desire to possess and use it."

Answering criticism that the police were inefficient, Mr Imbert said that there was a continuing reduction in the police seen on London streets because there were not enough officers. He defended the screening of crimes, so that investigation is concentrated on the most serious and those where there is some chance of success.

He said: "It is so often said that the police have been provided with more men, more resources, that people begin to wonder why the proportion of crimes solved continues to fall."

Although public spending on law and order and protective services grew by 40 per cent, after allowing for inflation, between 1979 and 1985, the proportion of the total spent on the police fell from 64 to 55 per cent.

A cut in the working week to five days in the 1970s was equal to a reduction of about 5,000 officers. An additional 1,060 officers provided did not make up for the loss.

"Even now, the establishment of the Metropolitan Police is only 1,500 officers

more than in 1970, which does not approach the number lost through the shorter working week, without considering the most substantial additional demands which have been placed on the police since that time."

He cited new legislation, leave entitlements, looking after prisoners, increased protection of jurors and a proliferation of public events.

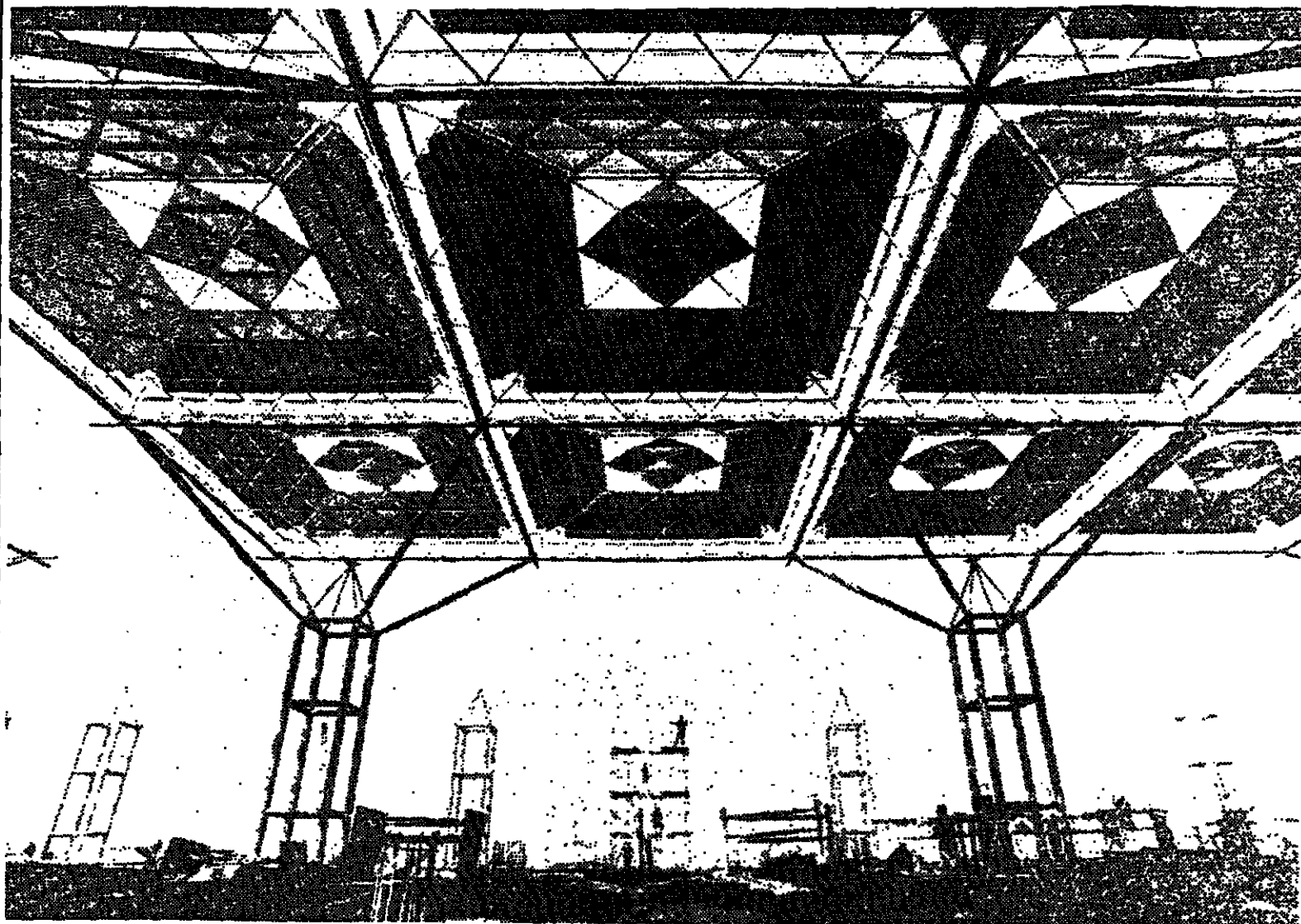
Last year, he said there were 768,000 recorded offences in London. It would not be realistic to think there was a chance of successfully resolving all of them.

Twenty per cent of burglaries were committed when the burglar just walked into the house because it was insecure. A fifth of thefts of and from vehicles were committed when windows were open, doors left unlocked, property left in or keys left in the ignition.

Police worked on the assumption that offenders who do those crimes commit others. By capturing people who have committed solvable crimes and doing so swiftly, police were then able to prevent more unsolvable crime being committed.

Any serious offence, such as rape, murder, manslaughter or grievous bodily harm, even if there were no witnesses or clues, would have the best team of officers available assigned to try to solve it.

Steel 'forest' helps Stansted to blossom



The steel "trees" at the airport terminal at Stansted, which is designed to handle more than eight million passengers a year (Photograph: John Rogers).

By Harvey Elliott
Air Correspondent

A forest of steel "trees" is growing fast at Stansted Airport in Essex, the focus of controversy and protest for more than 20 years.

In little more than three years they will have blossomed into a giant terminal capable of handling up to eight million passengers a year.

Local protesters, who have fought the concept of developing Stansted and mounted some of the most vociferous environmental campaigns seen in Britain, have accepted that the £300 million project is a fait accompli.

"We don't like it because it

is intrusive, noisy and dirty", Mrs Sue Forsyth, the campaign leader, said.

"But it has now received planning permission and we can't go on protesting at every brick which is put up. But we will fight like mad to prevent any further development beyond the eight million now planned."

The North West Essex and East Herts Preservation Association, in which she has been involved from the beginning, was first formed in 1964 to protest against the original plan to develop Stansted as London's third airport.

Since then it successfully fought two public enquiries — then lost the last.

Mr Colin Hobbs, Stansted's marketing manager, believes the protest will fizzle out when people see what a "good neighbour" the airport will be and the benefits it will bring to the local community.

The BAA (formerly the British Airports Authority) which is building the new terminal, claims that it will be "just a formality" to obtain government permission to extend Stansted further so that it becomes capable of taking 15 million passengers a year by the end of the century.

"We are working very closely with the local community, planting 250,000 trees and even employing an environmental consultant who has discovered some rare

orchids within the perimeter which we will be preserving in a special nature reserve", Mr Hobbs, who acts as spokesman for the airport, said.

For the moment, however, work is continuing on the first phase of the development which involves building the first storey of the new terminal underground so that the main passenger area remains as a single storey building.

It is a technique unique in airport developments. The building itself is created around 36 large tubular trees, each 36 metres apart, whose steel pre-stressed branches each hold a large aluminium canopy built on a lattice framework. By using that technique, a 50,000 square

metre floor space is created with the minimum of obstructions and with heating, ventilation and baggage handling facilities all buried in the lower floor.

British Rail is soon to begin work on a rail link which will enable passengers to travel from the airport to Liverpool Street station in about 40 minutes and roads are to be built linking the airport to the M11 motorway.

The number of passengers passing through Stansted is only about 630,000. The explosion will only come, it is believed, when the other two main London airports become overcrowded and airlines see the advantage of using a new purpose-built airport.

Plea over juvenile offenders

By Our Home Affairs Correspondent

Custody for juvenile offenders should be phased out, according to a report published today by the National Association for the Care and Resettlement of Offenders (Nacro).

Only those who are a danger to themselves or others should be removed from the community and placed in secure local authority places, it says.

Calling for new remedies for juvenile crime, the report says that all local authorities should have inter-agency bodies to deal with it; juvenile courts should be replaced by family courts; and cautioning by police should become statutory.

Studies in areas covered by the Metropolitan Police and other forces have found that about 80 per cent of cautioned first-time offenders do not re-offend. At present cautioning is simply an administrative practice.

The report, by Miss Joan Cooper, formerly a Civil Servant in the Department of Health and Social Security,

says that in 1955 an adult male was 10 times as likely as a juvenile to get a custodial sentence. Now he is only twice as likely.

Between 1970 and 1985, the proportion of boys aged 14 to 16 convicted of indictable offences who received custodial sentences rose from 6 to 12 per cent, and for girls the proportion rose from 1 to 2 per cent.

The cost of locking up a juvenile is about £300 a week, compared with about £10 a week for supervision at home or £100 a week for supervision plus an intensive programme of training and activities.

Re-offending rates are high: more than 75 per cent of boys and 40 per cent of girls leaving custody are reconvicted within two years.

"Most people assume that juvenile crime is rapidly increasing", the report says. "In fact, the number of juveniles dealt with for offending has changed little in the

last decade; it has remained 3 per cent of younger boys and 1 per cent of younger girls (10-13 years) and 8 per cent and 2 per cent in the older category (14-16 years).

"The pattern of offending, even among those most severely dealt with, is predominantly not of a serious kind." Although most juvenile crime is minor, the nuisance and distress it causes "must not be underestimated".

In 1985, 5,900 juveniles (aged 14-16 inclusive) were given custodial sentences of youth custody and detention centre orders. Only a fifth of those had committed offences involving violence, sex, arson or robbery.

The report says: "At best custody has no effect at all, simply an experience lived through and largely forgotten as its rituals are replaced by the realities of normal life."

Time for Change (Nacro, 169, Clapham Road, London SW9 0PU; £2.50 including postage).

Action is promised over soil

By John Young
Agriculture Correspondent

The disposal of soil and waste from imported vegetables is to be covered by statutory regulations instead of the present voluntary code of practice, the Government announced yesterday.

Mr John MacGregor, Minister of Agriculture, said after meeting leaders of the National Farmers' Union to discuss the discovery of rhizomania in a field of sugar beet in Suffolk that legislation would be enacted swiftly. The permissible soil content in imports would also be reduced from 2 per cent to 1 per cent.

Rhizomania attacks sugar beet crops and can reduce sugar yields by up to 70 per cent. It has spread from Italy to France, Germany and the Netherlands in the past 30 years. The NFU fears that the present outbreak can be blamed on contaminated soil on imported vegetables.

Rejecting suggestions that the ministry had been negligent in taking steps to prevent the disease reaching Britain, Mr MacGregor said he had always taken the risks and problems seriously.

Every conceivable source of the outbreak had been looked at but so far the investigation had yielded no possible clues. The present scientific view was that the disease may have been dormant in the soil for some time. The symptoms would not appear until a beet crop was grown.

As EEC members fight to preserve the sanctity of the money-hungry farm policy, the real seed corn, research and development is allowed to wither and die, according to a book by Mr Richard Cottrell, Conservative European MP for Bristol and Bath, published today.

Within 10 years, it says, Japan will replace the United States at the head of the industrial league table and the EEC will continue to stagnate in third position. The only escape lies in the progressive removal of all farm support, he says.

The Sacred Cow by Richard Cottrell (Griffin Books: £6.95).

Solicitors favour mixed practices

By Our Legal Affairs Correspondent

Solicitors and other interested parties have come out marginally in favour of being allowed to set up in practice with other professionals, and place accounts at the top of the list of favoured partners, according to a survey of the profession published today.

The findings, published by the Law Society, are critical to the decision which has to be made on mixed partnerships by its council in the autumn. They show that of the 250 replies received, nearly 60 per cent favoured relaxation of the absolute ban on such partnerships.

The survey also shows 80 per cent of respondents (87 per cent of local law societies and other solicitors' groups) favour being allowed to incorporate with limited liability; and 85 per cent say non-solicitor members of staff should be able to share profits.

After accountants the most favoured partners are surveyors, barristers, estate agents, architects, actuaries and foreign lawyers.

The responses highlight the split in views in the profession. If responses from local law societies and other groupings of solicitors are taken separately from those of individuals and other organizations, a minority of only 43 per cent is in favour of relaxing the rule.

If there are to be mixed partnerships, nearly two thirds of the respondents said they should be restricted to those where solicitors remain in control.

The Law Society is making it clear that it is not bound by the response. The paper was not intended to be a referendum, it says. It will be for the council to decide on policy, although it will take the responses into account.

The consultation paper canvassed a number of other related topics such as whether solicitors should be able to enter into arrangements for work to be introduced, and whether to hive off parts of their practices into separate businesses, such as financial and investment services, conveyancing, property selling and arranging insurance.

Fifty-one per cent of responses were in favour of some relaxation in work arrangements. The majority was against hiving off parts of practices and only one in five was in favour of abandoning the rule banning solicitors in commercial institutions from offering legal advice to the public.

The City of London Law Society has also voted in favour of mixed partnerships.

Shipyard named for Anzac deal

The Australian and New Zealand governments yesterday named Yarrows Shipbuilding, the Scottish yard now owned by GEC, as one of the ship designers to develop plans for the new surface fighting ships for the two Anzac navies.

Blohm and Voss, of West Germany, and Royal Schelde, of the Netherlands, will also be asked to submit proposals for 12 ships estimated to cost around five billion New Zealand dollars (£1.8 billion).

Australia is to take eight ships and New Zealand has tentatively agreed to take four. Mr Kim Beazley, the Australian defence minister, and Mr Bob Tizard, his New Zealand counterpart, said after talks in Wellington that the three designers were chosen from 19 applications.

After the three had developed their proposals over the next three months, two would be asked to join consortia to bid for the construction of the ships, probably in Australia.

New technology Metals may promise riches

By Robert Matthews

A separate section which can sulphur compounds that pollute potentially useful ores. The technique enables industrially vital metals such as zinc, copper and lead to be recovered from ores usually discarded as too complex to process. As such, it promises to revolutionize the economics of metals as conventional sources become exhausted.

Recognizing this, the Government, the EEC and European industry have provided substantial backing for the project, which is being run jointly by Professor Noel Warner of the university's department of chemical engineering and the Mineral Industry Research Organization.

According to Professor Warner, the key to the technique lies in using extremely high temperatures and vacuums to create a continuous

Birmingham have used the first pilot plant "is the world's operation is now under way."

He has enabled the process to become economically viable in the shortest possible time by developing new ways of achieving the very high temperatures required.

Until now, the work has concentrated on extracting only zinc from the ores. However, after an award of almost £500,000 from the EEC Raw Materials Research and Development Programme, the team is about to begin experiments to extract all four metals. "It must be seen as a tremendous breakthrough if we succeed", Professor Warner said yesterday.

The commercial potential of the project has attracted the interest of a number of companies and, if the process takes off, both Britain and Professor Warner stand to benefit considerably, as the British Technology Group has taken up the worldwide licensing

Broker on bail of £250,000

The former chairman of Alexander, Howden, the man on bail yesterday accused of stealing more than a million dollars (approximately £600,000).

Kenneth Grob, aged 65, of Eaton Square, Belgrave, central London, was accused at Guildhall Magistrates' Court with stealing £1,359,200 dollars from members of the Lloyds syndicate.

Mr Grob, who holds Swiss and British nationalities, was remanded on £250,000 bail on condition that he surrenders his passports. The case was adjourned until October 13.

Two charged

Shaun Nicholas Cooke, aged 21, of Lustrells Vale, and John Richard Cadman, aged 18, of Coombe Rise, both of Saldean, Brighton, were remanded in custody until September 16 at Brighton yesterday, charged with the murder of Mr and Mrs Francis and Kitty Waters.

Actress bailed

Maria Aitken, the actress, charged with illegally importing cocaine into Britain, is not expected to appear in court for at least a fortnight. Miss Aitken, aged 41, of Kennington Road, south London, was bailed on Tuesday night after being interviewed by Customs officers.

£628,000 aid

The Government yesterday announced grants totalling £628,000 for voluntary organizations that help the homeless. The sum has risen £110,000 since last year and the number of recipients has increased from 16 to 20.

Plea for life

The family of Miss Helen Feeney, have waived their right under Saudi Arabian law to demand the death penalty if Peter and Monica Hall, who have been accused of murdering her, are found guilty.

Plea on abuse

The National Children's Home says that more counselling services for sexually abused children are urgently needed, after its centre in Leeds received 1,000 calls from children in 10 months.

£1,200 soldier

A world record price for a toy lead soldier, £1,200, was paid for a two and a half inch model of a colonel-in-chief of the Welsh Guards at Phillips's London sale room yesterday.

Hong Kong raises a query

By Frances Gibb, Legal Affairs Correspondent

A tricky constitutional problem will face the Law Lords if the South China Sea Morning Post in Hong Kong appeals to the Privy Council over the ruling that it cannot publish extracts from Spycatcher, the memoirs of Sir Peter Wright.

How are they to choose which Lords of Appeal in Ordinary will hear the case?

The judicial committee of the Privy Council, the final court of appeal from courts in dependent territories and certain Commonwealth countries, is generally drawn from the Law Lords.

But they are the same nine Lords of Appeal in Ordinary who constitute the appellate committee of the House of Lords and who have already given a three to two ruling to

maintain and extend the Spycatcher ban on newspapers in this country.

Yesterday a clerk in the Privy Council was giving nothing away. The composition of the five-member judicial committee was a matter for the committee's registrar and the Law Lords, he said.

Lawyers yesterday speculated on the probable make-up of the committee which may have to make the latest Spycatcher ruling.

The committee can and does make use of retired Law Lords or others who have held high judicial office. Sir Robert Megarry, the former Vice-Chancellor, has sat on cases, for example.

Lord Hailsham, former Lord Chancellor, would in

theory be another candidate; but as a member of the Government during earlier Spycatcher legal proceedings, he would be ruled out.

A possibility is Lord Keith of Kinkaid, the senior Law Lord; with perhaps two of the Law Lords who did not sit on the earlier Spycatcher ruling, plus one of the majority judges in that ruling and one of the dissenters.

The Privy Council is an independent court whose decisions are not binding on English courts but are of "persuasive authority".

The judicial committee was created by an Act of Parliament in 1833 but only since 1966 has it been able to indicate a division of opinion in a decision.

Mother in pub as girl died

A woman told a court yesterday she had been out drinking with friends on the night her daughter aged seven was killed. Mrs Christine Spencer said she had left her daughter Nicola at home, watching a video film.

Mrs Spencer, aged 28, was giving evidence at Nottingham Crown Court at the trial of Antony Shirley, aged 19, unemployed, of Gypsy Bridge, near Skegness, who is accused of the child's murder.

She said her boyfriend, Mr Nigel Marriott, had gone to her flat in Grosvenor Road, Skegness, at about 10.35 pm on December 18 last year to fetch medication she needed for an asthma attack.

When Mr Marriott returned "he said he had found Nicky lying on the floor, and her face was turning blue. We ran back to the flat — but she was dead."

Mr Shirley has denied the murder but Mr Stephen Coward, QC, for the prosecution, earlier told the court that Mr Shirley had admitted in an interview with police that he had strangled the girl after losing his temper when she refused to return a videotape he had loaned her mother.

Under cross-examination by Mr Brian Appleby, QC, for the defence, Mrs Spencer admitted she had been out drinking with friends every night during the month before Nicola's death, often staying out from 8 pm until after 2 am.

The trial continues today.

Tenants thank Prince for £5m boost to homes

By Charles Kneivitt
Architecture Correspondent

Tenants in a run-down tenement block in Kennington, south-east London, are to benefit from a multi-million pound deal initiated by the Prince of Wales.

The Duchy of Cornwall, which manages land and property for the Prince, has sold Newquay House, near the Oval, in a deal worth £5 million.

The Prince made a surprise visit to the block last year, and instigated a study designed to improve the 76 flats. Commu-

nity architects Hunt Thompson Associates were appointed to ask residents their views on repairs and improvements and undertake a feasibility study on those opinions.

Mr John Humphreys, chairman of Newquay House Tenants' Association, said: "We have the Prince to thank for the opportunity to have our say and getting the improvements on our terms. The community architects have successfully interpreted our wishes and we all look forward to the work being carried out." "The tenants are delighted that, at long last, the Duchy

has been able to satisfy the Treasury that the scheme should go through."

The Prince has promised to donate a fountain when the scheme is finished.

Under the deal the 54-year-old block is being bought by the London and Quadrant Housing Trust for about £15 million, and a further £3.5 million will be spent on necessary work.

It is being financed in an unusual joint venture between the Housing Corporation and the London borough of Lambeth. Lambeth will nominate tenants for the empty flats and

a progressive firm of architects.

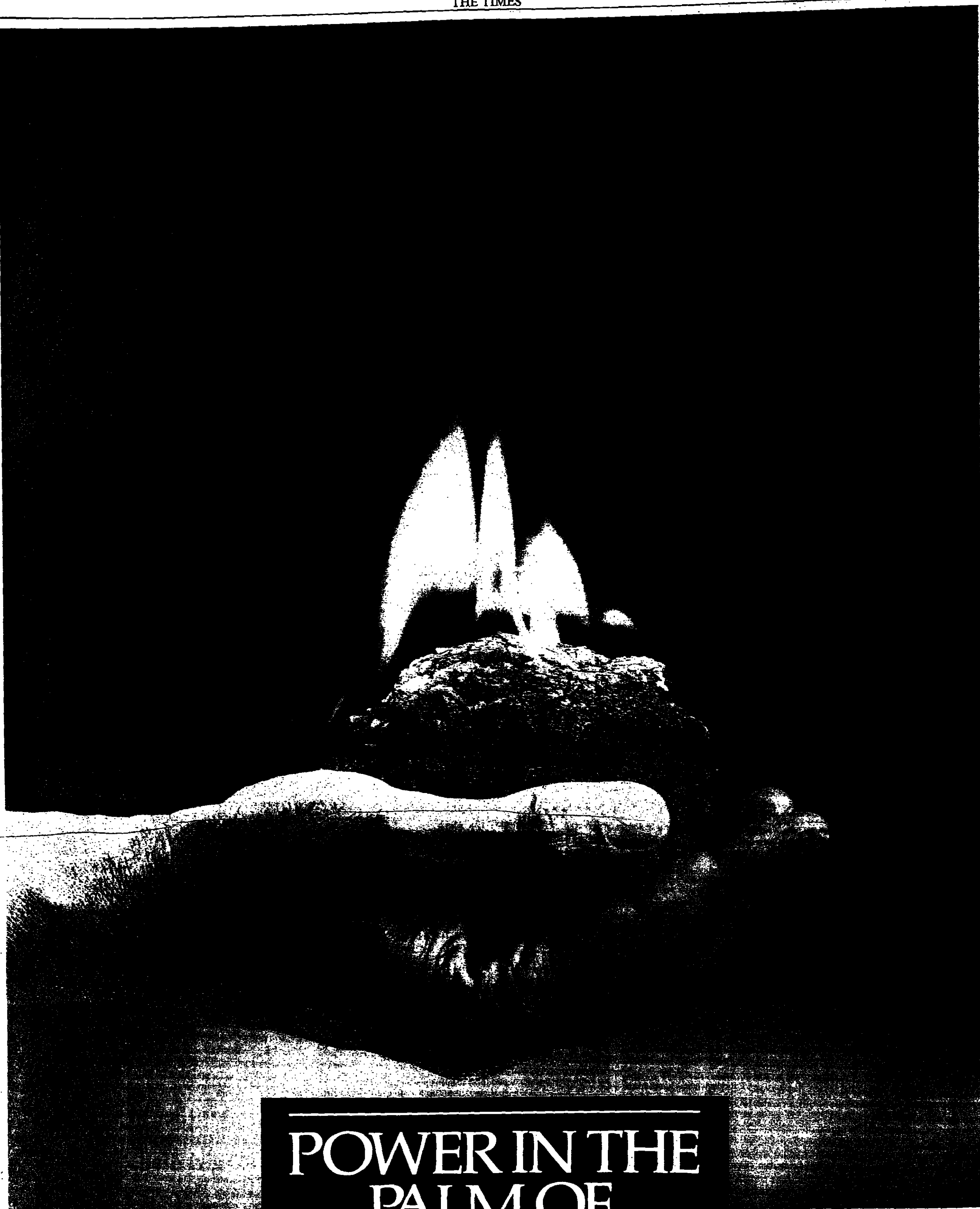
Residents had hoped to set up their own housing co-operative to buy, improve and manage the block. Under the new plan, they will obtain the improvements they want after consultation with Mr Ben Derbyshire and Miss Caroline Dove, the community architects, who have an office in one of the flats.

Rents are currently about £27 a week, excluding rates and services, for a three-bedroom flat, which would cost about £90,000 if sold on the market. Almost half of the flats are empty.

Some flats are to be converted into three and four-bedroom maisonettes, families with children will be on the ground floor and there will be front doors on to the street rather than off common balconies.

Building work is expected to start next spring and take about four years.

The Duchy hopes that the Newquay House experiment will set a precedent for selling off some of its other property in Kennington, where it administers 600 terraced houses and flats.



POWER IN THE PALM OF YOUR HAND

British coal is still the plentiful and economical source of energy it's always been. But now there's a dynamic new face to British Coal.

Today, companies using British Coal reap the benefits of a technology base that's broader and more advanced than anywhere else in the world.

Completely enclosed coal and ash handling. Boilers computerised to function automatically. Built-in devices to safeguard the environment.

Coal is competitive. Coal is hi-tech. Coal is controllable. Power in the palm of your hand.

Power that lasts

There are enough coal reserves in this country to last

for at least 300 years. And our coal industry has never been in better shape.

Coal production costs are the lowest in Western Europe. Productivity has rocketed 21% in a year. Coal is low in price and high in availability—a pattern British Coal is confident can be maintained well into the 21st century. British through and through

Virtually all our mining and boiler plant is designed and made in Britain. Every year British Coal spends more

than £600 million with British suppliers and over £38 million on research and development. We are part of British industry, we invest in British industry and we work for British industry.

A wide portfolio of help

British Coal offers every kind of coal to every type of industry. We help produce everything from chemicals to cars, tomatoes to tarmac, pints of beer to pintas of milk. And every one of our customers has the backing of our free technical service and countrywide support through the Coal Distributive Trade.

Make your move now

If your company needs a source of energy with a price that's not at the mercy of the dollar or international juggling, do what so many other leading companies have done. Make the move to British Coal.

THE NEW FACE OF BRITISH COAL

JP 14.6.150

WORLD
Top black
teams Reap
More refusal
Military-
acked
Widespread
US trip
Wheelchair kill
Hart says he
very bad mis

WORLD SUMMARY

Tpp black judge slams Reagan

Washington — In a scathing and extremely critical public comment, Justice Thurgood Marshall, aged 79, the only black member of the Supreme Court, gave in a television interview on Sunday his personal view of President Reagan and his administration. He said that the President's policies on race and social justice were "disappointing" and that the administration's record on civil rights was "less than satisfactory".

More refuseniks free

Moscow — Seven more well-known Soviet Jewish refuseniks, who have been waiting many years for official permission to emigrate, have now been told they are free to leave the Soviet Union. (Continued on page 10)

Militants backed

Doha — Four Sikh high priests have, for the first time, come out openly in support of militants declaring that "no power on earth can prevent Sikh youth from pursuing the attainment of Khalistan (an independent Sikh state)". (Continued on page 10)

Swedes back INF deal

Washington — Mr. Ingemar Carlsson, the Swedish Prime Minister, yesterday told President Reagan that the agreement on intermediate nuclear weapons now being negotiated by the US and the Soviet Union has "our full backing". (Continued on page 10)

Papal joy Pinochet relents

Rome (Reuters) — The Pope said yesterday that he was looking forward to seeing Pinochet in his American home, which begins today with great joy. He said that the Pope was looking forward to seeing Pinochet in his American home, which begins today with great joy. (Continued on page 10)

Wheelchair killer

Houston — A disabled man used his mouth to pull a string attached to the trigger of a wheelchair-mounted gun, firing three shots that killed his wife of two weeks (AP reports). Bertha Mae Burns, aged 37, placed the string in her husband's mouth on Monday as they talked in a bar. James B. Burns, aged 40, who was paralysed when he was shot by a previous wife, will be charged with murder, police said.

Hart says he made 'very bad mistake'

From Michael Binyon, Washington

Mr Gary Hart said in a television interview that he had no formal plans to re-enter the race for the presidential nomination, and acknowledged that he had made a "very, very bad mistake" by associating with Miss Donna Rice, a Miami actress, while he was the Democratic front-runner in the spring.

Speaking out in public for the first time since withdrawing his candidacy in May, Mr Hart admitted in the interview on Tuesday evening that he had not been "absolutely faithful" to his wife during their 29-year marriage, including two separations. But he refused to discuss any liaisons with other women or to say whether he had had an affair with Miss Rice.

He said such matters were private and not relevant to his qualifications to be President. But he accepted full responsibility for the scandal that arose from his boat trip with Miss Rice and the allegations that he had spent a night alone with her in his house.

"I made a mistake. I should not have been in the company of a woman not a friend of mine or my wife," Mr Hart, who appeared nervous and defensive, did not fully put over ever running again for President. He said he wanted to let the people decide his future.

His former campaign manager recently suggested that Mr Hart would re-enter the race, fueling speculation that he would use the television interview to make an announcement. Throughout the summer, the former senator from Colorado and his advisers consid-

Mr Gary Hart: Nervous and defensive

resignation speech, that he did not hold the press or anyone else responsible for what happened.

But he did not explain his association with Miss Rice, and angrily denounced — without specifically denying — rumours about earlier womanising.

Open book: The book-makers William Hill have opened their book on the 1988 US Presidential election. Hill's current leading picks are: George Bush, 9-4; Robert Dole, 5-1; Richard Gephardt, 10-1; Michael Dukakis, 12-1; Paul Simon.

Honecker returns to his Saarland political roots

From Richard Owen, Saarbrücken

Here Erich Honecker, the East German leader, yesterday visited his native Saarland for the first time in more than 30 years.

When he was a boy and a communist activist, the region, which borders on France, was a special League of Nations territory, subsequently absorbed by Nazi Germany. Now it is the smallest of the West German states, but firmly under the control of the Social Democrats, led by Herr Oskar Lafontaine, its highly ambitious and ultra-modern Prime Minister.

But then Herr Honecker had spent the day coming face-to-face with the realities of modern West Germany, including the kind of capitalism and industrialism he once so fiercely opposed. Among his other contacts were meetings with a rock singer and a Green politician, who kept him waiting 15 minutes in a tightly packed schedule.

Herr Honecker and Chancellor

Mohr of West Germany ended their talks in Bonn on Tuesday with co-operation agreements and a joint communiqué which, despite pronounced differences on the Berlin Wall and German unity, found common ground on arms control and trade with Herr Honecker promising to ease travel restrictions for young East Germans wanting to go to the West.

Yesterday, he began his own three days of travels, taking in the beautiful rolling countryside of the Moselle and Saar rivers and the industrial heartland of Ruhr. The Saarland itself, as well as the Ruhr Valley, are going through a painful process of industrial restructuring in what used to be traditional mining and steel areas.

In Cologne, Herr Honecker, accompanied by East German trade officials, explored with senior West German industrial executives the kind of trade deals which both sides hope will follow his trip which ends tomorrow. The talks focused on high technology and the role of small

enterprises as well as large ones. The industrialists bluntly urged Herr Honecker to cut the red tape imposed by the East in economic deals, and warned him that unreliable East German supplies and shoddy workmanship were to blame for a current dip in inter-German trade.

Later, Herr Honecker went to Essen for talks at one of Germany's greatest industrial companies, Krupp, meeting the company's energetic head, Dr. Berthold Beitz, at the Villa Hügel. The East German leader could hardly move for the crowd of powerful industrialists who came to the villa to meet him in a hall resplendent with priceless tapestries — evidence of the mighty Krupp fortune, part of it made in Nazi times.

Dr. Beitz and Herr Honecker are old friends even though in the 1930s Herr Honecker ran the underground communist cell in Essen. However, if his biographer is to be believed, his most dangerous activity was an unsuccessful attempt to scatter anti-

Nazi leaflets in a local cinema.

The programme rolled on relentlessly, with Herr Honecker lunching in Düsseldorf with Herr Johannes Rau, Prime Minister of North Rhine-Westphalia, and an unsuccessful SPD candidate for Chancellor in last January's election. The two men agreed on the need for peace and disarmament.

Herr Honecker also had talks with the Greens: the small, unorthodox and highly vocal environmentalist party, although one of its leaders, Frau Regina Michalik, caused a temporary hitch by turning up late in a black leather skirt and fishnet stockings. Jokes explained that she had gone to the meeting on a less-than-efficient East German motorcycle, although she diplomatically insisted the machine was not at fault.

The Greens also engineered a long-awaited encounter between Herr Honecker and Herr Udo Lindenberg, a rock singer who, in an attempt to perform in East Berlin, had sent Herr Honecker his leather

jacket. He received in return — to his own and everyone else's amazement — a letter and a tape of the kind Herr Honecker used to play in his miner's band at Dönnigchen, his home town near Saarbrücken.

Despite this gesture, Herr Lindenberg was kept away from the formal dinner for Herr Honecker in Bonn, even though one of the Green women invited to the banquet had offered to escort him.

Yesterday, the singer finally met his head-on in Westphalia, outside the somewhat incongruous setting of the birthplace of Friedrich Engels, co-author with Karl Marx of the Communist Manifesto.

Today, Herr Honecker goes to Marx's birthplace in Trier, and then his own birthplace at Dönnigchen, though doubtless he would not presume to mention the two in the same breath. Strict security is already in place to ensure that any demonstrations against the visit are kept under control.

Protests so far have been very small, however.

Gulf fighting flares up in advance of UN mission

Iraqi warplanes pound Iranian targets

Doha (Reuters) — Waves of Iraqi warplanes swept over targets deep inside Iran yesterday, ending a three-day lull in fighting in the Gulf war and casting a shadow over the latest United Nations peace efforts.

A statement from the military in Baghdad said that the raids, against Iranian industrial and communications sites, and an offshore oil terminal in the north-western Gulf, were in revenge for Iranian missile attacks against Kuwait last week.

The raids came a day after Iraq said it hit two naval targets, its usual term for a tanker or cargo ship, in retaliation for earlier Iraqi raids.

The Iraqi statement linked the attacks, on what it called "Kuwait Day", to a pledge by President Saddam Hussein to "hit Iran with 1,000 bullets for each bullet it fires on Kuwait".

The brief lull in the seven-year-old conflict had raised hopes in the region for a peace mission by the UN Secretary-General, Señor Javier Pérez de Cuellar, who is expected in Tehran tomorrow and who will later visit Baghdad.

Iraq has vowed to strike hard at Iran's industrial base and oil lifeline until Tehran accepts a July 20 ceasefire resolution by the UN Security Council which Señor Pérez de

Cuellar will seek to have implemented.

There was widespread hope that, at least for the duration of the visit, both sides would desist from attacks, a Western diplomat here said. He added that continued Iraqi strikes on shipping during the mission could give Iraq a propaganda victory.

Iraq had ended a wave of attacks on Gulf shipping — 15 in eight days — last Saturday, and Iran had apparently halted its retaliatory strikes on vessels in the strategic waterway.

In an apparent change of tactics, Iran last week fired at least three missiles against Kuwait. The Kuwaitis said that one missile had landed near an oil refinery south of Kuwait City.

Court offer: The Iraqi Foreign Minister, Mr Tariq Aziz, was quoted yesterday as saying that his Government was willing to have the International Court of Justice in The Hague decide which country started the war (AP reports from Bahrain).

Diplomatic sources said that the statement appeared to be a move toward compromise with Iran, which has demanded that Iraq be condemned as the aggressor before any peace talks can begin.

Russians step up diplomatic efforts to mediate in the war

From Christopher Walker, Moscow

The Soviet Union is stepping up its campaign to play a central peace-making role in the Gulf, where the situation was described yesterday by Mr Vladimir Petrovsky, the Soviet Deputy Foreign Minister, as being "complicated and contradictory".

Over the past 48 hours, leading members of the Politburo have held discussions in Moscow with both Mr Muhammad Larjani, the influential Iranian Deputy Foreign Minister, and a high-powered delegation from the Arab League led by the Kuwaiti Foreign Minister, Sheikh Sabah al-Ahmed al-Sabah.

In addition, at a special briefing for foreign correspondents, Mr Petrovsky revived an initiative first launched by Mr Mikhail Gorbachev last December for urgent international consultations on the freedom of navigation in the whole Indian Ocean, including the Gulf and the Strait of Hormuz.

"Such consultations could contribute towards the lessening of tensions in the region," said Mr Petrovsky, who visited a number of Gulf nations in April. "The Soviet side is proceeding from the premise that precisely political solutions should lead to an effective settlement."

Mr Petrovsky emphasized that Mr Eduard Shevardnadze, the Foreign Minister, was using the new round of negotiations in Mos-

cow to spell out to all parties the urgent need for a settlement of the seven-year-old Iran-Iraq war in the lines of United Nations Resolution 598 calling for a ceasefire, passed in July.

The Soviet Government is combining its latest initiative with a further series of strongly-worded attacks by officials and the Soviet media against what is alleged to be the continuing and inflammatory US naval build-up in the Gulf. Less bitter words are used for the increased presence there of other Western navies, including Britain's.

The official weekly *Liternova* Gazette claimed in a hostile commentary published yesterday that the US build-up was aimed at the Soviet Union. "It is not accidental that some 20,000 Marines are deployed on US naval ships sailing in the Persian Gulf."

"When the time comes, the Marines will take action, not against Iran, but against none other than the Soviet Union which, according to US allegations, intends to invade Iran."

Both in public and private, Soviet officials have been emphasizing during this week's talks on the Gulf crisis that Mr Gorbachev is setting considerable peace missions due to be mounted later this week by Señor Javier Pérez de Cuellar, the UN Secretary-General.

"The Soviet side views it as extremely important that the UN Secretary-General leaves for Tehran on September 11 to pursue missions entrusted to

him by the mentioned resolution," Mr Petrovsky told journalists.

"The purpose of our contacts here this week is to underscore the need for the settlement of the Iran-Iraq conflict on the basis of Resolution 598."

He refused to be drawn on the key question of whether the Soviet Union was yet prepared to back any failure of the warring parties to comply

with the latest ceasefire call by imposing an arms embargo. Moscow has so far resisted an embargo on the ground that Iran has not formally rejected Resolution 598 while also not accepting it.

Breaking from Russian into a few words of English, Mr Petrovsky said, in answer to a question, that "first things should go first," by which he meant the Secretary-General's mission.

Mr Petrovsky added ambiguously that, if the mission to Tehran and later Baghdad failed, the Soviet Union would look at "the rich arsenal" of instruments contained in the UN Charter for attempting to end conflicts. He refused to commit the Kremlin to any open support of sanctions.

Questioned by *The Times*, Mr Petrovsky admitted that the Soviet Union now had six

of its own naval vessels based in the Gulf, contrasting that figure with 41 US ones which, he said, were now there. He repeated Moscow's demand for a withdrawal of all foreign naval vessels, including its own, adding that the minesweepers could stay for a limited period beyond any general pull-out to complete their task of clearing the sea lanes.

Mr Petrovsky's confident performance convinced Western diplomatic observers that the Kremlin is continuing to play an astute hand in the Gulf crisis despite the temporary absence from Moscow of Mr Gorbachev, who is on his summer holiday.

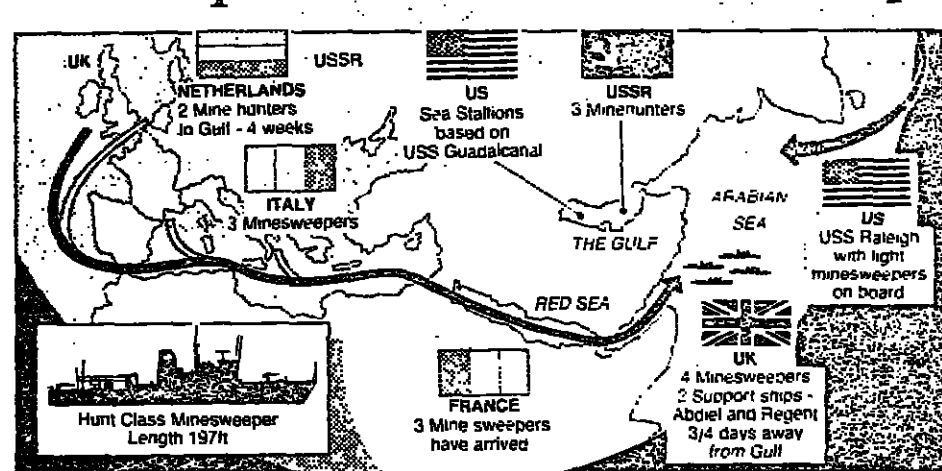
While allowing the West to take on the job of defending the tanker routes, Moscow is busy repairing its damaged relations with Iran and, at the same time, maintaining strong links with Iraq.

PARIS: Señor Pérez de Cuellar is expected to arrive in Tehran tomorrow evening, Iran's official news agency, Irna, said yesterday (AFP reports).

Quoting an official statement to the *Tokyo Times*, Irna said that the mission to discuss international issues had been extended without any conditions attached, and would not be restricted to any single subject.

Tehran has expressed its willingness to talk about the UN ceasefire resolution, but only within the context of a general discussion of the Iran-Iraq conflict.

Pace quickens in naval build-up



Four British minesweepers and two support ships were yesterday only three to four days' sailing from the Gulf to add to the build-up of Western and Eastern navies, shown above, sent to clear the region's sea lanes. Three Soviet and three French minesweepers are already there. The USS Raleigh, with light minesweepers on board is also near the region, while two Dutch and three Italian vessels are on their way.

Meanwhile, the British Red Ensign was hoisted on a Kuwaiti supertanker, the 263,679-tonne Tonbridge, formerly called Al-Faiha, for the first time yesterday. The Tonbridge became the sixth Kuwaiti tanker to earn British naval protection — five other vessels are chartered from Gibraltar.

Beirut claim of German hostages deal

Bonn 'will deport brother of hijacker'

From Robert Fisk, west Beirut

Despite its denials, Bonn has secretly agreed to deport one of the Lebanese Hamadei brothers held in West Germany as part of a deal to free two of its citizens held hostage in Beirut, according to reliable Shia Muslim sources.

Abbas Hamadei, brother of the man accused of the 1985 hijacking of an American TWA airliner, will be sent back to Lebanon within two months, according to the same sources in west Beirut.

Herr Alfred Schmidt, an engineer with the West German electronics firm Siemens, kidnapped in west Beirut last January, was freed by his kidnappers here on Monday after they received what they described as "guarantees and assurances" from the West German Government, underwritten by the Syrians. A second hostage, Herr Rudolf Cordes, an official of another West German firm, Hoechst, is still held prisoner in Lebanon.

As part of the agreement for Herr Schmidt's release, it is being said here that Muhammad Ali Hamadei, whose extradition to the United States was sought by the American authorities, will be tried for explosives offences in West Germany, but given only a short sentence, after which he will be allowed to return to Lebanon within four years.

The Shia Muslim sources here say that no ransom was paid by the employers of the kidnapped West Germans, but that the Bonn Government communicated its preparedness to deport Abbas Hamadei back to Lebanon through the Syrian Government. Other details of the deal, apparently relating to Iran, are as yet unclear.

The West Germans, according to these sources, repeatedly said that there could be no early release of Muhammad Ali Hamadei, who would have

Herr Schmidt's abduction.

Details of his kidnapping have hitherto been vague. But Herr Schmidt, it transpires, was taken from his bedroom in the Summerland Hotel, on the west Beirut seashore, after dark last January and dragged by two gunmen across the patio of the hotel swimming pool before being dumped in a car driven by the leader of the kidnappers.

"The Germans knew that he would be released," one of the sources said. "They have good relations with Syria. They have excellent relations with Iran. They are one of the few Western nations not trying to isolate Iran. And they refused to send minesweepers to the Gulf. That was a very important decision."

BONN: A West German Government spokesman yesterday refused to comment on the Beirut report "in the interest of the hostages" (John England writes).

Yard men see Colombo attack re-enacted

From Vijitha Yapa, Colombo

Two British detectives from Scotland Yard, who have been assisting with the investigation into the assassination attempt on Sri Lanka's President Jayewardene and government leaders, are remaining silent on any conclusions they may have reached about who may be responsible for the hurling of two grenades into a room in the Parliament building on August 15.

Police sources said that the two detectives, Chief Superintendent Ken Thompson and Chief Inspector Larry Henson, had been sifting through the evidence and had visited the scene of the crime, but had not been involved in the interrogation of suspects.

A district minister and a clerk were killed in the attack and 15 MPs were injured when the two grenades exploded during a meeting of United National Party MPs. President Jayewardene was

the chairman of the meeting.

On Tuesday, the MPs met in the same room and were asked to sit in the same seats they occupied on August 15 so that the police could assess their movements after the grenades were thrown. The two Scotland Yard detectives were present when the scene was re-enacted.

The police have now released pictures of a member of the housekeeping department of the Parliament, Mr Ajit Kumara, who signed in to the building on the day of the attack but did not sign out afterwards.

He is a member of the prescribed extremist Marxist party, the JVP, and he was due to have been arrested on the day before the attack.

However, the police in his home town had decided to keep him under surveillance for a few days and they forgot to keep him under surveillance while he was at work.

Confused aftermath of Denmark's general election

Schluter tries to rebuild coalition

From Christopher Follett, Copenhagen

Denmark's ruling centre-right coalition, led by Mr Poul Schluter, was yesterday widely expected to remain in power after a day of confusion following the result of Tuesday's general election.

In typically quirky Danish style, the Government lost the election and the Opposition failed to win it, leaving Denmark in political chaos.

After a day of intense activity in Copenhagen, Mr Schluter, Denmark's first Conservative Prime Minister this century, was asked by Queen Margrethe to start negotiations for the formation of a new government.

Earlier in the day Mr Schluter, aged 58, whose five-year-old, four-party coalition

ELECTION RESULT

PARTY	SEATS	%
Conservatives	38 (-4)	20.8
Liberals	19 (-3)	10.5
Centre Democrats	9 (+1)	4.8
Christians	4 (-1)	2.4
Social Democrats	54 (+2)	29.3
People's Party	27 (+6)	14.6
Radical Liberals	11 (+1)	6.2
Progress Party	9 (+3)	4.8
Common Cause	4 (-1)	2.4
Left Socialists	0 (-5)	1.4

A further four seats went to candidates from Denmark's North Atlantic territories, the Faroe Islands and Greenland.

suffered a loss of seven seats in the election, had tendered the resignation of his Government to the Queen. But six of the nine political parties returned to Parliament in Tuesday's poll later recommended to the Queen that Mr Schluter should try to form a new centre-right coalition.

The Radical Liberal Party, the small pivotal opposition party which backed the former Schluter administration on economic policy, refused to support a socialist Government led by Mr Anker Jørgensen of the Social Democrats, a former Prime Minister, recommending that Mr Schluter should continue in power.

The anti-tax Progress Party, upon whose support a new Schluter administration could inevitably depend, also backed Mr Schluter. However, the Radical Liberals have refused to support a new centre-right administration dependent on the support of the Progress Party, making the

whole situation complex in the extreme.

But Mr Schluter's coalition is widely expected to continue in Government, in spite of emerging severely weakened from the poll. The final result of the election gave the ruling centre-right coalition 70 seats in the 179-seat Folketing (Parliament), a loss of seven seats.

The Radical Liberals gained one seat to hold 11, while the Social Democrats, the main opposition party, lost two seats to hold 54, with the anti-EEC, anti-Nato Socialist People's Party gaining, from 21 to 27 seats.

Due to the uncertainty of the election results a period of political instability is expected in Denmark, with Mr Schluter put into an almost impossible political situation. Even if his Government continues now, many observers foresee the possibility of fresh elections in the autumn.

The unclear political situation has caused alarm and indecision in Brussels. Denmark currently holds the rotating six-month presidency of the European Community and it is feared that political instability in Denmark will hamper agreements within the Twelve on urgent budgetary and financial reforms.

BRUSSELS: The inconclusive result was greeted with dismay by EEC and Nato diplomats yesterday (Reuters reports). With Denmark holding the Community's presidency until the end of the year, diplomats said the result could mean weak leadership.

"It is a mess — as much of a disaster as it possibly could have been," one senior EEC official said. Another believed it was no exaggeration to say that the future of the Community would be at stake in the next few months.

A Nato official said, half-jokingly, that he supposed the Danish opposition would continue deciding defence policy.

During the presidency, Denmark takes the chair at all meetings of the Council of Ministers, the EEC's highest policy-making forum. "It's bad for continuity. The domestic scene will now take more time, energy, and brain power and leave less for Brussels," another diplomat said.

Last laugh for the ostracized joker in the pack

From Our Correspondent, Copenhagen

The maverick anti-tax, anti-welfare state Progress Party of Mr Mogens Glistrup emerged strengthened from Tuesday's confusing general elections in Denmark, helping to plunge the country into political chaos.

Mr Glistrup's party, the pariah of Danish politics and the joker in the parliamentary pack, ostracized by the left and the right, is now left holding the balance of power — as it did in the early 1980s — making the task of governing Denmark near impossible for any would-be Prime Minister.

If the four party, centre-right coalition of Mr Poul Schluter, Denmark's very liberal Conservative prime minister since 1982, is to continue, it will sooner or later be forced to depend on support from the Progress Party to gain a majority in the 179-seat Folketing.

The worst nightmare of Mr Schluter has come true, and once more Mr Glistrup — Denmark's colourful, eccentric anti-tax crusader — holds a key position and a trump card in the politics of the nation.

In the outgoing parliament, Mr Schluter had a one-seat



Mr Mogens Glistrup: a colourful crusader

majority of 90 with the help of the opposition Radical Liberals, the former Government's ally on economic policy. However the Radicals have stated that they will not support a government allied with the Progress Party because of its rightist policies and anti-immigrant stance. Every Danish parliamentarian remembers that it was the Progress Party which helped to topple Mr Schluter's first administration in 1983 by voting with the Socialist parties against the state budget.

The Progress Party was founded in 1972 by Mr Glistrup, a rumbustious millionaire tax lawyer from the Baltic island of Bornholm, after a now historic television broadcast in which he revealed to a shocked Danish nation that he had reduced his income tax to nil by manipulating tax loopholes. In many circles in

highly-taxed Denmark — where the average income tax runs at around 46 per cent after allowances — Mr Glistrup became a national hero overnight.

At its high point in the early 1970s, the Progress Party held 28 seats in the Folketing, becoming the second biggest grouping after the Social Democrats and ushering in a new age of protest and criticism of Denmark's formerly sacrosanct Socialist-inspired welfare state society.

Mr Glistrup, now 61, once compared tax dodgers to Second World War resistance fighters during the Nazi occupation of Denmark. An ardent foe of excessive bureaucracy and public spending he recommended that the Danish armed forces should be done away with and that Denmark's defence policy should consist of an automatic telephone

answering service saying in Russian and English: "We surrender." Mr Glistrup also advocated slashing government jobs and recalling all Danish ambassadors from their diplomatic posts to save money. As a tax expert, he helped hundreds of clients to evade taxation by creating imaginary tax-deductible limited companies.

Fate finally caught up with the ebullient Mr Glistrup who began a three-year prison service for gross tax fraud in 1983, after a nine-year court case, the longest in Danish legal history. In the same year he was banned from his legal practice and expelled from the Folketing — a scandal which cut Progress Party representation in the house to six in the 1984 elections. Mr Glistrup, who was returned in Tuesday's elections, will be re-admitted to the new parliament.

Heysel spotlight falls on forgotten three

From Philip Jacobson, Brussels

With the draw-out extradition saga involving the "Heysel 26" dominating attention in Britain, it has gone largely unnoticed that two senior Belgian police officers and the head of the country's soccer administration are due to appear in the same dock as the Liverpool fans.

The charges they will face, amounting to gross dereliction of duty, concern the alleged mismanagement of crowd control measures and ticket distribution for the 1985 European Cup Final.

Their trials are seen by several of the prominent Belgian lawyers who have volunteered to represent the Liverpool supporters free-of-charge as presenting a golden opportunity to turn the spotlight on the broader culpability of the Belgian authorities for what took place on that terrible evening of May 29 when 39 people lost their lives.

The political dimension to the Heysel Stadium tragedy was dramatically underlined by this week's riots at two Belgian jails. The fury of the prisoners over the "three-star hotel" treatment supposedly awaiting the British fans was directed primarily at Mr Jean Gol, Minister of Justice and head of the Liberal Party faction in Belgium's coalition government.

It was Mr Gol's fierce criticism of the previous Government's conduct in the

Heysel affair that forced the resignation of a key minister and a subsequent general election. Ironically, he is now being assailed by political opponents for botching the issue of jail conditions so badly that prisoners went on the rampage. (A cartoon in one Brussels newspaper showed Mr Gol in a delapidated prison accepting bookings for a double room with bath and WC from "Monsieur Hooligan".)

If the two policemen, Major Michel Kemsier and Captain Johan Mahieu, are convicted, they face the prospect of up to two years imprisonment — possibly in the same jail which would house any of the 26 accused Britons who may be found guilty. Defence lawyers are expected to argue strongly that the officers should have been joined in the dock by Mr Robert Bernart, head of Belgium's National Gendarmerie.

Then there is Mr Albert Roosen, the veteran Secretary General of the Belgian Football Union who allegedly took the decision to sell tickets that allowed thousands of fanatical Juventus fans into the terraces set aside for Liverpool supporters. As some observers see it, he is being held responsible for the woefully inadequate organization of such a vital match by the European football authority, UEFA, and this is another point the defence lawyers are sure to exploit.

The authorities in Brussels also face daunting organizational problems in staging the forthcoming trial. Nearly 50,000 pages of documents have piled up already with many more to come, plus some 12 hours of videotaped film of events before, during and after the rioting. With large teams of lawyers on both sides, all of the accused and an army of journalists to accommodate, there will be severe pressure on space in the city's vast and ornate Palais de Justice.

It remains to be seen whether the Liverpool fans will demand to be tried separately, but the need for simultaneous interpreters at precisely every stage of the trial can only compound the difficulties of the hearings.

From a strictly legal standpoint, the main interest will be on the complex issue of whether people can be held individually responsible for the violent actions of a large crowd. According to some defence lawyers here, this is something never before explored in a Belgian court and is likely to prove something of a minefield for the prosecution.

Witnesses called on behalf of the Liverpool supporters are likely to include crowd control specialists and psychologists who will argue that in the frantic and frightening conditions of the Heysel riot, individuals may well exhibit a diminished sense of responsibility.

Aquino's Cabinet quits amid feud over latest uprising

Manila (Reuters) — President Aquino's 26-member Cabinet yesterday submitted their resignations to allow her to reorganize the Philippines Government, according to her Press Secretary, Mr Teodoro Benigno.

"All the members of the Cabinet have tendered their resignations to the President. This was a sort of spontaneous combustion. Nobody motivated it, not a single group," Mr Benigno said, adding that there was no firm date fixed for Mrs Aquino to announce her new Cabinet.

The resignations came a day after Mrs Aquino's Executive Secretary, Mr Joker Arroyo, accused three prominent businessmen and a leading military officer of promoting instability through a propaganda campaign.

The Cabinet's action was also 12 days after troops loyal to Mrs Aquino put down the bloodiest coup attempt in her 18-month rule.

Mr Arroyo, who is Mrs Aquino's closest civilian adviser and who is widely regarded as anti-military, has been accused of interference in the military operations that eventually quelled the coup, which left 55 people dead and 300 wounded.

Mr Arroyo had told Congress that the three businessmen and the military spokesman, Colonel Honesto Ila, were "enemies of the Government" whose cam-

paigns to have him dismissed amounted to "reason of the highest order".

The three businessmen included Mr Raul Concepcion, brother of the Minister of Trade and Industry, Mr Jose Concepcion.

"(They) are operating against the interests of the country by sowing intrigues which divide the civilian Government and the military," Mr Arroyo told the House of Representatives. However, the Minister of Finance, Mr Jaime Ongpin, said that he doubted Mrs Aquino agreed with Mr Arroyo's charges.

The Cabinet Secretary, Mr Jose de Jesus, said of the latest crisis: "We had a dispassionate assessment of the situation and in the end we thought maybe the President, given all the events, should be given a free hand to reorganize the Government."

Mr Arroyo's charges: President Aquino gathered her children in one room and prayed with them while fighting raged nearby during last month's failed coup her daughter says (Reuters reports from Manila).

In a handwritten account published this week in a popular film magazine, *Gossip*, Miss Kris Aquino said: "All my sisters, their husbands and babies plus my Mom and I were there (in the room)." We started to pray the rosary as the shooting continued without let-up," she wrote.

£205,000 award for British road victim

Sydney (Reuters) — A British miner was awarded damages of \$AUS 480,000 (£205,000) yesterday for injuries suffered in a road accident in 1982 in which his wife and son died and his two daughters were seriously injured.

Australian Supreme Court judges made the award to Mr Alan Jordan, whose wife was driving when their car ran off a highway and hit a tree near Newcastle, New South Wales. Mr Jordan, who now lives in England with his two daughters, suffered brain damage.

Car bomb kills two in Tripoli

Beirut — A car bomb in the northern Lebanese city of Tripoli killed at least two people and wounded another 20 when it exploded outside a four-storey department store (Robert Fisk writes). The car, which bore Syrian registration plates, had been parked beside a taxi rank. Tripoli is under the control of the Syrian Army.

Aids check

Skopje (Reuters) — The southern Yugoslav University of Skopje has introduced mandatory Aids tests for foreigners.

President well

Seoul (Reuters) — President Barco of Colombia is recovering satisfactorily after emergency colon surgery in Seoul.

Trident test

Cape Canaveral (AP) — A Trident 2 submarine missile hurled a dummy warhead at an ocean target in a "totally successful" test flight for the US Navy's newest, most powerful weapon.

Minister killed

Sanhor Marcos Freire, the Brazilian Minister of Agrarian Reform, and seven other people, were killed when their Air Force plane exploded on take-off from Caracas in Paris state (Reuters reports).

Firemen found

Madrid (AP) — Rescue teams removed the bodies of the last five of 10 missing firemen from the rubble of a department store gutted by fire last weekend.

Dissidents free

Managua (AP) — The Nicaraguan Government released two jailed opposition figures, Señor Lino Hernandez and Señor Alberto Saborio, into the custody of US Senator Tom Harkin, who is here on a fact-finding tour.

Near miss

Toronto (AP) — Two Soviet military aircraft flew within 150 yards of an Air Canada Lockheed 1011 transporting 189 passengers from London to Vancouver, a spokesman

CDU 'dirty tricks' claim in state poll

From John England, Kiel

Amid a tense run-up to the Schleswig-Holstein state election on Sunday, expected to be a close race, the High Court will decide here today if Chancellor Helmut Kohl's conservatives must pay a fine for distributing a news sheet accusing the Social Democrats (SPD) of approving of sexual relations with children from the age of 14.

In nearby Lübeck, the public prosecutor is investigating the shadowing by private detectives of Herr Björn Engholm, aged 47, the SPD's slim and handsome state leader, and the cracking of his income tax secrecy by an unknown person who has charged him with tax evasion.

The two cases, the SPD claims, are part of a deliberate "dirty tricks" campaign by the ruling Christian Democrats (CDU) to smear him and his party because they fear they will get hurt on Sunday.

The CDU, led by the equally trim and personable Herr Uwe Barschel, aged 43, the state's Prime Minister, denies any guilt. Party spokesmen insist that neither it nor any state government department had anything to do with the surveillance of Herr Engholm, or the unauthorized access to his tax records. But the SPD is not convinced.

The CDU has been in power in the 74-seat Landtag here since 1950, the last 16 years with an absolute majority. Now it is believed that the party will lose its grip on the largely agricultural state between the North Sea and the Baltic, in a trend that cost the CDU votes in the federal poll

and two other state elections this year.

Except for one MP of the Danish-speaking minorities' party (SSW), the CDU with 39 seats and the SPD with 34 have been alone in the state assembly since the last election in 1983, in which the liberal Free Democrats (FDP) polled only 2.2 per cent after flirting with the idea of a coalition with the SPD.

Now the "reformed" FDP, which favours renewing old links with the CDU, is expected to gain the minimum 5 per cent to re-enter the state parliament. The Greens are given a good chance of making their breakthrough, and an Independent Voters' Association (UWSH) is seen as robbing the CDU of many votes from disgruntled farmers who could seal the conservatives' fate.

If the FDP is returned, the CDU will remain in government with the help of the liberals.

The sex-with-children charge, which also included the Greens, was made last week in a CDU election campaign newspaper. The SPD immediately won a court injunction banning distribution of it upon pain of a fine of up to £168,000.

The CDU promised to obey the order pending an appeal, but some of the thousands of copies that had already been sent to party helpers throughout the state were delivered to voters.

Herr Barschel exploded in anger over the mistake, but the SPD insisted on going back to court today.

Rebels kill health workers

From Jan Raath Harare

Six members of a government inoculation team in western Zimbabwe were shot dead by rebel guerrillas in the troubled province of Matabeleland North this week, police confirmed here yesterday.

The attack is the latest in a series of killings in the region by guerrillas professing loyalty to the opposition Zanu party of Mr Joshua Nkomo — which denies any link with the rebels.

A police spokesman said "bandits" opened fire on a Ministry of Health truck in the Nkayi communal land, about 70 miles north of Bulawayo, soon after midday on Monday, killing three nurses, a woman village health worker and two armed government militia men guarding them.

The party was returning from a school where it had been carrying out immunizations. The vehicle was set alight and four of the bodies were burnt beyond recognition — a tactic becoming a mark of recent guerrilla killings.

The driver and a passenger escaped and were taken to Bulawayo for treatment to gunshot wounds.

The incident took place in an area where a guerrilla known as Gwesela, believed to be responsible for the deaths of five of the eight white farmers killed since May, has operated since 1982. None of the victims was identified, but government workers have long been a target for the guerrillas in their drive to make the western provinces ungovernable.

Veteran rebel languishes in jail

Breakaway fears haunt Vanuatu

Veteran rebel languishes in jail

From Stephen Taylor, Port Vila, Vanuatu

The head of law enforcement in Vanuatu, Police Commissioner Willie David Saul, is a large Melanesian with a kindly smile, and he was very apologetic about refusing permission for Jimmy Stevens to be seen in prison. Normally it would be no problem, he said, but now it was just not possible.

Was it because of the general election in Vanuatu next month? He shrugged and smiled again. Probably after the election it would again be no problem, but for the time being there was a directive from the Government.

A couple of miles over the hill in this raffish old Port, Jimmy Stevens, the grey-bearded grandfather who instigated what was called the "Coconut War", languishes in a rough concrete block about 180 ft by 120 ft. In the days of condominium — joint rule by Britain and France — it was the French prison (as opposed to the British prison, which had an entirely different set of officials, and was part of a quite separate legal system). Now it is just Central Prison.

The secessionist rebellion on the island of Espiritu Santo, led by Jimmy Stevens in May 1980, was one of the many curiosities of Pacific history. After breakaway, Santo, the largest of the 70 islands in the New Hebrides condominium, called itself the Republic of Vemarama.

A month later — at the urging of Father Walter Limi, the Prime Minister-designate in what was shortly to become

Vanuatu — almost 200 Royal Marines and French troops landed on the island — to be met by rebel men and women who garlanded them with bougainvillea. The rebellion had been put down.

However, behind the bizarre, seemingly farcical bow-and-arrow secession lived some deep, dark currents which are still being felt in Vanuatu and the South Pacific. And that helps to explain why Jimmy Stevens is not being allowed to receive visitors at present.

Farical secession attempt has stirred some dark currents throughout the South Pacific

In 1980 France was trying to retain a presence in the New Hebrides, just as it now is in nearby New Caledonia. Jimmy Stevens' secession was encouraged by French Government representatives, who saw Santo as a possible French enclave after the independence of Vanuatu.

The present hostility of Father Limi's Government to France is partly a legacy of that. So is Vanuatu's empathy with the Kanak independence movement in New Caledonia.

But the Vanuatu Government has problems of its own with Jimmy Stevens, particularly since the ruling Vanuatu Party is seeking re-election for another four years in November.

Jimmy Stevens' rebellion stirred breakaway rumblings in other islands of the archipelago, notably on Tanna, south of here, which supports two volatile cults — one worshipping Prince Philip, the other a mythical character named John Frumm, who is generally thought to have been an American Second World War serviceman.

Even now, seven years after independence, the Limi Government is preoccupied with creating a sense of national unity in an island group which, anthropologists say, has 105 identified language groups (not dialects).

Jimmy Stevens — still a charismatic figure in these parts after seven years in prison — is not a man the Government at present would like to see politically active in Santo, where he retains a large following, partly through his family — he has dozens of wives, scores of children, and hundreds of grandchildren.

The fact that Father Limi's Vanuatu party did badly in recent district elections on Santo could not have helped, since it is part of an electoral trend on outlying islands that does not bode well for his chances.

Still, Vanuatu has been in power since independence, and there are officials here who believe that, if it were to emerge victorious in November, a new view would emerge of the ageing rebels in Central Prison. Jimmy Stevens might finally be released to return to his people.

Howe detects shift on sanctions against Pretoria

Ottawa (Reuters) — The Foreign Secretary Sir Geoffrey Howe has said he believes pressure for economic sanctions against South Africa has eased.

"I don't believe the argument about sanctions has been conducted with as much tenacity and ferocity in the last six

months as it was 12 months back," he said.

Sir Geoffrey said that at next month's Commonwealth conference in Vancouver there was likely to be more emphasis on unity rather than on how to pressure South Africa to dismantle apartheid.

He was commenting on

Tuesday after two days of talks with Mr Joseph Clark, Canada's Secretary of State for External Affairs. Canada has been a leading proponent of tougher sanctions while Mrs Margaret Thatcher, the Prime Minister, has insisted sanctions are not effective.

CAPE TOWN: Mr Denis

Worrall, the former South African ambassador to London, said yesterday that he had met representatives of the banned African National Congress during a visit to Zimbabwe and that the "exchange of views we had was distinctly useful" (Reuters reports).

Who of th

Bedazz

The City's most voracious predator is on the prowl again — now he has cast his shadow over the Midland Bank

Who's afraid of the tiger?

A City legend has it, the day Lord Hanson arrived at the boardroom of one his hard fought-for acquisitions, amid a crowded silence, he paced the room and declared: "Those two paintings. Very, very nice. Have them sent to my office."

"Sorry," said the deposed managing director. "Those are family paintings. My ancestors, in fact." The silence deepened. "Right," said Lord Hanson. "Then... ah... that table, send that instead."

If the story is true then no doubt Hanson's accounts burn the midnight oil making sure that the inter-corporate transfers were wholly accounted for. Yet, true or not, it illustrates the acquisitive streak which lies at the heart of the Hanson empire.

The concept of viewing acquired businesses almost as booty goes a long way to explaining all his works. It was, after all, his long-time partner Sir Gordon White who once jokingly said of London's financial square mile that it was "full of people just waiting for us to lift their wallets and rape their wives".

It also goes a long way to explaining the frisson in the City this week with the confirmation that Hanson had acquired a significant share in Midland Bank. Like the nervousness that beset GEC earlier this year when they believed a stealthy Hanson acquisition of their shareholding was in the offing. When the sudden shadow looms of this 6ft 4in financier, with the looks of a gruff but the instincts of a tiger, victims wonder if they are to be the predator's next meal.

But a major bank is the kind of meal that no industrial company in Britain has attempted to swallow. It is a sign of the boldness of his imagination that he appears prepared to venture into this uncharted territory, and proof of his dominance in the City that the venture seems bound to earn handsome dividends whether he succeeds or fails.

Simply by declaring his interest, he has ensured that the shares he has acquired gain in value. But under the new Banking Act, enacted but not yet in force, the Bank of England can ban a buyer from

THE TIMES PROFILE

LORD HANSON

acquiring more than 15 per cent of a British bank if it considers that he is not a "fit and proper person" to hold such strategic power.

Faced with the unprecedented possibility of an industrial predator gaining control of a major bank, the Bank of England's reaction would be difficult to predict. But the problem would have its political dimension, and Mrs Thatcher has made little secret of her low esteem for the management of the banks.

She might well relish seeing the weakest of the flock, the hapless Midland, given a heavy shake-up by Hanson — who is one of Thatcherism's staunchest public City defenders, always ready to launch a letter to the press or a well-turned feature article defending the market economy. In 1982 he even accompanied a Hanson Trust donation to Tory funds with a pointed warning to Mrs Thatcher not to waver in her economic resolve.

Hanson's raiding strategy has made Hanson Trust into one of Britain's top 20 companies, gained

BIOGRAPHY

1922: Born James Edward Hanson in Huddersfield.

1938: War service with the Duke of Wellington's regiment.

1948: The family haulage business Hodsword & Hanson nationalized for £3 million.

1954: Engaged for 354 days to Audrey Hepburn.

1958: Married Geraldine Kaelin, an American divorcee. Two sons and a step-daughter.

1964: Freeman of the City of London.

1965: Chairman Hanson Trust.

1974: Chairman Yorkshire Television.

1976: Knighted.

1983: Created a life peer.

1984: Director Lloyds Bank.

him a knighthood from the Yorkshireman Harold Wilson, a peerage from Margaret Thatcher, delighted his shareholders and left many in the City open-mouthed.

Mark Cusack is an analyst at Hoare Govett, who do a lot of business for HT. He declares: "Lord Hanson is the outstanding management phenomenon of post-war Britain. He has maintained a company in superb shape, made it a unique vehicle in this country for expansionist enterprise. If his empire went belly-up tomorrow, I don't see how you could discount what he has achieved in 20 years, weathering every conceivable change in economic climate. He is a genuine world figure, an example to others as to what British businessmen can achieve."

Bob Cowell, now with the same company but a former HT executive, agrees: "He is tremendous, as keen and aggressive as ever. I learnt more in three years beside him than in the rest of my whole career. His strengths? A grasp of essentials, a directness of purpose, a man who inspires belief and loyalty. How many of his key men have ever left?"

Even those not so full of admiration give him his considerable due. A former business opponent: "His skills are tremendous. And if he has to be, he is still as good a bare-knuckle fighter as the City has ever seen. Still a rough-edged Yorkshireman, inclined to drop the odd ditch. But no one laughs."

They did once. In the Fifties, Hanson came to conquer. His was a romantic enough background: the son of a wealthy road-haulage contractor, a grandson of a man who had carried coal by horse and cart, the great-grandson of a woman who traversed the Pennines with a pack-mule.

Armed with a share of a £3 million cheque from when the family company was nationalized, he shook off the dust of Britain with its anti-enterprise culture and went to Canada. He prospered there, again in road haulage, and was drawn to Hollywood and the delights of the star-studded high life there.

He returned to conquer the City and break into the social scene in soon-to-be-swinging London.

"He was a gift for those of us doing gossip columns," says a



former compiler of one such. "Loved to be seen with — or mentioned in the same breath as — Audrey Hepburn, Jean Simmons and so on. Yet still thought of as a bit of an old. The 'not quite our sort' kind of whispers followed him about."

There are some who speak thus even now. A City journalist: "There is too much of the gold bracelet about him even today. I find him arrogant, if charming."

His taste for good living ran to a red-and-white personal helicopter, a custom Rolls, houses in London, Berkshire, California and Florida, and a yacht heavily-handled christened *Boule Douce*, moored at Cannes. He still enjoys the comforts of wealth, though since his marriage in 1959 to Geraldine

Kaelin, a New York divorcee, he has sought to play down his earlier playboy image with a studied avoidance of personal publicity.

The couple have two sons, one of whom broke into the gossip columns himself in 1982, when he was bound over for two years after the "Assassins" dining club went on a destructive spree at Oxford. Hanson adopted Karen, Lady Hanson's daughter from her earlier marriage.

If the City began by grinning about Hanson's supposed gaucheries, it soon began to take him more seriously. He and his collaborator Gordon White, also ex-Yorkshire, were already cutting swathes.

But by the time of his biggest battle, with the Imperial Group in late 1985 and early 1986, the swelling chorus of critics were

claiming to discern a pattern. Hanson, they now said, was a short-temper, an asset stripper who did nothing to increase growth but simply sold off the quick-sale parts of acquired businesses and used the money to mask the lack of real progress in his large empire.

An insider from Imperial: "Through our battle we came to see the weakness in HT. Hanson is a wheeler-dealer of tremendous ability, but he builds nothing, just buys and sells. He is dangerous for all who get into his embrace, and he is a danger to British business."

"The 'magic touch' of HT? That was just a myth. So he has to go on buying, piling up the size to mask the lack of quality. Good management? Great management? It's a nonsense."

That may smack of the sour grapes of a defeated opponent — ignoring, as it does, Hanson's defence that all his teams do is to identify under-used or un-needed assets and set them to work, albeit for someone else. But rancour is to be expected, for the fight with Imperial grew vicious.

Imp's supporters went deeply into the Hanson background and particularly eagerly into City gossip about why he was refused a gambling licence by the Gaming Board after acquiring the Claremont Club and speculation about one of the companies that Gordon White's American side of the business had acquired. They found nothing.

"Nor was there anything to find," says the Imperial insider. "The chap is totally honest. Upright. It would have marvellously helped our case to say otherwise. But he is no Boesky. Doesn't need to be. He is good enough, and can call in favours enough, to get what he wants playing it absolutely straight."

Lord Hanson has given himself five years more at the top: like Sir Gordon White, he intends to retire in 1992, at the age of 70. No one really believes he is going to idle that time away.

He will have to buy soon because it is in his nature, another City-watcher said, scoffing at the Hanson-in-need scenario. "Such men have only one drive in life: getting bigger, richer, more powerful. And he can't lose. He only has to look at a company and its shares rocket."

And is this Midland Bank acquisition part of that pattern? "It is like watching the sea. Every seventh wave is a big one. Every seventh Hanson bid is for real. Counting them wrong can cost you dear."

After his last great meal, the tiger has been yawning in the shade. Now he is on his feet again. And even City creatures too small or too swift to be his prey are taking a delicious interest.

Brian James

FINDINGS

A weekly series on research

CONSERVATION

Caring for your rhino

Everything you always wanted to know about raising your baby rhino has been revealed by the Zimbabwe-based Elephant and Rhino Specialist conservation group. You should feed your 90lb, 20in at the shoulder, soft-skinned, blunt-nosed miniature rhino on modified milk four times a day and once at night when very young. Give it constant companionship, a mudbath, sandpit and hiding bush, don't worry when it goes off its food during teething and above all, allow it a few ticks so that it can acquire an immunity to tick-borne diseases. *Paul Munson*

CLASSICS

Saddle fighters

How well can a cavalrman fight without stirrups? Peter Connolly, archaeological author, has proved that the Roman cavalrman, although stirrupless, had a very secure seat. Sculptural representations of cavalrmen show that Roman saddles had two pommels at the front, two at the back, and excavations have even turned up bronze pommel-stirrups. *Martin F. Smith*

ASTRONOMY

Supernova search

Astronomical telescopes with a television camera and a mind of their own have just started work tirelessly scanning hundreds of galaxies each night for the sudden burst of light from a supernova. Their built-in computers compare a new television image with the last one recorded for a particular galaxy to spot the bright point of a new supernova.

Supernovae mark the death throes of massive stars as they disintegrate in a burst of light. Spotting them has been a matter either of chance or plodding searches by amateur astronomers. Now two groups at the University of California at Santa Cruz and the University of New Mexico expect to find a supernova every month.

Keith Hindley
Martin F. Smith is Professor of Classics, University College of North Wales; Paul Munson is a conservation consultant; Keith Hindley is a writer and broadcaster on astronomy.

Bedazzled at breakfast

In a country where shops sometimes boast "established 1955", it is something to mark year 150th anniversary. But Tiffany's is no ordinary shop. The famed Fifth Avenue jewellery store is this month celebrating the day in 1837 when young Charles Tiffany opened his fancy goods emporium on Lower Broadway.

New York was a rough and ready little town then, but Tiffany made his name and his shop soon became the chief purveyor of jewellery and luxury goods to the powerful and well-heeled of the United States. In the process it became an institution, such a byword for American elegance that parents began naming their daughters after it.

The image of Audrey Hepburn as Holly Golightly peering longingly into the jewelled windows in the film of Truman Capote's *Breakfast at Tiffany's* gave the shop the kind of advertising that more humble retailers would not even dream of.

"Hardly a week goes by when a member of the company doesn't receive a call from somebody who would like to have breakfast at Tiffany's," says Fernanda Gilligan, a company vice-president. "There is glamour and romance in the name."

After 150 years as New York's most opulent store, Charles Bremner finds Tiffany's finally turning fiction into fact



Flattery: Hepburn as Holly in *Breakfast at Tiffany's*

The shop does not normally serve breakfast, though it will be organizing one next week for the publication of a book on the Tiffany history edited by Jacqueline Kennedy Onassis.

For all its opulence, Tiffany's art-deco building is not as intimidating a place to enter as the equivalent establishments elsewhere. The rea-

son is that just about everything is on open display. Unless you are one of the favoured customers who are whisked off to private rooms, you can browse round the showcases and pretend you are interested in items like the emerald and diamond necklace they were selling last week for a mere \$470,000.

"We present our wares. That's in keeping with the American spirit," says Gilligan. And prices are not negotiable, a tradition started by the founder and not appreciated by all its customers. When President Eisenhower bought something for Mamie in the 1950s, he asked if there was a presidential discount. "Abraham Lincoln didn't ask for a discount," he was told. Abe had apparently bought a seed pearl necklace for his wife at the shop in 1861.

In 1985 Tiffany's was commissioned to redesign the Great Seal of the United States, another of its contributions to American history. The product can still be seen on every dollar bill. "I love the fact that it is on the currency," says Gilligan, "because after all, this is part of our business."

Tiffany's does not normally talk about its living customers, though it is frequented by everyone from Madonna to the British Royal Family (the London branch is in Old Bond

Street was recently reopened). Customers from history are another matter. For example, among famous Tiffany creations in one of four exhibitions of the firm's designs now doing the rounds of museums, there is a gold and enamel pocket watch with a chain in the form of miniature hand-cuffs given to the escape artist Harry Houdini by a Boston theatre owner in 1922.

Tiffany's has no Paris branch but is about to open its second European store in Munich next month. It also has 15 outlets in a Japanese chain as well as six American stores outside New York.

The firm's most popular item nowadays is its diamond solitaire ring with a six-prong setting, which has become the classic engagement ring for upper-class America. It costs \$5,000 (about £3,000) before tax. Young couples come to look at the standard ring before going off to try to find a cheaper version elsewhere.

Other favorite items are the gem-encrusted gold jewelry designed by Jean Schlumberger, who died last week, and diamonds by the sackful from Elsa Peretti. The big bold creations of Paloma Picasso, another of the house designers, are said to be preferred by Tiffany's Californian customers at the Beverly Hills branch.

Tiffany's management, headed by William Chaney, says the company is doing extremely well since it came under the control of its own executives three years ago after an unhappy five years in the hands of Avon Products. Tiffany shares were put on the market last May and have doubled in value.

The cosmetics giant may have introduced modern business techniques, but it took the firm down market. The introduction of the Tiffany Charge Card was particularly resented by the rich old customers who preferred handwritten invoices.

The shower behind the throne.

There's at least one loo in Britain where it could be lethal to linger.

They call it the world's most radioactive loo, and it's located (get this) in a health centre on the edge of Dartmoor. (A 15-minute visit four times a day exposes the unsuspecting visitor to more than the recommended national annual level of radon. Which happens to be the single biggest cause of cancer in the country, after smoking.)

But if you think you can escape the stuff simply by darting past Dartmoor, consider this: exposure to radon kills approximately 900 people a year in Britain. And the National Radiological Protection Board estimates that no fewer than 20,000 homes are harbouring a lethal concentration of the gas.

If health risks like these are just one of the things that give you cause for concern these days, you have good cause to read *New Scientist*. Starting with this week's issue.

Here's an idea of what you'll discover... and uncover.

They Can Walk, They Can Talk, Now They Can See. Scientists are working overtime on the world's first

all-seeing robot (not to mention models with multi-fingered hands and a softly-softly sense of touch). The secret is in getting the little devils to interpret images taken by a TV camera, so that they can pick up workpieces from any position, perform visual inspections, and recover from inevitable errors without help.

Will Antimatter Matter More? It's a fascinating idea that somewhere in the Universe, an exotic matter could exist with properties that mirror those of ordinary matter. Up to now, it's been the stuff of science fiction... but physicists are finally poised to produce the first atoms of antimatter — a big step towards developing a revolutionary new fuel for interstellar travel.

Now You Hear It, Now You Don't. Tired of your old compact discs? Then you may be intrigued to learn that the next development on the recording scene may be an erasable disc. The catch? While you'll save money on your discs, your existing CD player may wind up in the Exchange & Mart.

You'll discover fascinating and far-reaching facts like these in every issue of *New Scientist*. So pick up this week's copy at your newsagent.

Just don't take it to the loo!

newscientist

It's time you took a closer look.

CONCISE CROSSWORD NO 1357

ACROSS
1 Voracious (6)
4 Last Egyptian king
9 Clothing (7)
10 Mother (3)
11 Block (4)
12 Go on strike (4, 3)
14 Mary, cleaved from (11)
18 Hell (7)
19 Brave (4)
22 Kisses, cuddles (5)
24 Taken, pledge (7)
25 Sudden (6)
26 Clever, crafty (6)

DOWN
1 Target (4)
2 Put out (3)
3 Required (2, 7)
5 Intention (3)
6 Remote settlement (7)
7 Japanese unarmed combat (6)
8 1960's peace, love cult (6, 3)
11 Undo (3)
13 Is torn Atlantic aviator (5)
15 Services leader (7)
16 Finish (3)
17 Austrian capital (6)
20 True subject (5)
21 Breeding station (4)
23 Undermining trench (3)

SOLUTION TO NO 1356
ACROSS: 1 Courtesier, 5 Plot, 9 Tightly, 10 Noose, 11 Franc, 12 Trial, 13 Runway, 15 Creep, 16 Begun, 18 Pulse, 20 Ocean, 21 Negligé, 23 Sort, 24 Psaltery
DOWN: 1 Cuckoo, 2 Macguffin, 3 Eve, 4 Cayman Islands, 6 Loom, 7 Theory, 8 Inscribe, 11 Flippant, 14 Magazine, 15 Cheops, 17 Mincey, 19 Jeer, 22 Ode

BOOKS

Potent parables for our time

Victoria Glendinning on humane but bleak views of the way we live now

If I am mildly disappointed by these novels it's only because one wants writers one admires to serve dazzling acts every time. This is unfair, especially since both books are inventive, humane, and, as it happens, sharply critical of the way we live now. Ian McEwan's *The Child in Time* opens with every parent's nightmare. Stephen loses his three-year-old daughter in the local supermarket. She is never found. It ends with a graphic account of a birth, and the chance of a new start for Stephen and his wife. These two splashes of urgent narrative enclose Stephen's breakdown.

The loss of the child drives her parents apart. Alone in London, when he is not scouring the streets for his daughter, Stephen slumps in front of the TV sipping whisky as if it was mother's milk. Everything that happens is a reflection of what it means to be a parent and what it means to be a child. A physicist friend explains to him what a dodgy concept time is. "For children, childhood is timeless." This story implies that people must carry their timeless childhoods into adult life if they are not to disintegrate. Most men, suggests McEwan, get "frozen in place". Women live several lives at once — they have to — and so are more flexible and more whole.

The *Child in Time* mixes politics, the supernatural, case-study and social comedy: there is a fine and funny passage about Stephen and his ageing parents doing the washing-up together, an old-established routine with "elements of dance, ritual and military manoeuvre". Meanwhile in the grown-up world the government has produced an authoritar-

THE CHILD IN TIME

By Ian McEwan

Cape, £10.95

THE DAY OF CREATION

By J.G. Ballard

Gollancz, £10.95

ian Authorized Childcare Handbook. The Prime Minister knows what's best for us. Ho hum.

J.G. Ballard's *The Day of Creation* is the obsessional narrative of Dr Mallory, who has worked in a diseased, deserted, war-torn part of Central Africa. He dreams of bringing water to the area, and when clearance for an airstrip releases a spring, which joins a new stream oozing out of the forest, he believes that the swelling waterway is his own creation.

The stream grows into a mighty river. Mallory gives it his own name and sets off in a stolen launch to find its source, accompanied by a mute adolescent native boy. He enters — like McEwan's hero — "a world without time", in which he is God the creator chugging up-stream between banks teeming with young plants and creatures brought to life by the River Mallory — a Garden of Eden.

He has big macho adventures. He is buzzed by helicopters and rescued by Amazons. He is also dogged by a failed, purblind film-maker who reduces everything to the cosy banalities of a wild-life documentary. Crazy, wounded, feverish, and defeated by recalcitrant nature, Mallory finds his only reality in this travelogue that no audience sees or hears, except for his savage Lolita, who watches herself on video as the wreckage

NOVELS of the week



McEwan: political

of modern technology — fridges, tyres, aerosols — swirls past in the river.

Both McEwan and Ballard stress the phoniness of all public utterance. For McEwan's Prime Minister, "presentation" not truthfulness is the issue. For Ballard's film-maker, "a spontaneous sincerity" was as close as one could come to the truth. "There are other parallels. 'In a real sense, I am the Mallory,'" says the doctor, and his mad desire to kill his river at its source is "a surrogate suicide". These are brief examples of Ballard's insistence on telling us, throughout, what his novel is really "about". McEwan displays his thematic underpinnings with a similar explicitness. Neither seems to trust us to think it out for ourselves — any more than authoritarian grown-ups do, or documentary film-makers.



Murdoch: ideas and passions

The Book is a massive tome toiled over by the most brilliant, charismatic, and impossible member of an Oxford "set" for some 20 years. The Brotherhood sees that supported the Austrian novelist Musil, dedicated to the moral and financial encouragement of a genius. The precise content of the monumental work is not revealed: even towards the end, where there is a rough synopsis of its ambitious philosophical, political, and social synthesis.

Accordingly Iris Murdoch's novel is mainly concerned with the fractious, sometimes violent, relations between Crimond, the inspired thinker, and his erstwhile friends, now disaffected. For Crimond has transgressed. Not only did

Stuart Evans on intellectual nightmare romance and feline feminist fairy-tale

THE BOOK AND THE BROTHERHOOD

By Iris Murdoch

Chatto & Windus, £11.95

THE HEARTS AND LIVES OF MEN

By Fay Weldon

Heinemann, £10.95

he carry off a rich and beautiful member of the brotherhood already married to another, who was once the lover of the mandarin *Gesellschaftsführer*, Gerard, but he has persisted in espousal of a violent brand of Marxism.

This will not do for the rich, volatile, wayward, adulterous farrago of talents, whose activities are complicated by the presence (or absence) of a vulnerable, mother-blighted girl whose innocence is necessarily deflowered. When Crimond seduces his ex-mistress at an Oxford ball for the second time, he loosens the pivotal stone which has locked an avalanche of recrimination, fear, hatred, and love — involving suicide pacts, death-wishes, abortion, murderous scheming, and one truly shocking death.

The fault of the book is perhaps in its portrait of Crimond, whose words as political djinn or irresistible lover fail to live up to the image other characters present. Its strength is in the quality of the writing as much as the profundity of Iris Murdoch's insight into people and ideas. It is a thoroughly gripping, stimulating, and challenging fiction.

It might be suggested that in many of her novels Iris Murdoch takes the

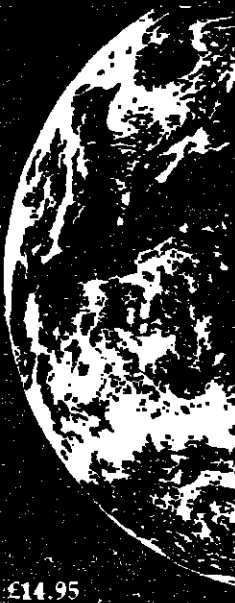
conventional romance into undiscovered nightmare territory: the witty, mischievous, artful Fay Weldon takes the traditional romantic fairy-tale by the scruff of the neck, then teases it with feline curiosity before the death-blow.

The plot concerns the fortunes of an angelic little girl, who grows up through a sequence of horrifying tribulations caused by the malevolence of a rich, slighted, fully-scaled Gorgon called Angie, and the crassness of her parents who love one another in spite of themselves. And that is saying a lot! There are abductions, kidnappings, black magical hocus-pocus, fornications, general exploitation of women and the weak, and a proliferation of characters, mainly unsavoury, against which one couple stand out like an idyllic coloured deed in a naughty off-white world.

Fay Weldon adopts an archly pseudo-didactic style, invoking the reader, which teters sometimes not so much on the edge of soapy literary cliffs as above cavities of facetious irony. Art dealers, artists, lawyers, doctors (especially abortionists), television people, professional kidnappers, multi-national companies, welfare-state institutions, and various public and individual interests come under fire. Predictably, the most fierce bursts are in the direction of the "hearts and lives of men". Compassionate love between a woman and a man counts for little: motherhood is sacred. For all that, the novel is funny, moves at great pace, and is richly entertaining, as its author vanishes with a Cheshire Cat smile, growling (purring) when she is pleased (not often), and the rest of the time engendering menace.

THE PENGUIN ATLAS OF THE WORLD

A brilliantly clear and comprehensive work of reference which represents the latest in global cartography at a market leading price.



£14.95

Viking

Shapes of the prison-house

Jonathan Meades

SIR JOHN VANBRUGH

By Kerry Downes

Sidgwick & Jackson, £20.00

Vanbrugh was three sorts of adventurer: martial, artistic, and, above those, social. He was an exemplary Whig in that he loved a lord and connected well. Not taken up so much as self-raised, he assumed the airs of a grandee and was eventually taken for one, though not by Swift, who treated him with an amused if toothless contempt — irony is, as they say, the weapon of the impotent.

There is, of course, no irony in the fact that Vanbrugh's great palaces are the nearest things to monuments to absolutism that this country possesses — their opulence and scale are purposeful testaments to a moment of aristocracy, in its Elizabethan sense of oligarchy by nobles. It is nowadays a commonplace that architecture services rather than defines, that a particular system of building may be employed in the service of opposing and mutually exclusive forms of government or worship. But this was no more the case at the turn of the 18th century than it was in the third decade of this one, when modernism raised its functional head, and its detractors deployed spurious quasi-moral arguments against it, in the knowledge that they are reckoned weightier than mere aesthetic ones.

Vanbrugh knew what he

was doing; and so, apparently, did everyone else. The Palladian reaction to him was achieved with such alacrity that fashion turned against him. There was never a Vanbrughian mainstream.

Later there came many of the 19th-century industrial and prison architects. Were the begueters of the Surrey Correction Centres (also known as Brixton and Wandsworth Prisons), Messrs Chawner and Hill, aware that their Vanbrughian forms were signals of what Sir John Summerson would come to recognize as the key to Vanbrugh — his incarceration? Experience of prison life has been the making of other artists. Vanbrugh has, despite his subsequent station, more in common with Orton and Genet than with such architect/writers as Thomas Hardy and John Arden. He was a political prisoner, of a sort: Kerry Downes, whose second book on Vanbrugh this is, is thorough, as he is on other incidental information about the Franco-British

swapping of hostages and the Dunkirk fleet's nabbing of potential hostages.

But the cause of imprisonment does not condition the physical experience of it: the cell of the library-book abuser is near enough that of the "spy". No matter what relief may be granted by outside food and servants (a gent doing a stretch was still a gent), they all suffer the same. Vanbrugh was an immensely subtle architect who used crude forms: it is here that he is akin to his fellow gaolbirds. The construction is sound, the content is wild, and all the wildness of an imagination belonging to a body physically constrained by countable bricks, and chronically regulated (slops, gob, trot-about, days to release).

Seaton Delaval and the remnants of Eastbury, his third biggest house, and the whole of Grimsthorpe are sites of terror cut with curious laughter: Blenheim and Castle Howard are less charged, no doubt through photographic familiarity, and scrubbing-brush care and their bereavement of meaning — the great Whig fall has rendered them into stage sets for domestic squalour: the junkies are all junkies now, and often in literal nicks.

Castle Howard and Blenheim are, famously, products of the partnership with Hawksmoor. The later stuff was not, and it is in these comparatively smaller houses, where the martial, the neo-medieval, and the potentially lugubrious combine, that Vanbrugh's gifts are most apparent. Mad and stern and abominably muscular, they are extravagantly dissonant, freakish in their scale, imbued with a sullen primitivism.

Kerry Downes is a bit like the heavy-living Earl. He is a dogged and, it must be said, sometimes plodding writer who has buried his subject beneath a mausoleum of data, dates, fees, facts. He is a sedulous researcher who has loitered long, too long, in muniment rooms and record offices the length of the land. There is not a paper that he has not read. His cross-referencing is showily impressive. His habit of summarizing the plots of the plays (which he seems to know from reading rather than from their deservedly rare performances) is tiresome. His talent for narrative is untutored, he tells you everything and nothing. But the learning is massive: he may not make you know the man but he makes you know all about him. The void at the centre is for us to fill: it's the void academe traditionally leaves for civilization.



Glyn Boyd Harris

NEW HARDBACKS

The Literary Editor's selection of interesting books published this week:

Glendinning and his Friends, by Richard Ollard (Hamish Hamilton, £15) The statesman, king-maker and great historian of the English Civil Wars himself given a big biography. Hemingway, by Kenneth S. Lynn (Simon & Schuster, £16) Life and works in large detail by American literary academic. History of Orkney, by William P.L. Thomson (The Mercat Press, £14.95) From those wonderful brochs and Norwegian roots, to the pawing of the green islands, the infamous Stewart Earls, and the modern agricultural revolution. Liber Amicorum for Lord Wilberforce, edited by Martin Bos & Ian Brownlie (Oxford, £30) Magisterial essays for the top lawyer by international professional and academic lawyers. Making It, by Geoffrey Beattie (Weidenfeld & Nicolson, £10.95) Social psychologist on today's entrepreneurs. Queen Victoria, by E.F. Benson (Chatto & Windus, £12.95) Quirky classic reissued for 150th anniversary of Victoria's accession with contemporary illustrations. The Great Philosophers, by Bryan Magee (BBC, £14.95) The current television dialogues from Plato to Wittgenstein. The New History and the Old, by Gertrude Himmelfarb (Harvard, £15.95) Entertaining essays against such new schools as social, quantitative, Marxist, and mental history. The Penguin Atlas of the World (Viking, £14.95) The Power of Dreams, by Brian Inglis (Grafton, £12.95) More Tales of the Supernatural by the old Magus. Wizardry and Wild Romance, by Michael Moorcock (Gollancz, £10.95, paperback £5.95) Literary study of fantasy from Amadis to Tarzan and Tolkien by popular practitioner.

The Hunt for Red October. Red Storm Rising. And now...

PATRIOT GAMES

TOM CLANCY

Terrifying tension to the last page

Collins 624pp £10.95

THE QUEEN'S TRAVELS

GRAHAM AND HEATHER FISHER

From Hawaii to Hong Kong. Fascinating new information in this unique tribute.

43 illus. £12.95

PAMELA HILL

FENFALLOW

Powerful portrayal of love and jealousy set in 18th c. England and Holland. £10.95

PHILIPPA WILAT

WEAR A GREEN KIRTLE

Her brilliant sixth novel of the flamboyant House of Howard. £10.95

LA ROBERT HALE

AUTHORS WANTED BY N.Y. PUBLISHER

Leading subsidy book publisher seeks manuscripts of all types fiction, non-fiction, poetry, juvenile, scholarly and religious works, etc. New authors welcomed. Send for free booklet USA. Vantage Press, 510 W. 34th St., New York, N.Y. 10001 U.S.A.

BOOK FAIR

SEPTEMBER

Sunday 13th

2pm-7pm

Monday 14th

10.30am-7pm

at the HOTEL RUSSELL, Russell Sq. W.C1

Organized by the B.P.F.A. PO Box 66, Cambridge, CB1 3PD

1,000 Feet below the sea, the blackest holes are in the mind...

SPHERE

MICHAEL CRICHTON



From the cult author of THE ANDROMEDA STRAIN, a novel of science and terror

£10.95

Available at all good booksellers

MACMILLAN

INNOVATION

THE ATTACKER'S ADVANTAGE

DYNAMIC, CHALLENGING, ORIGINAL. THE MOST IMPORTANT BOOK FOR MANAGERS SINCE IN SEARCH OF EXCELLENCE... LEARN THE S-CURVE METHOD FOR BUSINESS SUCCESS.

RICHARD N. FOSTER

For everyone in the corporate world who has to deal with the most pressing problem facing the business world today — technological innovation.

A truly sweeping and fresh approach to this crucial issue. We owe Foster a large debt for having so meticulously documented his case.

Thomas J. Peters, co-author of In Search Of Excellence

PROBABLY THE MOST IMPORTANT BOOK YOU'LL EVER READ. BUY IT NOW — AND USE IT.

Available from bookshops everywhere Paperback £3.50

Par Books

HEALTH

When is loss of libido unacceptable — and how can it best be treated?

Desire in disarray

The sexual freedoms of the last two decades have swept away many of the old taboos, but they have brought a new orthodoxy: everyone must have a wonderful sex-life. Yet loss of desire is already the most common sexual problem among women in this country and in the United States, whose trends we tend to follow, it has become the most common male problem as well.

So widespread is the phenomenon that next week a special conference on "Disorders of Desire" will be held at Warwick by the 200-strong Association of Sexual and Marital Therapists.

Dr Patricia Gillan, a psychologist and the author of a sex therapy manual, believes the problem is increasing among both sexes, but at a greater rate among men. "Especially young professional types. They're so worn out making money that their libidos are killed."

There are other theories about possible social causes: a retreat in the face of AIDS; a backlash against women's sexual emancipation. Some feel the incidence has not changed, only the number of reported cases because people are more willing to talk about it; others that media preoccupation with sex has raised expectations, sometimes unrealistically. Those who would previously have accepted a low sex drive now fear they are missing out.

There are as yet no statistics on the frequency of the problem and all experts stress that it is a problem only if the individuals see it as such.

Some people never have strong sexual urges and lead their lives accordingly. Similarly, where a couple's interest in love-making declines at a mutually acceptable rate, there need be no difficulty.

The trouble arises when one partner wants intercourse far more often than the other, or where a man and a woman feel that they have lost a central pillar of their relationship.

What is normal in sexual behaviour is, of course, a

Loss of interest in one's sex-life may be a prelude or a postscript to a problem. Liz Gill investigates that obscure subject of desirability

Sexual desire is a vexed question and one most therapists dislike. Surveys may be unrepresentative and averages misleading.

In 1948, Kinsey published his report *Sexual Behaviour in the Human Male* (followed by the *Human Female* in 1953) showing a frequency of intercourse in the United States of three or four times a week for men in their early twenties, reducing to once or twice a week by the time they had reached late middle-age. Another American report linked frequency to duration of relationship and showed that 45 per cent of those in relationships for less than two years had sex three or more times a week. In a partnership of more than 10 years such frequency was confined to 18 per cent.

In Britain, surveys by *Woman* magazine in 1982 and 1984, based on 15,000 questionnaires, revealed that 33 per cent of people had intercourse two or three times a week until the age of 50. At either end of the scale, 5 per cent said every night, 8 per cent less than once a month.

Dr John Bancroft, clinical consultant at the Reproductive Biology Unit of the Medical Research Council in Edinburgh, says: "The trouble with statistics is that people compare themselves and start thinking they're abnormal, but human beings are incredibly variable. What surveys do show is that there is a decline in sexual activity relative to age and the length of a relationship."

"To some extent it is impossible to maintain the same level of excitement that existed in the first year or two. But that should give way to the use of sexuality as a form of intimacy that, though it might not happen very often, gives complete comfort and emotional security."

He believes that there is increasing evidence to show that our sexual drive is linked to our moods, which are in turn bio-chemically influenced. Hence the fluctuation of desire within some women's menstrual cycles or its loss as a symptom or effect of depression.

Causes can be physical: hormonal imbalance, thyroid trouble, renal disease, tiredness and stress; or psychological: low self-esteem, fear of sexuality, sexual repression, abuse or trauma in childhood. Child-birth, breast-feeding and the menopause may combine physiological and emotional factors.

Mrs Faye Cooper, a marital therapist in Sheffield, feels our current expectation that a new mother can still be a wonderful lover may be unfair and harmful. "Some societies would treat her as a semi-invalid. It may be that we are not allowing such women to have time that excludes sexual intercourse without being made to feel guilty."

The danger is that any sexual failure leads to a downward spiral. Painful or uncomfortable sex for a woman, impotence for a man, sets up a vicious circle. "We try to take the pressure off people to perform," Cooper says. "Sex is not just about full intercourse but about a whole range of physical responses."

Treatments can be as varied as the causes. Physical conditions can often be treated medically; psychological ones by different therapies. Sexual problems are frequently a symptom of something wrong with the relationship itself and that must be tackled.

Dr Michael Crowe, consultant psychiatrist at the Maudsley Hospital in London and chairman of the Therapists' Association, originated the



"negotiated time-table" for sex. This is used where the woman is the reluctant partner. By agreeing to regular dates for sex she feels less constantly pressured and threatened and her husband's needs are still fulfilled.

In Crowe's experience, loss of desire in men usually happens to quiet, unassuming types, compulsive peace-makers with volatile wives. Such a couple are instructed to hold evening heart-to-heart "no bring out the arguments" sessions. The man is also taught to be more assertive and expressive of his emotions. "He then suddenly finds his wife more attractive. I know stereotypes are unpopular at the moment but sexually they seem to work."

Sexual boredom is common, say the experts, but not necessarily inevitable or irredeemable. Dr Alan Riley, a physician and editor of the *British Journal of Sexual Medicine*, says: "It's perhaps not surprising if sex takes place in the same position, the same room and at the same time every week. It's like eating roast beef for every meal."

Women report that poor sex is a symptom of a troubled relationship more often than men

He never commends extramarital sex. "You may perform well with someone else but you've still got the problem in the marriage. You threaten that and of course you run the risk of disease as well." He finds women report that poor sex is a symptom of a troubled relationship far more frequently than men, who seem able to separate the sex from other elements.

He has had some success with prescribing testosterone — a male hormone found in both sexes — though the dosage has to be carefully monitored to avoid unwanted side effects such as beard growth in women. "It's the nearest we have to an aphrodisiac. There are certainly no others."

The use of erotica is a time-honoured method and one that Dr Gillan has had great success with among women.

Her list would include paintings, drawings, films like *Belle de Jour* and *Emmanuelle*, books like the fantasy collection *My Secret Garden*, and certain types of music, particularly reggae and Indian ragas.

"I'm not talking about hardcore porn that women find offensive, but about artistic and tasteful erotica which increases women's sexual imagination." She has measured women's physiological arousal response to such stimuli in clinical conditions. Once the arousal is established, the next stage is transferring it to the partner. She is generally optimistic about the outcome for couples who are sufficiently well-motivated to tackle the difficulties.

Dr Bancroft is more cautious. "It's not like an ordinary medical condition. In a fair proportion of cases we can't help. Sometimes the only treatment is 'get another relationship'."

Are you sick with fear?

Confidence could be the best defence against physical and mental illness

Dorothy Rowe believes that fear and a lack of confidence is the key to many illnesses. We fear loss, old age, death, rejection and failure. But most of all, she argues, we fear annihilation of the self.

Rowe was born in Australia 56 years ago; she trained as a psychologist and recently retired from her post as head of the North Lincolnshire Department of Clinical Psychology. Her book *Beyond Fear* won the Mind Book Of The Year Award in 1983; with the publication of *Beyond Fear* today, she explains her ideas about the fear of self-annihilation and offers advice on how to come to terms with it.

She believes that we keep this fear secret because it makes us feel weak, ashamed, or even mad: we try to bury it or we turn to drink, cigarettes or drugs to blot it out, or we eat too much or too little. In our efforts to deny that we are afraid, we can develop all kinds of physical complaints, and when these defences fail we resort to others which psychiatrists call the symptoms of mental illness.

"What lies behind many problems is a terrible fear which people don't like to discuss, the fear that they are going to be wiped out as a person. It's different from a fear of death. People can come to terms with that by believing that some part of them will continue in their soul, their work or their children."

She comments that people fall into one of two groups in the way they experience existence and the threat of self-annihilation. "Half of us — the extroverts — experience existence as being part of a group. We need to have people around us and our greatest fear is of being totally alone. If we were, we fear we'd fade away. The other half — the introverts — experience their existence in terms of the development of individual achievement, a gaining of clarity and a sense of authenticity."

"We all spend a lot of time defending ourselves from the threat of annihilation. Extroverts join groups, introverts keep things orderly. But once

you start to lose confidence in yourself, you need to create other kinds of defences; so we come up with addictions, or the way we handle food, or various illnesses. Extroverts have panic attacks, they become phobic — like agoraphobias. They retreat into external reality by becoming manic. On the other hand it's easy for introverts to become obsessional and they may retreat into an internal reality which society calls schizophrenia. And one form of descent available to us all is depression — which is why it is so common."

Rowe hopes her book will help people help themselves and avoid becoming psychiatric patients. "What all those who go to the psychiatric hospital or the psychologist have in common is that they have suffered a loss of confidence, either in early childhood or as a result of something that happened fairly recently. What should be done is to build up their confidence, but what happens is that as a psychiatric patient they are put at the bottom of the heap."

She believes that we must all learn how to value and accept ourselves. "When we don't, we live in fear of other people. We are afraid they will hurt us. We are afraid they will leave us."

"Not valuing yourself means you have never grown up. You are still trying to please your parents. You are still trying to be good and obedient. The world is full of people who are good at being good and prefer security to freedom. But such a security is an illusion, for no amount of goodness and obedience can protect you from danger and disaster. But once we realize that we are not helpless children we can see the fear as an illusion. If you are left on your own, you don't disappear and you can't keep everything in order; that's an illusion too. In life everything is shifting all the time. But you can learn to trust change and not see it as leading to dangerous chaos."

Lee Rodwell

© Times Newspapers Ltd 1987
Beyond Fear by Dorothy Rowe is published today (Fontana, £4.95)

... Can drugs really tame sex offenders?

Controversial chemistry

This week a man sentenced to 14 years for rape asked to receive the new drug goserelin, marketed as Zoladex, in prison. This treatment will spare the criminal the side-effects of earlier drugs used to achieve chemical castration. Apart from this, it leaves the controversy about drug treatment for rapists and other sex offenders unaltered. Rapists are not necessarily people with a high sex drive; their behaviour is likely to be due to a dislike of women in particular and society in general rather than an over-dose of testosterone. Castration reduces aggression but does not alter a person's view of himself in society.

Enthusiasm for sex (libido) depends on several factors: physical and mental well-being, the environment, early upbringing as well as hormonal levels. Of the

Falling into a lobster trap

When Lord Havers collapsed last week he was suffering not, as was first believed, from food poisoning, which would have been due to eating shellfish contaminated by disease-causing organisms, but (it is reported) from an acute gastrointestinal allergy to lob-

MEDICAL BRIEFING

hormones, testosterone has the greatest influence with 90 per cent being produced by the testes, 10 per cent by other parts of the endocrine system (hence the fact that testosterone is an important factor in a woman's libido as well as a man's).

Goserelin was introduced by ICI in March to treat advanced cancer of the prostate by achieving chemical castration within two or three weeks of starting treatment. A patient's testosterone level falls to the same level as would have been achieved by removal of the testes. The great advantage of goserelin over other drugs is its comparative lack of side-

effects, particularly nausea, tiredness and, medically the most important of all, heart failure and an increased liability to heart attacks.

ICI has done no research, and does not intend to sponsor any, on the use of goserelin for sex offenders. Although ICI explains that the drug does cause some loss of libido, it is keen to point out that it has not been licensed for this use.

Goserelin is given by depot injection under the skin of the abdominal wall; a fresh pellet has to be injected every 28 days and so long as this is continued the castrating effect remains. There is no evidence that the body adjusts to the drug. It achieves its effect by blocking the production of LH hormone produced by the pituitary, which controls the production of testosterone in the testes.

pause in their breathing: after the pause, which can last from a few seconds to a minute or two, the person's breathing is resumed and the cycle repeated, perhaps hundreds of times a night. A sleep apnoea results in a very restless night, the next day the person is drowsy, headachy and not un-naturally his or her concentration at work is poor. Patients with this sleep pattern can suffer more than a bad annual office appraisal, for those who have lung disease, heart problems or hypertension are more likely to be victims of a heart attack or stroke.

The Canadian study, reported in *The Lancet*, compared the driving record of 27 patients with proven sleep apnoea with 270 controls. The number of accidents in the drivers with sleep apnoea was twice that of the number among the control group; these accidents were not necessarily due to falling asleep at the wheel, but often to a reduction in vigilance, co-ordination, and quick reactions associated with their tiredness.

Minor degrees of allergy are common; fortunately acute gastrointestinal allergy with anaphylactic shock is rare. Whatever the cause, anaphylactic shock is extremely dangerous, death sometimes occurring within a minute or two of the onset of symptoms, even without the circulatory collapse the dehydration and stress caused by the vomiting puts an unacceptable strain on a damaged heart.

Simple measures will often help to reduce the ill effects of sleep apnoea. Patients should:

- Lose weight, so that there is less fat around the neck and breathing is easier;
- Avoid alcohol and sleeping pills;
- Sleep on their sides rather than their backs;
- Treat vigorously any respiratory tract infection or allergy-causing nasal congestion;
- Give up tobacco.

Dr Thomas Stuttford

Snorers at the wheel

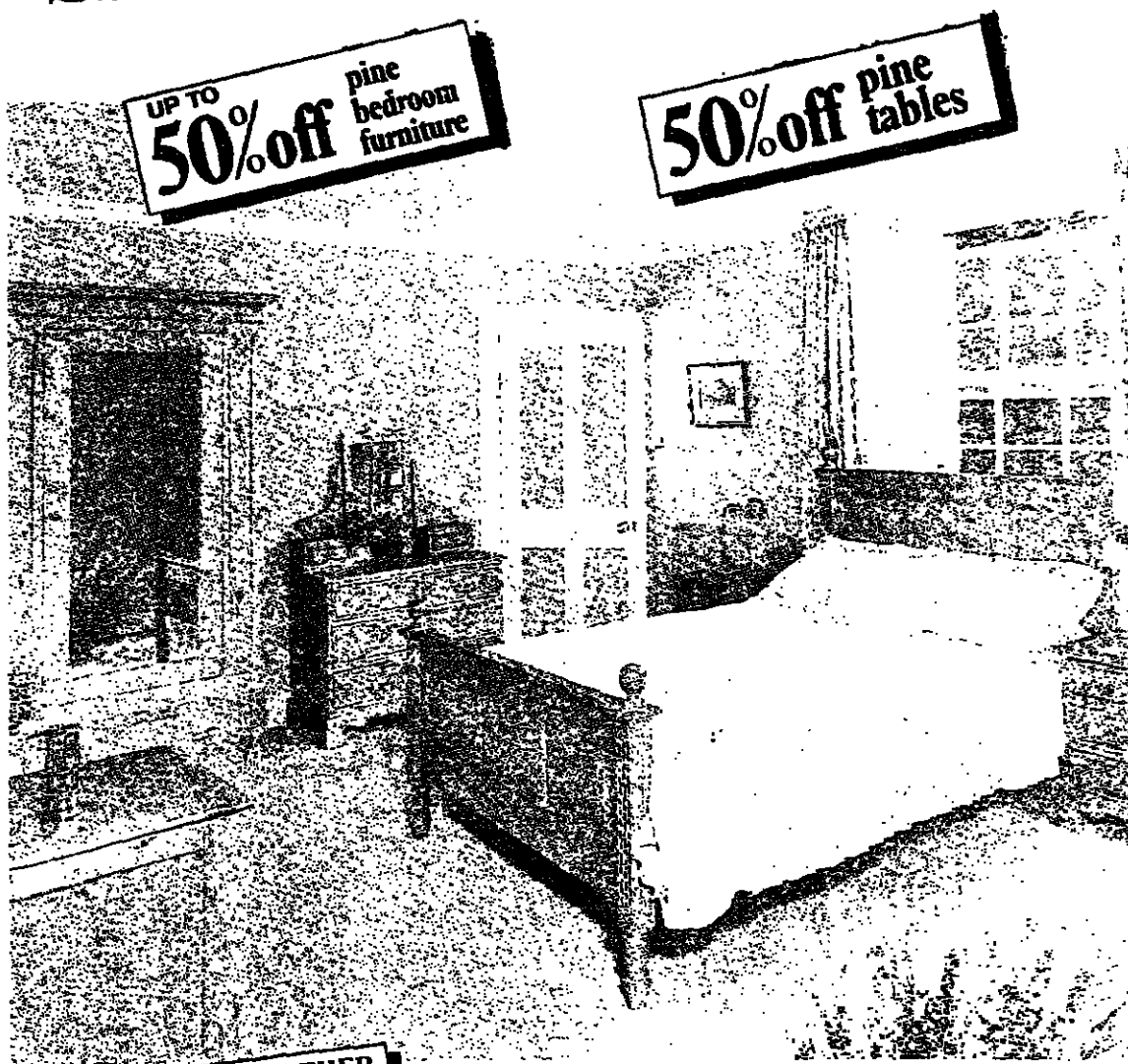
The pathologically cautious would be well advised to sleep within earshot of anybody with whom they hope to take a lift. A recent Canadian survey shows that patients with one type of loud snoring, which rises to a crescendo and is known as sleep apnoea, are twice as likely to have a motor accident as quiet slumbers.

Half of British adults snore occasionally, a quarter regularly, but those in danger are the 2.5 per cent who suffer from sleep apnoea. In these people the snoring increases in volume until there is a sudden

PINE at the Village Collection

THE EXCLUSIVE PINE FURNITURE SHOWROOM

SALE ENDS SAT. 12 SEPT.



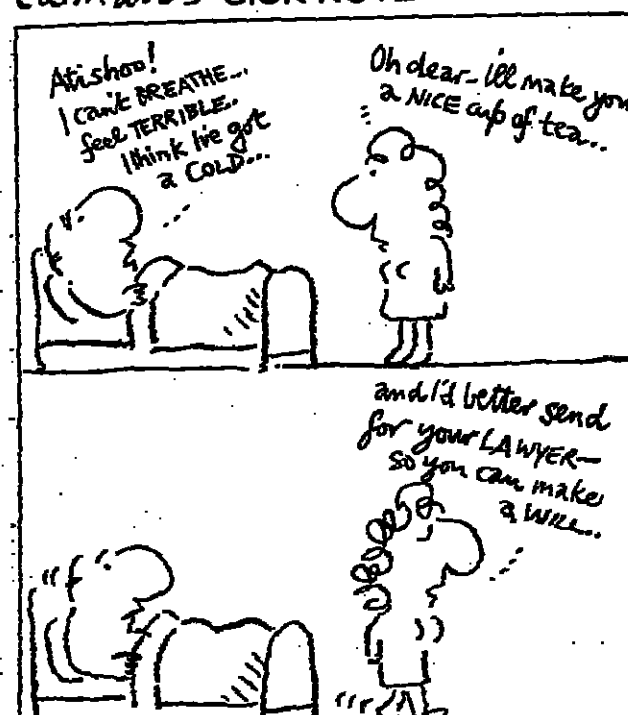
UP TO 50% off pine bedroom furniture
50% off pine tables
PLUS MANY OTHER REDUCTIONS
Traditional designs, made by English craftsmen from the finest Swedish pine. Your kind of soft upholstery, brass lamps and tableware, too.
Restored pine, too. Finely made Victorian and Edwardian pieces carefully restored to their original beauty.

Interest-free Credit
The Village Collection offers interest-free credit. We also accept Access and Visa, and deliver anywhere in the UK.

All showrooms open 7 days a week

HEAD OFFICE AND SHOWROOM
WINDSOR 42-43 Peasod Street, (0753) 855730
LONDON Peabridge Villas, W2, 01-221 7044
LONDON 162 Wandsworth Bridge Rd, SW6, 01-736 2755
LONDON 19 Chalk Farm Road, NW1, 01-485 4034
LONDON 195 Upper Richmond Rd, West, SW14 01-876 4053
BATH 15 Old Bond Street, (0225) 49650
BRIGHTON 44 Western Road, (0753) 36493
CHELMSFORD 5 The Maltings (next to Habitat), Springfield Road, (0454) 266665
CHESTER 21-23 Watergate Row, (0244) 312226
GUILDFORD 38-40 High Street, (0432) 61005
ROMFORD 93 South Street, (0706) 23111
SOUTHAMPTON 22 East Street Centre, (0703) 36017
ST ALBANS 15 Chequer Street, (0727) 41599
TUNBRIDGE WELLS 51 High Street, (0892) 26512

Calman's SICK NOTE





THE TIMES DIARY

Legal out

Lord Havers appears to have ruffled a few feathers over his planned attendance at a conference on legal aid, due to be held in Liverpool later this month. The Lord Chancellor accepted the speaking invitation subject to "official commitments", which the organizers took as a definite yes. Now they have been told that he won't be there but on a two-week trip to the US for the bicentenary of the American Constitution, an invitation accepted by his predecessor, Lord Hailsham. The organizers are put out as they had already switched the date to fit in with Havers's plans. But honour might be saved. His substitute, Raymond Potter, right hand man of the Lord Chancellor's Department's permanent secretary, is, I am told, as much an authority on legal aid as anyone.

● The ebullient self-styled "first minister for women's health", Edwina Currie, who is taking herself off to Scandinavia next week to study cervical cancer and heart disease treatment, is going too far in the publicity stakes, I fear. She is considering using an early morning sauna session in Finland as a photo opportunity.

Youth today

If Norman Tebbit thought he had solved the Conservative Party's youth problem when he disbanded the Federation of Conservative Students last November, he may have to think again. The reputation of that traditionally genteel group, the Young Conservatives, is about to be knocked by a new faction, the Thatcherite Crusade. It wants to oust Ted Heath as the YC's National Life Patron—a position he has held for only four months. Right-wing militants of the Crusade—some of whom, including chairman Mark MacGregor, were FCS members—consider Heath too wet. Under MacGregor's stewardship of the FCS, constitutional changes were made that removed the patron, one Ted Heath MP. Without wishing to exaggerate the former party leader's influence, I cannot help noting that 10 months later the FCS was kicked out of Central Office and disbanded.

Jungle book

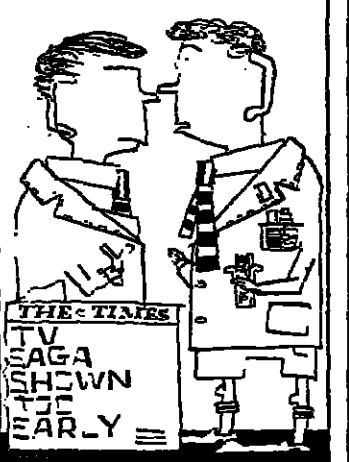
While unkind references to Norman Tebbit in Roy Tyler's book, *Campaign: The Selling of the Prime Minister*, have prevented the Conservative Central Office bookshop from selling the paperback, no such restriction has been placed on Julian Critchley's just-published *Heseline: the unauthorized biography*, which details Tarzan's uncomplimentary feelings about Mrs Thatcher.

● A free market in parking spaces? A Savile Club member tells me that as he was about to steer into a space the other day, the driver of the departing car got out and demanded £1. "When I declined he reparked and told me to park elsewhere."

Marxism today

The days of the Groucho Club in Soho as the place to meet for publishers and their victims could be numbered. In Clive James's novel *The Remake*, out soon, his fictional literati abandon the Groucho to the Zeppo, a club named after the unfunny Marx brother nobody liked. There people can meet in almost complete darkness and anonymity—no longer possible at the real Dean Street spot, where only the waitresses seem vaguely unfamiliar.

BARRY FANTONI



"Seems like the sons of the fathers were visited on the children..."

Fieldwork

What is the Labour MP for South Shields, Dr David Clark, doing dressed in that epitome of Sloane Rangerdom and favourite of the huntin', shootin' and fishin' set—a Barbour jacket—on the back of a recent issue of *Country Life* magazine? He is publicizing Barbour and Sons' latest competition, in which the first prize is a Range Rover Turbo D. Whether this will be regarded by Tynesiders as appropriate behaviour, bearing in mind that unemployment there is 25 per cent, they should be reassured by Clark's championing of the constituency's largest private employer, now trying to establish a niche in the US market. "The government has not been very helpful to Barbour's export aims so far, and since I am shadow spokesman for agriculture and rural affairs, and own one of their jackets, I'm pleased to help."

PHS

Can Tribune end Labour's civil war?

by James Curran

The Labour Party is launching a search for new vote-winning policies in the wake of its third successive election defeat. Although the left will be extremely wary of the new initiative, it will be unlikely to influence the outcome significantly. For an extraordinary transformation has taken place inside the party.

Seven years ago, the left was united and in the ascendancy, while the parliamentary leadership was divided and lacking in authority. But since Neil Kinnock became leader this has been gradually reversed.

The basic design fault of the Labour movement—the existence of three separate power centres in the trade unions, Labour's National Executive Committee and the parliamentary party—helped to perpetuate a left-right power struggle that culminated in the turmoil of the early 1980s. So long as the right and the left each controlled at least one of these power centres, the contest could never be resolved.

But it is beginning to look as if Labour's long civil war has finally come to an end, not because major differences have been eliminated but because the centre-right has won all the important sites on the monopoly board.

Indeed, the left has never recovered from the split initiated by Kinnock when he and close associates broke with Tony Benn during the 1981 deputy-leadership contest. This split deepened and became institutionalized by the division of the parliamentary left into the so-called "hard left" Campaign group and the "soft left" Tribune group.

The dominant centre-right block within the party has acquired a new solidity and increasing look of permanence in the past few months. The personal standing of its principal architect, Kinnock, was greatly increased by

his eloquent election campaign. A centrist group—swollen by repentant Bennites—now effectively controls the national executive and will normally do what the leader wants. The key change, however, is the new intake of Labour MPs, who are overwhelmingly in the same centrist mould as Kinnock. They have turned the Tribune group into the dominant force in the parliamentary party.

Consequently, the point of gravity in the centre-right coalition has shifted to the centre, making it more difficult for the right to strike out on its own. No less important, the realignment of the left now looks fixed: a substantial number of Tribune MPs have more in common with right-wing Labour MPs than they do with those on what used to be called the Bennite left.

The implications of this shift have been masked by the historical identity of the Tribune group as the keeper of the left's conscience. Tribune's rise has prompted some political commentators to write about Labour's lurch to the left and even to speculate, about a left-wing challenge to Kinnock from Ken Livingstone. What these commentators fail to understand is that the Tribune group has now become a pre-

dominantly centrist grouping. A few weeks ago, seven influential socialists, including Livingstone and Joan Ruddock, published a manifesto in *Tribune* with the intention of creating a common programme around which the broad left can regroup. But they are self-appointed marriage-guidance counsellors for the "soft" and "hard" left. The executive of the principal "soft left" grassroots organization, the Labour Coordinating Committee, has already repudiated the unity moves and undermined its impetus in the run-up to the party conference.

The left is further weakened by its lack of an issue around which it can coalesce and win broad support within the party. Its campaign for activist power in the late 1970s and early 1980s provided a focus for the disappointments of many party activists with Labour's performance in office. But the initiative on internal party democracy has since been seized by Labour's leadership. By demanding one-member-one-vote in the selection and re-selection of parliamentary candidates, Kinnock has stolen the clothes of the far left. Although some left-wing MPs such as Benn are campaigning against the proposal, many on the left agree with Kinnock.

The culture of the Labour Party has also changed. In the 1970s and early 1980s, the revisionist right was on the defensive. Its faith in Keynesian demand management and belief that greater equality could be secured effortlessly by redistributing the fruits of economic growth was falsified by events. New thinking during this period came overwhelmingly from the left. But the left is now widely blamed for failure in opposition and many of its policies are being attacked as electorally unfeasible.

The Labour right has also begun to regain the intellectual initiative, notably by its advocacy of "market socialism" as an alternative to bureaucratic forms of accountability and rationalist approaches to state planning.

Labour's previous election defeats tended to be followed by bitter internal struggles in which the party generally shifted to the left. This time, it will probably come to head under an increasingly centralized, presidential leadership. And the party's policies will probably evolve in a form that has more in common with that of the fused Liberal Party than with the views of its own left wing.

But the pre-conference attempts to recreate the broad left have some significance, even if—as seems likely—they fail. They represent the first organized, public response of the left to the party's recent rightward drift. They will make even more difficult the already unlikely prospect of an electoral arrangement with the Liberals. They may well also provide a vehicle for Livingstone to break out of his present isolation and continue his pilgrim's progress to the top.

The author is principal lecturer in communications at Goldsmith's College, University of London, and was the founding editor of *New Socialist*.

Ronald Butt

The majority speaks out

The Dewsbury protest is one of those jagged rocks of real life on which sophistry founders. Dishonest argument and carefully fostered myths about education, the consequences of immigration, and above all what is called multiculturalism, have been punctured by the determination of parents that their children should go to a school which meets their own criteria of what is suitable.

Mr Kenneth Baker, the Education Secretary, cannot help them. Nevertheless, the government believes that parents should have the right to send their children to a school acceptable to them. That is why it intends to legislate to allow parents who disapprove of the way in which a local authority is running a school to take that school into government-funded trustee independence. State school parents would then have something of the same right to choose a school as is enjoyed by those who can afford fees.

Social engineers like Mrs Shirley Williams and the Labour Party do not approve of this. Indeed, they would like to outlaw independent schools altogether. They think that the socially diverse and dislike them because they make possible dissent from received educational opinion. They regard education "authorities" as the proper and expert custodians of received doctrine on school structures, teaching fashions, sex and, above all, the sacred and mysterious rites of multiculturalism. They do not believe that parents of individual children can judge society's interest.

It could also be argued from this that if those in independent education gain an advantage because local authorities have the last word about which schools children attend, then the answer is to prohibit fee paying. But it would be more relevant to social needs to make more and more schools independent of state or local authority management until all of them are independent, with the state paying fees according to need.

That would be an answer to the Dewsbury-type problem, and one result would be that many parents of the English, Scottish and Welsh national majority would contract out of schools where they were in a local minority. Many Muslims would likewise choose their schools on religious and cultural grounds. Would this be a blow to multiculturalism? It depends on what that undefined term means, and Dewsbury challenges us to ask some fundamental questions.

Some 95 per cent of the people of Britain are of English, Scottish and Welsh ancestry, culture and religious background. The overwhelming majority of them wish their children to be educated in an environment drawing on those traditions. Most do not think this can be done in schools which are 85 per cent or more Asian, whose majority are of a very different cultural, religious and linguistic background.

Nor is Dewsbury an exceptional case. In many inner-city schools, including London, ethnic minorities constitute well over 50 and

often nearer 80 per cent. It is understandable if parents from the national majority whose children are in these schools do not feel that this kind of multiculturalism provides the right preparation for living in the national majority.

Even leaving aside time spent on specifically "multicultural" activities, such as learning about ethnic minorities' customs, they do not see how such a background will assist their children's command of English or their understanding of British society. Common sense suggests they are right. Environment is always a source of influence. They also know that there are schools, though clearly not in Dewsbury, in which their own culture is under assault as racist, where teachers are persecuted for insufficient racial "awareness" and where there is pressure for the teaching of ethnic minority languages which are of no practical use to them.

During the Sixties and Seventies an articulate minority fought a clever and bitter campaign to defeat any realistic attempt to limit the extent of immigration to what could be absorbed without racial tensions. Control was stigmatized as racist because the immigrants happened to be brown and black, a trick which could not have been worked had they been white. All candid discussion of the likely social difficulties caused by large enclaves of non-English-speaking ethnic minorities was stifled as self-fulfilling prophecy.

Scorn would have overwhelmed anyone who had then predicted the contempt that is now often poured on British racist history and culture. The argument then was that colour and cultural differences should be unnoticed, that eventually there would be a merging. Nobody anticipated a change of key to insistence on preserving differences, even to the disadvantage of the ethnic majority.

What has happened is in sharp contradiction to previous immigration (for instance the Jews) when it was assumed that, while preserving their religion and their customs as they wished, they would eventually adapt to a society that is British. How is it to be achieved now? Some would like education authorities to have the power to disperse the ethnic minorities which are now concentrated in school majorities. That means "bussing", which would be intolerable to all sections of the population, not least those Asians, and particularly Muslims, who want their own schools on religious grounds.

Why, indeed, should they not have them, and why should those of the national majority not have the right to opt out of schools which do not reflect that majority? There is no reason why this should produce "ghetto schools" any more than Catholic and Church of England schools have done. The minorities have every right to preserve their religion and their customs to the extent that they wish. But the national majority, wherever they live, have the right to preserve theirs too. The minorities have, after all, come to join the majority, not vice versa.

however... Basil Boothroyd

Mating on the medium wave

"Do it to me one more time," this girl breathed in my ear. "I just can't get enough of you." Breathily singing, close to the mike, is one of the things you can pick up these days, idly twiddling the bedside medium wave instead of getting up and facing another day. Sometimes it's repetitive loud yells, with double-fisted drum-banging of the kind that made a millionaire out of Wings Starr. That gets you up quicker.

The girl was a bit of a repeater too. A lyric like that, you don't want to mess it up with digressions. Several times she said she couldn't get enough of me, and kept begging me to do it to her, until the DJ faded her and went into a chat with Natalie Simone of Epping, who thought over the phone that she guessed a mystery voice but she hadn't. "Never mind, ducky, it was a great try and better luck next time, bye-bye for now and come in Starline of Colchester."

Had Starline and Natalie Simone got anybody doing it to them, whatever it was? No. That's stupid. I knew what it was.

But I do go back, myself, to the days of the less outspoken love song. "Pardon me, pretty baby—is it yes, is it no, is it maybe?" Just a proposal of marriage, no doubt. The guy who was paddlin' Madeleine home never said what he did to her when he got her there. "Last night, on the back porch, I kissed her best of all just meant 'kissed'. Or if it didn't, it left so much to the imagination that the imagination just didn't bother."

None of the singers, in any event, declined to render those numbers on puritanical grounds, nor needed to. I don't say that today's steamier performer ever declines to, either. It doesn't sound like it, from the average medium-wave twiddle, though I suppose you can't tell. One from time to time bears of stuffy-minded actresses who get haughty about taking their clothes off in front of camera crews. More fools than, really. Rival castings are already stripping in the wings.

As to unacceptable singing—from the singer's point of view, that is—we had that recent strange

Times headline, Baritone Upset by Strong Language, with a great story underneath of unusual interest to opera-goers. Anyway, goes to touring Glyndebourne performances of *The Electrification of the Soviet Union*.

This is an opera, like so many, unfamiliar to me, and sounds a nice change from *Butterfly* or *Bohème*, but it seems that the baritone Alan Opie, faced with the hero's account of his emotional entanglements, including nights with a prostitute, simply had to quit the cast on a matter of moral principle. More fool him, in a way, because a Mr Omar Ibrahim, a fellow baritone, had no qualms, and willingly accepted promotion from a subordinate role.

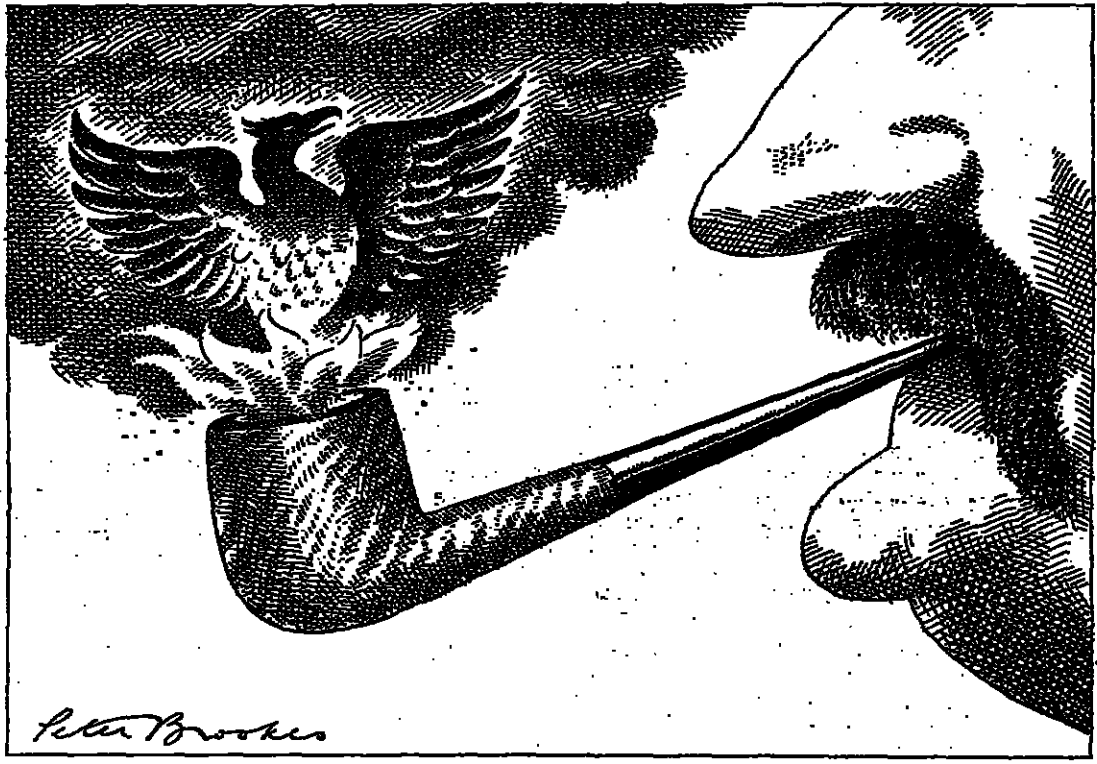
I think Ibrahim had a point, myself. Well, they both had. I applaud Mr Opie's. We are all a lot too slack these days about stage permissiveness. But on Mr Ibrahim's side I would say that as formed with the words audible, even in English—which need to be equally true of the ensemble opening chorus of those old revues, where the girls' mouths opened and shut while they pointed coy hands and the men in the audience just looked at their legs—he may well have spotted that no notes of his could be deemed to deprave and corrupt.

If you get to Glyndebourne before the start of the tour, when performances of *The Electrification of the Soviet Union* have a preliminary airing at the company's Sussex headquarters, you can, of course, judge for yourself. Book now. There could be a rush. My information, moreover, does not reveal what language the work is to be sung in.

If Russian, the lead baritone is recalling how the prostitute kept saying, "I do it to me one more time." I can't get enough of you," and you don't know what the hell he's on about, not only is Mr Opie's decent gesture in vain, and Mr Ibrahim blameless in taking over the role, but you would be worse off—and more depraved and corrupted—by staying at home and playing the radio. And cheaper, at that.

Nicholas Bethell talked to Lech Walesa about his continuing campaign

Solidarity's quiet struggle



Peter Brooks

The murder of Father Jerzy Popieluszko by the Polish security police in 1985 was typical of the heavy-handed methods traditionally used in communist Europe. Now the police are under orders to repress democratic movements such as Solidarity in quieter, more insidious ways.

The policy is no longer to stamp out Solidarity with crude repression but to harass it with fines and remove its representatives from the factory floor, mild penalties that will not enrage public opinion at home or discredit Poland abroad, in the hope that it will wither and eventually become an irrelevance.

A few days ago I met Lech Walesa and other leaders of Solidarity on my first visit to Poland since 1969. Their response, said Walesa, was not to run an underground army of resistance, but to maintain trade union activity, using the workers' councils they extracted from the government before martial law, which survive the crackdown.

As they wait for the next stage in a long struggle for independence—this time with a watchful eye on Gorbachev's programme of reform—they also run an extensive network of "unofficial" publications. So far, this amounts to about 500 regular periodicals and 2,000 book titles.

Walesa said: "We have now moved to a more important stage, which means moving away from the introduction, with its emotional feeling, its strikes and banners, and encouraging a society whose instinct is to say 'no', to think positively and adopt positive programmes. We are fed up with being the paupers of Europe. So it is in everyone's interest, especially Europe's, to help Poland reform itself."

Things have got worse since 1969. There is now enough poverty—an average wage of less than £50 a month and a 20 per cent inflation rate—to make nine out of ten Poles weep, while the tenth, the one with access to dollars, laughs all the way home from the foreign currency desk.

Television sets still take five minutes to warm up and foreign films, instead of being dubbed or sub-titled, are translated by a man reading all the parts, including the women's, from a script. A small car costs six years' average work—or \$1,200 (£750)—if you have an uncle in Chicago.

Warsaw's Victoria Hotel restaurant, the best in the country, is so expensive that there is scarcely a Pole to be seen. A foreigner, however, can eat smoked salmon, fillet steak, wild strawberries and cream, with a bottle of good

Hungarian wine. Then, if he pays with a \$20 bill, the waiter will give him change in local currency amounting to two weeks' pay for a skilled worker.

"This should be a land flowing with milk and honey," says Janusz Onyszkiewicz, Solidarity's spokesman. "Instead, we have farmers ploughing 15-acre holdings with a horse and drawing water from a well, unable to rationalize land holdings, refused bank credits and starved of seed and fertilizer. Their children are leaving the land, their average age is nearly 60 and still their productivity is higher than in the state sector."

Solidarity today, he says, has a "staff" of 70,000 in underground structures. Some collect dots. (He claims a million paying members.) Others (unknown to management) work for reform in joint councils. Others manage the underground press. In other words, in spite of government claims, the union is very much alive.

True, its membership is small compared with 1981 and this encourages the government. The days of strikes and protests are past. Nowadays, only the politically engaged minority, not the masses, opposes the government actively. And the official trade union, a fountain of privilege for loyal and industrious workers, has recruited several million members. This is the measure of the government's success.

Solidarity still has some cards to play, however. Western countries recognize it as Poland's "official"

opposition. These countries invite Solidarity's spokesmen to embassy parties and include them in the programmes of visiting VIPs. Poland owes the West \$35 billion. Such Western "interference" gives Solidarity valuable protection.

Its banners are still to be seen in crowds, especially at football matches, as they were during the Pope's recent visit. The security police fight them with snatches and the demonstrations persist. Several churches have become Solidarity shrines, with memorials to the anti-communist wartime leaders and the several thousand officers murdered by Stalin at Katyn in 1940.

Printers are the most closely watched men in the Polish opposition and the most wary of any casual encounter. "Jackie", a printer for Solidarity, told me he had already served a term of imprisonment. He lost his job as a steelworker and is unemployed in his own country—except as a producer of illegal publications. The movement pays him a small wage and he makes a few more zlotys printing Solidarity badges and envelopes for sale.

Every week he makes 8,000 copies of his "newspaper" for distribution in the factories. "We have problems all the time. We started with a portable typewriter. It meant uneven pressure and uneven alignment, which make bad photographs for our machine. Now we have an IBM 'golf ball' which is much better, except that we need dollars to buy the tapes,

and anything to do with spare parts is a nightmare. Usually, it means bribing someone in a government repair workshop and, if you choose the wrong man, you get denounced and caught."

Paper is the illegal publishing world's worst problem. Anyone buying more than 1,000 sheets in a shop has to show an identity card and details of the transaction are entered in a book. Security Police agents lurk about shops, watching for big buyers. They follow him from the shop, hoping he will lead them to the equipment.

If Jackie is arrested again, he will be punished under the "gentle" rules brought in after last year's amnesty: 48-hours detention and a 50,000-zloty fine (two months' average salary). Any car involved—and the smallest costs a million zlotys on the open market—can be confiscated.

The books and magazines nevertheless get printed, distributed and sold through a complicated free-enterprise system involving tens of thousands of people all operating on the fringes of the law. And the fact that the government cannot stamp out the illegal trade, without causing uproar at home and once again making Poland an international outcast, supports Lech Walesa's view that the system will not survive the technical advances of the 20th century.

Lord Bethell is MEP for London North West and author of a biography of the Polish leader Wladyslaw Gombak.

Europe's last chance to move mountains

Immediately after the election Mrs Thatcher whisked John MacGregor, the Minister of Agriculture, the first red-blooded monetarist, to occupy the post. It is a sign that Britain, if no one else, at last means business on Europe's common agricultural policy.

A searing polemic published today by a British MEP, Richard Cottrell (*The Sacred Cow*, Grafton, £6.95), underlines the size of the task.

It reminds us first of the absurdities of the economically intolerable yet politically indestructible CAP. The original pledge to buy everything Europe's farmers produce has landed us with a stockpile of 16.78 million tonnes of grain, enough to bury St Paul's Cathedral 10 times over. Fifty per cent of the agricultural budget (itself taking up two-thirds of the £21 billion a year cost of the Community) is spent on storage, including that of 1.5 million tonnes of butter and 15 million

hectolitres of red wine. It is the CAP which leads to enormities like the order last winter for 23,000 tonnes of cauliflower to be ploughed back into the soil, only for the price to soar the next week to £1 apiece. It results in some £30 million of frauds each year by such strategists as smuggling herds of pigs across the Irish border. The Russians, meanwhile, buy our butter at 7p a pound.

The Treaty of Rome built the policy to preserve small farmers. But it doesn't even do that. In 1965, there were 125,000 milk producers in the UK. Now there are 48,800. Small farmers are leaving the land at a rate unequalled since the Black Death. Even the number of Germany's peasant farmers has halved. Those who remain are perched on a mountain of bank debt.

The dustbowl syndrome has begun. Thousands of miles of hedgerows have been uprooted. The role of farmers as guardians of

the countryside has been abdicated. The subsidies have enticed them into snuffing their land with fertilisers and pesticides, leaving another department of the Community to worry about the consequent nitrate pollution.

But there are even wider aspects. Cottrell points out how EEC buying power can make or break small countries overnight. The agricultural economy of Thailand was ruined when the Community stopped taking its tapioca for pig-feed. The CAP subsidies have robbed Argentina of millions of pounds worth of beef markets, the sort of thing that can lead rulers of such countries into diversionary tactics such as the Falklands war.

Most dangerously of all, the CAP is the villain for Cottrell in the build-up of Third World debt. In the early 1950s, developing countries had 50 per cent of food exports. Rigorous protectionism in Europe and America has driven that down to 27 per cent, so they have less ability to pay for food

and essential industrial imports. It is argued, too, that the top-sided financial investment in the CAP has lost Europe a million jobs by depriving industry of its fair share.

So what is to be done? The CAP's architect, Dr Sicco Mansholt, favours the fashionable "set aside" policy, paying farmers to take land out of production. But Cottrell rejects this as a recipe for more expensive bureaucracy and fiddles, as farmers use the technological revolution to intensify production on the land that is left. In the end, Cottrell says, the only thing which will work is to let natural demand rule and to tear up the whole structure of subsidies and intervention. In the process, he concedes, many thousands of farmers will suffer. But until subsidy in farming is ripped out by its roots so amount of tinkering will solve such a deep-set problem.

Robin Oakley
Political Editor

Up to 1000



1 Pennington Street, London, E1 9XN Telephone: 01-481-4100

MR KINNOCK AT BLACKPOOL

The collapse of the Alliance has left the Labour Party as the only alternative to the Conservatives. Even under Mr David Steel's most optimistic construction, it is hard to believe that a third force can present anything like the danger to the Tories at the next election that the Alliance seemed to do before the last. That gives Labour the chance to try to pick up those disillusioned Alliance voters who will be looking for a left-of-centre allegiance that is free of extremism and can defeat Mrs Thatcher.

Mr Kinnock has been with the TUC at Blackpool this week continuing his efforts to grasp this opportunity. He and his close colleagues are not stupid. They can read the writing of history. Having suffered three successive defeats, they know that the electorate will not willingly vote for socialism in anything like the sense that it has been traditionally interpreted by that wing of the party to which Mr Kinnock himself owes his rise.

Under the tutelage of Mr Bryan Gould, therefore, the softer left is looking for a new interpretation of socialism which will satisfy the new social and economic conditions with which the public is plainly satisfied. Conventional nationalization is being relegated and although government planning remains the key to Labour's economic policy the emphasis is now to be on decentralization and a self-respecting role for the individual.

Labour intends to start an investigation by a number of policy review groups into the reasons for its loss of electoral support. They hope to find policies which will reverse that trend. Privately, of course, they know what the reasons are. They know that the nation rejects a controlled society, does not want to be coerced by trade unions, and will not risk a return to industrial strife. The difficulty is to discover how to win in new social conditions which contradict everything they used to hold most dear.

Their chances of finding the answer peacefully cannot be rated high. They may be genuinely searching for ideas appealing to a democracy of home-owners and share-owners, in which workers do not wish to have their livelihood damaged by being called to strike against their real interests by over-mighty trade union barons. But they will be under constant attack from within their own party.

They are likely to face some unhelpful sniping from the old "social democratic" left of Mr Roy Hattersley and Mr Gerald Kaufman, anxious to prove its pure allegiance to the old virtues which the soft left is forsaking. But the all-out attack will come from the harder left. It is ominous that Mr Tony Benn, so unnaturally quiet for so long, has now been aroused like a dragon from slumber and declaims the intention of the hard left to produce genuinely socialist answers to the successes of the new right.

Within the Labour Party there remains a powerful hard core which is of Herr Honecker's opinion that capitalism and socialism remain as irreconcilable as fire and water. They will fight hard for that belief. Mr Kinnock is facing the same battle in his party that his predecessors have had to face as they tried to make it shed its atavistic conviction that the "working class" is a persecuted class apart.

Mr Kinnock and his colleagues have been educated by practical politics somewhat beyond this prejudice. Some of them would perhaps like to turn their party towards the popular right as Mr Hawke has done in Australia. But they face a harder and more vicious left entrenched in the constituencies, and a lumbering, antiquated left still dominant in most unions.

The unions are, indeed, the key to Labour's future. They provide the money and in the end can call the policies. This week the TUC has begun to recognize the need to respond to changed conditions and falling membership. But it has also shown that the majority still cannot come to terms with the new world of industrial relations and the newly expressed needs of trade union members.

Mr Eric Hammond of the EEUPTU and Mr Bill Jordan of the AUEW do understand this new world, and if they could persuade a majority in the trade union movement to agree with them, terms could be dictated to the Labour Party which could transform its chances in a social democracy. If they cannot, it is hard to see that Labour has much chance of fashioning an acceptable alternative to the Conservatives. The greatest danger is that if the economy went drastically wrong for any reason, the voters might be willing to settle for Labour's appearance and try not to notice its reality — which, of course, is what happened in 1964.

DEALING WITH JAPAN

The European Trade Commissioner, Mr Willy de Clercq, returns to Brussels today after difficult negotiations in Tokyo to extract greater access to Japanese domestic markets for European manufactured goods. There has been a marked deterioration in relations following Europe's implementation last June of the trade weapon enabling it for the first time to impose anti-dumping duties on Japanese goods made from imported components in Europe.

The successive annual increases in Japan's trade balances with Europe remain. So does European frustration. There are also rising fears that Japan is far more concerned about trade tensions with the US than with the EEC. Up to 80 per cent of Japan's \$1 billion "buy foreign" campaign looks set to be for the benefit of US exporters. At the same time, a growing volume of Japanese exports once destined for US markets will be diverted to Europe.

It is not difficult to understand the frustration of European trade officials. For years there have been interminable negotiations with Japanese bureaucrats, determined to keep out imports of everything from lemons to whisky on the flimsiest of pretexts. Successive packages of market opening measures, invariably announced with great fanfare from Tokyo, have amounted to little more than public relations ploys.

But it would be an error to allow these frustrations to get out of hand. Japan is now responsible for some \$10 billion of foreign investment in Europe, and with it hundreds of thousands of jobs. Much of this foreign investment is in so-called "screwdriver plants" which many observers believe to be as

detrimental to Europe's manufacturing base as floods of Japanese imports. But, at least in the short term, it cannot be disputed that such foreign investment is far preferable to the former Japanese trade practice of "winner takes all".

Under the present pattern of trade, European countries benefit from reduced unemployment and access to Japanese technology that would otherwise not be available. There can be little doubt that Japanese companies, whose subsidiaries in Europe face punitive duties on imported components, will think twice about remaining in Europe, not to mention locating additional manufacturing facilities within the Community.

Standing at the foot of Mount Fuji yesterday, Mr de Clercq warned his Japanese counterparts that the current threat of trade protectionism was potentially as dangerous as the restrictive trade laws passed during the 1930s that helped propel the world into recession and war. But at the same time, in contrast to his angry outbursts on previous visits, Mr de Clercq showed greater appreciation of the complexities of Europe's trade relations with its great eastern rival.

Instead of shaking his fist, he acknowledged the efforts the Japanese have made in restructuring their economy so that the main source of economic growth comes from the domestic rather than the export sector. In the long term, it is this approach which is likely to prove the more fruitful.

The Japanese need constant reminders of the trade imbalance with Europe. But threats of punitive retaliation, and angry emotional outbursts, can only be counterproductive.

LOYALTY IN THE CITY

When does an understandable instinct for self-preservation become an unacceptable act of disloyalty? The question is posed in an acute form by the dismissal of two directors of Hill Samuel, the City merchant bank, following what the bank describes as "unauthorized" negotiations with another bank to sell Hill Samuel's corporate finance division.

Mass defections of personnel from one City department to another are far from unprecedented. Preparations for last autumn's Big Bang caused an uneasy scramble for a limited number of experienced staff. This was exacerbated by the accelerated development of London operations by giant financial houses from overseas.

The sight of a senior manager or analyst being recruited by a competitor and bringing with him a team of colleagues has become commonplace. And because the major assets of a business that trades securities or puts together merger deals are the people who work in it the personnel have often effectively taken the business with them.

Moves of this kind can be a bad blow for the firm left with a lot of expensive office space and no one to sit in it. But the ability of employees to move where they will is not only an essential freedom for the employees but is also the best way of making the most efficient use of a limited pool of skilled labour.

The two Hill Samuel directors, Mr Trevor Swete and Mr Christopher Roshier, appear, however, to have taken the process a stage further by opening negotiations for the sale of part of the Hill Samuel group without the knowledge, initially, of the rest of the board. It is one thing for a senior executive to be free to move in accordance with what he sees as his

best interests and another for him to sell the shareholders' business from under them.

The sad reality for Hill Samuel is that morale is at a low ebb. Following the breakdown of merger negotiations with the Union Bank of Switzerland there is more than one view among top management as to how the bank should develop.

Mr Swete's and Mr Roshier's preferred course may conceivably be in the bank's best interests, as they claim, though to sell such a central part of the business which apparently has one of the largest client lists in the City would change the face of the company out of recognition. But the bank is surely right in wanting to be free to pursue other options under the decent cloak of confidentiality which such negotiations demand.

The issues raised by a cut-throat market in people with certain financial skills are only one aspect of the ethical problems raised by the rapidly changing face of the City. "My word is my bond" may have been a sufficient protection for market participants, if not always for smaller investors, in times past when everyone in the market knew everyone else and very often knew their entire family histories. Now that entry to many financial markets has been made much freer and technology is rapidly turning the world into a single 24-hour market place this is no longer enough, as the new apparatus of securities regulation recognizes.

In learning to live with the pressures in this new market place it is fruitless to expect life to continue under the same codes of conduct as before. But considerations of ethics and loyalty will be no less relevant.

Foster parents under strain

From the Director of the National Foster Care Association
Sir, The Times report, September 3) notes that the lawyer defending the Leeds foster parent accused of murdering a child in his care criticised the social services department for failing to tell the foster parents about the boy's behavioural problems.

Whatever information is given to foster parents before a child joins them, the impact of the child on the foster family is difficult to predict. The needs and demands of abused children, particularly sexually-abused children, are very great and carers can find their personal resources stretched to the limit.

Great strides have been made in identifying victims of sexual abuse and unprecedented numbers of children have been moved into the care of local authorities.

It is almost inevitable that foster parents with little experience of management of child sexual abuse have been asked to take care of these children. In addition, focused therapeutic help has not yet developed on a scale which can deal with the problem of so many children. The general care and management of abused children therefore falls to foster carers, who must try to help them recover from the trauma of abuse without recourse to professional guidance.

Foster parents from across the country tell us that they often feel vulnerable and isolated in looking after these children who, through no fault of their own, can respond to carers in an inappropriate and disturbing way. Local authorities try their best to provide assistance, but their resources at the current time are stretched to the limit.

Nevertheless foster parents must have support and training for themselves and adequate therapy for the children and young people.

Yours sincerely,
MARION I. LOWE, Director,
National Foster Care Association,
Francis House,
Francis Street, SW1,
September 4.

Airport prospects

From the Director and General Manager of Eurocity Express Ltd
Sir, Of course, a major new transport development, sceptics say it is unnecessary and will fail. Later they usually say it is too small — and should have been planned to better cope with the demand. It looks as though London City Airport is no exception, judging from your article of September 7.

We will save more than two hours on a round trip from the City. We also offer convenience without the mass of leisure travellers who impede the business traveller at the more distant "London" airports. There are no upper limits for demand: the only limits are planning constraints.

Of course, at present business people fly from the airport closest

Call to enforce drink-drive laws

From Dr P. M. Williams

Sir, Thomas Scrivener (September 2) is quite wrong when he states that in Scandinavia it is illegal for a person to drive if he has any alcohol in his blood. The legal limit in those countries is 50mg per 100ml, in contrast to our limit of 80mg per 100ml. What is different in Scandinavia, however, is their social attitude to alcohol and driving.

A zero alcohol limit is impossible to enforce scientifically. It would also be unwelcome to both police and public, so tending to alienate the two. And unpopular law is bad law. Even in those countries where there is theoretically a zero limit (particularly USSR and Czechoslovakia) the police now allow drivers up to 40mg per 100ml because of the problems previously encountered with enforcing a zero limit.

The risk of accident involvement, which is what this subject is all about, is only marginally greater at 80 than it is at 50, but the matter is not that simple. Tiredness, mood, stress and hunger are just as likely to result in accidents as are low levels of alcohol.

However, most people who are prosecuted for drink-driving offences, or who are involved in alcohol-related accidents, have alcohol levels approaching or exceeding double the legal limit. These are the people the police should be concentrating their efforts upon apprehending, but many of whom currently go

undetected and hence repeat the offence.

Reducing the limit from 80 to 50, or even to zero, would have no effect upon such persons since they do not believe they will ever be caught in the first place. Random testing, by its deterrent effect, has worked in some countries where they have the police manpower to carry it out properly, but has also been practically abandoned in several others.

Strengthening or extending our own laws could only work if more police officers and police vehicles were available — if they were not then the law would soon fall into disrepute through lack of enforcement.

I submit, Sir, that our police already have quite sufficient legal power to tackle the problem of drunken driving — what they do not have is the manpower to enforce these existing laws effectively enough, and as vigorously as your correspondent would like.

A legal limit of 80 or 50, or even at zero, will not deter the potential high risk and repeat offender: only the knowledge that he has a good chance of being caught can do that, which calls for more intensive enforcement of our existing laws.

Yours faithfully,
PAUL WILLIAMS
(Marketing Director),
Lion Laboratories Ltd,
Ty Verlon Industrial Estate,
Barry, South Glamorgan,
September 4.

Treatment of trauma

From Mr Huw David and Mr Theodore Welch

Sir, Mr Westaby, in your report (August 29) concerning the treatment of accident victims is, we believe, correct in suggesting that such care should be provided by specialists in specialist centres. We do not, however, agree with some of his other comments.

Few patients require immediate surgery; almost all will greatly benefit from an initial period of resuscitation. Surely such treatment is best given by specialists in accident and emergency (A & E) medicine. During this time an appraisal of the variety and extent

of injuries sustained can be made and the appropriate specialists consulted.

It is true that some, but certainly not all, of the doctors in the front line in A & E departments are relatively junior. This is a problem common to all fields of medicine and one which we recognise. To this end we attempt to offer help and guidance whenever necessary, 24 hours a day.

All A & E departments in this country operate a "sifting" policy whereby priority is dictated by the patients' conditions rather than by waiting times.

The Government has recognised the need for specialists in this field and consequently the rate of growth of new consultant appointments in this area is one of the highest in the NHS.

Finally, it may be of interest to your readers to learn that until quite recently accident victims in North America were quite commonly transported to hospital by helicopter, undertaken being the only personnel available with vehicles suitable for carrying stretchers. This may go some way to explain the enthusiasm which paramedical services have met with in that country.

Yours faithfully,
HUW DAVID (Registrar),
THEODORE P. WELCH
(Consultant),
Accident & Emergency
Department,
Northwick Park Hospital and
Clinical Research Centre,
Watford Road,
Harrow, Middlesex,
September 3.

Missing evacuees

From Miss Sandra Singer

Sir, Your column, "On This Day", September 2, 1939, concerning the evacuation of children, prompts me to write.

Sadly, not all of those evacuated were ever to see their families again. The British Red Cross tracing service continues to receive a few enquiries concerning separations which, either directly or indirectly, resulted from wartime evacuation in Britain.

Yours faithfully,
SANDRA SINGER (Director,
International Welfare
Department),
British Red Cross Society,
9 Grosvenor Crescent, SW1,
September 4.

Water music

From Dr Richard Godfrey

Sir, Dr Chamberlain (September 4) refers to the water engine which used to drive the bellows of the organ in the church of St James, Bath. I was the teenage organist at that time and can confirm that my legs were frequently wet by the end of the service.

Moreover the engine, in its declining years, needed a hefty blow from a specially large spanner to get its piston working. This made an unexpected and rousing start to the choral parts of the service.

Yours faithfully,
R. C. GODFREY,
The Wardenry,
Salisbury, Wiltshire,
September 6.

From Mr James Lancelot

Sir, I remember a schoolfriend, whose father was the Vicar of Denby, in Derbyshire, boasting that the organ in that church was blown by water power. The particular feature of this arrangement was that running the bath at the vicarage on a Sunday morning had to be forbidden, since the resulting drop in water pressure would put the organ out of action for the morning service.

Present-day organists have much to be thankful for. Yours faithfully,
JAMES LANCELOT,
Master of the Choristers and Organist,
Durham Cathedral,
6 The College,
Durham,
September 4.

No certainty on bread prices

From Mr Tony Pexton

Sir, I am glad to see that baking industry leaders have told your Agriculture Correspondent (report, September 5) that talk of a bread price increase of 5p to 7p a loaf this autumn because of a shortage of milling wheat is "premature speculation".

It is true that northern European harvest problems have created a scarcity of home-grown breadmaking quality grain and this has driven up bread grain prices. But the relationship between prices for grain and bread over recent years does not suggest that this alone should necessarily lead to higher prices for bread.

While the price of bread wheat has fluctuated sharply, there has been a steady increase in the price of bread. For instance, in the years from 1983 to 1986 the average ex-farm price for bread wheat has been £136 per tonne, £120, £130 and £121. Over the same period we have seen the price of a large white sliced loaf rise steadily from 37.5p to 47p.

Even at £150 a tonne the cost of the 800g of wheat needed for a large loaf accounts for no more than 12p.

To produce good quality bread wheat we need good harvest weather. This year, especially in East Anglia, it has been appalling. The 1984 UK harvest provided more than 80 per cent of the flour millers' grain. We hope to repeat that in the future.

Yours faithfully,
TONY PEXTON (Chairman,
NFU Cereals Committee),
The National Farmers' Union,
Agriculture House,
Knightsbridge, SW1,
September 6.

ON THIS DAY

SEPTEMBER 10 1880

Botanga lies in the Bay of Biafra on the west coast of Africa in what is now Cameroon. The case for the strong punitive action taken by the British against its king was weakened by the fact that the kidnapping which provoked it had taken place six months before and the victim had in the meantime escaped.

['A CURIOUS LITTLE WAR']

The history of our little wars receives a curious addition in an official report of which we publish a summary this morning. The chronicle does not repel readers by its length. In fourteen pages are comprised the causes which led to the contest, the diplomacy which preceded it, its conduct and its issue. The operations began and ended in a day. . . . Batanga is situated some seventy miles to the south of the more important settlement of Cameroons, in which there are established a few trading agents of English and other firms. So fully do the natives of these parts appreciate European trade and its civilizing influences that the inhabitants of Batanga desired CAPTAIN DAYAS, an Englishman and one of the British merchants, to establish a factory there. . . . CAPTAIN DAYAS, not being, like SIR SAMUEL BAKER, at the mercy of the asker, declined to comply, on the ground that a factory established in Batanga would be neither profitable nor safe. He, however, went so far as to agree to set up a sub-factory. But the subjects of KING JACK considered a sub-factory derogatory to the dignity of so important a State as their own. Determined on compelling CAPTAIN DAYAS to trade in spite of himself, they seized a hostage in the person of MR. GOVIER, CAPTAIN DAYAS's agent, whom they kidnapped from the schooner *Cyprus* as she lay off their town. MR. GOVIER was interned in Kribbi's Town for seven weeks, during which time he admits that he was treated humanely. He then managed to escape. The Consul at Fernando Po was communicated with, and sent a statement of the facts to COMMODORE RICHARDS, commanding the British fleet in those waters. COMMODORE RICHARDS seems to have acted with prudence and moderation. After an independent inquiry into the facts of the case, in which he showed a commendable caution in trusting the reports and deferring to the prejudices of the local European *coterie*, he satisfied himself that a substantial wrong had been done. Having stationed his little squadron off Batanga, the Commodore, in a letter couched in the quaint terms usually employed towards savage correspondents, summoned KING JACK to come to him on board H.M.S. *ESTY'S* ship *Boadicea*, to explain his conduct. "If you do not obey this summons," the letter concluded, "you will have to take the consequences, which you will find will be very serious." The King would not come; and COMMODORE RICHARDS, having given him till six on the following morning, sent on the expiration of that interval a landing party, who, under cover of a shell fire, burnt Kribbi's Town, broke up the causes and cut down the crops of the inhabitants. . . .

Waiting for the boat to come in

How the holiday island is trying to rebuild after the ravages of the recent recession

A lot of the visitors thronging the pontoons at the international boat show, which opens tomorrow at Southampton, will gaze longingly across the Solent at the Isle of Wight. For everyone who's anyone in the boating world has heard of Cowes, just a short, 20-minute, hydrofoil ride away and of its Cowes Week annual regatta.

Traditionally Cowes Week is held during the first week of August and is usually patronized by at least one member of the Royal family. Cowes Week regatta includes a glittering round of balls, dinners and cocktail parties as well as the more serious business of races. The regatta is organized by a consortium of seven yacht clubs, headed by the Royal Yacht Squadron.

The annual influx of the rich and the famous during Cowes Week is, however, only one of many contrasting features of the island. The 120,000 or so permanent residents are aware that they are living in a community that has been as severely hit by economic recession as any in the North of England, Scotland or Wales.

It has the added disadvantage of being separated from the mainland by one of the world's most expensive stretches of water. Lord Ross, who until the last general election was the island's Liberal MP, fought many parliamentary battles in an effort to win formal recognition for Assisted Area development status aid to try to stem the soaring unemployment and to prevent social degradation.

A crisis point reached in 1986 caused the three local authorities to sink their traditional rivalries and form an Isle of Wight Development Board. This board, chaired by Sir John Nicholson, a former Lieutenant Governor and Commodore of the Royal



Yacht Squadron, has the long-term objective of "helping to create a less fragile economy, which will enable the island to hold its own in a rapidly changing and fiercely competitive world".

The Isle of Wight may be England's smallest county, but it is also both larger and more complex than many first-time visitors appreciate. It is often described as a miniature Great Britain because there are examples of almost every geological feature to be found on the mainland contained within approximately 60 miles of diamond-shaped coastline. There are similar extremes in its social and economic structure.

The twin towns of East and West Cowes are very different in character, not only from each other but also from Newport (the administrative capital) and Ryde, which in addition to its substantial shopping centre also provides the entry point for passenger ferries from Portsmouth.

Together, these three towns accommodate almost half the island's people, but there is a

Younger companies are now rubbing shoulders with long-established business

secondary concentration in the south-east of the island in the Sandown, Shanklin, Lake and Ventnor region, where a further 20 per cent of the population live and which is the principal centre for holidaymakers.

Tourism, however, is only one of several important planks of the island's economy. Industry and agriculture are equally substantial. There is also a very large public sector presence involved with the administration of three prisons — Parkhurst, Albany and Camp Hill — as well as in the local authorities.

By providing a central point of contact for government departments, investors and multinational industrialists, the island's own "self-help" measures are now showing signs of producing startling results.

Cowes and its association

with water sports is regarded as a priority target. There is still a long way to go before many decades of neglect can be repaired but already visitors will be aware of a new whiff of fresh paint and general bustle that was absent a year ago.

New and younger companies are starting to rub shoulders in the high street with long-established business such as Beken, the marine photographers, founded by the present proprietor's father in 1888, and the even older Pasell Alkey yacht chandlers, established in 1799.

Most visible of the new arrivals is Ancasta, a seven-year-old yacht retailing group which, with funding assistance from Lazard Brothers, acquired the town's prime marina and boatyard site in September 1986. Formerly known as Groves and Gutt-

ridge, this marina fronts on to the High Street at Cowes and is the traditional base for the prestigious international Admiral's Cup racing yachts and their crews.

The Isle of Wight has a long tradition in building and repairing working as well as pleasure boats. Having had an injection of new capital and management expertise, the island's boat building industry is now enjoying something of a renaissance.

Fairley Marine, the largest of the island's yards, was acquired in April 1987 by the Marinteknik International Group, a Hong Kong-based organization that has pioneered fast, waterjet-powered monohull and catamaran ferries. It is a clear contender for the next generation of cross-Solent ferries.

Souter Shipyard, which has an enviable world-wide reputation for luxury boats and innovative use of new materials, is also reporting a more buoyant financial outlook after its acquisition earlier this year by ABMTM Group.



Left: The Fastnet under way. Above: Sir John Nicholson, head of the development board

New push for tourists

New moves are being made to help the Isle of Wight's decaying tourist industry to pull itself into the 1990s. After the embarrassing liquidation of the local tourist board last year, the island, which ranks among the top six holiday destinations in the UK, set up an action programme aimed at focusing the combined attention of all sections of the community on the problems.

A steering group, which includes representatives from the English Tourist Board, the Southern Tourist Board, the three local authorities and the Isle of Wight Development Board, has already produced a draft plan and appointed a project officer to co-ordinate a variety of initiatives.

The steering group concluded that substantial investment will be needed in the long term to lift the island's image. In the short term a facelift is urgently needed, as much to boost morale and restore self-confidence locally as to impress outsiders.

Like other traditional English seaside resort areas, the Isle of Wight has suffered from a depressing spiral of a shrinking market and chronic lack of investment. It nevertheless retains a sizeable and loyal tourist trade, which in terms of volume is roughly twice as big as that of the Channel Islands and seven

times larger than that of the Isle of Man.

One of the problems is that the estimated £110 million that visitors spent annually is concentrated into a short, three-month summer season and on traditional "bucket and spade" family holidays. Without losing the variety and friendliness that leads three-quarters of the holidaymakers to make the trip again, the aim is to widen the appeal and extend the season.

"We have an exceptionally beautiful natural environment and a wonderful historical heritage," says John Slater, director of the Southern Tourist Board, which was called in

High priority for the regatta town

at short notice to spearhead the new Isle of Wight initiative. "What we need is two or three flagship developments to boost confidence and add style."

Cowes, because of the international appeal of its annual regatta, as well as its location as the main access point from Southampton, is high on the tourism planners' priority list. Mr Slater welcomes the investment in improved marina and "event" facilities but would also like to see

refurbishment by civic authorities in the town itself to add life and atmosphere during the rest of the year.

He believes that another leading attraction could be a new international standard golf course and country house hotel development planned at Godshill. A third could be the extension of the steam railway centre, already established by a group of enthusiasts at Havenstreet to enable it to connect with the British Rail system.

Famous historical attractions include Osborne House, which was built by Thomas Cubitt for Queen Victoria and Prince Albert in 1845, and was the venue for the first visit to the island by the Sadlers Wells Royal Ballet.

Carisbrooke Castle, where Charles I was a political prisoner of the Parliamentarians in 1647, is a famous island monument, managed by English Heritage. Here a well-known wheel, driven by donkeys, has charmed visitors of all ages for many years.

Two of the island's most successful venues in terms of numbers of visitors, however, are privately owned. These are the Osborne Smith Wax Museum at Brading, and Blackgang Chine, a fantasy theme park started by the Dabell family in 1845.

WESTLAND AEROSPACE

We have over sixty years experience in meeting the needs of both national and international aircraft manufacturers. We have a long pedigree of innovation and quality. Our three divisions based at East Cowes, provide leading edge technology in their specialist fields.

Westland Aerostructures are designing, manufacturing and qualifying advanced composite and metal components for tomorrow's new aircraft and space vehicles.

EEL provide a progressive ability in condition monitoring and control systems for hostile environments. We are also experts in helicopter emergency floatation systems.

We built the first hovercraft. And with the British Hovercraft Corporation we still lead the world after 25 years.

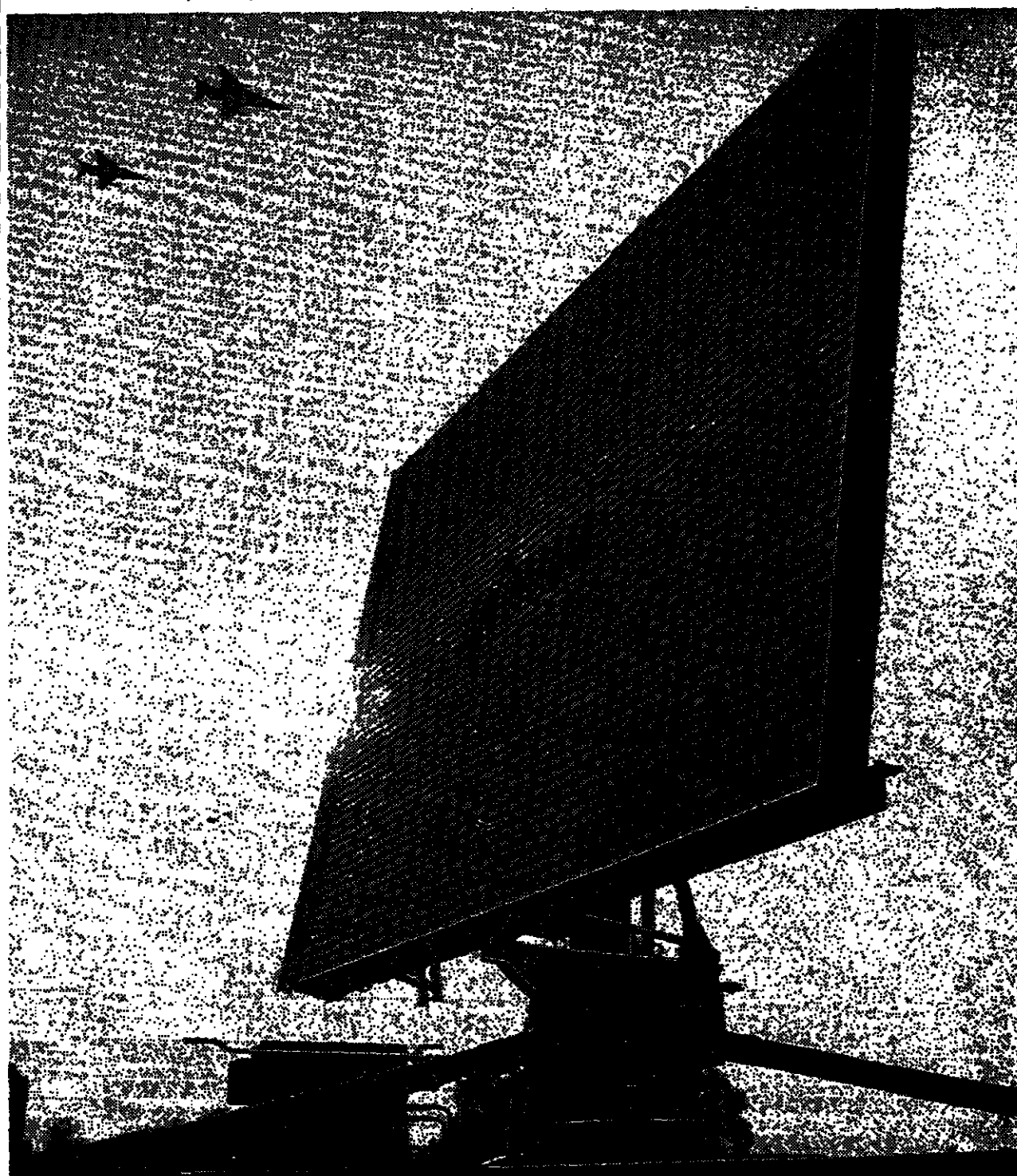
We are looking to the future and we are already investing in the facilities, technology and skills for tomorrow's growth.

Westland Aerospace Limited,
East Cowes
Isle of Wight,
England PO32 6RH.

**WESTLAND
AEROSPACE**

Tel: (0983) 294101.

A Westland Group Company



Forewarned
is
forearmed.

At Cowes on the Isle of Wight, Plessey designs and produces high-technology radar systems for heightened security in defence and civil aviation.

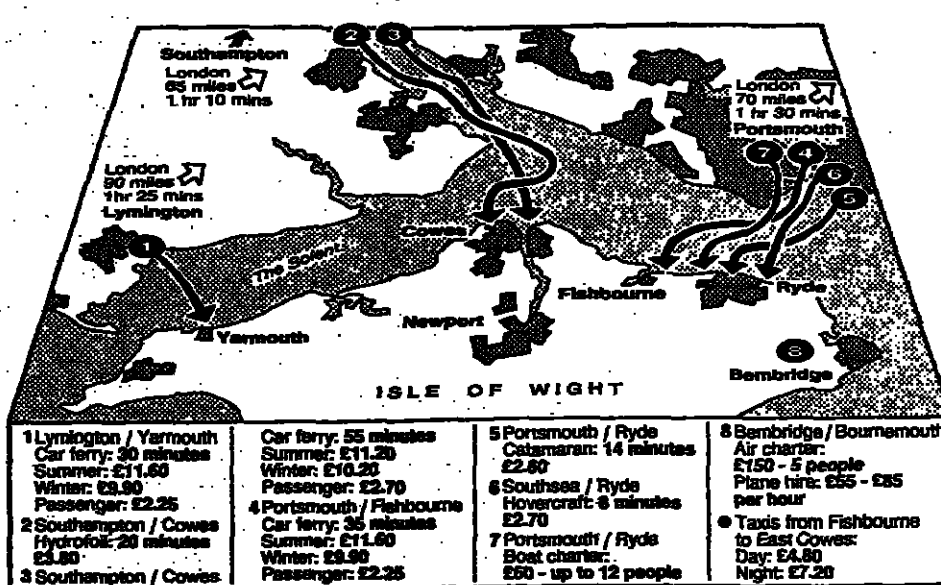
Its long-range and medium-range radar systems are in service in many parts of the world including Asia, Europe, the Middle East, the Falklands and Latin America — deployed by national and international authorities including NATO.

By continually developing its own technology Plessey has become one of the world's leading radar companies.

This success increases career opportunities for professional engineers and ensures that Cowes remains one of Britain's leading electronics centres.

PLESSEY
The height of high technology

ISLE OF WIGHT/2



Bill Gibbons: "Sealink services and the island economy are totally dependent on each other"

The waterways of prosperity

as well as domestic contracts for its civilian and military radar systems. During the past three years Plessey has concentrated on a series of big UK defence contracts, but before that about 80 per cent of output was exported. The company, which has been exhibiting at the Royal Navy Equipment Exhibition in Portsmouth this week, is confident that it has an attractive package for overseas buyers.

Recruits respond to surroundings

A cost-conscious tradition has stood Plessey in good stead in winning export orders

The market for radar equipment is a global one and Roger Barnes, Plessey Radar's operations director, travelled to China earlier this year to represent the company at the ceremonial handing-over of an advanced M4000 radar circuit.

partnership between Sealink as the main carrier and all sectors of the Isle of Wight tourist industry."

Although Sealink is the largest operator, the record for the oldest link with the mainland is held by the Southampton, Isle of Wight and South of England Royal Mail Steam Packet Company formed 125 years ago. This company operates a car ferry service and a faster hydrofoil link between Southampton and Cowes. A new bus service connects the ferry terminal with British Rail at Southampton station.

Although not all the changes have been favourably received, the investment has helped to alleviate the anxiety with which the island community regarded Sealink's commitment to the future of its cross-Solent operations after privatization. Another new

The third ferry operator is Hovertravel, an Isle of Wight-based private limited company founded in April 1965 to provide a fast hovercraft passenger service taking less than 10 minutes to cross to Ryde. In 1983 a £2 million tripartite development project involving Hovertravel, the British Technology Group (formerly the National Research Development Corporation) and the British Hovercraft Corporation resulted in the introduction of two new craft that are not only larger and quieter but also cheaper to run than earlier versions.

development has been the participation by Sealink in the development of a new range of inclusive holiday packages offering a choice of travel by rail or car for a single price including ferry crossings, accommodation and meals.

Since the first day of operation Hovertravel has carried more than nine million passengers. It also operates a parcels service and is an authorized carrier of mail.

Bill Gibbons, who was appointed general manager of Sealink's Isle of Wight services after a reorganization earlier this year, says: "We see the island economy and Sealink's services as being totally dependent on each other. We see the future as a

NEWPORT
21 St. Thomas Square, Newport, Isle of Wight, PO30 1SH
Tel: 01983 523471

SOUTHAMPTON
Terminus House, Terminus Terrace,
Southampton, Hampshire, SO1 1FE.
Tel: 0703 329498

Fairey Marinecraft is an International Group of Companies with over 40 years experience in the design and construction of vessels up to 120 metres in length.

The Group's Shipyards, located in the United Kingdom, Sweden and Singapore, produce a wide range of craft for Commercial, Military and Para Military Customers.

With over 16,000 vessels delivered to operators in more than 60 countries, Fairey Marinecraft are setting the standards for the next generation of high speed surface craft.

"Oscar" A Cincinnati Port Ferry

33 person Landingcraft Landing Craft.

Fairey Marinteknik—Excellence Through Design

Factory rental from **£1** per sq ft

Low housing cost

Superb family environment

A loyal workforce

Aviation, electronics and marine specialties.

Build a better

From the busy towns crowded with summer visitors it is easy to forget that farming is big business for the Isle of Wight. About 80 per cent of the land area is used for agriculture or forestry and the island's 400 or more farm businesses are the largest commercial users of the ferry services.

Comparatively low rainfall and long hours of sunshine have given the area a reputation for rich, creamy milk and high-quality cereal, while the Arretton Valley, a central, highly fertile "bowl," sheltered by surrounding hills, is a long-established horticultural centre for strawberries and other soft fruits.

An advanced glasshouse technology produces high yields of tomatoes and cucumbers, says Neville Errington, secretary of the local National Farmers' Union, while developments in growing vegetables under plastic mean that Isle of Wight growers can beat even Channel Islands competitors in getting potatoes and carrots to the wholesale markets.

Sweetcorn success

Although meat producers, particularly breeders of high-quality pork, have been hit by the closure of the island's only abattoir, recent emphasis has been on developing more exotic high-value crops and on effective marketing.

A prominent success has been the garlic and sweetcorn that Colin Boswell supplies under the King Cob brand name to Marks & Spencer, Sainsbury and Tesco.

Mr Boswell for the past two years has also sponsored local gourmet festival, which he describes as "a cross between a late 1960s pop festival and a county show".

From an experimental start in 1971, now grows 50 acres of glicic in addition to 350 acres of sweetcorn and is the largest British supplier of these products.

Vineyards, first established on the island by the Romans, have become increasingly popular and produce excellent quality wine. Some of the distinctive light medium bodied white wines produced by Adgestone Vineyard, for instance, have won international acclaim, while a Cowes Barton Manor has won two golds, six silvers, a bronze and a commendation in the English Wine of the Year competition since it planted its first vines in 1977.

Build a better business on the Isle of Wight

You already know the Isle of Wight. You know about sunny beaches, sailing, golf and our equable climate. But you may NOT know that it is also a great place to do business, having the lowest cost industrial space in South East England, a record of excellence in electronics, aviation and marine activities, a stable workforce and a superb family environment - just a few of the factors which set the Isle of Wight apart as an ideal business location.

Workspace

Rents for workspace are as low as £1 per sq ft and rarely higher than £3 per sq ft. Buildings to suit most kinds of operation all fit happily in the Island's delightful surroundings.

Workforce

The Island workforce has a sound reputation. Loyalty and stability are the keynotes and industrial relations are outstandingly good.

History of Excellence

The Isle of Wight's record in the design and construction of fine sailing and powered craft is well known but to this can be added recent achievements in aerospace and plastics. In the field of electronics even the briefest examination will reveal the Island as the base for several leading companies in the business. There are of course a whole range of other innovative enterprises too.

Family Environment

A fine choice of good value housing, excellent schools, hospitals and shops in a secure friendly atmosphere with a strong community spirit, make it an ideal place for family as well as business life.

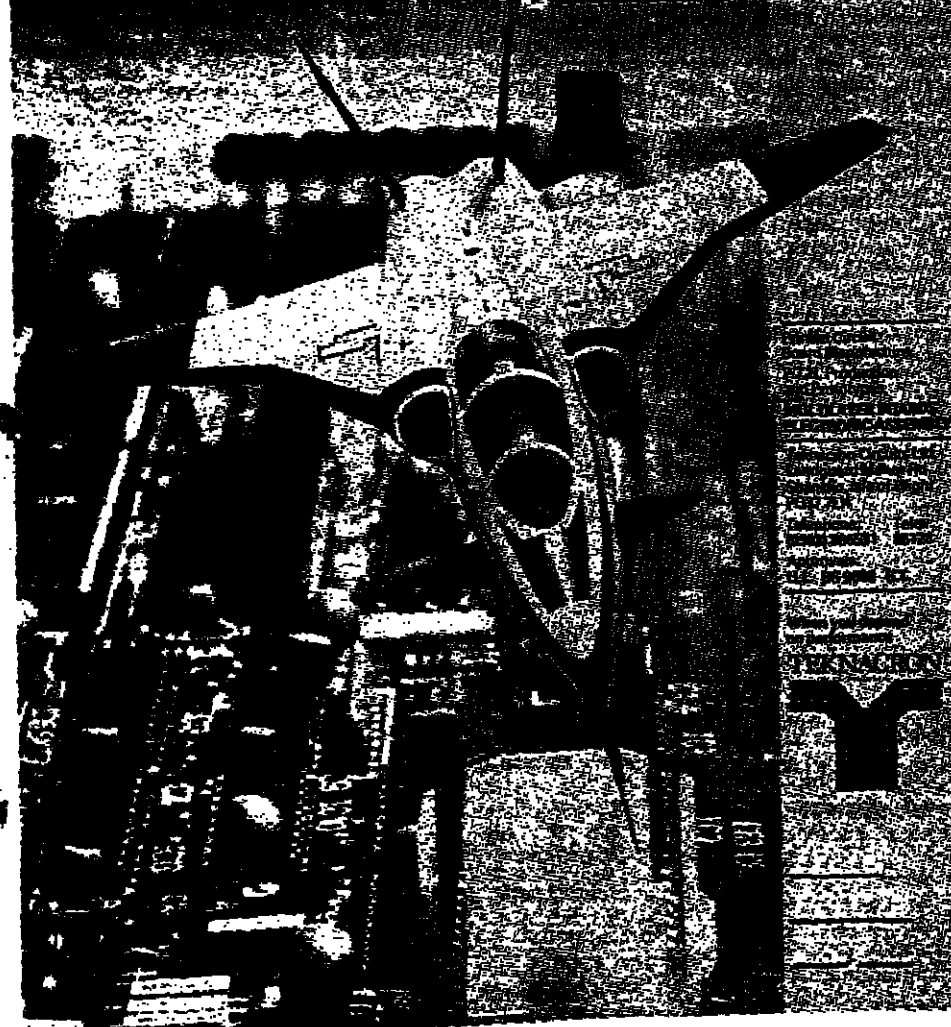
Get the Facts

The Isle of Wight Development Board can provide you with the facts to help you build a better business on the Isle of Wight - fill in the reply slip NOW.

Contact: Martin Lloyd, Managing Director, Isle of Wight Development Board, Sanyal White's Boardroom, 48 Medina Road, Cowes, Isle of Wight PO31 7LP
Telephone: (0983) 711222 Telex: 869134

Name _____ Position _____
Company _____ Address _____
_____ Post Code _____ Tel _____

***There are times when
good just isn't
good enough.***



DI ESSA

THE ARTS

Cleanly curious

Q.E.D. (BBC2) and *The Eyes of Africa* (BBC1) gave us two women obsessed with cleanliness and order — one crippled by her neurosis, the other apparently thriving on it.

Stephen Rose's moving, patient film *Jean* — a *Battle with Obsession* followed over several years the terrible ordeal of a woman who was imprisoned by self-imposed rituals which demanded that she wash her hands more than 50 times a day (and repeatedly place her furniture in the most precise positions).

You only admire Jean's brave, almost extraordinary patience and understanding of her husband and children.

TELEVISION

They were rewarded. By the end of the film, Jean was not cured of her obsessive tendencies, but had mastered them and could lead a much more normal life.

Normal life, by African standards at least, was certainly not offered by the British teachers to their Malawi pupils (girls and boys) in the *Kamuzu Academy*, an extraordinary educational hybrid founded by the even more extraordinary Dr Banda to create an elite in his country reared on the British public school ethos. Of course, an essential ingredient was *Matron*, however, demanded a neatness in dress and appearance which would have caused a riot in most British schools.

Jean was helped with her cleanliness obsession by such exercises as touching lavatory cisterns. *Matron*, though, would have needed a lifetime of being made to undo top buttons and pull shirts out of trousers to diminish hers.

Our guide to the curious incongruity of the place was Dr John Rae, a former Headmaster of Westminster. In a solid beta-plus manner he raised the obvious question about the value of such an enterprise. But, once we had become accustomed to the oddities, the film, like the school debate about the value of western influence, had a tokenism about it which never seemed to grasp the reality of the place for the pupils, let alone tell us whether the *Significant Legacy*, most bizarre consciousness of class and sex, has an African counterpart.

Andrew Hislop

Kubrick's lament for youth

David Robinson reviews the latest releases in London and welcomes British success among the prize-winners at the Venice Film Festival

Full Metal Jacket (18)
Warner West EndBusiness as Usual (PG)
Cannon HaymarketOutrageous Fortune (15)
Odeon Leicester SquareHellraiser (18)
Cannon Prince Charles

Hollywood is reliving Vietnam in a big way. Following *Platoon* come *Hamburger Hill*, *Gardens of Stone*, *Lethal Weapon* (about the psychological legacies) and now — after seven years of secretive gestation — Stanley Kubrick's *Full Metal Jacket*. Predictably, Kubrick's film belongs to the more liberal end of the political spectrum, alongside *Platoon*, its theme a lament for the corruption and destruction of so many young men.

Based on a novel by Gustav Hasford, *The Short-Timers*, and scripted by Hasford, Kubrick and Michael Herr, it falls into two quite

CINEMA

distinct parts. The first is set in a Marine basic training camp. After an opening sequence showing man after man having his head shaved as the first stage in obliterating individuality, Kubrick launches into a brilliant, unremitting litany of the rituals of military training.

Drilling, running, climbing, scrubbing, firing, the recruits are subjected to general and individual abuse and humiliation by the drill sergeant, whose unrelenting voice belies a non-stop stream of rich and violent obscenity. (The sergeant is played by Lee Ermye, a veteran of the Marines in Vietnam, and technical adviser on the film.)

The training process is ritualistic but it is methodical. Before our eyes the young men are broken down, humanized, turned into obedient killing machines. Their abundant sexuality is effectively rechanneled: they are made to call their rifles by girls' names, to sleep with them and simultaneously to handle their guns

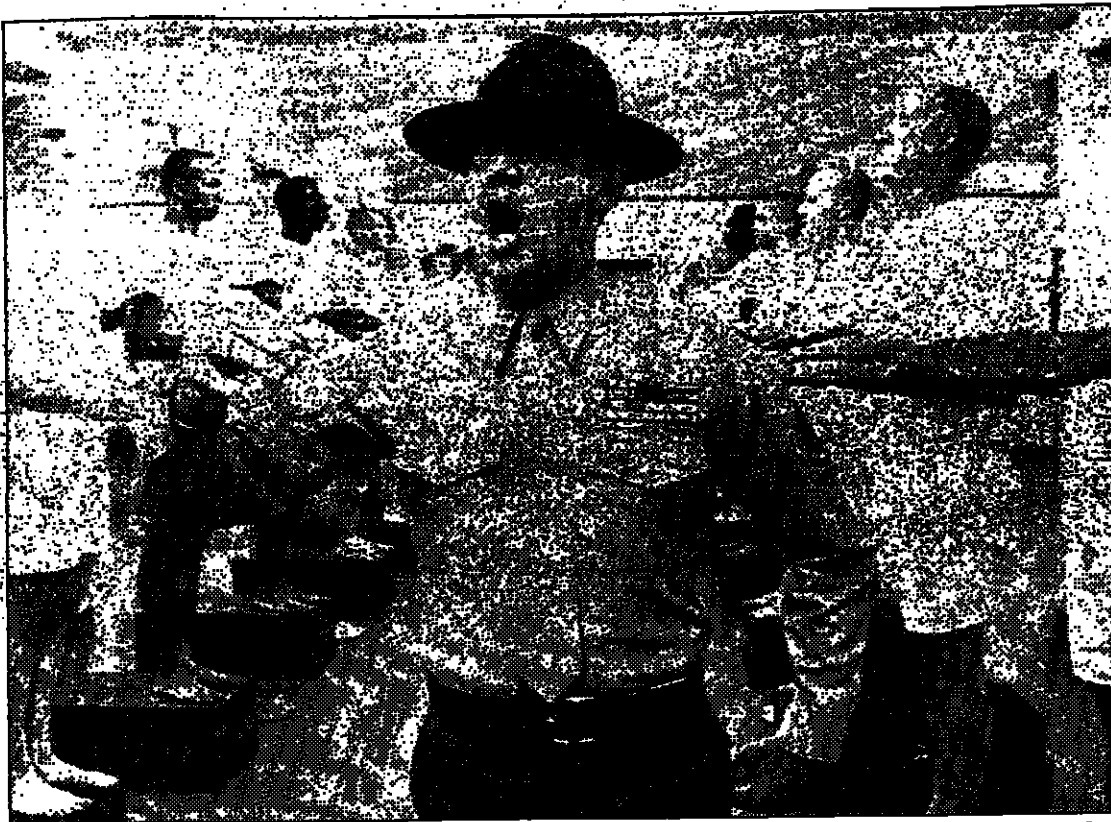
with one hand and their genitals with the other. The drill sergeant extols the marksmanship of Lee Harvey Oswald and a well-known rampage killer, boasting that they too were Marines in their time.

The system is not universally successful. The fat booty of the unit (Vincent D'Onofrio), bullied by the sergeant, runs amok with his gun, while Private Joker (Matthew Modine), in his most impressive performance, stubbornly defends his individuality, retaining his scepticism and turning up in Vietnam wearing a *CND* badge and "Born to Kill" inscribed on his chest.

The second and longer section of the film is set in Vietnam in 1968 and is mostly concerned with skirmishes after the battle of Hue. Here Kubrick seems to have very little to add to what earlier Hollywood films have told us. He shows how effective have been the dehumanizing processes of the training camp. The GIs almost to a man are happy in their patriotic certainties, sportively slaughtering Gook men, women and children alike. Kubrick permits himself only occasional irony: "These people would rather stay alive than have their freedom. Dumb bastards." The only scene of the Vietnam sequence to remind us that this is by the director of *Parks of Glory* and *Dr Strangelove* is where the NCO in charge of a small unit on skirmishing patrol desperately watches his authority slipping away as his battle-crazed subordinates take over the initiative.

Kubrick shot the film entirely in south London, and hardly for a moment do you believe in the reality of the places. It is an unmistakably English light in the training-camp section. In the Vietnam scenes you are constantly aware of the sparseness of the handful of palms and other vegetation, and of the edges of the sets, masked by smoke. Perhaps it does not matter: Anton Furst's production design aims not at realism but, with success enough, at a stylized, impressionistic vision of the war. And Kubrick still makes films with technical flair and dramatic force equalled by very few now living.

Business as Usual, Lezi-An Barrett's debut film as writer and director, is contemporary and combative, which is considerable recommendation for a British film. A determinedly unglamorous Glenda Jackson plays the manageress of a flashy Liverpool women's boutique, who is sacked when she protests about the staff. At last, she is



Knocking them into shape: Lee Ermye, himself a Vietnam veteran, as the drill sergeant in *Full Metal Jacket*

awakened to political awareness and militant protest. Sometimes naive but always lively enough to sustain interest, the film sturdily maintains traditional working-class values — faith in class solidarity and deep suspicion of bosses, police and the compromises of professional union men.

Arthur Hiller's *Outrageous Fortune* is outrageous farce, more or less sustained through its extravagant peregrinations by hectic pace and the clowning of Betty Midler, who is developing a more and more grotesque comic style, a mixture of Mae West and Donald Duck. Leslie Dixon's screenplay casts Midler and Shelley Long as fellow students in a drama class, who find they have become lovers of the same man (Peter Coyote). Coyote fakes his own death and flees. As the ladies go in pursuit, by plane, motor-cycle and horse, with the CIA and the KGB both on their trail, the affair progresses cheerfully from silly to siller.

Hellraiser, the directorial debut of the horror-writer Clive Barker, is a British effort to break into the special-effects horror-nasty market. The story is about a lecherous playboy who returns from the grave, much the worse for wear and oozing with gore, seeking fresh human blood to put flesh on his peeling bones. His former mistress helps out by luring men to the house and slaying them with a hammer. Barker's efforts at arch comedy are not enough to offset the overall unpleasantness, but there is undoubtedly a market for this moribund kind of flesh-creep.

Ivory's hat-trick

The prizes at the Venice Film Festival, announced last night, surprised nobody: Malle, Olmi and Ivory were the front runners all the way; the only question was which order they would come in. As it was, Louis Malle's *Le rendez-vous*, an unsentimental and moving autobiographical reminiscence of wartime school days and of seeing his Jewish classmates sent to the concentration camps, carried off the Golden Lion.

The British entry, James Ivory's *Maurice*, scored a remarkable hat-trick none the less, with the Silver Lion, the Best Actor prize (shared between James Wilby and Hugh Grant) and the best music prize to Richard Robbins.

The only surprise was that the Turkish *Omer Kavir's Motherland Hotel* did not appear in the main awards, though it did share (with Olmi) the international film critics' prize. David Robinson

AND THE WINNERS ARE...

- Golden Lion**
Au revoir, les Enfants (director: Louis Malle; France)
- Silver Lion**
Maurice (director: James Ivory; Great Britain), and *Long Life to the Lady* (director: Ermanno Olmi, Italy)
- Special Prize of the Jury**
Hip, Hip, Hurra! (director: Kjell Grede; Sweden/Denmark/Norway)
- Prize of the Republic**
Plumbum (director: Vadim Abdrashitov; Soviet Union)
- Best Actor**
James Wilby and Hugh Grant (both for *Maurice*)
- Best Actress**
Kang Soo-yeon (for *Sibaji*; South Korea)
- Best Music**
Maurice (composer: Richard Robbins)
- Best Photography**
Hip, Hip, Hurra! (photographer: Stan Holmberg)
- Best Artistic Achievement**
Gli occhiali d'oro (director: Giuliano Montaldo; Italy)
- International Critics' Prize**
Motherland Hotel (director: Omer Kavir; Turkey) and *Long Life to the Lady* (director: Ermanno Olmi, Italy)

All too cool

PROMENADE CONCERT

RPO/Previn
Albert Hall/Radio 3

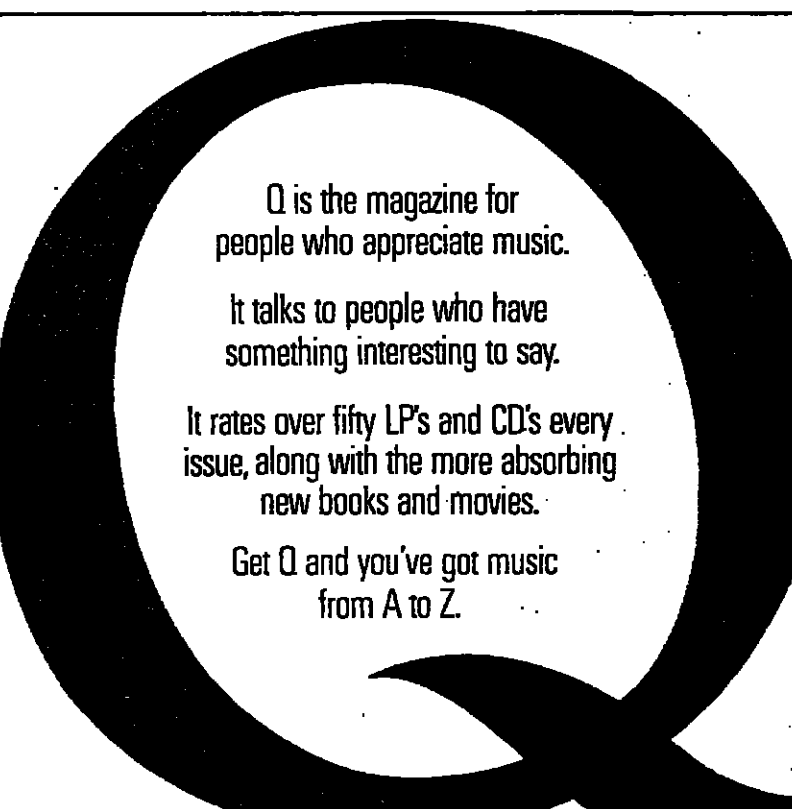
These final nights of the 1987 Proms are not short of glamour on the podium. Bernstein, Abbado, Previn, Tilson Thomas, Kuchar, Mehta: never a dull moment from that Olympian bench, you might think. Well, "dull" is an awfully subjective word. As for the *Daphnis*, which could never sound dull, Tuesday's performance of the complete ballet, by André Previn and the Royal Philharmonic Orchestra, sometimes came close to dousing the music's sensuality and eroticism.

In part the fault was not Previn's despite Ravel's grandiose designation of *Daphnis* as a "choreographic symphony", much of the complete score does seem irrevocably tied to stage actions, and can sound static without the visual dimension. But Previn also fell between two stools. His approach was too broad and generalized to investigate the complexities of Ravel's orchestration with any meticulousness. The orchestral sound was pleasant enough but never crystal-clear, and the RPO's principals did vary in quality — an admirably secure horn in the cruelly stratospheric pianissimo; a prosaic flute in the finale's big solo.

On the other hand, Previn never really embraced a full-blooded pictorial interpretation either. To be cool or detached, when interpreting a score which is itself deliberately distanced from its subject-matter, is a dangerous attitude. There was a matter-of-fact gentility even about the portrayal of the rapacious pirates, and the celebrated depiction of dawn was underplayed at first, though the last dance did finally blaze away. The Brighton Festival Chorus kept good pitch in the tricky unaccompanied passage.

Earlier, Nigel Kennedy — he of the Stradivarius and the electric violin — took up his viola for Walton's Concerto. Not everything was technically perfect (the scherzo's scuttling passagework was one instance where Kennedy's tone seemed too light); nevertheless, his was a performance of great poetry, and of an indefinably English character — reticent yet affecting.

Richard Morrison



Q is the magazine for people who appreciate music.

It talks to people who have something interesting to say.

It rates over fifty LPs and CDs every issue, along with the more absorbing new books and movies.

Get Q and you've got music from A to Z.

"Literary fame is very limited — it's like being a famous taxidermist." IAN McEwan

"Look at me — conceit on the rampage! You've got to keep your conceit well-brushed at all times because, eventually, it's the only thing you have." CLIVE JAMES

"Our brief was to look beyond the horizons of pop by which they meant going down to the London Palladium to interview Dusty Springfield about the new LP. We interpreted it in a rather more liberal way." JOHN PEEL ON THE JOHN PEEL SHOW

"They'll even take out special celebrity insurance policies, essential in an environment in which platinum-selling artists topped up with gratis liquor are to be found tottering unsteadily round roof gardens." ON THE CELEBRITY PARTY SYSTEM

"He didn't become the crossover soul megastar of the '70s simply because he had good marketing. He also had about as much talent as the human organism can contain without bursting." ON STEVE WONDER

"Sometimes we played 9 minute gigs. They had 10 times more impact than if you played for an hour and bored everybody to death." THE JESUS AND MARY CHAIN

"Jazz is a much smaller chunk of the action. A couple of years ago I went to see *The Police*, and it was almost inconceivable to me. Their gross for that one gig was probably more than we'll gross in five years." PAT METHENY

"A flurry of Marxist-Leninist boxer shorts, Soviet Air Force jogging trousers and Marxism Today duvets — the Russian cultural invasion is well underway." ON CLASSICAL MUSIC

"She is visibly pregnant, but any references to this condition will constitute grounds for instant termination of the interview." ON DIANA ROSS

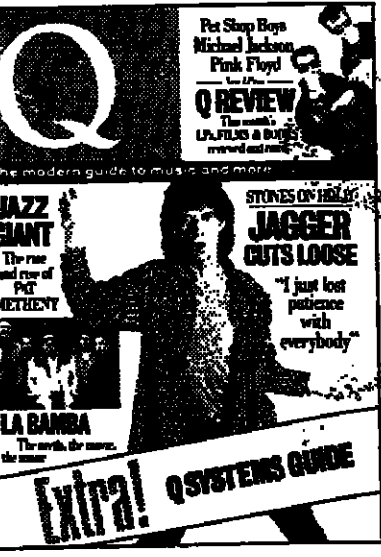
"When his barber accidentally nicks his cheek, we get the smallest glimpse of menace, but it's enough to make us bristle with foreboding." ON DENIRO IN THE UNTOUCHABLES

"There's a huge Latino population in the United States — unofficially 36 million — and Hollywood has never addressed itself to that audience." TAYLOR HACKFORD ON LA BAMBA

"We're the band in the cat-house, great casting, huh?" LOS LOBOS ON LA BAMBA

"It's always Keith the ex-junkie who sleeps in a coffin, and Charlie with the jazz drums, and Bill with his separate, funny life, and Ronnie Wood with all his guitars, and Mick Jagger who goes and watches cricket matches. It's just convenient to paint yourselves like that." MICK JAGGER

"Q magazine is the modern guide to music and more. This month's issue is available at your newsagent now." MARK ELLEN



Shakespeare's real message

THEATRE

The Faming of the Shrew
Stratford

With few exceptions, postwar productions of this comedy have spent most of their energy on pretending that it does not really mean what it says. Perhaps the whole thing is a lovers' game. Perhaps Kate and Petruchio are as evenly matched as Beatrice and Benedick. James Barrie even rewrote the text to show Kate winning hands-down.

Anything rather than acknowledge the play as an unambiguous tract on the subjugation of women. One exception was Jonathan Miller's 1972 version, which lent the wife-taming routine some responsibility by presenting it as a puritan moral exercise. Now Miller returns to the play and removes the gloves completely. We are in a society where domestic relationships are based wholly on power: sexual, financial, or simple physical strength. There is no great investment in personal affection. Families are little kingdoms under absolute rule; and if it happens that a woman does rule the roost, it is because she has clawed her way to the top at the sacrifice of everything that makes her desirable to men.

Miller cuts the Sly scenes and substitutes a masked comedy band which — together



Brian Cox as the rough, boorish and unlovable Petruchio

with Stefanos Lazaridis's *trompe-l'oeil* version of the classical street scene — firmly anchors the play in a departed world whose rigid values exclude any concessions to female equality. Before the tale gets under way you have a picture of the fruity elders carving things up for their personal convenience, and gormless young suitors planning their campaigns like novice Stock Exchange punters.

Alex Jennings's Lucutio, a strangled upper-class twit, meets his match in James Fleet's weedy Hortensio; and it is amazing that such a pair could dupe even such a snug old party as George Raistrick's Baptista. Some of the early comedy thus goes down the drain, and throughout the production — with its Glaswegian Biondello, Welsh Curis and lispng Pedant — there is too much reliance on joke voices.

The School for Scandal
Citizens', Glasgow

suffers from a whole mess of different styles.

The majority of the cast seem to have difficulty getting to grips with what is, for all the dramatic colour-scheme, a low-key production. It is concerned not to allow any playing for laughs to obscure the scandalous complexities of Sheridan's plot. Even Lady Sneerwell's gossips seem about as destabilizing as *Jennifer's Diary*.

Where the production gains is in the playing of Robert

However, with the arrival of Brian Cox the production gets seriously down to business. Cox plays the roughest and most boorish Petruchio I have seen. Within seconds of his arrival he is beating up Barrie Rutter's Grumio on the floor; and thereafter he goes straight for his target with no attempt to make himself liked by the audience or anyone else. He is the unshaven, thick-set dominant male from whom you would expect any woman in her right mind to run a mile.

Here, if anywhere, Miller embarks on an exercise in special pleading that takes the play out of period. His Kate is Fiona Shaw, presented from the first as an unwanted child. She may knock Bianca about, but she also takes it out on herself — snipping locks from her hair, digging her nails into her palms, and cultivating a bent posture that expresses agonies of self-contempt.

David MacDonald and Julia Blalock. These two invest the characters of Sir Peter and Lady Teazle with hitherto unlooked-for depths, and completely eclipse the Surface brothers as the focus of interest in the play (though Patrick Hannaway turns in an enjoyable rendering of their long-lost father Sir Oliver, somewhere between Captain Kidd and Harry Secombe).

The director, Giles Havergal, has in addition introduced a prologue and epilogue, which show heavily pregnant Lady Teazle and her spouse living a life of blameless sobriety and great contentment in the country after the events of Sheridan's

With Petruchio she at last meets somebody who wants her. It may only be for her money and services (though Cox does pause in the opening duel and notice that, as a bonus, she is quite good looking); but at least she will be valued for something. The scene then develops between standard hostilities and moments of astonishment and delighted intoxication, which she then chokes down to renew the combat. Miss Shaw plays this beautifully; but most of her acting has to be between the lines, with many a pause for conflicting emotions to pass over her face before the action resumes.

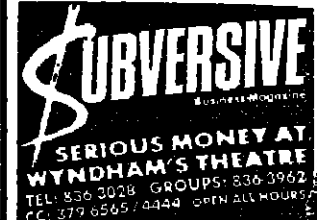
The usually brisk rhythms of the play thus give way to a see-saw of explosive incident and slow, painful adjustment. The casualty, once again, is laughter. The gain is the sight of a character justifying every step of her transformation up to the final speech on female duty, which — amazingly — won spontaneous applause from Tuesday night's house.

Meanwhile, Miller offers the other side of the picture in the development of Felicity Dean's Bianca, who changes imperceptibly from a spoilt darling who drinks during her lessons (a servant takes a meaningful look at the bottle, registering that Miss B has been at it again) into a haughty mistress, and finally a hard, commanding wife who is clearly going to give the writhing Lucutio a hard time. The message may be unpalatable, but it is Shakespeare's message.

Irving Wardle

play. Another innovation makes Lady Teazle's reconciliation with Sir Peter, after her discovered dalliance with Joseph Surface, form the central point of the play. It is both touching and completely convincing.

Robert Dawson Scott



Can any other business class boast such sophisticated equipment?

★ Like tea in bags or coffee in granules, many people have never fully got to grips with the concept of wine in screw-top bottles.

Call them old-fashioned, but neither have the people at Piedmont.



Fly Piedmont's Business Class transatlantic and, once chosen, your wine is opened as it should be: at your seat with a corkscrew.

It's the sort of touch you might expect from an airline which hails from one of America's southern States.

Cliché it may be, but that good ol' southern hospitality is the same in a pressurised cabin high above the Atlantic as it is in a log cabin deep in the Blue Ridge Mountains.

The same goes for southern-cooking.

Start with the delicious Chesapeake Bay Prawn Satay.

Try Braised Duckling Grand Chartreuse to follow. (The Pilaf Rice with peppers is particularly sympathique.)

And round it off with a fresh fruit dessert or cheese and coffee. Or, if you must, both.

It's a six-course, à la carte meal and, in all but name, a first class service, right down to the fresh flower in a crystal vase on every table.

And it's typical of an airline whose name has become synonymous with service in the States.

In 1985, it walked away with Air Transport World's prestigious Airline of the Year Award (won in the past by such as Swissair and Lufthansa, won since by BA).

Its current, independently monitored ratio of complaints received per 100,000 passengers carried is, at 1.08, barely a blip on the scale.

And such is the loyalty Piedmont inspires that when, last year, an influential US business magazine asked its readers to name their favourite US airline, Piedmont came runner-up without even being on the survey.

Little wonder then that Piedmont is America's fastest growing major airline, carrying more than 24 million passengers last year. (Compared to British Airways' 18 million.)

And that Charlotte, its main hub, has become a major US airport, handling 290 Piedmont departures daily to 58 US cities, including the 16 largest.

For transatlantic passengers, this means two things.

First, you'll be flying to the most central, the most convenient gateway on the eastern seaboard.

And second, you'll be flying to the fastest.

At Charlotte, Piedmont promises that you'll clear Immigration, Baggage Reclaim, Customs and be ready for your connecting flight inside an hour.

On the ground and in the air, flying Piedmont from Gatwick to Charlotte/Tampa is the civilised way to the States. ★ **PIEDMONT**

FOR FURTHER INFORMATION CONTACT RESERVATIONS: TEL NO: 0800-777-333. FOR CARGO ENQUIRIES CALL (0283) 512722.

01-481 4481

GENERAL APPOINTMENTS

01-481 4481

Management & Information Consultancy
Mid to late 20's - Up to £30K

**We want to fly you to Chicago
and Geneva
and make a major investment
in your professional development.**

Here's why...

At Arthur Andersen we concentrate our minds on helping companies solve business problems and gain competitive advantage from cutting-edge information technology. That's why we look for the brightest and most agile graduate intellects. People who can demonstrate a good degree matched by impressive work achievements. An inherent ability which we enhance with training. The training we provide is widely regarded as the best. It mixes on-the-job development with formal courses in London, Chicago and Geneva. In fact, during your first five years at Arthur Andersen, we will provide over 600 hours of formal training and invest £35,000 in your professional and personal development. (And that doesn't even take into account the air fares!).

To qualify, you need to be in your mid to late 20's. Ideally, you will come from the Information Technology world and you will certainly appreciate the impact and importance of IT in every field - from finance, manufacturing and distribution to the government and health sectors. You are versatile and have the potential to tackle any project - from business studies and strategic planning through to systems design and implementation. You have a natural self-confidence and want to be challenged to the limit in a company where your success

is recognised and rewarded in a true meritocracy. The strength of our culture lies in the quality of our project teams. You are certain of working with the best minds in management and information consultancy. And success certainly comes early in life at Arthur Andersen. The average age in our company is under 30. Indeed, we expect our top performers to become partners in their mid-30's.

**"We will provide
over 600 hours of
formal training"**

We're growing and successful and we want you to be the same. That's why you should consider a career in management and information consultancy with Arthur Andersen & Co. Meet us at VISIT '87 or contact us direct by writing, in the strictest confidence, quoting ref: T 10/9to: Mike Sterling, Arthur Andersen & Co. Management Consultants, 2 Arundel Street, London WC2R 3LT.

**ARTHUR
ANDERSEN
& CO**

Management Consultants

Uniting business and technology

MANAGING DIRECTOR

Distribution division

South of England c£65,000 neg. + share options

Our client, a highly regarded quoted plc, is a fast growing wholesale distributor and trader. With a series of past acquisitions and a number planned, our client seeks to recruit a Managing Director for its distribution division.

Applications are invited from highly experienced and professional distribution executives who can demonstrate a solid track record of achievement, both in distribution and general management.

Applicants must be able to evidence a sound understanding of current distribution thinking and technology.

whilst also possessing inherent astuteness and well refined commercial acumen. Flexibility of thought and approach and the ability to produce results quickly are most important. Experience of acquisitions is highly desirable, if not essential, as is the experience of high level negotiations.

The salary package quoted is essentially an indicator and will not be an obstacle in the recruitment of an exceptional candidate. Please reply in confidence, enclosing full career details and quoting reference 9245/T, to Valerie Fairbank.

KPMG

Peat Marwick McLintock

Executive Selection and Search
9 Creed Lane, London EC4V 5BR

Personnel Manager

National Company - London based

THE COMPANY

has grown from nil to £6 million turnover in three years. It has 10% of its market and is aiming for well in excess of 50% within the next three years. It is broadly in the distribution business and has over 400 staff nationwide. It is entrepreneurial, energetic and friendly with highly motivated people enjoying the challenge of growth.

THE OPPORTUNITY

is to join the company as it develops into a market leader; to work with directors, managers and staff to introduce the necessary personal expertise, systems and training programmes to ensure that corporate objectives are met. This new position is not structured and success will depend upon the incumbent developing the role to its full potential. This is a key and very influential appointment which offers great job satisfaction and career growth opportunities. The salary will reflect the opportunity.

THE PERSON

will be business oriented, creative in the use of personnel skills and will enjoy day to day contact with line managers in an enterprising, challenging environment. You will ideally be aged 27-35; a graduate; with at least five years' broadly based personnel experience (if it's in distribution that would be useful but is not essential); energetic; determined; and self reliant.

Our client wishes you to contact us initially. Please either phone Bill Pitkeathley on 0202 882893/882754 or write enclosing cv to him at:



Marton House Associates

Mill House, Knobcrook Road, Walford, Wimborne, Dorset BH21 1NL

TECHNICAL SUPPORT CONSULTANT IBM SYSTEM 38

Royal Trust Bank (Jersey) Limited provides international private banking services and is part of the Royal Trust Group. Royal Trust is the largest trust company in Canada and has an established and rapidly expanding international presence through 14 offices in key financial centres of Europe and the Pacific Rim.

Over the last three years our Jersey operations have made a major investment in the upgrading of computer hardware and the implementation of sophisticated computer software. This will enable us to cope with our continuous expansion.

In order to complement and strengthen our Jersey systems development we now wish to recruit, on a permanent basis, a technical support consultant who is fully experienced in all aspects of system 38 operations and who also has a knowledge of programming. The brief is:

■ To assist the ongoing development of the Company's computer programming requirements.

■ To identify areas of the Company's operations that can be made more efficient through the further use of computing power.

■ To assist the design of and implement a programme which will allow the company to achieve its currently stated objectives.

■ To further train our existing computer personnel such that they are able to achieve a higher level of understanding and to increase their own level of expertise.

Overall Requirements:-

- At least three years experience in system 38 operations or large IBM installations.
- Knowledge and experience to use all system 38 facilities and associated peripherals.
- Extensive programming knowledge in RPG 111 and Cobol.
- Co-ordination of project methodology with both users and technical staff.
- The ability to assist and advise on the implementation in other worldwide locations of Jersey developed systems.

Other key job responsibilities will be:-

- Acceptance testing - technical aspects.
- Operability testing.
- First line support and problem analysis.
- Communication support.
- Performance monitoring.
- Local management of programming projects.

This is a key technical and systems management position which will report to the Deputy Associate Director - Administration in Jersey with a dotted line relationship for technical direction from the Vice President - International Systems Development, Royal Trust International in London.

Applications in writing to:

Mrs. S. J. Johnson, Manager - Personnel,
Royal Trust Bank (Jersey) Limited,
Royal Trust House, Colombeie,
St. Helier, JERSEY
or Telephone: (0534) 27441, Ext. 3520.

MANAGEMENT TRAINING OFFICER

c.£15,000
Concessionary
Mortgage

Car
Pension Scheme

The Alliance & Leicester is one of Britain's top six building societies with a network of over 400 branches and 3 Administration Centres nationwide.

Progressive, creative Management is vital to our continued success, which is why we place great emphasis on Management Training throughout the Society and wish to strengthen the training team.

Confident and credible, you will draw on at least 2 years' experience of sales training at management level, ideally gained in either a building society or insurance environment. You'll have a thorough understanding of financial services and have a proven track record in the design and presentation of both sales related and general management courses to both management and supervisory groups. Candidates must hold a recognised and relevant professional qualification, and be prepared for a significant travel commitment both throughout the U.K. and abroad.

In addition to the competitive salary, we're offering an impressive range of benefits which demonstrate the importance we place on this demanding role.

If you have the background and qualities we require please send your cv. to Mr. Greg Smith, Training & Development Manager, Alliance & Leicester Building Society, Administration Office, Hove Park, Hove, East Sussex.

We are an Equal Opportunity Employer.

ALLIANCE + LEICESTER

Where people come first



**THE ROYAL SOCIETY FOR
THE PROTECTION OF BIRDS**

HEAD OF REGIONAL FUNDRAISING

The Royal Society for the protection of Birds is one of Europe's leading and largest organisations concerned with the environment. It is extending its existing fundraising structure with a new and challenging post:

HEAD OF REGIONAL FUNDRAISING

The successful candidate will manage a team of eight people based throughout the country. He/she should have tried management qualities and leadership ability, have the authority to deal with leaders in the community and have good communication and marketing skills. Previous fundraising experience could be an advantage but is not essential. The post will be H.Q. based.

If you are interested in this post and feel you have the skills and qualities required, send before the 28th September a handwritten letter and your C.V. to: Personnel Section

R.S.P.B.
The Lodge, Sandy, Bedfordshire, SG19 2DL

Materials Procurement Manager (Engineering Products)

c. £16,000 North West

With a tradition of excellence in the field of fire hazard protection, this organisation manufactures quality products worldwide for an entire range of markets. Part of a major international Group, they are diversifying and expanding at an exciting pace.

Assuming full responsibility for the Materials Procurement facility, this key role will ensure all incoming materials are purchased with optimum cost effectiveness. Exploring the marketplace, you will evaluate suppliers and assure materials meet rigorous technical and quality specifications.

Age 30-45 and holding a minimum qualification at HNC in Engineering you will possess several years experience in engineering buying and ideally membership of MIPPS and familiarity with contracting. Send C.V. to Irene Roberts, PER, Victoria House, Ormskirk Road, Preston PR1 2DX

PER Management Selection



ZYMA (UNITED KINGDOM) LIMITED

require MEDICAL REPRESENTATIVES

for areas based on
South Yorks., part Lincs., Sheffield
Notts., Derby, parts Lincs.
South West, based on Bristol
Cotswolds & Upper Thames region
North London area, parts Herts
South London area
Kent & South East
Surrey, West Sussex
Hampshire, Dorset
Beds/Bucks

We offer:
* attractive salary
* company car and all
benefits associated with
an international company
* thorough and continuous
training
* prospects for progression
and development within the
Pharmaceutical Industry.
Please telephone or write for an application form to:

Mr L.E. Firth, Head of Field Sales,
Zyma (United Kingdom) Limited,
Westhead, 10 West Street,
Alderley Edge, Cheshire SK9 7XP.
Telephone No 0625 584788.
P.S. No recruitment agencies please.

EXECUTIVE SEARCH

Search And Selection is a small, well thought of Search consultancy serving a clutch of prestigious clients internationally, who appreciate our traditional style and thorough approach.

We seek a Senior Consultant, a future Partner in fact, experienced in recruitment either as a specialist or customer. A graduate, perhaps in science, but certainly of marketing profile with flow and developed people skills. Ideally aged 35 to 45. Rewards are by a fee sharing formula and can be exciting.

If you would like to explore the possibility please send a curriculum vitae to Martin Duchesne at:

Search And Selection Limited

Suite 3, Highway House,
17 London End, Beaconsfield, Bucks HP9 2HN.

01-481 4481

GENERAL APPOINTMENTS

CONTINUED
ON PAGE 32Kent
County Council

HEAD OF ECONOMIC DEVELOPMENT

Kent is one of the largest Counties, with a diverse economic base. This embraces both areas of prosperity and those subject to industrial restructuring and high unemployment. A range of agencies is already active in promoting economic development. This is a new appointment.

• **RESPONSIBILITY** is for leading a new department and, working closely with the Chief Executive, to ensure that a strategy is established, objectives defined, and action programs implemented. Success will depend on securing contributions and commitment from a wide range of other organisations.

• **THE REQUIREMENT** is for an understanding of economic and development issues, and for the leadership qualities and management experience to establish the new department and generate widespread acceptance of its role.

• **SALARY** around £33,000, plus benefits including lease car, private medical insurance and generous relocation package. The appointment is likely to be on a fixed term Contract of around five years with a renewal option.

Write in complete confidence to:

St. James's Corporate Consulting

Dept. 35, St. James's House, 47 Red Lion Court,
Fleet Street, London EC4A 3EB.

WORK *** HARD AND EARN £20,000 IN 1st YEAR

The Secretariat of the EUROPEAN PARLIAMENT in Luxembourg

is holding an open
competition for
the recruitment of
(m/f) English-
speaking

TYPISTS

Principal conditions of eligibility:

- ☐ certificate of secondary level education (lower secondary, commercial, technical or professional studies) or equivalent professional experience;
- ☐ at least two years' practical experience as a typist;
- ☐ thorough knowledge of English and satisfactory knowledge of a second official language of the European Community (Danish, Dutch, French, German, Modern Greek, Italian, Spanish or Portuguese);
- ☐ nationality of one of the Member States of the European Community;
- ☐ age: between 18 and 35 (born before 6 October 1969 and after 5 October 1951).

The European Parliament's recruitment policy is designed to ensure equality of opportunity for men and women in all posts.

To obtain the issue of the Official Journal containing all the necessary information, please write, preferably on a postcard, quoting reference PE/102/C, to:

☐ European Parliament Information Office, Queen Anne's Gate 2, LONDON SW1H 9AA.

or
☐ European Parliament, Recruitment Service, L-2929 LUXEMBOURG.

(Applicants are requested to print their names and addresses in block capitals).

Completed applications on the form provided in the Official Journal should be sent to:

☐ European Parliament, Recruitment Service, L-2929 LUXEMBOURG.

Closing date for applications: 5 October 1987.

We are head-hunting for bright, young (22-28) intelligent people, who can communicate effectively and want rapid career development.

You will be trained over long hours and will be expected to have a high level of personal integrity together with a commitment to "getting the job done".

Our client is part of a well-established public company with branch offices all over London and the Home Counties.

They are looking for additional staff for 100 branches and need to recruit a first tier of "potential

managers" to take them into the 90's.

"Get rich quickers" need not apply. They are looking for a long term commitment and will provide full back-up and support to ensure that you succeed.

The start date for the programme will be mid November. You should be ready to begin then.

An understanding of "figures" and finance is essential.

01 242 0180

PROGRAMMES RECRUITMENT CONSULTANCY

OVERSEAS EMPLOYMENT

Our Client, a well known O&M Company in Saudi Arabia, is currently preparing a proposal for the Management, Operations and Maintenance of a major Airport in Kingdom. Staffing Requirements will include personnel in the Management, Supervisory, Technical, and Professional categories. All areas of Operations and Maintenance (except Aircraft) will be required. AIRPORT EXPERIENCE is preferred for the following specified positions:

SENIOR MANAGEMENT

- Project Manager
- Two Project Managers

GENERAL SUPERINTENDENTS

- Maintenance Services
- Utilities Services

ASSIST CHIEFS

- Building and Facilities Maintenance
- Utilities
- Facilities Engineering

SPECIAL CATEGORY

- Security Systems Specialists
- EOD Specialist - Must be trained in Ordnance Disposal as applies to Airports

If you are interested in such an assignment, forward your Resume (Bio-Data) to the following address, including your annual salary requirement.

Systemford Limited
Ardene House
41-55 Perth Road, Gants Hill
Ilford, Essex IG2 6BX
01-518 3000

SYSTEMFORD

Trained from Scratch

c.£12,000-£18,000 p.a.

Have you considered becoming a Recruitment Consultant? It is a remarkable business which offers great job satisfaction and the people who make good consultants come from a variety of work backgrounds.

Crone Corkill is currently looking for two people to train as consultants within the group. The company has grown steadily over the last ten years; we now have 35 people in five different divisions and have become a market leader in the Secretarial Recruitment field.

We welcome ambitious candidates in their 20's who should have proven success in a job and want to develop their range of personal skills. We are a closely-knit team of independent individuals, each of whom is expected to make a real contribution to the whole. There are great opportunities for promotion - through the Research Assistant, Trainee Consultant and Consultant stages you learn and develop more. For some, running a team as a manager is the next step and there is still space on the management board for people with the talent to help run the company.

Please contact Sara Bonsey, Director on 588 3535 or write to her at 18 Eidon Street, London EC2.

Crone Corkill

RECRUITMENT CONSULTANTS

FAMILY ASSURANCE SOCIETY

FUND MANAGEMENT

The leading and rapidly expanding unit-linked tax-exempt friendly society, Family Assurance, requires an Investment Analyst. A sound knowledge of economics and investment principles in the UK stockmarket is essential, together with the ability to identify and follow-up market trends. An in-depth knowledge of UK fixed interest securities would be an advantage. You would be joining a small and successful investment management team based in London.

Salary will be commensurate with age and experience.

Please apply in writing to:
Mr. K. P. Owen,
Secretary,
Family Assurance Society,
19 New Road,
Brighton,
East Sussex, BN1 1WF

THE ROYAL COLLEGE OF PSYCHIATRISTS
SENIOR FINANCE OFFICER

£15,000 - £20,000

The Royal College of Psychiatrists is seeking a Senior Finance Officer suitably qualified to manage and administer the College's financial affairs and to head its Finance Department (seven staff). The Senior Finance Officer will be responsible to the Secretary and will report to the Treasurer on all financial matters. In addition, the Senior Finance Officer will be expected to liaise with other Honorary Officers and Departmental Heads.

Please apply in writing, enclosing a curriculum vitae, to: The Secretary, Royal College of Psychiatrists, 17 Belgrave Square, London SW1X 8PG, by 24 September, 1987. Non-Smoker preferred.



Royal Institute of British Architects

Director-General

£45,000 plus

The RIBA, which has recently undergone a radical review, seeks to appoint a Director-General to implement its professional reorganisation and enable it to focus more sharply on improving the services to its 27,000 members and enhancing its influence on improving the environment in the widest sense.

Reporting to the President and Council, the Director-General will control a staff of 127 and be accountable for an income of £3.5m.

The appointed candidate will be able to demonstrate a successful record of management at top level; an ability to achieve results in a high profile role; and be able to communicate with the RIBA's members, staff and public.

The salary is negotiable from £45,000 but salary will not be a bar to the appointment of the right candidate.

Candidates, or those wishing to nominate candidates, are invited to write, marking envelopes "DG - in confidence", to The President, RIBA, 66 Portland Place, London W1N 4AD.

INTERNATIONAL
PROJECTS OFFICER

Of CIMA's 55,000 members and 41,000 students, some 8,000 and 15,000 respectively are overseas, many in Commonwealth countries, with a network of 50 branches.

In collaboration with the Institute's principal operating departments the International Projects Officer will develop and co-ordinate projects to provide the best possible services to members and students overseas and to enhance CIMA's international reputation.

The successful applicant is likely to be a young graduate with an interest in international affairs, some relevant experience and capable of clear expression orally and in writing.

Salary up to £24,000. Conditions and benefits include flexible hours, staff dining room, interest free season ticket loan. Please apply in writing with CV to the Personnel Manager, The Chartered Institute of Management Accountants, 65 Portland Place, London W1N 4AB.

EXPERIENCED TRAINER

Our small but dynamic training team needs your assistance in developing new and challenging programmes. Your primary concern will be to design and run courses in management and people handling skills. You should be able to relate to staff at all levels and functions and preferably have had broadly based experience in a number of different areas. Direct experience in working in a multiple retailing environment would be a distinct advantage.

You will need to be able to demonstrate your ability to be innovative, adaptable and flexible. We encourage applications from women and men. Attractive salary and benefits.

Apply in writing, with CV to: Dr M. Wolfe, Director of Training, Dollond & Aitchison PLC, 1323 Coventry Road, Yardley, Birmingham, B25 8LP. Telephone 021-706 6133. Closing date: 28th September 1987.

THE TIMES INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Saturday section by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN



BOOKING KEY
* Seats available
* Returns only

THEATRE

LONDON

★ **AS IS**: William M Hoffman play from New York about AIDS, with George Cossigan as the victim and David Fielder his former lover. Half Moon Theatre, 213 Mile End Road, E1 (01-790 4000). Tue-Sat 7.30pm, Sun 3pm. £5-10.

★ **BLESS THE BRIDE**: Splendidly staged revival of Vivian Ellis heart-warmer. Jan Hartley has a lovely day. Sadler's Wells Theatre, Rosebery Avenue, EC1 (01-278 8916). Tue-Sat 7.30-10.30pm, Sun 3pm. £5-10.

★ **BLUES IN THE NIGHT**: Return of hit blues show. Carol Woods, Debby Shapiro, and Paula Friedman sing their hearts out in a seamy Chicago hotel. Donmar Warehouse, 41 Euston Road, WC2 (01-240 8230). Tue-Sat 8.10pm, Sun 7.30pm. £5-10.

★ **BRIGHTON BEACH MEMOIRS**: Neil Simon's vivid recollection of a cockney childhood. Widespread Theatricals, 100 Tottenham Court Road, W1 (01-488 8887). Tue-Sat 7.30-10.30pm, Sun 3pm. £5-10.

★ **THE CANTERBURY TALES**: Last week of Michael Bogdanov's cheerfully bawdy version of picaresque Chaucer. Prince of Wales Theatre, Coventry Street, W1 (01-488 8887). Tue-Sat 7.30-10.30pm, Sun 3pm. £5-10.

★ **CORPSE**: Colin Baker and Jack Twinn in witty thriller of murder, money and identical twins. Widespread Theatricals, 100 Tottenham Court Road, W1 (01-488 8887). Tue-Sat 7.30-10.30pm, Sun 3pm. £5-10.

★ **CURTAINS**: Sheila Belantyrne, Alfred Lynch, Green Nelson lead strong cast in play of family disunity by Stephen Bell. Hampstead Theatre Club, Swiss Cottage, NW1 (01-222 5001). Tue-Sat 7.30-10.30pm, Sun 3pm. £5-10.

★ **THE EMPEROR**: The grimy comic look at the last years of Hitler. Royal Court Theatre, 100 Tottenham Court Road, W1 (01-488 8887). Tue-Sat 7.30-10.30pm, Sun 3pm. £5-10.

★ **EVERY MAN IN HIS HUMOUR**: Transfer of Ben Jonson play from last year's Stratford season. An RSC production. Widespread Theatricals, 100 Tottenham Court Road, W1 (01-488 8887). Tue-Sat 7.30-10.30pm, Sun 3pm. £5-10.

★ **FLIGHT**: Transfer from Stratford of David Lauder's chronicle of a refugee Jewish family.

BEST SELLING BOOKS

For the week ending September 5

FICTION

1 A Friend from England, Anita Brookner Cape £ 9.95

2 The School at Thrush Green, Miss Read M. Joseph £ 9.95

3 The Englishman's Boy, David Almond Hodder £ 10.95

4 In the Name of the Father, A J Quinn Sidgwick & Jackson £12.95

5 Savages, Shirley Conran Sidgwick & Jackson £12.95

NON-FICTION

1 The Luxury Shopping Guide to London, Widenfeld £ 8.95

2 August and Rats, Mollie Butler Widenfeld £12.95

3 Red Guide to France, Michelin £ 8.25

4 Home From The Hill, Hilary Hook Sportsman's Press £12.95

5 The Neo-Pagans, Paul Delaney Macmillan £14.95

PAPERBACKS

1 Missalliance, Anita Brookner Grafton £ 2.75

2 A Matter of Honour, Jeffrey Archer Coronet £ 3.50

3 The Adventures of Goodnight and Loving, Leslie Thomas Penguin £ 2.95

4 A Perfect Day, John Le Carré Penguin £ 2.50

5 Augustus, C. J. C. Carver Futura £ 2.50

6 Raven in the Foregate, E. L. Peters Picador £ 3.95

7 An Insular Possession, Timothy Mo Pan £ 2.95

8 The Iron Pirate, Douglas Reiman Arrow £ 2.50

9 The Pianoplayer, Anthony Burgess Abacus £ 2.95

10 If This is the Man, Primo Levi

Source: Hatchards, 187 Piccadilly, London W1

★ **THE PHANTOM**: St Martin's Theatre (01-836 1443). • Phantom of the Opera: Her Majesty's Theatre (01-836 2244). • Run For Your Wife: Cottesloe Theatre (01-836 3216). • Starlight Express: Apollo Victoria Theatre (01-836 8665).

OUT OF TOWN

★ **CHICHESTER**: A Man For All Seasons: Tony Britton as Sir Thomas More troubling the king with his conscience. Festival Theatre, Odeons Park (01-781 512). Tue-Sat 7.30-10.30pm, Sun 3pm. £5-10.

★ **COVENTRY**: Guys and Dolls: Musical opening to the new season. Belgrade Theatre, Belgrade Square (0203 55305). Mon-Thurs 7.30pm, Fri and Sat 9pm. £5-10.

★ **HULL**: Teachers: New John Gielgud "end of term" play. Funny with sad bits. Start of nation-wide tour. Spring Street Theatre, Spring Street (0482 22480). Mon-Sat 7.45pm, Sun 2.30pm. £5-10.

★ **LEICESTER**: You Strike the Women: You Strike the Rock: Musical play with William Hurt as a young man re-appearing in his village with a large fortune, mysteriously acquired, and upsetting the stay-at-home in a comical manner of returning travellers. "It could be a comedy. I'd rather just call it a play. A simple straight story with loads of music." The music, specially written for the production by Matthew Scott, contains passages for brass, recalling the long Cornish tradition of brass and silver bands, but we shall listen to that darling of radio request programmes, the "Helston Furry Dance". National Theatre (Cottesloe), South Bank, London SE1 (01-928 2252). Previews from today 7.30pm, £7.50. Opens September 23, 7pm. Then in repertory. Jeremy Kingston

ALSO ON NATIONAL RELEASE

★ **AN AMERICAN TALE**: The adventures of an immigrant mouse in New York, relayed in story, old-fashioned animation by former Disney artist Don Bluth. The story, though, springs no surprises. Cannon Oxford Street (01-836 0210). Progs 1.15, 2.55, 4.00, 5.40, 7.00, 8.40.

★ **THE ARISTOCATS**: Re-issue of the Disney Studio's 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.



Di Langford (left) and Lesley Sharp in Nick Darke's *Ting Tang Mine*, which is set in a Cornish village during Napoleonic times. Originally commissioned as a community play by St Anstee, and performed there in 1984, *Ting Tang Mine* is Darke's first play to be staged at the National Theatre. A former actor, and director at Stoke-on-Trent, Darke often writes about his native Cornwall, and another Cornish play, *Bad*, was taken to the recent Edinburgh Fringe by Liverpool's Playhouse Theatre. "Local mines were often given strange, colourful names," he explains, "like doing ding, ting tang was probably the sound of the hammer on metal." In *Ting Tang Mine* Robert Gienstein plays a young man re-appearing in his village with a large fortune, mysteriously acquired, and upsetting the stay-at-home in a comical manner of returning travellers. "It could be a comedy. I'd rather just call it a play. A simple straight story with loads of music." The music, specially written for the production by Matthew Scott, contains passages for brass, recalling the long Cornish tradition of brass and silver bands, but we shall listen to that darling of radio request programmes, the "Helston Furry Dance". National Theatre (Cottesloe), South Bank, London SE1 (01-928 2252). Previews from today 7.30pm, £7.50. Opens September 23, 7pm. Then in repertory. Jeremy Kingston

ALSO ON NATIONAL RELEASE

★ **AN AMERICAN TALE**: The adventures of an immigrant mouse in New York, relayed in story, old-fashioned animation by former Disney artist Don Bluth. The story, though, springs no surprises. Cannon Oxford Street (01-836 0210). Progs 1.15, 2.55, 4.00, 5.40, 7.00, 8.40.

★ **THE ARISTOCATS**: Re-issue of the Disney Studio's 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An episodic story, but the voice characters are top notch. Hermone Baddeley and Eva Gabor are lively (79 min). Cannon Haymarket (01-836 1527). Progs 1.05, 3.05, 5.05, 6.55, 8.50.

★ **THE BOND**: The 1970 cartoon about a feline family under threat from an avuncular butler. An epis

TELEVISION AND RADIO

Compiled by Peter Dear
and Peter Davalle

BBC1

- 6.00** Ceefax AM, News headlines, weather, travel and sports bulletins.
- 6.35** Leon Errol in Framing Father (TV). **6.55** Weather.
- 7.00** Breakfast News with Frank Bough, Sally Magnusson and Jeremy Paxman. Includes national and international news at 7.00, 7.30, 8.00 and 8.30; regional news and travel reports at 7.15, 7.45 and 8.15; weather at 7.25, 7.55 and 8.25. Plus, reports from James Cox at the TUC Congress in Blackpool. **8.55** Regional news and weather.
- 9.00** News and weather **9.05** Neighbours (TV). **9.25** Star Memories. Esther Rantzen talks to Nick Ross about her favourite television moments (TV).
- 10.00** News and weather **10.05** The Flintstones. Cartoon series. **10.25** Play School presented by Floella Benjamin and Lloyd Johnston. Followed by *Wipe Out* (TV).
- 10.55** Five to Eleven. Kenneth Cranth with a thought for the day. **11.00** News and weather **11.05** Dr Kildare. The fourth and final episode of the medical drama and the case of Felix Holman comes to a close and with it Kildare is released from troubled times (TV). **11.30** Arthur Negus enjoys the turn of the tide at Ragley Hall, Warwickshire, the home of the Marquess and Marchioness of Hartford, and David Battle tells the story of the family porcelain (TV).
- 12.00** News and weather **12.05** Dallas. A disaster which shook waves through all the Evening family and Bobby proves that he can play as dirty as J.R. (TV). **12.55** Regional news and weather.
- 1.00** One O'Clock News and weather **1.30** Neighbours. Madge decides she has carried a torch for Jim for too long; and Laura closes in on Max.

BBC2

- 6.55** Open University: Meanings of Madness. Ends at 7.20.
- 9.00** Ceefax.
- 9.20** Trades Union Congress 1987. The debates on nuclear power and the general council's visit to Chernobyl.
- 12.45** Ceefax **1.20** Fingermouse. (TV). **1.35** Ceefax.
- 2.10** News and weather.
- 2.15** Trades Union Congress 1987. The debates on equal rights and international affairs. Includes news and weather at 3.00 and 4.00.
- 4.10** European Open Golf Championship from Walton Heath Golf Club, Surrey.
- 6.00** Bestseller Galaxies. The first of a new series of 100-page adventures starring Lorne Greene as Commander Adams.
- 6.50** Starshot. A new series of the food fight playgroup shooting competition, the *Delishious Pro-Celebrity Championship*, from Littlecote Berkshire. Ian Botham and the Scottish international Ian Marland meet Rosemary, Lady Northampton and last year's *Starshot* champion, Garry Cowler.
- 7.20** Miniature Worlds. This first in a new series of short nature films is a Bristol garden as seen through the eyes of a hedgehog on a spring night. Written and narrated by Peter France. (Ceefax)
- 7.30** Noddy includes an interview with the Rev. Jesse Jackson.
- 8.00** Call My Bluff. Frank Muir is joined by Sue Arnold and Derek Fowlds, Arthur Marshall by Anne Diamond and Roy Marsden.
- 8.30** Top Gear. William Woollam and Sue Cook report from the Frankfurt Motor Show.
- 9.00** Moonlighting. It's Madge's first day at the Blue Moon detective agency. (TV).
- 9.50** Screenplay: Next - The Roadhouse. Screened by John McGarvey. Drama, set in County Roscommon, about a teacher, Reilly, an idealistic man who is drawn to violence by his rigid nationalism and deep frustration at the remnants of British rule. Starring Bosco Hogan.
- 10.50** Newswright **11.35** Weather.
- 11.40** Open University: Western Civilisation. **11.45** Managing in Organizations. Ends at 12.15.

ITV LONDON

- 6.00** TV-am introduced by Caroline Righton and Richard Keys.
- 7.00** Good Morning Britain presented by Anne Diamond and Mike Morris.
- 9.25** Thames news headlines.
- 9.30** Chain Letters. Word game. **10.00** Santa Barbara. Santana tells her mother that she is a single parent. **10.25** News headlines **10.30** The Times. A live discussion on a topical subject, presented by Mike Scott. **10.55** Puddle Lane. Puppet series. With Neil Innes. **11.25** Thames news headlines **11.30** Look Good, Feel Great. A new series of the personal fitness programme. Today, Dr Alan Maynard-Davies stresses the need to cut down on fatty foods and eat more fibre. **12.00** The Sullivans. Today, Dr Alan Maynard-Davies stresses the need to cut down on fatty foods and eat more fibre. **12.30** News with Julia Somerville includes a report on the refurbishment of inner-city Liverpool. **12.50** Thames news. Amanda is placed on a "hit" list after witnessing the murder of a congressional aide. **1.55** Home Cookery Club. Barbara's "Peanut Treasures".
- 2.00** That's My Dog. Canine quiz and obstacle course. The celebrity owners are Kate Boyle and Vince Hill. **2.30** Yesterday's. (see Choice) **3.00** Take the High Road. **3.25** Thames news headlines **3.30** Sons and Daughters.
- 4.00** Portland Bill. Adventures of a lighthouse keeper (TV). **4.10** The Adventures of Tintin. **4.20** Storybook International: The Magic School Bus. **4.45** James Mason. A funny young dancing teacher finds life looking up when one of her promiscuous flatmates' friends turns to her for comfort. Directed by Silvio Narizzano.
- 5.00** Donahue meets a collection of prostitutes. Ends at 6.00.

CHANNEL 4

- 2.30** Channel 4 Racing from Doncaster. The Holsten Nursery Handicap (2.50); the Tote Portland Handicap (3.10); the Kiveton Park Stakes (3.40); and the Doncaster Cup (4.10).
- 4.30** The Gong Show. American talent show with a difference presented by Chris Harris.
- 5.00** Marco Polo. The first episode of an eight-part drama about the life of the Venetian explorer. (TV).
- 6.00** Ceefax.
- 6.10** Lloyd presents highlights of the day's proceedings at the Trades Union Congress in Blackpool.
- 6.30** Vile Six. Sport. Drama, made in the 1960s, about two young girls on a tour of Europe in a mini-car have a small package slipped without their knowledge. As they make their way to Brussels they are followed by the man who planted the package.
- 7.00** Channel 4 News with Peter Sissons and Sue Carpenter.
- 7.50** Comment and Weather.
- 8.00** Equinox: York. **8.15** Belles on Ice? (Oracle) (see Choice).
- 9.00** Naruhodo. Game show from Japan based on travel. Tonight the roving reporter, Fumiyuki Sako, visits Britain. In Japanese with English subtitles.
- 9.30** Inochi. Japanese drama series following the fortunes of a family from the end of the Second World War to the present. English narration with subtitles.
- 10.00** TV at Random. Current affairs chat show from Japan. English subtitles.
- 11.00** Fingert's Singalong. Visitors to Japan attempt to sing Japanese folk songs. English commentary with subtitles.
- 11.45** Shows. Documentary series examining the history of 20th-century Japan. English subtitles.
- 12.45** Film: Murder by Reason of Insanity (1985) starring Candice Bergen. A made-for-television production about a couple who defect to the United States from Poland. The husband finds it difficult to adjust and when his business fails he becomes increasingly violent towards his wife. Directed by Anthony Page. Ends at 1.30.

An alarming discovery

TELEVISION CHOICE

Tonight's film in the science series, *Equinox* (Channel 4, 8.00pm), is called *You Want Bells Or It?* and takes a sceptical look at alarm systems. It suggests that not only are they unreliable, often going off for no good reason, but when they do work no-one takes any notice. Thus the paradox is that the more alarms we fit, the less effective they become. The experts still claim that homes which have them are six times less likely to be broken into. But an alarm is only as good as the response it obtains. In an experiment, a group of people were set in a room and, after a while, a fire bell was sounded. Ten minutes passed before anyone took the warning seriously enough to consider evacuation. When the experiment was repeated with an alarm that not only produced a sound but also a spoken message about the danger of fire, the room was cleared within seconds.

Radio 1

MF (medium wave). Stereo on VHF (see below).
The first hour from 6.30 am until 8.30 pm, then at 10.00 and 12.00 midnight.
6.30 am Adrian John **7.00** Mike Smith's Breakfast Show **9.30** Simon Bates **12.30** Newsbeat (see Choice) **12.45** Gary Davies **3.00** Steve Wright **5.30** Newsbeat **5.45** Simon Mayo **7.30** Janice Long **9.00** My Top Ten (Smokey Robinson) **10.00-12.00** Andy Kershaw. VHF Stereo **12.00** Newsbeat followed by *Too Close For Comfort*. Sara betwines a pathetic young man.

Radio 2

MF (medium wave). Stereo on VHF (see below).
The first hour from 6.30 am until 8.30 pm, then at 10.00 and 12.00 midnight.
6.30 am Colin Berry **5.30** Ray Moore **7.30** Derek Jameson **9.30** Ken Bruce **11.00** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.00** Country Road **7.30** Country Road **8.45** Country Road **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema (Nick Jackson) **11.00** Ken Bruce **11.30** RPO-Spectacular **1.05** pm Lionel Blair **2.05** Gloria Hunniford **3.30** Adrian Low **5.00** Leslie Thomas **7.**

'Independent' NatWest to sell unit trust subsidiary

By Peter Gartland
Family Money Editor

National Westminster Bank yesterday ended speculation surrounding the way it plans to market life assurance, unit trusts and personal pensions through its 3,200 branches. The bank also confirmed that it is selling its County Unit Trust Managers subsidiary which has more than £400 million of funds under management.

NatWest will implement the "independent intermediary" route under the polarization rules required by the Securities and Investments Board (SIB), the Government-designated chief regulator of financial services. This means the bank's recommendations on investment and insurance products will be based on market performance and their suitability for individual customers.

Mr Charles Green, a deputy group chief executive of NatWest, said yesterday that he did not altogether approve of the more rigid polarization regime, but he felt it was right for NatWest to offer advice on contracts in which it had no financial interest as principal.

NatWest's move distinguishes it from decisions taken by the other three main high street clearers, and looks certain to resurrect conflicts



Facing decision: Richard Carswell, chief executive of County Unit Trust Managers, which is to be sold

over how the SIB has allowed polarization to be implemented.

Barclays, Lloyds and Midland have all declared that they will use their branch structures as representative offices of a single company's insurance, unit trust and pensions products, while at the same time retaining the option to refer clients to an independent advice subsidiary.

Critics of this structure say that Barclays, Lloyds and Midland are being allowed to pursue a "best of both worlds" strategy which will confuse members of the public as to whether or not they are receiving impartial advice.

NatWest's decision to distance itself from the route being adopted by the other

clearers was taken four months ago.

The official announcement was delayed until yesterday to give the bank time to make progress on the impending sale of County Unit Trust Managers.

Mr Green refused to be drawn on the identity of the likely buyer, beyond saying the interests of the 46,000 unit-holders would be safeguarded by ensuring that the purchaser was a well-established and reputable financial organization.

Mr Richard Carswell, chief executive of County Unit Trust Managers, said that any decision regarding his own future would depend entirely on the identity of the successful bidder.

NatWest is hoping to expand its customer base and build on the £16 million insurance broking commission it received in 1986. The NatWest polarization decision rules out any immediate plans to buy a life assurance company, although Mr Green said the bank could easily have done so.

Midland Bank which, unlike Barclays and Lloyds does not have a life assurance subsidiary, said yesterday it will decide in the next month whether to buy a life company.

'Serious flaws' in Lawson policies

By David Smith
Economics Correspondent

Serious flaws remain in the Government's economic strategy, says the *Oxford Review of Economic Policy*, published today by Oxford University Press.

"There are aspects of present policy which still appear badly designed and dangerous," it says, and urges the Chancellor to examine a wider range of policy options.

Mr Christopher Allsop of New College and Mr Andrew Graham of Balliol, write of difficulties with both monetary and fiscal policy, while policy on the markets is confused.

Monetary policy, having moved away from the rigidities of the original medium-term financial strategy, appears to be mainly geared towards the pound, they say.

But this may lead to difficulties. "Concentration on the exchange rate as a nominal anchor would only be sensible if domestic conditions were appropriate. Measures to improve competitiveness and to control domestic wage/price pressure would need to be in place. Without a flexible, responsive and non-inflationary supply situation, all Britain's old problems would be likely to return. Such policies are not in place — hence the danger to the real economy."

Similarly, the attempt to set a rigid rule for the size of the public sector borrowing requirement is misconceived.

"It is difficult to resist the conclusion that the best basis for fiscal policy is that it should be tightened, or allowed to tighten when there are signs of overheating or inflation, and that it should be used in an offsetting way to recessionary forces. The account should be on stabilizing the financial position of the private sector."

BP plan for PEP holders

Mr Nigel Lawson, the Chancellor, said yesterday that special arrangements had been made for Personal Equity Plan holders in the BP share sale. Mr Lawson also urged the City to sort out its settlement problems quickly, and to regard the spread of individual share ownership as an opportunity, not a problem.

The Chancellor said PEP managers who registered at the BP share information office would receive the same allocation as individuals.

COMMENT Kenneth Fleet P&O exhibits balance as well as direction

The P&O interim report contains two clear signals for the stock market, both of which should add to its status and investor appeal ahead of a Tokyo stock exchange listing later this year and its flotation in Australia: the group does not need a rights issue; and the practical business philosophy of having a balance of interests to insulate the group from weakness in any one area has once again been vindicated.

At a time when P&O is still digesting three major acquisitions, and despite a weak performance within two of its six divisions, the outcome for the six months to end-June exceeded analysts' best expectations. Steadiness on land, demonstrated in further growth, has offset lower shipping profits brought about by weakness at sea. The latter was induced partly by a higher-than-anticipated exchange rate against the American and Australian dollars. A forex cure is therefore always possible, though the lasting improvement will come from the consolidation of the cruise business and the integration, expansion and revitalizing of the ferry business.

Pretax profits for the six months to June 30 rose strongly — from £69.8 million to £101.1 million. For the first time, results from European Ferries from January 1 have been included but their contribution is small to the point of insignificance. As EF emerges from under the cloud of the Zeebrugge disaster and responds to P&O's healing treatment, it should become a valuable part of the operation. That prospect, coupled with continuing evidence of organic growth in other parts of the empire, has bred flattering, even euphoric, forecasts among excitable analysts.

The current year will undoubtedly yield excellent figures but Sir Jeffrey Sterling is too wise a dog to give hostages to fortune. If you ponder to the analysts, you can only disappoint them, even with the most staggering of figures, and then they bite at your share price. Hence the chairman's traditional warning that the rate of increase in the interim dividend, from 7.5p to 9p a share, should not be taken as indicative of the percentage increase for the year.

But P&O is not in the business either of letting down its shareholders or losing its newly-acquired status, based on the quality of its management. With its record of strong earnings per share growth, and even faster growth on the dividend front, a 1987 pretax profit of £265 million against £174.1 million, and a total dividend of 22p compared with 19p paid for 1986, should be not be beyond reach.

Rights issue thoughts need only seriously be entertained should P&O set its sights on another major development. It is still a company with ambition but it may choose to finance the next takeover.

Meanwhile, the expected, stronger cash flow in the second half of the year should ease the superficially high 60 per

cent gearing level. The shares, at 687p, offer a multiple of 14.6. They are still a market favourite as a core holding, and rightly so.

A hollow victory

International banks have won a hollow victory in forcing the Brazilians to drop their controversial scheme to securitize half their commercial bank debt. On the plus side, it shows the Brazilians to be more flexible than many bankers had dared hope. On the minus side it leaves the debt problem looking worse than it did before.

The banks in recent months have won loud applause from the London and New York stock markets for boosting their bad debt provisions. Action and response is beginning to look like a false dawn. Bank provisions now stand at some 30 per cent of Third World debt, but it is becoming increasingly clear that there is nothing magical about that number.

The main objection to Brazil's scheme to securitize debt at a discount was that it was simply a disguised way of writing off loans. But with no prospect in sight of even a conventional debt rescheduling package, the banks still face the prospect of eventual write-offs. If Brazil has paid no interest by the end of October — only six weeks away — US rules will require its banks to declare their Brazilian loans "value-impaired."

That is a further step towards declaring a full loss and leaves the banks with two basic options.

They could pile up further bad debt provisions, or take the bold step of writing off part of their Brazilian loans directly against earnings. One way or another, their profits for this year will suffer, a consequence already discounted in the prices of bank shares.

What investors would not easily forgive is a further deterioration in earnings in 1988. That is increasingly likely to happen as Argentina's stance hardens on its \$50 billion (£30.17 billion) external debt. President Alfonsín now badly needs to curry favour with the successful Peronists and will probably choose to do it by getting tough with the country's creditor banks. The direct way to do that would be to join Brazil in a repayment moratorium.

Fears of a domino effect would then revive. If Brazil and Argentina are doing it, why not Mexico? Even if Mexico did not join in, a tough line in Argentina would force foreign banks into higher bad debt provisions and depress their profits next year.

More than ever, a solution to the Brazilian moratorium is essential but after the collapse of Brazil's proposal there are no new ideas being floated. Higher bad debt provisions were supposed to give the banks a stronger bargaining position with their debtors; at the moment their situation is getting weaker.

WCRS joins French advertiser

By Alexandra Jackson

WCRS Group, the advertising and communications company, announced yesterday that it is exchanging a 20 per cent stake in its international advertising businesses for a 49 per cent shareholding in Group Belier, France's number one advertising and communications business.

The new company will have billings of \$1.5 billion (£903 million), making it the fifth biggest advertising company in the world.

Mr Peter Scott, chief executive of WCRS, said: "We are delighted to be able to do this deal without making demands on our shareholders."

The logic behind the deal is to develop a multi-national agency business, making full use of the independent agencies' standing in local markets. At present multi-national accounts make 5 per cent of the business, but this should rise to 20 per cent by 1990.

Advertising accounted for 85 per cent of WCRS's 1986 turnover of £360 million. It made profits of £10.1 million last year.

Group Belier, which was established in 1972, has been growing fast. It made profits of £87 million (£8.6 million) last year on turnover of £706 million.

There is an exact matching of the assets involved, but a maximum payment of £4 million will be due to WCRS for the profits differential for the year to December 1987.



Peter Scott: delighted with the share swap deal

Offshore Europe 87

Kittiwake field is given go-ahead

By David Young, Energy Correspondent

Confirmation of the expected surge in North Sea activity was given yesterday with the approval by the Government of plans by Shell and Esso to develop the Kittiwake oil field, 100 miles east of Aberdeen.

Initial contracts for the £350 million development are expected soon and oil should be delivered from the field at a rate of 29,000 barrels a day from January 1991.

Mr Peter Morrison, the Energy Minister, approved the field in Aberdeen, while giving the go-ahead for two small onshore oil fields — one to be developed by BP at West Beckingham near Gainsborough and the other by RTZ at Crosby Warren near Southampton.

Mr Morrison also confirmed nine other large North Sea projects were being considered and that approval could be given by the end of this year, with orders worth £5 billion flowing to British offshore construction yards and equipment suppliers.

Mr Morrison said: "The decision to develop Kittiwake is further proof that after last year's downturn, activity in the North Sea is beginning to pick up."

"The new slimline platform by which the field will be developed is an excellent example of how, by using the latest offshore design technology, innovative companies can reduce costs and develop relatively small oilfields despite uncertainties over oil prices."

He also said onshore oil developments offered potential. "My department does not underestimate the contribution of onshore oil to both the national and local economies," Mr Morrison added.

The Kittiwake field has an estimated life of between 10 and 15 years although Shell and Esso hope other discoveries will be made in the same area that could be developed using the Kittiwake facilities.

N Sea firms set to win tunnel orders

By Our Energy Correspondent

Local authorities in the Kent area are to be invited to Aberdeen to discuss how they can best cope with the influx of industry and workers that will come with the development of the Channel tunnel.

At Offshore Europe 87 in Aberdeen, the Euronunnel group has met companies that will be able to use the skills and techniques they have developed in the North Sea to produce equipment for the tunnel.

The group said: "We have also had a great deal of help from Aberdeen Council, who are advising on how they can cope with the large number of companies and people who followed the development of the oil industry."

"The city was able to integrate all this without changing its essential character and the areas in Kent and northern France are going to face the same problems. The council is inviting the authorities there to visit the city and see how it

coped. We have also come to Aberdeen because the companies here have developed skills which will enable them to win orders for work on the tunnel."

Seabird Offshore of Aberdeen has won a two-year contract to supply standby safety vessels for the Shell Brent oilfield. Two multi-role vessels, the Seaboard Intrepid and Seaboard Integrity, will each carry a fast rescue craft capable of handling 30 survivors.

Mr Andrew Lewis, Seabird's operations director, said: "The latest contract means we can provide continuity of service on the Brent field where our crews have been trained to meet the operator's requirements."

Ametek Offshore (Scotland) has won an order for a £2 million remotely-operated vehicle system from Comex Services of Brazil. The vehicle will be capable of operating in water depths of 1,000 feet in the Brazil Campos Basin area.

King gives slickers the needle

Unilever's long-standing monopoly within the Square Mile for immunization injections for globe-trotting financiers and businessmen has come to an end. Generations of City slickers who have trekked across to Unilever House alongside Blackfriars Bridge for their jab with the company's medical team officially recognized as the City and Hackney Health District Vaccination Centre — will now have a choice. For today Lord King, chairman of British Airways, is opening a rival immunization centre in the basement of the BA ticket sales office in Cheapside. It will be BA's second such centre — the first opened in the old BOAC terminal in Victoria 25 years ago and moved to its present Regent Street site in 1982. The Regent Street office now serves more than 250,000 travellers a year and turns in a respectable profit. "Our new City centre is geared towards businessmen who need to travel frequently and often at short notice, and we will be trying to offer a very slick service," a BA spokeswoman tells me. "It will be by appointment only." Other BA immunization centres are planned. "There is probably going to be another one, a regional one, but we aren't yet ready to disclose where," the spokeswoman says.

Brandy logic

About the time Distillers bought Hine — sold yesterday to Moët for £30 million — "industrial logic" was becoming

THE TIMES CITY DIARY

Mercury on the slide

If ever you doubted that investment management is a serious business, you should have attended an investment managers' seminar organized by the stockbroker James Capel for institutional investors. The fund management group Mercury Asset Management had a spot of bother with its slides and ran beyond its allotted time. At the end of his presentation the Mercury

chairman, Peter Stormonth-Darling, brother of Laing & Cruckshank's former senior partner, Robin Stormonth-Darling, apologized: "I'm sorry we overshot our time. Next year if we get asked back we will try and get some of our slides in the right order, but I hope we have given you some flavour of our business and our style." None of the delegates even tittered.

ing a fashionable phrase in the City. Bids and mergers had to have it. An old, then young, colleague recalls earnestly asking Alex McDonald, the Distillers' chairman, about the IL of the Hine deal. "Very simple," he replied in his dour Scottish way. "Hine is the only cognac owned by a Protestant



"It just isn't the same somehow."

family. They wanted to sell but they were damned if they would sell to the Roman Catholics at Martell or Hennessy. So where better to look for a Calvinist solution than Edinburgh, home of John Knox? Powerful logic perhaps but not industrial — a concept which his questioner has treated with extreme scepticism from that day to this.

A reminder

Despite gaps from the non-City public at the size of the salaries paid to Eurobond dealers and some company chairmen, their pay packets pale into insignificance beside the earnings of American show-biz celebrities. The American magazine *Forbes* estimates that comedian Bill Cosby, who has his own show on American television and was once described as a one-man growth industry, will gross more than £50 million this year.

Crossed lines

Sir George Jefferson may have wanted to retire as chairman of British Telecom after his 65th birthday in March last year but his eventual announcement yesterday was nevertheless a surprise. So much so that not even the Press officers at BT's London HQ, who were subsequently inundated with frantic inquiries, had been forewarned. "I'm sure some people in the company must have known but it was generally a surprise," admitted one exhausted officer. John Raisman, the former Shell chairman and BT director who will now become non-executive deputy chairman of BT, was clearly one of the few let in on the secret. After the announcement at the annual meeting in Birmingham, he made a short but prepared speech paying tribute to Jefferson. He has indeed had an impressive career. Leaving Dartford Grammar School to do an engineering apprenticeship at the Royal Ordnance factory in Woolwich, he went on to become a director of British Aerospace (Australia), before joining BT as chairman in 1980 with the brief to separate it from the Post Office and establish it as a statutory corporation in its own right — and then take it on to privatization.

Definition of a City yuppie — someone who thinks shares are as upsway mobile as themselves.

Carol Leonard

Continuing growth. Prices pegged.

Chairman's statement

"The financial results for the first quarter of 1987-88 continue the trend of satisfactory growth."

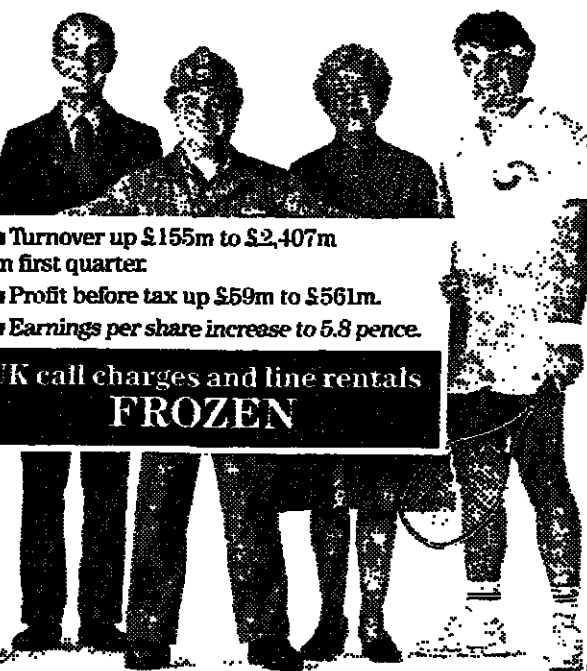
I am particularly pleased that our sound trading position and growth levels, combined with continuing low inflation, are enabling us to hold prices steady for our main services for at least a further year from November 1987.

This is good news for customers. It means that we expect by this time next year the average bill for a residential customer to have risen by 11% less than inflation since we became a plc; and the average business bill will not have gone up at all.

It is also good news for British Telecom and its shareholders, since better value for money encourages greater use of our services.

At the same time, we greatly regret that some customers still have reason to complain about the quality of our services. But we are vigorously addressing the underlying problems.

To enable us to offer our customers the range of efficient and modern services which they have a right to expect, we have undertaken the largest investment programme in our history — to catch up



■ Turnover up £155m to £2,407m in first quarter.
■ Profit before tax up £59m to £561m.
■ Earnings per share increase to 5.8 pence.
UK call charges and line rentals FROZEN

First quarter results — three months to 30 June 1987 (unaudited)

	1987 £m	1986 £m
Turnover	2,407	2,252
Operating profit	633	573
Profit before taxation	561	502
Profit attributable to ordinary shareholders	347	304
Earnings per ordinary share	5.8p	5.1p

If you would like a copy of the interim results leaflet or if you have any queries as an investor please call to us on this LinkLine number which enables you to telephone from anywhere in the UK for the price of a local call: LinkLine 0845 010707. For daily information on the British Telecom share price, dial Shareline on: London 01 246 5622. Birmingham 021 246 9450. Edinburgh 031 447 0333. Glasgow 041 246 8100. Liverpool 051 488 0737. Manchester 061 246 5150. Belfast 01822 5100. Bristol 0272 215444. Cardiff 0222 18037. Leeds 0532 8099. British Telecommunications plc, 81 Newgate Street, London EC3A 7JL. Telephone 01 246 5400.

on years of under-investment as a public sector corporation.

Last year alone we invested over £2.1 billion — a 35% increase on pre-privatisation levels.

We're installing new digital exchanges at the rate of nearly two every working day and our £160 million programme to modernise Britain's 78,500 public payphones is now far advanced. We're also investing more money to meet the ever-increasing demand for our recently-computerised Directory Enquiry service.

It is with confidence in the company's ability to move ahead that I feel able to step down as chairman and hand over the reins to a new management team who have worked closely with me in developing the company's strategy over the last few years."

Sir George Jefferson

British TELECOM
It's you we answer to

The legal fees totalled about \$1 million, that advised AE, for their tactics during the battle.

Group results for the six months ended June 30 show pretax profits at £1.02 million against £745,000 in the first half of 1986, on a turnover up from £4.73 million to £5.58 million. The interim dividend rises from 2.2p to 2.5p a share.

retained, net of reinsurance a

Alumasc

The Alumasc Group plc
Brewery, building, security products
and precision components

**'EXCELLENT RESULTS IN
EVERY RESPECT'**

John McCall, Chairman and Chief Executive

'The results of The Alumasc Group for the year to 28 June 1987 are excellent in every respect. Internal growth was sustained in all four divisions of the Group.'

○ Turnover	Up 17.1 per cent
○ Operating profit	Up 64.0 per cent
○ Pre-tax profit	Up 81.7 per cent
○ Earnings per share	Up 78.5 per cent

	1987	1986
	(£m)	(£m)
Turnover	32.9	26.4
Operating profit	4.9	3.0
Profit before taxation	5.0	2.8

Earnings per share (p)	28.2	15.8
------------------------	------	------

Dividends per share (p)		
since full listing		
in May, 1986	7.5	—

A copy of the report and accounts will be sent to all shareholders. Further copies are available from the Company Secretary.

The Alumasc Group plc
Bécon Lattier, Kettering, Northamptonshire NN15 5JP
Telephone 0536-722121

**PRUDENTIAL CORPORATION PLC,
142 HOLBORN BARS, LONDON EC1N 2NH**



BICC up 28.5% to £60.4m as cables division soars

By Alison Eadie

BICC, the cables, construction and components group, is reaping the rewards of restructuring its cables division over the past two years.

The company's pretax profits in the half-year to July 4, 1987, rose 28.5 per cent to £20.4 million, with the cables division improving operating profit by 50 per cent to £20.2 million. Group turnover rose 17.6 per cent to £1.15 billion.

The interim dividend was raised to 4p from 3.5p.

About 1,700 jobs have been shed in cables in the past two years and unprofitable lines have been discontinued. Sales per employee increased by 19 per cent in the first half.

Cable margins are now more than 8 per cent. Important contracts were won from British Telecom for optical cable and from London Underground for fire-resistant power cable.

The overall domestic market, however,

has not improved and demand remains static.

In the US, where BICC has just announced it is taking an 80 per cent stake in Cable, the power cable market is improving with utilities refurbishing their networks.

Balfour Beatty, BICC's construction arm, increased operating profits by 10.7 per cent to £3.4 million. Its order book now stands at a record high of more than £1 billion.

The home market is buoyant with road-building activity strong and the company taking an increasing role in building, property development and housing. The recent Middle Eastern downturn has not affected Balfour Beatty significantly, because the company reduced its exposure there two to three years ago, after the sharp fall in the oil price.

BICC Technologies, the electrical and electronics di-



Sir William Barlow, BICC chairman, said there was

nothing wrong with the basic business. There were teething problems with the new factory on Merseyside, which combined the work of four old factories. In the US the combination of two plants into one at Sealebrook also caused problems.

Both businesses suffered first-half losses, but both should return to the black in the current half, Sir William said.

BICC International improved first-half profits by 19.4 per cent after a strong performance in Australia and a good input from Canada.

Borrowings were maintained at low levels with gearing at about 60 per cent. The interest charge more than halved to £3.6 million.

The company continues to look for acquisitions to add to its portfolio, but intends to remain in the areas it knows.

Amari lifts interim dividend

By Michael Tate

Britain's biggest metal stockholder, Amari, has lifted profits from £3.47 million to £3.86 million in the first half of 1987, and is raising the interim dividend from 3p to 3.1p a share.

However, earnings at Amari, which is also involved in manufacturing, metal-finishing and plastics, are down from 7.1p to 6.0p a share, reflecting the increase in share capital accompanying the acquisition programme.

Speculation has surrounded the future of Amari since Mr David Abel's Suter engineering group picked up a 15 per cent stake in the company last month.

Mr Michael Ward Thomas, Amari's chairman, says industry prices and demand have been firming all year while the group has also benefited from last year's investment programme. In particular, the plastics division is heading for record sales and profits.

The newly acquired US activities have improved and significant earnings are expected next year. The European operations have been expanded with the purchase of a German aluminium products business, while in Britain the recent acquisitions are achieving or exceeding expected profits.

Simon names two directors

Simon Engineering: Mr Derek Davies and Mr Brian Kemp become executive directors.

BICC: Mr Robert Rankin joins the board.

Greig Foster Group: Mr A Gladwin becomes a director.

Tuskar Resources: Mr Michael Doherty is made managing director.

Landor Associates Europe: Mr Alan Brew has been made a vice president.

Equity & General: Mr Alexander Duma becomes a non-executive director.

Society of Pension Consultants: Sir William Bentley is made chairman.

Den Norske Creditbank: Mr Lars Thulin has been made managing director.

Aston Martin Lagonda: Mr Michael Haynes joins the board as marketing director.

Land Securities: Mr Peter Hunt becomes chairman.

Reed Executive: Mr Tony McBurnie and Mr Brian Ward Lilley are made non-executive directors.

Norban Electronics: Mr John Crouch is made managing director, systems engineering.

Warwick Pump & Engineering Co: Mr David Irwin becomes marketing director.

Freightliners: Dr Stuart Timperley becomes chairman.

Lewis Silkin: Mr Richard Waller has joined the partnership.

Athena International: Mr Stuart Mershaw is made UK sales director.

MSW/Rapp & Collins: Mr Stuart Heather becomes chief executive.

Microsystems Group: Mr Nigel Appleby becomes divisional chairman, Communications Division.

The Iron Trades Insurance Group: Mr Ray Hill joins as chief executive designate on October 1.

Costs Viyella: Mr John Winter is made chief executive, retail and fashion.

Phillips TMC: Mr Joe Owens has been made development director.

NEC Business Systems (Europe): Mr Derek Arnold joins the board.

Titmus Sainer & Webb: Mr Derek Tadiello joins as a partner.

Shield Group: Mr Norman Mazzeo is elected chairman, succeeding Mr Geoffrey Lawson. Mr Ashley Rubin becomes group chief executive.

RECENT ISSUES

EQUITIES	108-3	Rolls-Royce (85p)	111-3
Adcopec (110p)	108-3	Ross Consumer (185p)	222
Alura (240p)	135	SAA (240p)	222
Banania (6p)	170-3	Shelton (Marin) (85p)	77-1
Baryro (250p)	156	UPL (6p)	151-4
Carston (250p)	338-1	SDC Inv	105-1
Caudon	34-1	Zetters Inv	105-1
Cook (DC) (82p)	190		
Corporate Prop	78-1		
Debenham Townson	222-2		
Derwent Valley	710		
Econ Forestry	115		
Glaxo (250p)	240		
Gudex (250p)	95-5		
Harland Simon	195-3		
Kingsgate (140p)	250-1		
Kingsgate (100p)	118		
Kingsgate (100p)	148		
Kingsgate (100p)	200-1		
Kingsgate (100p)	155-1		
Kingsgate (100p)	225		

RIGHTS ISSUES

RIGHTS ISSUES	24-44	13-1	11-1	98-6	89-8	25-3	65-3	16-1
AAF Inv N/P	24-44							
BOM Inv N/P	13-1							
Blue Arrow N/P	11-1							
Brookmount N/P	98-6							
Dewey Warren N/P	89-8							
Dunelm N/P	25-3							
Excelsior N/P	65-3							
Kellbrook N/P	16-1							
Nat Aus Bk N/P								
Robertson Res N/P								
March Group								

(Issue price in brackets)

Blagden expands into Europe with £2.9m buy

Blagden Industries, the steel drum and plastic packaging group, is paying £2.91 million for Plastini, the Belgian blow-moulded plastic container maker. The deal, says Mr Tec Wilkinson, the chief executive, widens Blagden's plastics product range and provides the group with a European springboard for further expansion.

Plastini's plastic bottles are used for tablets, shampoos and concentrated liquids. Blagden's plastics business in Canning Town concentrates on 45-gallon drums for the chemical and oil industries.

Mr Wilkinson believes the group's growth is tied to blow-moulded plastics, which after this deal will account for £20 million of the £140 million group turnover.

Plastini has £323,000 cash on the balance sheet, but must pay up to £785,000, depending on profits up to end-1989, to its previous owners.

The acquisition will be financed by the issue of 1.45 million Blagden shares which will be placed at 200p a share.

FOREIGN EXCHANGES

STERLING SPOT AND FORWARD RATES	Market rates	Market rates
September 9	September 9	September 9
1 month	1 month	1 month
3 months	3 months	3 months
6 months	6 months	6 months
12 months	12 months	12 months
18 months	18 months	18 months
24 months	24 months	24 months
30 months	30 months	30 months
36 months	36 months	36 months
42 months	42 months	42 months
48 months	48 months	48 months
54 months	54 months	54 months
60 months	60 months	60 months
66 months	66 months	66 months
72 months	72 months	72 months
78 months	78 months	78 months
84 months	84 months	84 months
90 months	90 months	90 months
96 months	96 months	96 months
102 months	102 months	102 months
108 months	108 months	108 months
114 months	114 months	114 months
120 months	120 months	120 months
126 months	126 months	126 months
132 months	132 months	132 months
138 months	138 months	138 months
144 months	144 months	144 months
150 months	150 months	150 months
156 months	156 months	156 months
162 months	162 months	162 months
168 months	168 months	168 months
174 months	174 months	174 months
180 months	180 months	180 months
186 months	186 months	186 months
192 months	192 months	192 months
198 months	198 months	198 months
204 months	204 months	204 months
210 months	210 months	210 months
216 months	216 months	216 months
222 months	222 months	222 months
228 months	228 months	228 months
234 months	234 months	234 months
240 months	240 months	240 months
246 months	246 months	246 months
252 months	252 months	252 months
258 months	258 months	258 months
264 months	264 months	264 months
270 months	270 months	270 months
276 months	276 months	276 months
282 months	282 months	282 months
288 months	288 months	288 months
294 months	294 months	294 months
300 months	300 months	300 months
306 months	306 months	306 months
312 months	312 months	312 months
318 months	318 months	318 months
324 months	324 months	324 months
330 months	330 months	330 months
336 months	336 months	336 months
342 months	342 months	342 months
348 months	348 months	348 months
354 months	354 months	354 months
360 months	360 months	360 months
366 months	366 months	366 months
372 months	372 months	372 months
378 months	378 months	378 months
384 months	384 months	384 months
390 months	390 months	390 months
396 months	396 months	396 months
402 months	402 months	402 months
408 months	408 months	408 months
414 months	414 months	414 months
420 months	420 months	420 months
426 months	426 months	426 months
432 months	432 months	432 months
438 months	438 months	438 months
444 months	444 months	444 months
450 months	450 months	450 months
456 months	456 months	456 months
462 months	462 months	462 months
468 months	468 months	468 months
474 months	474 months	474 months
480 months	480 months	480 months
486 months	486 months	486 months
492 months	492 months	492 months
498 months	498 months	498 months
504 months	504 months	504 months
510 months	510 months	510 months
516 months	516 months	516 months
522 months	522 months	522 months
528 months	528 months	528 months
534 months	534 months	534 months
540 months	540 months	540 months
546 months	546 months	546 months
552 months	552 months	552 months
558 months	558 months	558 months
564 months	564 months	564 months
570 months	570 months	570 months
576 months	576 months	576 months
582 months	582 months	582 months
588 months	588 months	588 months
594 months	594 months	594 months
600 months	600 months	600 months
606 months	606 months	606 months
612 months	612 months	612 months
618 months	618 months	618 months
624 months	624 months	624 months
630 months	630 months	630 months
636 months	636 months	636 months
642 months	642 months	642 months
648 months	648 months	648 months
654 months	654 months	654 months
660 months	660 months	660 months
666 months	666 months	666 months
672 months	672 months	672 months
678 months	678 months	678 months
684 months	684 months	684 months
690 months	690 months	690 months
696 months	696 months	696 months
702 months	702 months	702 months
708 months	708 months	708 months
714 months	714 months	714 months
720 months	720 months	720 months
726 months	726 months	726 months
732 months	732 months	732 months
738 months	738 months	738 months
744 months	744 months	744 months
750 months	750 months	750 months
756 months	756 months	756 months
762 months	762 months	762 months
768 months	768 months	768 months
774 months	774 months	774 months
780 months	780 months	780 months
786 months	786 months	786 months
792 months	792 months	792 months
798 months	798 months	798 months
804 months	804 months	804 months
810 months	810 months	810 months
816 months	816 months	816 months
822 months	822 months	822 months
828 months	828 months	828 months
834 months	834 months	834 months
840 months	840 months	840 months
846 months	846 months	846 months
852 months	852 months	852 months
858 months	858 months	858 months
864 months	864 months	864 months
870 months	870 months	870 months
876 months	876 months	876 months
882 months	882 months	882 months
888 months	888 months	888 months
894 months	894 months	894 months
900 months	900 months	900 months
906 months	906 months	906 months
912 months	912 months	912 months
918 months	918 months	918 months
924 months	924 months	924 months
930 months	930 months	930 months
936 months	936 months	936 months
942 months	942 months	942 months
948 months	948 months	948 months
954 months	954 months	954 months
960 months	960 months	960 months
966 months	966 months	966 months
972 months	972 months	972 months
978 months	978 months	978 months
984 months	984 months	984 months
990 months	990 months	990 months
996 months	996 months	996 months
1002 months	1002 months	1002 months
1008 months	1008 months	1008 months
1014 months	1014 months	1014 months
1020 months	1020 months	1020 months
1026 months	1026 months	1026 months
1032 months	1032 months	1032 months
1038 months	1038 months	1038 months
1044 months	1044 months	1044 months
1050 months	1050 months	1050 months
1056 months	1056 months	1056 months
1062 months	1062 months	1062 months
1068 months	1068 months	1068 months
1074 months	1074 months	1074 months
1080 months	1080 months	1080 months
1086 months	1086 months	1086 months
1092 months	1092 months	1092 months
1098 months	1098 months	1098 months
1104 months	1104 months	1104 months
1110 months	1110 months	1110 months
1116 months	1116 months	1116 months
1122 months	1122 months	1122 months
1128 months	1128 months	1128 months
1134 months	1134 months	1134 months
1140 months	1140 months	1140 months
1146 months	1146 months	1146 months
1152 months	1152 months	1152 months
1158 months	1158 months	1158 months
1164 months	1164 months	1164 months
1170 months	1170 months	1170 months
1176 months	1176 months	1176 months
1182 months	1182 months	1182 months
1188 months	1188 months	1188 months
1194 months	1194 months	1194 months
1200 months	1200 months	1200 months

OTHER STERLING RATES

OTHER STERLING RATES		DOLLAR SPOT RATES	
Argentina austral*	3.9330-3.9503	Ireland	1.4835-1.4865
Australia dollar	2.2959-2.2997	Switzerland	2.0856-2.0896
Bahian cruzeiro	0.0001-0.0075	United States	0.6975-0.6995
Brazil cruzeiro	80.80-81.25	United Kingdom	0.7300-0.7305
Cyprus pound	0.7800-0.7960	France	1.3181-1.3191
Danish kroner	1.3200-1.3240	Germany	3.2951-3.2961
Greco drachma	22.250-22.620	Norway	6.5200-6.5240
Hong Kong dollar	12.9157-12.9158	Denmark	6.4650-6.5650
Indian rupee	15.15-15.21	Finland	1.2910-1.2915
Kuwait dirham KD	0.4920-0.4980	Switzerland	1.4852-1.4853
Malaysian ringgit	0.4900-0.4920	Spain	1.6600-1.6610
Mexico peso	2.4900-2.5000	Italy	6.0000-6.0050
New Zealand dollar	0.6820-0.6863	Japan	141.10-141.20
South African rand	2.0000-2.0010	Belgium	2.0000-2.0010
Singapore dollar	0.6452-0.6484	France	37.24-37.29
Sri Lanka rupee	0.7500-0.7510	Germany	7.4600-7.4610
S. African rand (cont)	3.3535-3.3561	Portugal	141.20-141.30
U.S. dollar	6.0700-6.1160	Spain	126.40-126.50
Uyale Bank		Sweden	12.50-12.52

Rates supplied by Barclays Bank HOFEX and Excal.

FINANCIAL TRUSTS

THIRD MARKET

1987 Low Company	Price		Ch
	Bid	Offer	

10	Aberdeen Am Petrol	53	58
110	Allied Insurance	145	155
121	Broadcast Comm	212	222

24	Corton Beach	123	128
10	Eglinton Old Ireland	25	27
8	Do. Warrants	17	19

112%	Unit Group	68	71
		137f	142f

Vol: Wheat	115.25
Barley	

Out	131
Dec	129
Feb	127

Jun	125.1
Aug	125.1
Oct	125.1

LONDON POTATO FUTU

100.0	102.8	Nov	86.50
103.30	103.00	Feb	96.50
97.00	97.00	Mar	97.00

File Contract p. per log	Vo
Open Close	

Q.J.L. Freight Futures Ltd.
Cargo Report (\$10 per page)
1-High/Low C

£ per tonne		Jan 88	1115-1100	11
Wheat	Barley	Apr 88	1180-1175	11
Close	Close	Jul 88	—	10

105.60	100.85	Spot market commentary:
107.80	103.60	-Dry cargo index.
110.40	105.60	1081.5 up 1.0 on 8/9/87

السوق المالية

STOCK EXCHANGE PRICES

Shares continue to fall

ACCOUNT DAYS: Dealings began August 24. Dealings end tomorrow. \$Contango day Monday. Settlement day September 21.
Forward bargains are permitted on two previous business days.

Prices recorded are at market close. Changes are calculated on the previous day's close. Where one price is quoted, it is a middle price. Changes, yields and price earnings ratios are based on middle prices. (as) denotes Alpha Stocks. (VOLUMES PAGE 28.)

Portfolio Gold

From your portfolio card check your eight share price movements on this page only. Add them up to give you your overall total and check this against the daily dividend figure. If it matches, your share was bought or sold at a profit. If it does not, you have a winner. Follow the claim procedure on the back of your card. You must always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Close	Change	Dividend	Yield	P/E
1	Avia Europe	Industrial A-D	10.00	0.00	0.00	0.00	0.00
2	Electronics	Electronics	10.00	0.00	0.00	0.00	0.00
3	Trinity Ltd	Industrial A-D	10.00	0.00	0.00	0.00	0.00
4	Amesbury	Chemicals	10.00	0.00	0.00	0.00	0.00
5	Mayhew	Industrial A-D	10.00	0.00	0.00	0.00	0.00
6	Chalk (S)	Food	10.00	0.00	0.00	0.00	0.00
7	Bury (AG)	Food	10.00	0.00	0.00	0.00	0.00
8	Claydon	Property	10.00	0.00	0.00	0.00	0.00
9	Domino	Electronics	10.00	0.00	0.00	0.00	0.00
10	Next Heritage	Industrial A-D	10.00	0.00	0.00	0.00	0.00
11	Shaw	Industrial A-D	10.00	0.00	0.00	0.00	0.00
12	Conder	Industrial A-D	10.00	0.00	0.00	0.00	0.00
13	Servy	Industrial A-D	10.00	0.00	0.00	0.00	0.00
14	Time Products	Industrial A-D	10.00	0.00	0.00	0.00	0.00
15	Flaxman	Industrial A-D	10.00	0.00	0.00	0.00	0.00
16	Peatland	Industrial A-D	10.00	0.00	0.00	0.00	0.00
17	Wigan	Industrial A-D	10.00	0.00	0.00	0.00	0.00
18	Oliver Paper	Industrial A-D	10.00	0.00	0.00	0.00	0.00
19	Asda	Industrial A-D	10.00	0.00	0.00	0.00	0.00
20	Brown & Tames	Industrial A-D	10.00	0.00	0.00	0.00	0.00
21	Coast	Industrial A-D	10.00	0.00	0.00	0.00	0.00
22	Ed (Wm)	Industrial A-D	10.00	0.00	0.00	0.00	0.00
23	Industrial	Industrial A-D	10.00	0.00	0.00	0.00	0.00
24	De La Rue	Industrial A-D	10.00	0.00	0.00	0.00	0.00
25	Cynobal	Industrial A-D	10.00	0.00	0.00	0.00	0.00
26	Williams Hodge	Industrial A-D	10.00	0.00	0.00	0.00	0.00
27	TNT	Industrial A-D	10.00	0.00	0.00	0.00	0.00
28	BBA	Industrial A-D	10.00	0.00	0.00	0.00	0.00
29	Hammer	Industrial A-D	10.00	0.00	0.00	0.00	0.00
30	Barlow Rand	Industrial A-D	10.00	0.00	0.00	0.00	0.00
31	Control	Industrial A-D	10.00	0.00	0.00	0.00	0.00
32	Wolstenholme	Industrial A-D	10.00	0.00	0.00	0.00	0.00
33	Manganese	Industrial A-D	10.00	0.00	0.00	0.00	0.00
34	Leas (John J)	Industrial A-D	10.00	0.00	0.00	0.00	0.00
35	Lynson Prop	Industrial A-D	10.00	0.00	0.00	0.00	0.00
36	Osman	Industrial A-D	10.00	0.00	0.00	0.00	0.00
37	Vale & Vitor	Industrial A-D	10.00	0.00	0.00	0.00	0.00
38	Arington	Industrial A-D	10.00	0.00	0.00	0.00	0.00
39	North Lloyd	Industrial A-D	10.00	0.00	0.00	0.00	0.00
40	Investment	Industrial A-D	10.00	0.00	0.00	0.00	0.00
41	Sydney	Industrial A-D	10.00	0.00	0.00	0.00	0.00
42	V & O (S)	Industrial A-D	10.00	0.00	0.00	0.00	0.00
43	Barrett	Industrial A-D	10.00	0.00	0.00	0.00	0.00
44	Lee Engineering	Industrial A-D	10.00	0.00	0.00	0.00	0.00

Please take into account any minus signs

Weekly Dividend						
Please make a note of your daily totals for the weekly dividend of £8,000 in Saturday's newspaper.						
MON	TUE	WED	THU	FRI	SAT	TOTAL

BRITISH FUNDS

High Low Stock Price Change

SHORTS (Under Five Years)	High	Low	Stock	Price	Change
1	10.00	9.50	Avia Europe	10.00	0.00
2	10.00	9.50	Electronics	10.00	0.00
3	10.00	9.50	Trinity Ltd	10.00	0.00
4	10.00	9.50	Amesbury	10.00	0.00
5	10.00	9.50	Mayhew	10.00	0.00
6	10.00	9.50	Chalk (S)	10.00	0.00
7	10.00	9.50	Bury (AG)	10.00	0.00
8	10.00	9.50	Claydon	10.00	0.00
9	10.00	9.50	Domino	10.00	0.00
10	10.00	9.50	Next Heritage	10.00	0.00
11	10.00	9.50	Shaw	10.00	0.00
12	10.00	9.50	Conder	10.00	0.00
13	10.00	9.50	Servy	10.00	0.00
14	10.00	9.50	Time Products	10.00	0.00
15	10.00	9.50	Flaxman	10.00	0.00
16	10.00	9.50	Peatland	10.00	0.00
17	10.00	9.50	Wigan	10.00	0.00
18	10.00	9.50	Oliver Paper	10.00	0.00
19	10.00	9.50	Asda	10.00	0.00
20	10.00	9.50	Brown & Tames	10.00	0.00
21	10.00	9.50	Coast	10.00	0.00
22	10.00	9.50	Ed (Wm)	10.00	0.00
23	10.00	9.50	Industrial	10.00	0.00
24	10.00	9.50	De La Rue	10.00	0.00
25	10.00	9.50	Cynobal	10.00	0.00
26	10.00	9.50	Williams Hodge	10.00	0.00
27	10.00	9.50	TNT	10.00	0.00
28	10.00	9.50	BBA	10.00	0.00
29	10.00	9.50	Hammer	10.00	0.00
30	10.00	9.50	Barlow Rand	10.00	0.00
31	10.00	9.50	Control	10.00	0.00
32	10.00	9.50	Wolstenholme	10.00	0.00
33	10.00	9.50	Manganese	10.00	0.00
34	10.00	9.50	Leas (John J)	10.00	0.00
35	10.00	9.50	Lynson Prop	10.00	0.00
36	10.00	9.50	Osman	10.00	0.00
37	10.00	9.50	Vale & Vitor	10.00	0.00
38	10.00	9.50	Arington	10.00	0.00
39	10.00	9.50	North Lloyd	10.00	0.00
40	10.00	9.50	Investment	10.00	0.00
41	10.00	9.50	Sydney	10.00	0.00
42	10.00	9.50	V & O (S)	10.00	0.00
43	10.00	9.50	Barrett	10.00	0.00
44	10.00	9.50	Lee Engineering	10.00	0.00

FIVE TO FIFTEEN YEARS

High	Low	Stock	Price	Change
10.00	9.50	Avia Europe	10.00	0.00
10.00	9.50	Electronics	10.00	0.00
10.00	9.50	Trinity Ltd	10.00	0.00
10.00	9.50	Amesbury	10.00	0.00
10.00	9.50	Mayhew	10.00	0.00
10.00	9.50	Chalk (S)	10.00	0.00
10.00	9.50	Bury (AG)	10.00	0.00
10.00	9.50	Claydon	10.00	0.00
10.00	9.50	Domino	10.00	0.00
10.00	9.50	Next Heritage	10.00	0.00
10.00	9.50	Shaw	10.00	0.00
10.00	9.50	Conder	10.00	0.00
10.00	9.50	Servy	10.00	0.00
10.00	9.50	Time Products	10.00	0.00
10.00	9.50	Flaxman	10.00	0.00
10.00	9.50	Peatland	10.00	0.00
10.00	9.50	Wigan	10.00	0.00
10.00	9.50	Oliver Paper	10.00	0.00
10.00	9.50	Asda	10.00	0.00
10.00	9.50	Brown & Tames	10.00	0.00
10.00	9.50	Coast	10.00	0.00
10.00	9.50	Ed (Wm)	10.00	0.00
10.00	9.50	Industrial	10.00	0.00
10.00	9.50	De La Rue	10.00	0.00
10.00	9.50	Cynobal	10.00	0.00
10.00	9.50	Williams Hodge	10.00	0.00
10.00	9.50	TNT	10.00	0.00
10.00	9.50	BBA	10.00	0.00
10.00	9.50	Hammer	10.00	0.00
10.00	9.50	Barlow Rand	10.00	0.00
10.00	9.50	Control	10.00	0.00
10.00	9.50	Wolstenholme	10.00	0.00
10.00	9.50	Manganese	10.00	0.00
10.00	9.50	Leas (John J)	10.00	0.00
10.00	9.50	Lynson Prop	10.00	0.00
10.00	9.50	Osman	10.00	0.00
10.00	9.50	Vale & Vitor	10.00	0.00
10.00	9.50	Arington	10.00	0.00
10.00	9.50	North Lloyd	10.00	0.00
10.00	9.50	Investment	10.00	0.00
10.00	9.50	Sydney	10.00	0.00
10.00	9.50	V & O (S)	10.00	0.00
10.00	9.50	Barrett	10.00	0.00
10.00	9.50	Lee Engineering	10.00	0.00

OVER FIFTEEN YEARS

High	Low	Stock	Price	Change
10.00	9.50	Avia Europe	10.00	0.00
10.00	9.50	Electronics	10.00	0.00
10.00	9.50	Trinity Ltd	10.00	0.00
10.00	9.50	Amesbury	10.00	0.00
10.00	9.50	Mayhew	10.00	0.00
10.00	9.50	Chalk (S)	10.00	0.00
10.00	9.50	Bury (AG)	10.00	0.00
10.00	9.50	Claydon	10.00	0.00
10.00	9.50	Domino	10.00	0.00
10.00	9.50	Next Heritage	10.00	0.00
10.00	9.50	Shaw	10.00	0.00
10.00	9.50	Conder	10.00	0.00
10.00	9.50	Servy	10.00	0.00
10.00	9.50	Time Products	10.00	0.00
10.00	9.50	Flaxman	10.00	0.00
10.00	9.50	Peatland	10.00	0.00
10.00	9.50	Wigan	10.00	0.00
10.00	9.50	Oliver Paper	10.00	0.00
10.00	9.50	Asda	10.00	0.00
10.00	9.50	Brown & Tames	10.00	0.00
10.00	9.50	Coast	10.00	0.00
10.00	9.50	Ed (Wm)	10.00	0.00
10.00	9.50	Industrial	10.00	0.00
10.00	9.50	De La Rue	10.00	0.00
10.00	9.50	Cynobal	10.00	0.00
10.00	9.50	Williams Hodge	10.00	0.00
10.00	9.50	TNT	10.00	0.00
10.00	9.50	BBA	10.00	0.00
10.00	9.50	Hammer	10.00	0.00
10.00	9.50	Barlow Rand	10.00	0.00
10.00	9.50	Control	10.00	0.00
10.00	9.50	Wolstenholme	10.00	0.00
10.00	9.50	Manganese	10.00	0.00
10.00	9.50	Leas (John J)	10.00	0.00
10.00	9.50	Lynson Prop	10.00	0.00
10.00	9.50	Osman	10.00	0.00
10.00	9.50	Vale & Vitor	10.00	0.00
10.00	9.50	Arington	10.00	0.00
10.00	9.50	North Lloyd	10.00	0.00
10.00	9.50	Investment	10.00	0.00
10.00	9.50	Sydney	10.00	0.00
10.00	9.50	V & O (S)	10.00	0.00
10.00	9.50	Barrett	10.00	0.00
10.00	9.50	Lee Engineering	10.00	0.00

UNDATED

DATED							
30%	Canada	4%	49%	2.8			
30%	UK	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%	50%	2.8			
30%	Lat. Con.	4%					

THE TIMES

GENERAL APPOINTMENTS

September 10, 1987

32

Corelli Barnett has been reminding us for years of Britain's strangely apathetic response to messages that our education is inadequate for an advanced nation in a competitive world. Herbert Spencer in 1861: "Our industries would cease, were it not for the information which men begin to acquire, as best they may, after education is said to be finished." Is it so different today?

The recently published Constable and Handy reports make it quite clear that little has changed. Nothing less than a national programme to educate and develop our managers will suffice. Only one in 10 British managers start their careers understanding business; few receive development beyond their direct experience at work. The task is huge—a tenfold increase would match the current effort in the United States, and more is needed in Britain to catch up on years of neglect.

With information technology and open markets now helping companies elsewhere to transform their competitiveness and to get at our more demanding customers, no British manager or employer can afford to ignore the message this time.

In these new markets in Britain and abroad the pace is set by the most advanced and the most aggressive. Traditional functional organizations, in which management specialists operate almost as barons with protocols for co-operation with colleagues, treaties and endless committees, are hopelessly cumbersome in reacting to

threats and in seizing opportunities. We now need management decaathletes, capable of thinking for themselves, men and women who reach for the information and support they need, irrespective of hierarchical level or functional boundary!

The new technology makes possible quite different relationships between suppliers and customers. Car makers can reach forward with their logistic systems, through their distributors to the ultimate customer, and backwards up the value-added chain to sub-contractors and suppliers of components. Retailers link their suppliers into their own computer systems, which reach forward to the bar code reader and the check-out till.

With the rapid pace of change, the development of completely new trading patterns and the sudden appearance of new competitors, the successful manager simply cannot rely solely on the experience he has gained at work. Too often this experience will have been in a single function and in a single industry—obsolete or nearly so.

Today's managers need to understand the whole wealth creation process in their own organizations, so as to use the new technology fruitfully. They must have the curiosity and sympathy for understanding that process in the operations of others with whom they may be connected—whether as customers, suppliers or competitors.

Peter Benton: Britain needs an education programme to produce a new enterprise culture

We are now in the age of all-rounders in management



Peter Benton, director general of the British Institute of Management, gained a science degree from Cambridge. His career has included periods as a management consultant with McKinsey and as the managing director, telecommunications, and deputy chairman of British Telecom.

It is to help managers develop those insights, and approach new market conditions with a supple and self-confident vigour that our programme of management education and development must be directed. We need throughout our economy men and women who can comprehend what constitutes value in the eyes of their customers, and who have the professional skills to deliver that value at an economic cost.

How can we meet the need? Clearly employers are a major force in the education of managers: the initiative of the Confederation of British Industry with the leading companies, within the new Council for Management Education, will show the whole corporate sector the practical actions necessary and the benefits. It will, however, be the personal

decisions of individuals in their hundreds of thousands that determine the success or inadequacy of the nation's current response to our latest warning from Professors Constable and Handy.

How can we encourage busy men and women in mid-career to learn the broader skills of management? Some enlightened employers will set aside time for management education—perhaps even the two weeks a year that represents good practice in Britain and in the United States.

For many managers, however, while they may understand that their own personal progress and employment depend on such broader skills, the threatened inconvenience will seem a barrier.

The British Institute of Management believes it is crucial for management education to be

available in forms specially designed for the needs of those at work today, as well as those just starting. This new framework should offer individuals a systematic development path, with individual course modules relevant in themselves and transferable, but combining to offer recognized qualifications.

Distance teaching material, including video and audio tapes and text, should be supported by personal tutoring and electronic library services. Management education on tap at your convenience is the slogan! A crucial working group of the Council for Management Education has started work under Derek Hornby, chairman of Rank Xerox UK.

The relevance and practical

value of individual courses and modules offered by the BIM and its partners will be ensured by the team of outstanding business leaders now being recruited to the BIM's management development committee, also under Derek Hornby's chairmanship.

The BIM's 15,000 Fellows and Companions are a reservoir of senior managers available to support individual students in their own organizations. The BIM's Management Information Centre, the largest management library in Europe, is a national resource supported by electronic databases and gateways into the databases of others. The centre will support students and mentors with its Helpline and electronic tutor services, available through desktop terminals.

Building on the formal structure

of management education, discussions between managers in different fields and at different levels of experience offer further opportunities for individuals to broaden their understanding and to expand their capabilities.

The BIM's national conference and exhibition on November 16-17 will offer guidance on good practice from some highly successful managers, and will stimulate discussion in branch and other meetings throughout the country.

During the recent election campaign, the present Government made clear its earnest desire for an enterprise culture in Britain.

For that to arise, we must have the trained managers hitherto so fruitlessly wished for during the past 100 years. We need managers who can bring suppleness and quick reaction to large companies; managers who can bring the full armoury of professional skills to young companies, as they devise the products and style for continued business vitality. "What will you do for an ecozone?" is the venture capitalist's cry!

Creating an enterprise culture requires money, time and effort. The economic case for management education is plain for all: soundly educated managers can look forward to full and stimulating careers; their employees can expect to prosper in markets where opportunities as well as threats abound; the Government, and the rest of us, can have an enterprise culture at last.

APPOINTMENTS PHONE: 01-481 4481

APPOINTMENTS PHONE:

CONTINUED FROM PAGE 21

GRADUATE OPPORTUNITY

With a Global insurer

The CIGNA Corporation operates in 160 countries throughout the world and is a leading provider of insurance and related financial services to commercial customers and carefully selected segments of the individual insurance market. We are not a financial supermarket but do the things we know best with experience gained over two centuries.

We seek two numerate recently qualified university graduates (2.1 or above) who may have the advantage of a second language giving them the opportunity to expand into an international career.

- Maidstone – CIGNA Property and Casualty Division. Initially you will work in our Engine Room, the Processing and Administration area of the Company where we are continually developing our systems and procedures to give a better service to our customers.
- Reigate – Crusader Life and Group Division. Initially assisting in the administration of our rapidly growing and successful employee benefits area, thereafter, to undertake specific project work in other functions.

We offer excellent starting salary and benefits package with a tailored training programme to include exposure in our Home Office in Philadelphia. If you are interested, please write to me:

John A. Davies,
Director, Human Resources,
CIGNA WORLDWIDE, Inc.,
CIGNA House,
8 Lime Street,
London EC3M 7NA.

CIGNA

SENIOR RESEARCHER

£30,000 package

This leading firm of headhunters are looking for a senior researcher to join their well-established but expanding team. The successful candidate will ideally be working in a similar capacity at present but looking for a definite career step. Alternatively this position might suit a young MBA graduate with a number of years commercial experience in the marketing or research areas of one of the major investment/merchant banks. Age 26-35.

COBBOLD AND DAVIS
RECRUITMENT LTD.
35 Bruton Place W1. 01-483 7789



A Change of Direction

If your career is at a dead end and you are considering a change of direction this could be the opportunity you are looking for.

Opportunities exist for self assured people with ability and business acumen to train for a career within the financial services industry.

Existing opportunities for personal success and career development are linked with excellent training and the prospect of a very high income.

Without obligation, find out about our direction.

Please phone Keith Punt on 01 354 5640 (London and Home Counties only).

We are an equal opportunities group. Applications are welcome regardless of sex, marital status, ethnic origin or disability.



Development Manager

Package £26,000

A subsidiary of a rapidly growing British publicly listed company in a specialised sector of the electronics industry requires an experienced Development Manager to manage the product design and development department at the company's major production facility.

Candidates over 30 must have at least 5 years relevant electronics design and development experience. RF and electro-mechanical design experience is very desirable. Exposure to the demands of a market led production facility would be an advantage. Whilst a formal qualification is desirable, experience and ability will be the ultimate deciding factor.

The package of salary, share options, car, pension and outstanding career prospects will satisfy the very best. Relocation assistance to Gloucestershire will be provided where necessary.

Send application in strictest confidence with full CV detailing career, salary progression, age etc. to:

Donald Blackwell
& Associates
Crowth Park House,
Crowth Park, Ascot,
Berks SL5 7SF

DIVISIONAL MANAGERS

PACKAGE £35K PLUS

CITY RECRUITMENT CONSULTANTS

We are a rapidly expanding City based Recruitment Consultants and are seeking to appoint Divisional Managers for our BANKING & STOCKBROKING DIVISION and SECRETARIAL & ADMINISTRATION DIVISION. If you have management experience, good marketing and communications skills, a good knowledge of either business sector and recruitment experience or excel in any of these areas you should apply, in writing, with full details to:



Hazel Smyth
City Recruitment Consultants
58 Houndsditch
London EC3A 7DL

COUNCIL OF EUROPE



CONSEIL DE L'EUROPE

Europe of the 21 Strasbourg, France

MALE/FEMALE SECRETARIAL STAFF

You will work in an intergovernmental organisation which furthers European unity and aims at improving the lives of Europeans through practical action in varied fields and in the protection of human rights. Your starting salary will be approximately 9,100 French francs net per month (single expatriate rate), tax free. Six weeks' annual leave, plus home leave every two years.

Age: 20-34 (extended up to 40 in certain cases). Education: 5 GCE 'O' levels including English (Grade A, B or C pass) with preferably at least 1 'A' level; or Scottish equivalents. Shorthand and typing speeds of 110/50 wpm already certified by public examination (eg RSA, Pitman's, SCOTBEC). Word processor experience. French (speaking and reading).

Initial period in typing pool, after which possible transfer to a department. Application form (to be returned by 19 October 1987) can be obtained (together with further information) from: Head of Establishment Division, Council of Europe, BP 431 R6, 67006 STRASBOURG CEDEX, FRANCE. Ref. 60/87

CONFESSE

UNIVERSITY OF KENT AT CANTERBURY

The University invites applications for appointment to a new post of

DEVELOPMENT OFFICER

who will be responsible for the planning and management of a rolling fund-raising campaign to be launched in 1990, the Silver Jubilee of the University's incorporation by Royal Charter.

We are seeking a fluent and persuasive communicator with proven administrative ability and, ideally, a successful track record in fund-raising for an educational or charitable organisation.

The salary is negotiable and in the region of £20,000 p.a. The initial appointment will be for a fixed term of three years.

Further information regarding the post will be sent upon receipt of a stamped self-addressed envelope (64p - 9" x 13") by the Personnel Officer, The Registry, The University, Canterbury, Kent CT2 7NZ. Please quote reference A88/2 on the envelope. Anyone wishing to be considered for the position should make his/her application as detailed in paragraph 9 of the further particulars (which will be sent upon request). The closing date for the receipt of written applications is Monday, 12th October, 1987.

Informal enquiries may be made by telephoning the University's Information Officer, Mr. R. Hurst on Canterbury (0227) 764000 (ext. 3109) before 20th September, or the Registrar, Mr. A. D. Linford, (ext. 3585) after 20th September.

RIGHT CAREER MOVES

No matter whether you are seeking another job or considering a new career, we can provide you with effective and professional help.

Our service is tailor-made to your needs and circumstances. With coverage of both, advertised and unadvertised vacancies, we aim for more success—in less time and at less cost. For a free, confidential discussion, senior executives are invited to contact us at:

Mainland
Executive Services
Elizabeth House, 23 Suffolk Street, Birmingham.

Birmingham 021-643 2804
Nottingham 052-414000
Manchester 0628 72312
Guildford 0483 50555

RECRUITMENT CONSULTANTS GROUP

3 London Wall Buildings, London Wall, London EC2M 5PU
Tel: 01-588 3588 or 01-588 3576
Telex No. 887374 Fax No. 01-256 8501

An interesting and varied appointment. Scope to become a Director within a year.



HEAD OF DOCUMENT PROCESSING

£22,000-£30,000

S.W. LONDON

ADMINISTRATION ARM OF SUBSIDIARY OF A MAJOR INTERNATIONAL MERCHANT BANK

Owing to expansion, this new position calls for applicants, aged 38-50, who will have acquired not less than 6 years experience processing high volume documentation and at least 3 years heading this operation or as the number 2. Reporting will be to the Managing Director and responsibilities will cover the management and total responsibility for the administration function of this successful organisation, which is one of the largest in its field, through 6 section heads and 140+ staff. A vital constituent to the success of this operation is the ability to identify continuously and implement better ways of streamlining the timely and accurate processing of high volume financial documentation and good understanding of computerised systems. Initial remuneration negotiable £22,000-£30,000 inclusive of bonus + car, subsidised mortgage, non-contributory pension, free life assurance, free BUPA. Applications in strict confidence under reference HDP316/TT to the Managing Director: ACP.

Excellent opportunity to join an expanding international organisation with first-class career development prospects.



SALES & PRESENTATIONS EXECUTIVE

£15,000-£17,000 + CAR

LONDON W1

HIGHLY SUCCESSFUL MANAGEMENT, SALES AND CUSTOMER RELATIONS TRAINING PRODUCTS AND SERVICES GROUP

On behalf of our clients, we invite applications from candidates, aged 25-35, with at least 2 years' experience as a sales trainer or training professional to join a lively, go-ahead organisation, which combines giving presentations and customer contact. The successful candidate will be one of a team of presenters and administrators promoting the company's products and services at special events, exhibitions and workshops throughout the U.K. Additional responsibilities include visiting existing/potential clients in order to recommend specific services/training aids to match their corporate needs. Essential qualities include excellent presentation skills, a resilient and cheerful nature and the willingness to spend at least 2 days a week travelling away from home. Initial salary negotiable £15,000-£17,000 + car + non-contributory pension, free life assurance and PPP. Applications, in strict confidence, under reference SPE4534/TT, to the Managing Director: CJA.

3 LONDON WALL BUILDINGS, LONDON WALL, LONDON, EC2M 5PU. TELEPHONE: 01-588 3588 OR 01-588 3576. TELEFAX: 887374. FAX: 01-256 8501.



Director

The Board of Trustees of the Royal Botanic Gardens, Kew wishes to appoint a Director to succeed Professor Arthur Bell who will retire in June 1988.

The Director will be responsible for all aspects of the work at Kew and at the satellite garden at Wakehurst Place, Sussex. The Director's primary responsibility will be in the furtherance of scientific research. As present taxonomic and morphological studies are carried out in the Herbarium, while anatomical, biochemical, cytological and physiological research is conducted in the Jodrell Laboratory. The preserved materials and the unique collection of living plants provide exceptional opportunities for such research.

Candidates should have a distinguished record of scientific attainment and the administrative experience required to lead a large science-orientated organisation. The successful applicant will be expected to maintain contact with similar institutions throughout the world and with universities and research stations in the broad field of plant sciences.

Salary (under review) £54,000-£57,000 according to qualifications and experience.

RELOCATION ASSISTANCE UP TO £10,000 MAY BE AVAILABLE.

For further details and an application form (to be returned by 30 October 1987) write to Civil Service Commission, Alconton Link, Basingstoke, Hants. RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours) or telex 859399 CSXMM G.

Please quote ref. S/7320.

An equal opportunity employer

THE ROYAL STATISTICAL SOCIETY

EXECUTIVE EDITOR

The Royal Statistical Society publishes three journals and is seeking a full-time executive editor, based at its London office, to work in association with the honorary editors and the three editorial boards.

Initiative, ability to work under pressure as deadlines approach, keyboard skills and editorial/publishing experience essential; familiarity with mathematical journals would be advantageous. Salary, negotiable according to qualifications and experience, will not be less than £14,000 p.a. (which includes London weighting). Excellent conditions of service include a contributory pension scheme.

Further details and an application form are available from the Executive Secretary, Royal Statistical Society, 25 Euston Road, London W1H 2EA.

01-481 4481

GENERAL APPOINTMENTS

01-481 4481

NATIONAL COUNCIL FOR VOCATIONAL QUALIFICATIONS

DEVELOPMENT OFFICERS

£16,495 - £21,757 (including London Allowance)

The National Council for Vocational Qualifications (NCVQ) has been set up by government as a company limited by guarantee and as an independent body, to establish a new National Vocational Qualifications Framework.

NCVQ is now seeking to recruit a small number of Development Officers to undertake work making a direct contribution to this objective.

Successful candidates would be involved with negotiating and consulting with training organisations, examining and validating bodies and others in the mainstream of vocational education and training, and who are seeking accreditation for their qualifications by the National Council for Vocational Qualifications.

These activities are closely co-ordinated with other aspects of the work of the National Council and Development Officers can therefore become involved in such activities as the implementation of assessment techniques, the initiation of research and development projects, and liaison on matters associated with education and training generally.

Applications are invited from graduates, probably also holding a professional qualification, able to demonstrate progression in their career to date and possessing a high degree of inter-personal and verbal and written communication skills.

Experience in industry or commerce perhaps gained in a statutory or non-statutory training organisation, or the professions would be particularly valuable.

Applicants below the age of 30 are unlikely to be able to demonstrate the experience required.

Appointments will normally be made within the salary range of £15,030 - £17,730 on a scale rising by annual increments to £20,252. In addition a London Allowance of £1,465 pa will be paid.

The NCVQ offers a pension scheme and 25 days annual leave together with 10% days public and private holidays. Conditions of service are analogous to those in the Civil Service.

Persons interested in applying for these positions are invited to send a full CV with a short covering letter explaining how they meet the requirements to: Anna Orr, The National Council for Vocational Qualifications, 222 Euston Road, London NW1 2SZ, by 3 October 1987.

TECHNOLOGICAL BREAKTHROUGH

INTERSCAN

Unique Sales Opportunities
Achievable £30K pa

InterScan Communication Systems supply, service and maintain leading edge facsimile and data communications products throughout the U.K. Consistent investment in R&D has resulted in an exciting, innovative, new networking product set to launch the company into its next phase of development.

As part of the resulting expansion programme, Hamilton Watts International have been retained to recruit five additional Sales Executives. These are outstanding opportunities for proven Sales Professionals to take advantage of the immense demand created by this new technological breakthrough.

You will be able to demonstrate an exceptional track record selling into an office environment preferably with a sound "Blue-Chip" sales training background.

If you consider yourself to be amongst the sales elite or feel you have the potential to develop in a demanding, professional team, call now on Epping (0378) 77377 or write with your career history quoting reference 1348.

HAMILTON WATTS

International Hamilton House, 2 Station Road, Epping, Essex CM16 4HA
Telephone (0378) 77377 Fax (0378) 74933

R&D SECTION MANAGER SPECIALITY CHEMICALS

Excellent Salary + Bonus

Grace Service Chemicals, Dearborn Chemicals Limited, a progressive and expanding speciality chemicals company, wishes to appoint a suitably qualified person to lead a section within their expanding R&D Division.

The position will be of interest to someone who possesses the communication and management skills necessary to liaise with sales and marketing personnel and who obtains job satisfaction through developing new products to meet market demands.

Candidates aged 26-35 should have a good honours degree in Chemistry and be able to demonstrate success as a Research Chemist either in the university or industrial environments. Experience in surface or detergent chemistry would be extremely beneficial as would knowledge of the food processing industries.

An exciting and rewarding career awaits the right candidate together with opportunities not only restricted to the UK.

Please write with a comprehensive CV or telephone for an application form to:-

Phil Gibson, Company Recruitment Manager.

GRACE

Grace Service Chemicals Dearborn Chemicals Ltd,
Widnes, Cheshire WA8 8UD. Telephone: 051-424 5351

INFORMATION/PERSONNEL ADVISER

Do you have an interest in:
* occupational health
* physical working conditions
* health, safety at work
* issues faced by employers in connection with AIDS, SMOKING, ALCOHOL, DRUG ABUSE

We need an Adviser to continue to develop our work in these areas and to join the team in the Information and Personnel Advisory Services providing training, advice and information on employment law, personnel management, pensions and terms and conditions of employment.

The job primarily involves the organisation and design of courses and conferences and to do that we need someone:
* preferably a graduate with a minimum of two years work experience in a personnel department/occupational health department.

* with an interest in developing skills and knowledge in areas listed above or has experience in some of them
* an ability to pick up and develop ideas quickly
* an ability to organise courses and conferences

If you would like to be considered for this challenging role, please send a detailed CV and a letter saying what interests you in this position to:

GILL COBAU
Head of Information and Personnel
Advisory Services
The Industrial Society
Peter Runge House
3 Carlton House Terrace
London SW1Y 5DG
Tel: 01-639 4300

The Industrial Society

The Industrial Society promotes the fullest involvement of people in their work.

RAFFICAR CAREERS FOR GRADUATES

Your degree cannot only help you earn a commission in the RAF, but give you the opportunity to get more management experience at an early age than you will find in civilian life. Within months of joining the RAF you'll be given responsibilities that are vital to the defence of Britain and our NATO allies. You'll be taught to lead and to manage teams of highly skilled professionals to keep our Stations running smoothly and to ensure that our airspace is protected 24 hours a day.

There are dozens of different careers available in the RAF right now, for men and women who would enjoy doing a job which is more exciting and rewarding than just about any other career.

A commission in the RAF can be for as little as three years in the Ground Branches. But from Aircrew, we expect at least six years' productive service. (It costs nearly three million pounds to train one Pilot.) Longer commissions are also available in all Branches. With the exception of Aircrew, most posts are open to both men and women.

NAVIGATOR

There are two seats in a Tornado because it takes two Officers to make this aircraft one of the most effective fighting machines in the world. Without his fellow Officer navigating, the Tornado Pilot simply cannot do his job and the aircraft could not use its fighting capabilities.

The Navigator does 80% of the planning of every sortie, to get the aircraft to the target and safely home as fast as possible. But he also has to understand how to jam enemy radars, how to deal with infra-red missiles that might be launched against the aircraft and how to evaluate the information coming from the on-board computers.

It costs a great deal to train just one Navigator, but if you've got the right attitude, we'll give you every possible chance to achieve your ambition. The training is thorough and takes you step-by-step from ground school through to 'flying' in simulators and eventually qualifying for the aircraft in which you will be a vital part of the team in attack or defence.

The RAF needs navigators now, and in the future. Age on entry from 17 to 26.

ELECTRONIC ENGINEERING

If you're an interest in the very latest technology, we'll give you the chance to work with some of the world's most sophisticated computer hardware and software and radar systems. Our teams design mobile radar systems, for example, provides high-speed identification through the use of solid-state and 3D

techniques with phased array aerials and has a self-diagnosing fault tracer. From telecommunications and ground-based navigational aid to airborne early warning and satellite communications, the RAF relies on its Electronic Engineers to make sure that all our hardware and software remains the state-of-the-art.

Age on entry up to 30.

FIGHTER CONTROL

Become the eyes and ears of Britain's first line of defence. You'll lead a team whose job is to identify and monitor every aircraft in the sector for which it is responsible.

If potentially hostile or unidentified aircraft enter our airspace, you'll give our interceptors the order to scramble and you will guide our aircraft onto the target.

You'll be in charge of highly advanced radars and computers, operating from the air or from the ground and tracking any air threat, from low-flying aircraft to satellites.

You may also be given the highly specialised training required to maintain and develop the extremely sophisticated software which is the heart of our air defence system.

Age on entry normally up to 30.

EDUCATION & TRAINING

The main requirement in the Education Specialisation is for graduates in engineering, mathematics, physics and computer science, preferably with a post-graduate certificate in Education or with some teaching experience. But we can also teach you how to teach.

Other degrees will also be considered, particularly foreign languages.

The job is to keep our key personnel up to date with the latest advances in electronics, computer technology, radar and electrical engineering. You'll help to construct and manage training programmes and teach in some of the best equipped training schools in the country with students who are eager to learn. Age on entry up to 30.

WHAT NOW?

The qualifications needed to join the RAF vary according to the Branch in which you are interested.

If you are studying for A levels and planning to go to university, ask us about RAF Sponsorships.

To find out more, call in at any RAF Careers Information Office (in the phone book under Royal Air Force) or write to Group Captain Peter Canning, (RAF Officer Careers), (0571/70), Starmark, HAZ 482, giving your date of birth and your present and/or intended qualifications.

The Armed Forces are Equal Opportunity Employers under the terms of The Race Relations Act 1976.



Chief Executive

Prominent Australasian
Stockbroking Company
Location - New Zealand

Over the past three years the New Zealand economy has undergone massive structural changes. From an economy that was over-regulated and protectionist in nature, New Zealand now has arguably one of the freest economies in the Western World. There is no restriction on the movement of capital and exceptional investment opportunities abound.

Our client is a major Australasian company with substantial investments in a number of major industries. The company has an aggressive and successful track record in these industries. They seek to appoint an Executive of exceptional capability to the position of Chief Executive of the Stockbroking operations.

The successful applicant will have a demonstrable track record as Chief Executive or senior partner in an aggressive, well managed stockbroking firm. The right person will have a sound working knowledge of modern computer technology appropriate to the stockbroking industry and have a strong people-management capability. Our client is determined to become the leading stockbroking company in the South Pacific and if its performance in other industries is anything to go by, this aim will be achieved. Remuneration will be exceptional for the right person. No problems are envisaged with obtaining permanent New Zealand residency.

Please write to, or telephone Tim Cook in strictest confidence quoting reference 505.

CD COOK DUHS & ASSOCIATES LTD

EXECUTIVE SEARCH AND SELECTION CONSULTANTS

P.O. Box 7050, Wellesley Street
Auckland. Phone (09) 363-880
Level 9 Grosvenor Bank Tower
71 Symonds St. Auckland, NZ

The Principal Challenge

Senior posts in the
Home Civil Service

Salary up to £21,755

Opportunities exist, mainly in London, at Grade 7 (Principal) in a variety of Government Departments. The work which is varied and demanding includes:

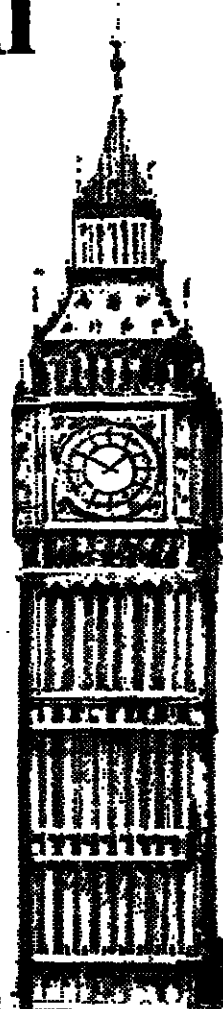
- Resource management
- Advice to Ministers
- Forward planning
- The shaping of policy

If you have a successful track record of financial, commercial or resource management, or in administration, including local government, we offer accelerated career progression and salaries to match. To be eligible, you must be at least 26 and under 52, preferably with a degree supported by several years' appropriate experience.

For further details and an application form (to be returned by 28 September 1987) write to the Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 488551 (answering service operates outside office hours).

Please quote ref: A/651/102.

The Civil Service is an equal opportunity employer



Director of Financial & Planning Services

C.£25,000 PLUS CAR

CITB, a major Training Board, which, in addition to providing a comprehensive training service for the Construction and Allied Industries, is the largest Managing Agent for the Government Youth Training Scheme, wishes to appoint a Director of Financial and Planning Services.

Reporting to the Chief Executive, this key post will be responsible for:

- Financial Planning
- Budgeting
- Management Information
- Computer Services
- Advice to the Board and its Committee on Financial Policy

Candidates for this appointment must be professionally qualified and have experience of the key functions outlined at senior level.

Essential personal qualities will include the ability to communicate effectively with senior people in industry and possession of proven management skills.

Benefits include a Board car, contributory pension scheme and annual holiday entitlement of twenty-five days, plus statutory public holidays.

The appointment is based at the Board's Headquarters at Bircham Newton, near King's Lynn, Norfolk, where necessary financial and other assistance with relocation will be provided.

Applicants for this appointment should write, enclosing a detailed curriculum vitae, to:

CITB
CONSTRUCTION
Industry Training Board

The Chief Executive,
Construction Industry Training Board,
Bircham Newton,
KING'S LYNN,
Norfolk, PE31 6RH

CITB is an Equal Opportunities Employer

Kent County Council

COUNTY PLANNING OFFICER

Kent is one of the largest County authorities, serving a population of 1.5 million. Planning is seen as a crucial strategic activity for the whole region, in an era of great change.

• **THE MAIN ROLE** is to manage the County Council's strategic and other planning functions. An enabling approach to development, at the same time sensitive to the character of the County, is sought. There is also an important research and information function.

• **THE REQUIREMENT** is for a professional planner who is also a highly successful and forward looking manager.

• **PREFERRED AGE** 40-50. Salary about £37,000, plus benefits including lease car, private medical insurance and generous relocation package. The appointment is likely to be on a fixed term Contract of around five years with a renewal option.

Write in complete confidence to:

St. James's Corporate Consulting

Dept. 36, St. James's House, 4/7 Red Lion Court,
Fleet Street, London EC4A 3EB.

PRODUCTIVITY INVESTMENT

FROM £12,500 UPWARDS + PERFORMANCE BONUS

Our clients are the productivity improvement arm of a worldwide investment banking company.

In the process of their UK expansion they are seeking people:

- Aged 26 to 33
- With some supervisory or management experience
- With a degree or equivalent qualification
- Willing to work hard and travel within the UK
- Who can relate to clients at all levels
- Who can present solutions in an articulate and practical manner

Starting salaries will be from £12,500 p.a. plus performance related bonus with unlimited growth potential. Relocation will not be necessary.

Please send CV's marked Productivity Investment, to Dayton Groom & Saunders Ltd, 22 Great Marlborough Street, London W1V 1AF. All applications will be treated in strict confidence

Dayton 22 Great Marlborough Street,
London W1V 1AF

01-481 4481

GENERAL APPOINTMENTS

01-481 4481

What Can The Bradford & Bingley Do For Me?
Plenty!

When it comes to choosing a career and an organisation which offers a real future, there are a lot of questions to be asked...

...at the Bradford & Bingley we've got some exciting answers. As one of the UK's largest and most successful building societies, we can offer talented young men and women the chance to develop a Branch Management career with an acknowledged market leader.

Through both on-the-job and external training, we will develop your management ability, equip you with comprehensive product knowledge and build the expertise needed to communicate effectively with our customers. Our Management Trainee Scheme has been designed to earmark you for rapid promotion but you must possess the desire to advance quickly yourself. Initial training is based on an individual branch but your first move up the career ladder could take place elsewhere... flexibility and mobility are important considerations.

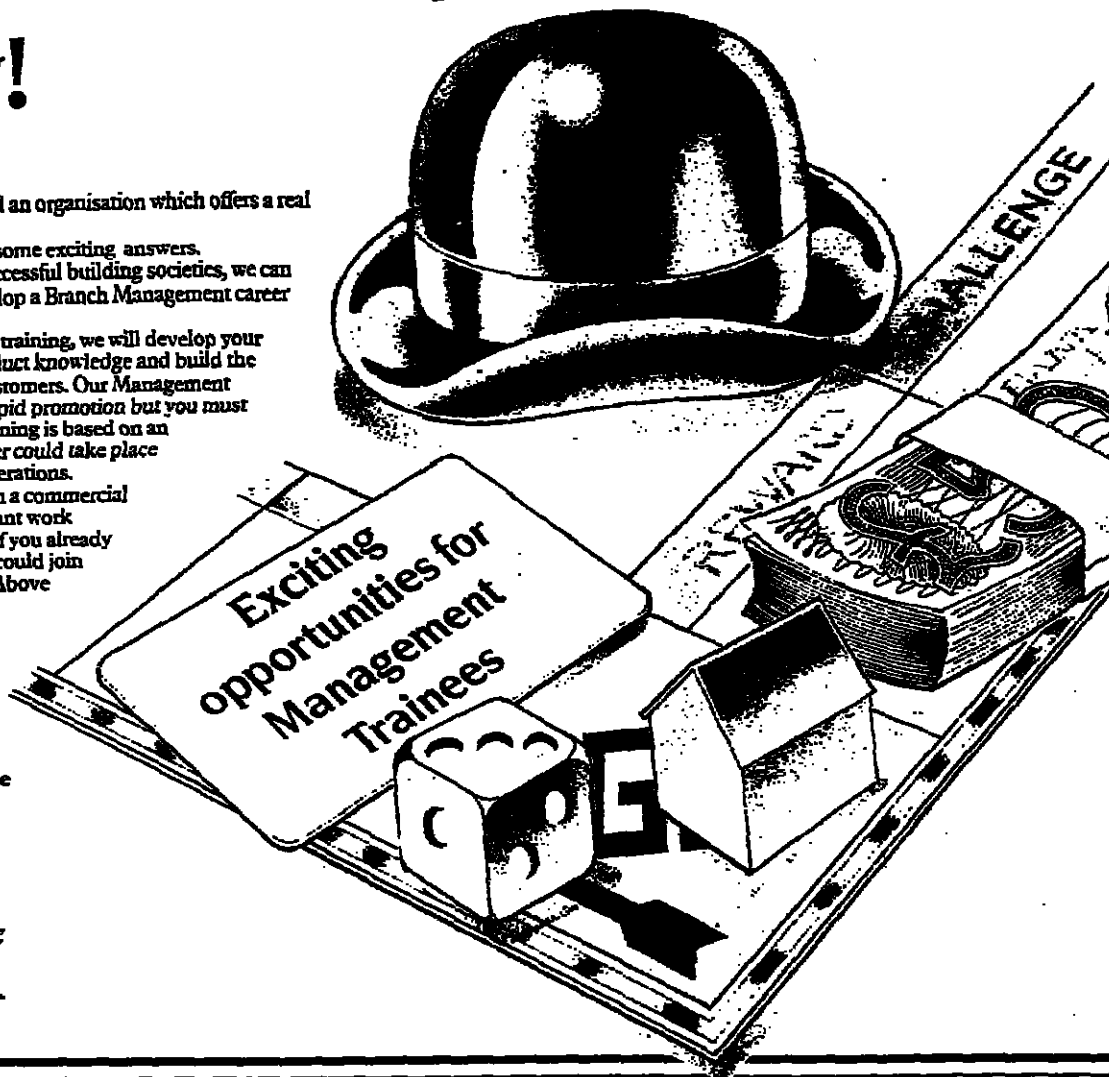
In your 20's you should be a graduate in a commercial discipline or have a minimum of two 'A' levels with relevant work experience in a commercial, retail or sales environment. If you already have experience within the financial services sector, you could join our scheme at a higher level and progress more quickly. Above all you must have the energy, flair and initiative to thrive in this increasingly competitive business.

You can look forward to a competitive salary and benefits structure which includes a subsidised mortgage, BUPA and pension. And for those who join our London offices, there is the prospect of a rent-free flat.

If these are the answers you are looking for and you would like to know more, please write with full details of your education and career to date to John Zdzienicka, Personnel Officer, Bradford & Bingley Building Society, PO Box 2, Bingley, West Yorkshire BD16 2LW.



BRADFORD & BINGLEY
Our plans are built around you



What's the difference between hard work and working hard?

A No matter how good you are at your job - if it's not totally satisfying it becomes hard work.

On the other hand - if you enjoy the challenge of each new day - you enjoy working hard. It's easy to understand but hard to put into practice on your own.

That's where Chusid Lander can help. For 30 years we have been helping executives and professional people resolve that paradox and find their true potential and realise their future objectives.

To arrange an early confidential appointment, without obligation, telephone your nearest office or send us your C.V.

London 01-580 6771 Manchester 061-228 0089
Birmingham 021-643 8102 Belfast 0232 621824
Bristol 0272 262367 Glasgow 041-332 1502

CHUSID LANDER

35/37 Fitzroy Street, London W1P 5AF.

REAL CHALLENGE.
REAL PROSPECTS.
REAL REWARDS.Real reasons to say
'YES' to TSB Sponsorship

Is your son or daughter considering undertaking a career in banking and finance? If so our sponsorship schemes at Bangor and Loughborough Universities must be of interest to them.

As one of Britain's progressive and innovative High Street Banks, we are committed to identifying and developing the next generation of managers who will be able to take banking successfully into the 21st Century.

The TSB sponsorship scheme is designed for young ambitious people who see their future career developing within this exciting and competitive marketplace.

The advantages of the scheme are many. Students are able to combine their degree studies with work experience by way of a challenging 12 month training programme spent in the Bank and vacation work in each academic year whilst at University. Apart from this opportunity for real personal and career development, the scheme also provides an annual study grant (currently £625 per annum) which helps meet the expenses of university life.

More importantly academic and work experience success will give your son/daughter the head start needed to launch their career in banking and finance on completing the degree course. On graduation there is the opportunity of the TSB Management Trainee Scheme. This provides accelerated training and early responsibility to enable them to reach management positions quickly and competently.

The undergraduate sponsorship schemes apply to students who have received conditional offers on the Banking and Finance degree courses at Bangor or Loughborough Universities, so if they are interested their next step is to apply to the Universities in the usual way through UCCA.

For more information please write to:
Staff Development Dept, TSB England & Wales plc,
Administration Centre, PO Box 99, St Mary's Court,
100 Lower Thames Street, London EC3R 6AQ.



Undergraduate Sponsorship Schemes

Professional
Recruitment

We are a highly-regarded and long-established independent consultancy specialising in recruitment for the professions and for senior management. We have grown considerably in recent years, and now wish to add to our existing team by taking on two more consultants.

Candidates should be in their twenties, preferably graduates, with a successful record of achievement in whatever field they have so far made their careers. Above all, they will be lively and outgoing, and will enjoy dealing with people - even the more difficult ones.

In return for hard work and commitment, we can offer a friendly, animated working environment, and generous salaries in the region of £25,000 to £50,000 or more. Please send C.V.s to Michael Chambers, marked 'Strictly Personal', and they will be treated in absolute confidence.

Chambers

74 Long Lane, London EC1. Tel (01) 606 9371

SENIOR
NATIONAL
ACCOUNTS
MANAGER

STRATEGIC THINKER

TOP FLIGHT NEGOTIATOR

Up to £30K + quality car

Our client, a major force in the FMCG market, is highly selective when it comes to the calibre of person they seek to fill this senior position.

The best in their business, they naturally expect their people to be special.

As the appointed individual will be responsible for major retail outlets (including Sainsbury's, Tesco and ASDA) a glittering track record gained in the food industry is essential.

Responsible for budgeting, the precise control of profit margins and the achievement of sales volume, the appointee will perform with dedication, flair and total confidence.

Well developed, interpersonal skills, honed in the sales field, will enable you to negotiate correct, effective advertising support, motivating customers to enter into joint-funded promotions.

Articulate and able to communicate with Managing Directors as well as their managers and effortlessly make high level, far reaching decisions, you will undoubtedly be the exception rather than the rule.

It is a measure of the responsibility of this post that the sales turnover you will be working with is between £20 and £25 million.

Such a 'sharp end' position will obviously require strong back-up - you will have it, management and marketing professionals will always be there for you to consult as and when you so require.

If considered necessary, relocation will be offered, so if you are as flexible as you are professional, you may well be the one in a million our client is interested in.

Make no mistake, the products are the finest and the company's excellence is legendary, so the demands are formidable. The rewards are substantial as well. In addition to this attractive salary and a quality car of your choice, we offer BUPA, car and telephone expenses and unique company benefits.

If you are the type to convert pressure into profit, write with full career details to:
Peter Phillips, Managing Director,
Riley Advertising Ltd, Rex Stewart House,
139 Hammersmith Road, London W6 8BS.

London Aberdeen Birmingham Bristol Edinburgh Glasgow Manchester Newcastle Nottingham

OPPORTUNITIES IN PERSONNEL
FOR YOUNG GRADUATES

Major FMCG Manufacturer

The group is one of Britain's largest and most successful operations; the company, a profitable and respected household name, controls, from its West Country base, some twenty manufacturing and distribution locations across the country. New graduates, or even graduates with a year's experience elsewhere, are offered the best of several worlds - the genuine early involvement you can only get in a well structured central personnel operation, the carefully planned approach to development which should be typical of a professionally managed, medium sized company, and the career opportunities associated with a really big group. Working closely with the company's Management Development and Training Department, your development will be carefully planned, with allocation of responsibility at an early stage a key feature.

Please write to Robin Davies, quoting Reference LI 7198, telling him something of your life to date, and explaining why the sector and the function are of interest to you.

13/14 Hanover Street, London W1R 9HG.

Link International Search & Selection Ltd.

Could you be a
Recruitment
Consultant

c £Good Neg + Commission + Car

FTC is a rapidly expanding Technical consultancy offering recruitment expertise in the computer and electronics industries. As a result of continual expansion and market requirements, we are looking for Recruitment Consultants in order to maintain our existing client base and to increase our market share in 1987.

You should have excellent communication skills, plenty of drive, enthusiasm and a relevant technical background or degree in either Electronics or Computing. You will enjoy working under pressure and achieve the goals set for you.

Previous recruitment experience would be an advantage, but as personal qualities are of paramount importance, we are prepared to train the right person.

We can offer you good prospects with high financial rewards combined with the opportunity for personal achievements in a dynamic environment.

For further information please contact Kevin Cull on Wokingham (0734) 774007, or write to him with a full resume of your career to date.

Future Technology
Consultants
Technical Recruitment
Specialists

35 Broad
Street
Wokingham
Berkshire RG40 1JL
Tel: (0734) 774007

SCIENTIFIC ADMINISTRATOR

Due to continuing growth in both extent and scope of its scientific activities the Cancer Research Campaign is expanding its Scientific Department and urgently requires another Scientific Administrator.

The new position is in the section concerned with Campaign support for Universities and Medical Schools and the individual appointed will have day to day responsibility for the administration, including related Committee work, of the Campaign's portfolio of three year project grants which currently account for approximately one third of an annual expenditure of £28m.

The successful candidate will be aged between 25 and 35 with experience of biomedical research at the postdoctoral level and with a knowledge of science and medicine in the broader terms as well as an interest in a career in scientific administration. Although not essential experience in the administration of research funding would be an advantage.

The appointment will be at the level of Senior Scientific Officer within a salary scale of £12,435 to £15,764 (inclusive of London weighting) and superannuation supplementation. There are possibilities within the Scientific Department for career development.

Applications by letter, accompanied by a curriculum vitae and the names and addresses of three referees, should be sent by 25 September 1987 to the Administrative Officer, Cancer Research Campaign, 2 Carlton House Terrace, London SW1Y 5AR from whom further details may be obtained.

**Cancer Research
Campaign**

IMPERIAL COLLEGE OF SCIENCE AND TECHNOLOGY

(UNIVERSITY OF LONDON)
Department of Chemical Engineering
and Chemical Technology

CHEMICAL ENGINEER

Required to join the programming team working on the development of new teaching and research facilities in process design and process operation.

The person appointed will be expected to develop various applications for the IBM 4341 (running VM/CMS), to assist in the running of undergraduate and research projects and to become familiar with procedures for maintaining the system.

He/she must be capable of working without supervision and relevant programming experience preferably in an IBM environment, is desirable. Applications from new graduates will be welcome.

Salary £2578-£12408 (inc) Benefits include five weeks holiday, flexible working hours, sports facilities and pension scheme.

Applications to Miss H. Hughes, Department of Chemical Engineering, Imperial College, Prince Consort Road, London, SW7 2BY.

"WORKS DIRECTOR"
PLASTIC MOULDING

Fully experienced person, both technically and commercially, required to take complete responsibility for running of Injection and compression moulding factory on Isle of Wight employing 80 people. Attractive remuneration package and assistance with relocation. Replies in strictest confidence to Box K58.

your future
in retail management

John Farmer Holdings, part of the Clarks Shoe Group, trades as John Farmer and Ravel in more than 200 shops throughout the UK. We sell a range of high quality shoes to the family and stylish shoes to fashionable younger men and women.

We need a dynamic individual to join our young enthusiastic management team to help us maintain our market position and see our business grow. If you have a good degree and some experience in fashion retailing, or can demonstrate your ability, this is an ideal opportunity to start your career and establish your future.

We will provide up to two years of carefully planned training, development, project work and management experience. This will lead to a senior job in our management team - which job depends on your aptitude and our needs.

The salary will attract the person we want, and the company has an excellent employment package. The job is based at Aldershot, but it will involve work in other parts of the UK during the development period.

Please write to: Hugh Stafford, 40 High Street, Street, Somerset, BA16 0YA.

J F HOLDINGS

SELF-MOTIVATED
NEGOTIATOR
FOR
LEISURE PROPERTY
(UK AND OVERSEAS)
but London based

Attractive salary package to include overseas travel.

Apply to J S Gordon FRICS
Bradley-Gordon, 27 James Street
London W1

01 486 1192/01 637 2669

LEARNED SOCIETY ADMINISTRATION
ENGINEERING

The Fellowship of Engineering, the United Kingdom's National Academy of Engineering, wishes to appoint an Executive to manage and develop a number of special award schemes for the education and training of selected professional engineers.

The person appointed should be a Chartered Engineer, or of comparable qualification and preferably a University graduate. Previous Administrative experience is essential, preferably in relation to higher education and involving the interviewing and selection of candidates.

A salary of up to £16,500 is envisaged, together with contributory superannuation and other benefits. Applicants should write enclosing C.V. to the:

Senior Education Officer
The Fellowship of Engineering
2 Little Smith Street, Westminster, London SW1P 3BS.

BANKING & ACCOUNTANCY

Business
Planning Manager

c£25,000 + car + financial sector benefits

This is a rare opportunity for a strategic-level business planner in a major financial services group to create the 3-year rolling business plan for an aggressive, market-driven consumer finance company which is preparing for major additional growth.

In addition to preparing all aspects of the business plan, the Planning Manager will be involved in monitoring any variations and co-operating with senior management on implementing new areas of enterprise, including acquisition studies.

For these reasons, applicants must have planning and financial analysis experience, although not necessarily in the financial services sector.

Computer literacy is essential as is the ability to explore in-depth issues efficiently and accurately while under considerable pressure. If you are 25-30 and, ideally, a Business Graduate, find out more about this key career move by sending your CV to: Christopher Smith at 39-41 Parker Street, London WC2B 5LH, alternatively, Tel: 01-404 5751.



Michael Page City
International Recruitment Consultants
A member of Addison Consultancy Group PLC



Imperial
Chemical
Industries
PLC

Young ACA's
Commercial careers at the
leading edge of technology

Home Counties

£ Excellent

ICI is the UK's leading industrial company. Finance within the Group enjoys a high profile and makes a significant contribution to business decision making and development. Based in an attractive area of the South East, one of ICI's international businesses is currently strengthening its market position through a series of strategic acquisitions. Associated growth and restructuring has resulted in a need for ambitious and commercially minded newly/recently qualified ACA's to join the finance function, where they will be expected to make an immediate and significant contribution. Opportunities exist in several areas

including Financial Analysis and Financial Control and these are viewed as starting points for early promotion and rapid career development. Prospects are excellent and, in addition to early involvement in business decision making, include the possibility of a move into general management, overseas travel or an overseas appointment.

If you believe you have the calibre, drive and potential our client is seeking please contact Chris Sale on (0372) 375661 (evenings and weekends 01-622 5231 or write to him at Michael Page Partnership, Cygnet House, 45-47 High Street, Leatherhead, Surrey KT22 8AG.



Michael Page Partnership
International Recruitment Consultants
London Bristol Windsor St Albans Leatherhead Birmingham Nottingham
Manchester Leeds Glasgow & Worldwide

MULTINATIONAL HI-TECH
FINANCE MANAGERS

Chelmsford ACA's, ACMA's, ACCA's £ Excellent

One of the world's foremost hi-tech companies wishes to appoint a Young Qualified Accountant (Age 24-30) to act as Divisional Finance Manager.

Your main areas of responsibility will be Finance representation on contract bids, and control of project appraisal, financial analysis and forecasting. You will be working alongside the Divisional Business Managers, reporting to the Financial Director.

Candidates should have commercial experience and possess the ability to communicate effectively at all levels.

If you are interested in discussing this position further, please call RICHARD CARTER on 01-930 7850 or write, giving brief details, to the address below.

ROBERT • WALTERS • ASSOCIATES

RECRUITMENT CONSULTANTS

66-68 Haymarket London SW1Y 4RF Telephone: 01-930 7850

ACQUISITIONS -
Young Accountant

c£20,500 + Car Central London

A superb opportunity to join a team of acquisition specialists based in Central London. They compile initial reports analysing prospective investments, select viable propositions and undertake purchase negotiations.

Travelling occasionally within the UK and USA, representing a highly regarded, diversified UK Group, potential acquisitions will be across a wide range of industries.

Reporting to the Deputy Chairman, you will move on to a controllership within 18 months.

Applicants aged 24-28, currently working in professional practice or commercial industry, please contact Andrew Fisher on 01-404 3155. Ref. 3987.

ALDERWICK PEACHELL and PARTNERS
125 High Holborn London WC1L (Rec Cons)

**Alderwick
& Peachell**
PARTNERS LTD

PART QUALIFIED
ACCOUNTS

UK Bank c£15,000 + Mortgage

In this rapidly changing and growing sector, you will be involved in the appraisal of a range of project areas including systems development, capital expenditure and corporate planning. Applicants need to be young, part-qualified accountants with good management or financial accounting experience. Call Helen Richards.

CIMA/CACA Training Commerce and Industry

A number of our prestigious clients are now seeking to recruit committed young graduates and part-qualified accountants. These outstanding opportunities will develop your commercial awareness and offer you a broad business experience. Our clients range from Fashion Retail through Banking, to Engineering Consultancy. Call Melanie Rees.

For further details, contact Helen Richards or Melanie Rees on 01-387 5400.

FINANCIAL SELECTION SERVICES

DRAYTON HOUSE, GORDON STREET,
BLOOMSBURY, LONDON WC1H 0AN
TELEPHONE: 01-387 5400

DRAKE EXECUTIVE

NEWLY QUALIFIED?
70% Travel c£20k

\$1.5 billion sales, U.S. Corporate need an internal auditor to spend 70% of their time in the Pacific, Europe, Africa, the Far East etc. Will cover mainly operational, also financial and special projects for this Petroleum & Chemical Co. German an advantage. Good career structure for newly qualified chartered, office based in Slough.

Call Tim Bainbridge now on 01-621 0495.
Be seen with the right company

HORIZONS

A guide to
career developmentGolden
fettters
that bind
itchy feet

Ken Ryne

When the executive search consultants Alexander Hughes recently headhunted a manager for one of their clients, they found that the employers of the man they were recommending had, some years before, taken the unusual step of helping him to buy a house in London by taking equity in it.

In view of the increase in property prices they were demanding the repayment, not just of the original sum, but of its enhanced value. The person concerned had thus to take out an expensive mortgage if he wanted to be free to take up another job offer.

Handcuffs are not usually as blatant as this — there is no point in keeping a reluctant employee clutched to the corporate bosom — but an increasing number of remuneration packages do carry with them a disincentive to move on.

A notable recent example was the reported £9million bonus offered to some fund managers of Mercantile House, provided they stayed with the company for an agreed period after a takeover bid by British and Commonwealth Holdings went through. An even bigger incentive, now being contested by institutional shareholders, is a massive stock option — said to be worth £20million — offered to eight directors of the merchant bank Guinness Mahon.

Outside the City the value of stock options may represent more modest sums in the five-figure range, but increasingly they are being offered to employees at all levels in the hierarchy. They can only be exercised three years after they have been granted, so moving just before that period is up can be expensive.

Bonuses and profit-sharing schemes are more informal, but they, too, are tied into the notion of reward for service over a fixed period of time. Those who leave before then are not usually eligible, even if they have performed outstandingly.

Other types of benefit may also exert a golden grip. Some, like the company car and private health insurance, have become fairly standard and are very likely to be offered by your next employer.

But Tim Entwistle of Tanstead, the headhunting and consultancy group, has noted a growing trend towards personalised remuneration packages. "They've

The golden 'hello' and
other incentives with
which a firm captures
a prize executive can
tie him down,
says Godfrey Golzen

been usual for chief executives for some years, but they're now spreading more generally to board level — and even being extended to senior technical people whose skills are in short supply."

These include a second company car, soft loans or subsidised mortgages for house purchase, non-contributory pension schemes, and the right to buy the company's goods at substantial discounts — a potentially handsome perk in the retail sector. Another benefit that is creeping in is company travel to some agreeable part of the world, with only a nominal link to the company's business. Often the company will then pay the wife's fares and subsistence as well, ostensibly to act as hostess at business occasions.

The effect of all this is that it makes the total value of a remuneration package much greater than the salary element and therefore involves doing a lot of comparing of the value of non-monetary components when you are considering a job offer.

By the same token, it can make it very difficult for a headhunter to lift a candidate out of a firm when the prospective employer discovers that he will have to match a package which may, in extreme cases, be worth more than the actual salary. He may also have to pay a "golden hello" to compensate the person concerned for the loss of share options or an imminent payment under a bonus or profit-sharing scheme.

That can cause problems in the UK. "Strictly speaking a golden hello is a taxable benefit," says Tim Entwistle, who is also an accountant. "If it's a modest amount of money the Inland Revenue will accept it as a relocation expense, but no actual amount has been laid down. It's very much at the discretion of the individual inspector, but I think they'd be likely to raise questions if the sum went much into five figures."

Ian Telfer of Alexander Hughes reports that in cases where the employer was really desperate to take someone on, he might be prepared to gross up the "hello" to produce a net of tax amount — but that would be unusual.

Golden hellos, in other words, can also be golden handcuffs — which no doubt is at least as much an object of the exercise as to provide an incentive to join. There is a growing tendency for high fliers to stay in jobs for ever shorter periods, which is fine from the point of view of their own career development — and usually also their pockets — but it is costly for their employers.

FCS DEVELOPMENT &
MANAGEMENT
ACCOUNTINGBudgeting for the airports of the 1990's
to £17,000 Gatwick

British Airports Services Limited is a wholly-owned subsidiary of BAA plc, the world's leading international airport group. Its function is to provide specialist services to the group on a commercial basis and successfully market our expertise overseas.

Central budgeting for the group is one of the services we supply and as we develop our business to meet the needs of the next decade, so realistic pricing of BASL's own services and effective budget management become increasingly important issues. To address them, we are now expanding our team.

FCS Development Manager
c£17,000

Our micro-based FCS system is networked to 25 users at 10 locations nationwide. Mainstream developments include migrating the system onto mainframe to facilitate wider use of financial modelling and reporting. Your task will be to spearhead these developments, ensuring that flexible solutions are found for both Corporate and user needs.

We are looking for a DP professional whose technical skills have been proven on sophisticated systems developments within a major company. An affinity for the Management Accounting environment and understanding of the impact of technology upon financial control should be complemented by the ability to liaise with users and senior managers.

Budgetary Systems Controller
c£13,900

This is a challenging operational role for someone with a strong grasp of the principles of Management Accounting plus an interest in

systems. You will control and operate the FCS system, ensuring that financial data is promptly entered by users in order to consolidate accounts. You will manage a two-way FCS/General Ledger interface, ensuring that controls are installed in the system and developing new reporting formats. Some user support and training may also be required of you.

The need is for someone with a good understanding of budgetary control and the communication and motivational skills to get things done against strict deadlines. You may be in a Management Accounting role at present, ideally using FCS or Lotus.

Management Accountant
c£13,900

Reporting to the Budget Manager, you will provide a full range of Management Accounting support to the BASL Board, with a particular emphasis on the performance and pricing of services by the various departments within BASL. You will develop and co-ordinate input to monthly reports, advise directors and other budget co-ordinators on accounting procedures and train staff where necessary in aspects of budgetary control.

We are looking for a Part II or III CIMA with experience of meeting tight deadlines and the well developed interpersonal skills to deal with the most senior managers.

If you have the skills to contribute to the airports of the 1990's, please telephone for an application form. Call Gatwick (0293) 595273 (24-hour answerphone).

British Airports
Services

HEATHROW • GATWICK • STANSTED • GLASGOW • EDINBURGH • PRESTWICK • ABERDEEN

Unit Accountant

c£13,000 Luton

The largest waste paper processing merchant in Europe, a wholly owned subsidiary of an International Group, is seeking a Unit Accountant for its recently opened site at Luton. Reporting to the General Manager, your prime responsibility will be the efficient handling of all financial matters. This will include the preparation of monthly management accounts, annual statutory accounts and all the necessary returns requested by the Headquarters Finance Department. Additionally you will be involved in the preparation of business plans and general administration including routine personnel matters.

Part qualified, or qualified by experience, you should have worked in a similar environment, i.e. a small unit within a large company, with a bias towards management accounting. Good communication skills are essential as is the ability to work as part of a team.

A salary of c£13,000 is offered together with an excellent pension scheme.
Please send your CV to Alison Webster PER 21 26
High Street, Chislehurst, Kent BR7 5AG



Britain's Largest Executive Recruitment Consultancy

FINANCIAL
CONTROLLER
(Director Designate)

We are a rapidly expanding Public Limited Company based in the engineering/packaging industry. We now require an ambitious accountant, aged around 35, to fulfil a demanding role as controller of our Company based in Altrincham, with a turnover of £7 million.

Reporting to the Managing Director, you will assume responsibility for all financial matters and assume a key role in the management team. Specific emphasis will be placed upon manufacturing cost control, management reporting and the continued implementation of computer based systems. You will therefore be able to demonstrate an appropriate track record within a manufacturing environment.

Salary will not be less than £18,000 per annum to start with, plus a car and the usual fringe benefits. Please write with full CV stating why you wish to be considered for this key role, to:

Mrs A.M. Grimshaw, Barry Wehmiller International PLC, P.O. Box 95, Atlantic Street, Altrincham, Cheshire WA14 5EW.

BWP
BARRY WEHMLER
INTERNATIONAL PLC

Continued on page 38

THE TIMES
TO PLACE YOUR
PUBLIC APPOINTMENTS
IN THE TIMES
PLEASE TELEPHONE
01-481 1066
NOW

BANKING & ACCOUNTANCY

RECRUITMENT CONSULTANTS

'Each minute should be precious'

John Fletcher, dramatist and contemporary of Shakespeare, was right. However, we make no apology for asking for about sixty seconds of your time to read what follows: we reckon it could be the best investment you'll ever make.

Executive Connections is a specialist company handling a wide range of career advancement/finance appointments and is now in its fourth year of successful trading. Our expertise and efficient service make us the natural choice for ever increasing numbers of clients and candidates alike.

If you are seriously interested in making your future in recruitment or already have some relevant experience and are looking for a new challenge, you should consider the advantages of joining us:

- * We are of a size for potential to be quickly recognised and, more importantly, to be developed and rewarded.
- * We have an active investment policy to ensure the company's health and vitality.
- * We are a highly professional consultancy, not a High Street agency.
- * We offer an attractive basic salary plus generous bonus and company car schemes (applicants with relevant consultancy experience will receive a company car from the onset of their employment).

Openings currently exist in our expanding Industrial/Commercial and Public Practice Divisions for applicants who fulfil the following criteria:

- * Aged 21-26 (under 30 if you have relevant consultancy experience)
- * Relevant degree and/or practical accountancy experience.
- * Confident personality
- * Achievement oriented
- * Competitive spirit
- * Sustained capacity for hard work
- * Management potential

To apply please send a brief, handwritten letter of application with your CV or telephone for a personal history form quoting ref. 4940 to John Constable, Director. For further information, please telephone him on 01-549 5519 after 8.00 in the evenings or at weekends. Absolute confidentiality is assured.

EXECUTIVE CONNECTIONS

3rd Floor, 43 Eagle Street
London WC1R 4AP
Telephone: 01-242 8103



INTERNATIONAL FINANCE

Newly
Qualified Accountant

£20,500 + Bonus City

You will work as number two in the accounting and finance team for this young fund management company, a subsidiary of one of the world's largest banks. An unusually wide range of responsibilities will cover revaluation of portfolios of marketable securities, monthly management accounts and further development of the use of PCs.

A young, newly qualified accountant (ACA, ACMA, CACA), with a strong commercial approach, will find considerable challenge and variety working in this small, highly-committed team. As the firm's funds under management expand beyond \$2 billion and subsidiaries open overseas, rapid career advancement is likely. Contact Nicola Lendrum on 01-404 3155. Ref. 4072.

Alderwick
& Peachell
PARTNERS LTD

NEW CAREER IN FINANCE

Due to continuous expansion, well-established London finance brokers require a responsible, ambitious and enthusiastic person to work within their team of negotiators. Applicants should enjoy meeting clients, analysing and negotiating transactions. No selling involved. We are offering a challenging career for the right person. Please write with full CV to:

Miss S Hills, A S Consultants (Brokers) Ltd, 24 Red Lion Street, London WC1R 4SA.

FINANCE PERSONNEL INTERNATIONAL BANK

£25,000
New subsidiary of City Bank requires a person with experience in administration and personnel matters. Experience required: Budgetary control, experience of A/C purchase ledger, tax & VAT returns, payroll and recruitment of staff. Age 30-40 yrs. Excellent benefits include company car, pension, bonus, etc.
Ring Sarah or Elaine
LEGAL & COMMERCIAL RECRUITMENT
01-405 5424



TUDORBURY SECURITIES

require a
MANAGEMENT ACCOUNTANT

We require a recently qualified accountant to assist in the development of a mainframe management reporting system, on a wage VS.

Exp. of computer based M.R.S. advantageous but not essential. A willingness to learn & total commitment are the essential attributes. The successful applicant will also be responsible for preparation of monthly quarterly and final accounts.

also a
FINANCIAL ACCOUNTANT

Part qualified accountant will be responsible for control of all treasury functions inc cash control, payments, wages & salaries. Salaries for both positions v. negotiable.

LEGAL NOTICES

ADAMS & CO. (WEST DRAY) LTD
NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

CONTRACTS & TENDERS

SOCIETE NATIONALE DES TELECOMMUNICATIONS DU SENEGAL (SONATEL)

rue Wagane Diouf
B.P. 69 DAKAR - SENEGAL

Tel: (221) 23 10 23 / (221) 21 42 42
Fax: (221) 22 14 92

NOTICE OF INTERNATIONAL CALL FOR TENDERS (TELECOM II - TPK PROJECT)

Société Nationale des Télécommunications du Sénégal (SONATEL) invites international tenders for the supply and installation of the following:

TELECOMMUNICATIONS EQUIPMENT IN THE REGIONS OF THIES, FATICK AND KAOAKOL

This project constitutes the second and last section of the telecommunications projects (TELECOM II) for which \$22 million worth of finance was granted to SONATEL by the World Bank.

The supplies work and services concerned by the present call for tenders will be grouped in three sections (A, B and C), with each section comprising one or more batches.

Awards will be made per batch.

Section A: Switching
This constitutes Batch 1.

Section B: Urban networks
This constitutes Batch 2.

Section C: Transmission
This constitutes Batch 3.

Section D: Services for remote rural districts
This constitutes Batch 4.

Section E: Redevelopment of existing analog lines
This constitutes Batch 5.

Section F: Redevelopment of existing digital lines
This constitutes Batch 6.

SUPER SECRETARIES

SAVILLS

IMMACULATE RECEPTIONISTS

We require a team of superb receptionists to work in a prestigious development in Bermondsey from 5 October 1987 for a period of three months.

You will be greeting visitors to the development and dealing with telephone enquiries from potential purchasers.

These positions offer a unique opportunity in a busy and rapidly expanding area of London Residential Property work.

The office will be open from 9 am to 7 pm seven days a week. The three receptionists will work on a rota basis.

Enthusiasm and commitment will be well rewarded, please apply in writing with curriculum vitae to Christine Townsend, Personnel Manager, at:

01-499 8644 20 Grosvenor Hill, London W1X 0HQ

BARNETT PERSONNEL

** MEDIA OPPORTUNITIES **
Secretaries - with or without shorthand urgently required for a variety of interesting positions from junior college leavers to top senior secretaries. Excellent salaries.

Contact Kim on 493 6139

RECEPTIONIST/SECRETARY
Required for Mayfair commercial office. Typing an essential. We offer a competitive salary and excellent benefits. Please send CV to: Barnett Personnel, 100 Regent Street, London W1B 5AH.

ADMINISTRATOR £20,000
An exciting opportunity for a graduate to join our team in North London. We offer a competitive salary and excellent benefits. Please send CV to: Barnett Personnel, 100 Regent Street, London W1B 5AH.

RECEPTIONIST/SECRETARY
Required for Mayfair commercial office. Typing an essential. We offer a competitive salary and excellent benefits. Please send CV to: Barnett Personnel, 100 Regent Street, London W1B 5AH.

TUDORBURY SECURITIES

require a
MANAGEMENT ACCOUNTANT

We require a recently qualified accountant to assist in the development of a mainframe management reporting system, on a wage VS.

Exp. of computer based M.R.S. advantageous but not essential. A willingness to learn & total commitment are the essential attributes. The successful applicant will also be responsible for preparation of monthly quarterly and final accounts.

also a
FINANCIAL ACCOUNTANT

Part qualified accountant will be responsible for control of all treasury functions inc cash control, payments, wages & salaries. Salaries for both positions v. negotiable.

also a
FINANCIAL ACCOUNTANT

Part qualified accountant will be responsible for control of all treasury functions inc cash control, payments, wages & salaries. Salaries for both positions v. negotiable.

also a
FINANCIAL ACCOUNTANT

Part qualified accountant will be responsible for control of all treasury functions inc cash control, payments, wages & salaries. Salaries for both positions v. negotiable.

also a
FINANCIAL ACCOUNTANT

Part qualified accountant will be responsible for control of all treasury functions inc cash control, payments, wages & salaries. Salaries for both positions v. negotiable.

also a
FINANCIAL ACCOUNTANT

Part qualified accountant will be responsible for control of all treasury functions inc cash control, payments, wages & salaries. Salaries for both positions v. negotiable.

EXECUTIVE CREME

The Industrial Society

ONE OF BRITAIN'S LEADING CAMPAIGN BODIES IN MAN MANAGEMENT AND INDUSTRIAL RELATIONS

MANAGEMENT ADVISER

We are looking for an Adviser in our Secretarial Development Department to promote and run courses for secretaries throughout the United Kingdom.

You should have at least five years senior secretarial and preferably some supervisory experience, lots of self confidence and burning ambition to help others get more from their jobs.

We offer a salary of £14,300 per annum, including London Allowance.

If you want to be totally committed to a job and are free to travel, please write or telephone Mrs Sally Senior for an application form.

Mrs Sally Senior, Administrative Officer
Secretarial Development Department
The Industrial Society
41 Charles Street
London W1X 7PB
Tel: 01-493 8899

LA CRÈME DE LA CRÈME

CATERING COMPANY, SW9
requires
SECRETARY
CATERING EXPERIENCE PREFERRED
Applicants should have excellent typing skills, be well spoken, and be prepared to handle telephone enquiries. Preferred age is 21-28. Salary according to qualifications and experience.
Telephone 01 582 8511

PROFESSIONAL SECRETARY/ADMIN/PA
To assist Managing Director in new offices - Can organise and co-ordinate all administrative work - Public Relations - No top limit - Starting salary £3,500 p.a.
Please send CV to: Managing Director
London International Security & Oakheart Services Ltd, Unit One, The Ivories, Northampton Street, London N1 2HY.

HOTEL PA/SEC WANTED URGENTLY
Executive office of a prestigious West End Hotel. This is a rare opportunity that combines standard secretarial duties with social benefits. Delightful people/superb perks and a salary to match. Age 30+.
Call JTL on 01-828 7181

SECRETARY/PA
Small friendly Architect's practice in City, working on historic buildings, seeks a professional PA for reception with work experience. Good telephone manner, well-organised, motivated and willing to get involved in all aspects of the firm. Age 25+, non-smoker, salary £11,000.
Please reply with CV to: The Secretary, 100 Regent Street, London W1B 5AH.

SECRETARY/PA
Required for MD of local printing company. Previous experience in secretarial work essential. Duties will include typing, filing, and general office work. Salary £11,000 p.a. plus benefits. Please send CV to: The Secretary, 100 Regent Street, London W1B 5AH.

LEGAL NOTICES

ADAMS & CO. (WEST DRAY) LTD

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

NOTICE is hereby given that the creditors of the above named company are required to send their names and addresses to the undersigned by 10.00 a.m. on 15th September 1987.

01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481

MANAGE TOP LEVEL INTERNATIONAL EXCHANGE

Experience is the key to this high profile role. A PA of five years' standing—two of which you will have achieved at director level, you will be fully capable of supporting the Chief Executive, Director and Deputy Managing Director of this City-based Merchant Bank involved in funding special projects.

Your initiative, self-confidence and professional poise will enable you to prioritise your responsibilities and to run the office with the utmost

efficiency. Liaising with personnel at all levels, you will maintain effective diary schedules, organise international client visits and handle official correspondence.

Your excellent secretarial skills, together with a working knowledge of WP procedures (preferably Lotus), will be rewarded with a salary of up to £12,500, BUPA, mortgage subsidy plus personal loan facilities. Telephone: 01-606 1611; 3-6 Trump Street EC2V 8DA

SENIOR SECRETARIES

THE RIGHT PEOPLE FOR THE RIGHT PEOPLE

SECRETARIAL OPPORTUNITIES IN ADVERTISING

We are Bastable Dailey, a well established and highly successful advertising and marketing agency situated in W1, and are currently seeking two secretaries to join our busy Travel & Leisure and Media Departments.

SECRETARY TO ACCOUNT GROUP £10,000

To become a key member in this hectic Travel and Leisure Department, you will need to possess excellent typing skills (60wpm), rusty shorthand and knowledge of WP. The ability to remain calm under pressure and use your initiative is essential in this role, as is a keen sense of humour.

MEDIA SECRETARY £8,000

This position would ideally suit a second jobber who enjoys typing figures fast, accurate typing is a must. There is a lot of contact with the media so you should possess a confident telephone manner. Rusty shorthand and a bright personality would be ideal in this very sociable atmosphere.

Send your C.V. to: Ms Tina Hamilton Bastable Dailey Advertising & Marketing 18 Dering Street London W1R 0AX

Radio Star!

to £9,000

This is an exciting opening in the fast-moving world of radio broadcasting. As Assistant to a young, trendy sales team you will play a front-line role—liaising with sponsors, clients, radio stations, co-ordinating events etc and keeping up to date on all current projects. The position offers immense scope for development and longer term prospects are excellent. Lively, outgoing personality, good typing and rusty shorthand requested. Age 20+. Please call 01-409 1232.

BARNETT PERSONNEL

CORP. FINANCE PACKAGE £15,000
Buy Vice President needs 'top' PA/Secretary with excellent organisational skills who also possesses a good command of French. Skills 50/60, Age 25-35.

OVERSEAS BANK £15,000 PACKAGE
Senior PA/Secretary desperately needed by Assistant General Manager. He will totally rely on your professional use of English and efficiency in dealing with his correspondence. If you have a lively personality and good shorthand and typing skills, call me now! Jennie 01 629 7836 16 Dover Street, London W1

DRUCE & COMPANY

Surveyors & Estate Agents

AUDIO SECRETARY

Head Office, close to Selfridges 20/30 years. £9,000 - £10,000 aae. Busy Valuation Department, emphasis on report typing. Non smoker preferred. CV level standard English. Knowledge of WP preferred. Please apply Lyn Eden 01 486 1252 No Agencies

WE NEED

a very good Secretary to run the Mayfair office of a Clientel firm of Surveyors. This is a responsible position in a small friendly office, for an applicant who enjoys organising and has excellent audio typing and word processing skills. Up to £12,000 + benefits. Please contact for informal interview 01-493 3043. Reference: TEB

WP 'WITH'

£15,000 + 20% O/T

The International Management Consultancy with a reputation for excellence is now seeking a Support Production Secretary. You will be responsible for the day-to-day running of the office, liaising with clients and ensuring the smooth running of the company. You will also be responsible for the company's financial records and will be expected to maintain a high standard of accuracy and efficiency. Please apply to the Recruitment Manager, 1111 Fenchurch Street, London EC3A 3DF. Tel: 01-380 1715

SECRETARY/PA

in small, busy, sports

agency in WC1. Applicants should be 21+, will have minimum typing speeds of 60wpm. Good telephone manner essential, also to liaise with clients and ensure the smooth running of the company. Scope for involvement/improvement. Salary £8,500. Ring Rita 636 6561 No agencies

ESTATE AGENTS DOCKLANDS

Secretary with outgoing personality required for exciting new office in prime location. Excellent salary etc. Apply Anthony Hill & Co 01 229 0072 Ref ADH or ADP.

ADMINISTRATIVE ASSISTANT TO £12,500

A leading international research consultancy needs a well educated, tactful and professional administrative to a senior executive. You will be responsible for staff recruitment, purchasing of all office supplies and supervision of junior staff. You should have the ability to complete your own correspondence, some computer experience and a strong administrative background.

SOMETHING DIFFERENT TO £12,000

Enjoy a 50% administrative and 50% secretarial role when you join this international Mayfair company. You should have a strong organisational ability and enjoy constant client contact. You will also have the opportunity to use your artistic talents and select furnishings for some of the company's properties. Informal atmosphere. 100/50 skills needed. Age 30+.

Please telephone 01-246 3531 Early/late appointments arranged

Elizabeth Hunt

Recruitment Consultants

18 Grosvenor Street London W1

SHIP AHoy!

JOIN THE CHIEF EXECUTIVE'S TEAM

A super opportunity has arisen for a bright, confident person to work for the Chief Executive and his PA/Public Relations Officer of this Trade Association based near Oxford Street. You should have excellent shorthand and typing, a confident telephone manner and lots of initiative. Excellent conditions of employment. Age 23+. ENIG.

Please phone Jane Robinson on 242 1200 ext. 42 for an application form.

BRITISH PORTS ASSOCIATION

6310481

INTERIOR DESIGN HOLLAND PARK

Young Secretary to £9,000

This job becomes very busy when deadlines loom large. If you are strong enough to cope with a hectic environment and have good secretarial skills (50/50) then do call me for details. Jennifer Selmes

The Finsbury Secretariat Limited

262 Regent Street, London W1R 5DA Tel: 01-631 0481 (on Oxford Circus)

SPONSOR

London branch of an expanding US law firm requires

EXECUTIVE SECRETARY (TRAINEE)

Your commitment to a career involving the intricacies of an international practice will be rewarded with a good salary and excellent prospects. We are looking for an intelligent flexible person with 2-5 years experience who can maintain a sense of humour and efficiency in pressure situations. Numeracy, computer literacy and shorthand are essential.

Please direct CV to: J Stevens, 5 Deanery Street, London W1Y 5LH.

SECRETARY/OFFICE ADMINISTRATOR

Small, very busy, highly successful printing company (an independent subsidiary of a major print group) Secretary/Office Administrator. The successful applicant will be responsible, cheerful and well-organised, and will be due to be asked to recruit an Assistant to take on the more mundane tasks. Do not apply if you want a quiet life - we need someone dynamic to play a developing role in the exciting expansion of the company.

Attractive salary to be negotiated with the right applicant. No agencies. Please apply in writing, enclosing C.V. to the Commercial Director, Ashdown Press Ltd, 5-11 Lavington Street, London SE1 0WZ.

Mayfair Assistant £12,000

Successful property consultants need the assistance of a good administrator. Organising the office, providing secretarial support, arranging appointments, lunches, travel, extensive client liaison. Suitable relaxed environment for a confident well grounded PA with a sense of humour. Prospects for you to develop. Good typing, WP, knowledge of PCs an advantage.

Jane Houlston Associates

47 Dorset Street, Mayfair, London W1T 1EL. Telephone: 01-486 7054

PERSON FRIDAY

We run a small office in Knightsbridge at the centre of a large international financial group. We need someone, bright and keen, prepared to run the telephone, take messages intelligently, type some of our work and do a never-ending range of odd jobs. The salary is £10,000 + year and profit share. Please send CV to Jan Bursley, Janet Ltd, 140 Brompton Road, London SW3 1RY

WEST END ESTATE MANAGERS

Experienced secretary, good organiser, audio and WP skills. Salary £9,250 pa Early review.

Written applications with CV to: Hirschfelds, 10 Gloucester Place, London W1H 3AX

BARNETT PERSONNEL

MAYFAIR SEC/PA £11,000 + 4%
Senior Vice President of this prominent Mayfair firm needs a PA/Secretary with excellent organisational skills and a good command of French. Skills 50/60, Age 25-35.

MAYFAIR SEC £9,000 NEG
Age 19-21, very keen, bright and keen, prepared to run the telephone, take messages intelligently, type some of our work and do a never-ending range of odd jobs. The salary is £9,000 + year and profit share. Please send CV to Jan Bursley, Janet Ltd, 140 Brompton Road, London SW3 1RY

Recruitment Consultants

47 Dorset Street, Mayfair, London W1T 1EL. Telephone: 01-486 7054

PERSON FRIDAY

We run a small office in Knightsbridge at the centre of a large international financial group. We need someone, bright and keen, prepared to run the telephone, take messages intelligently, type some of our work and do a never-ending range of odd jobs. The salary is £10,000 + year and profit share. Please send CV to Jan Bursley, Janet Ltd, 140 Brompton Road, London SW3 1RY

Written applications with CV to: Hirschfelds, 10 Gloucester Place, London W1H 3AX

SECRETARY/PERSON FRIDAY

For small busy SW1 office. Good audio skills essential, and pleasant telephone manner for incoming calls. Salary range £7,000 to £10,000 pa. Please telephone 01-486 3182

SECRETARY/PA

With good speeds to work in very interesting post for busy MP - very nice man to work for. Hours flexible. Good salary. Attractive pension scheme. Reply with CV and references to BOX L22.

Mistprestige RECRUITMENT CONSULTANTS

WP/DP Trainer/Co-ordinator

UP TO £15,400

If you have a sound word processing background together with good communication skills, this is an excellent opportunity to broaden your knowledge of data processing and mainframes in an administrative capacity. Working for the Council for National Academic Awards - the body responsible for monitoring Britain's higher education in the public sector - you will devise, update and tutor on-going training programmes designed to maximise the efficient application of our ICL WP and DP systems running on a Series 39 mainframe with DRS networks. This includes initiating new staff as well as organising refresher courses, necessitating close contact with all levels. In addition to co-ordinating WP/DP usage, you will also oversee WP security. In return, you will receive a salary commensurate with your abilities plus 29 days holiday. This post is available for a minimum of 2 years. Relocation expenses are payable where appropriate. To apply please contact the Head of Personnel & Administrative Services, The Council for National Academic Awards, 344-354 Gray's Inn Road, London WC1X 8PB; telephone 01-278 4411 x 275/276. Closing date for applications is 28th September 1987.

ONAA

COUNCIL FOR NATIONAL ACADEMIC AWARDS

High-flying Secretary

Gulf Air is the prestigious national airline of the Gulf States: Bahrain, Qatar, the United Arab Emirates and the Sultanate of Oman. We're looking for an intelligent, capable and lively Secretary for the Manager of our marketing and airline functions of both the UK and Ireland.

Ideally you will have gained valuable secretarial experience within an airline, preferably at management level for a minimum of two years. In addition to your shorthand and typing skills we'd like you to have sound administrative ability, assisting in the development of a new office filing system.

We'll reward your expertise with a salary to match and all the usual benefits of working for a successful international airline.

This is an ideal opportunity to move into the marketing side of the travel industry. For further details please contact Kim Land, Personnel Manager, 10 Albermarle Street, London W1X 3HE.

طيران الخليج GULF AIR

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.

W1X 3HE.



PA/SECRETARY

£10,250 inc. bonus

The American Institute for Foreign Study, the educational travel organisation, requires a PA/Secretary for its Director of Programmes. Applicants will have initiative and considerable experience of working under pressure. Really good French and German, plus good shorthand and typing skills (100/60) are essential. The work entails daily liaison with individuals/organisations throughout Europe and offers a real opportunity to use languages. Other benefits include free lunches, 4 weeks' holiday, private medical insurance and a non-contributory pension scheme.

Apply in writing with daytime telephone number to: Mrs Christine Logan, AIFS, 37 Queens Gate, London SW7 5HR. Tel: 01-581 2733.

Zarak Hay

ASSOCIATES

EDITORIAL SEC £9,500

Enjoy a varied and interesting role as Secretary to the Director of an Editorial Division in this world famous publishing house. 50% administration is guaranteed when you liaise with a cross section of authors, deal with their many manuscripts and handle your own ad hoc projects. 80 shorthand 50 typing needed.

ADMIN AND LANGUAGES

£11,000-£12,000 + BANKING BENEFITS
Leave your shorthand pad behind you when you take on this unusual role within this top international Bank. Provide administrative backup at senior level and deal with correspondence coming in from European offices. You will be between 22 and 28 years old with a secretarial background, a degree and a minimum 'A' level French and German.

PERSONNEL IN BANKING

£9,000 + £3,000 BENEFIT PACKAGE
Join one of the City's most prestigious banks as Secretary in their young, busy Personnel Office. Meet and deal with candidates, agencies, media and internal staff, handle the administration related to the Personnel Department and provide a full secretarial backup. 80/50 skills, 'A' level education, age 20-25.

For more information call Karen Betancourt or Ann Grover on 588 6674.

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

6 BROAD STREET PLACE B

ATHLETICS: A WORLD OF RUMOUR, COUNTER-RUMOUR AND MISINTERPRETATION

Twisting the words of Lewis

From Pat Butcher, Athletics Correspondent, Brussels

Whenever I walk out of the front door with my bags, which is a couple of times a week during the track season, my neighbour dilly-does me a happy holiday. And no amount of describing the tedious of airports, late planes, reluctant taxi drivers, poor service and indifferent meals can alter the expression of disbelief on his face. Or on mine.

The additional problem of language translation involved in country hopping does have its moments of relief, like spotting "Singed Bananas" on a hotel menu. But the dangers of misinterpretation are all too evident, as Carl Lewis and Ben Johnson have recently discovered to their cost.

Arriving in Rieti, north of Rome, for the post-world championship meeting two days ago, Lewis was greeted with a headline in *Gazzetta dello Sport*, one of three Italian sports dailies, to the effect that he had accused three of his American team colleagues of drug taking.

Now Lewis is as controlled in his utterances as in his sprinting. And it was always unlikely that he should be so indiscreet as to have named names, although he has agreed numerous times, including in the Independent Television interview last week, that the practice of drug taking is widespread in athletics. And he is undoubtedly right in saying so, and in keeping it in the public attention.

For if there is any sure way of maintaining pressure on the International Amateur Athletic Federation to strengthen their anti-drug stance, it is through adverse public perception of the sport, or "bad propaganda," as the IAAF president, Dr Primo Nebiolo, would say.

The names of the athletes, whom Lewis is alleged to have accused, are immaterial. For they are interchangeable with anyone else's. That is the problem with rumour and lack of proof. As Lewis said: "I've been accused in the past. But I'm not going to name anyone, it's not fair."

"Those three athletes accused me of taking drugs in Helsinki four years ago. I never even mentioned their names. He [the journalist] mentioned one of them. And it's all been changed round to say I accuse them. That's ridiculous. Just wait till I see him at the Grand Prix final in Brussels."

Johnson apparently also has an appointment in Brussels as a result of a mistake. Following his 9.83sec 100 metres world championship, world record victory over Lewis, Johnson was asked if he was going to compete in the Mobil Grand Prix final tomorrow night. His reply, "It's a 200 metres," was intended to mean that, since there was not a 100 metres on this year's programme, and since he is not yet a serious 200 metres runner, he would not be running.

But the Brussels organizers heard it differently. And with a reaction time that left even Johnson standing, they agreed to put on an extra 200 metres, and fixed up an audience with King Baudouin. So Johnson is going to Brussels, but even if Lewis chooses to run the 200 metres rather than compete in the long jump in the Heysel Stadium, as in Rieti, the pair will not meet.

Peter Elliott is not going to Brussels. He was offered a wild card into the Grand Prix 1,500 metres final, on the proviso that he placed the third lap for Abdi Bile Abdi's attempt on Said Aouita's world record of 3min 29.45sec. Elliott rightly refused, and in a way that no one could misinterpret.

A man who has won the world 800 metres silver medal, taking half a second off his personal best with 1min 43.41sec, then holds Aouita in Rieti to a couple of metres over 1,500 metres, improving by one and a half seconds to 3min 33.23sec, and all within a week can do without insulting himself. Instead, Elliott will run a mile in London on Sunday, and a 2,000 metres in Lausanne next Wednesday.

McKean's pride hurt

Tom McKean hopes to salvage self-respect from his Roman ruins in Britain's final major meeting of the season on Sunday.

The Scot - last in the world championship 800 metres final, bounced back in the McVitie's Challenge at Crystal Palace to face Billy Konchella, the Kenyan gold medal winner, and the promoter Andy Norman, said: "He badly wants to make amends for what happened in Rome. It was McKean's first experience of being built up before a big race and torn apart afterwards. He wants to regain self-respect."

John Gladwin, overlooked by Britain's selectors, and Iken Billy, the former European ju-

nior champion, back after 30 months through injury, are also in the line-up. But Peter Elliott, second to Konchella, moves up to the one mile against John Walker, the New Zealander who goes for his 121st sub four-minute time for the distance.

Ben Johnson, the champion and world record-holder, makes his first appearance in London over 100m, and the two hurdles champions, Greg Foster and Ed Moses, are also confirmed.

But Britain's only title winner, Fatima Whitbread, has only an even chance of throwing the javelin. Norman said: "She wants to compete before her home crowd, but only if she can perform at her best. Her arm injury is still troubling her."



Armed for Seoul: Fatima Whitbread earns a bit more muscle with her Times/Minet Award

Whitbread's winter work

By David Powell

"This will enable me to look ahead my winter training without any financial restraints before Seoul." Age 26, Miss Whitbread was Britain's last throw of the dice in Rome. With McKean, Thompson, Hill, Lynch and Ridgeon beaten, and Cram swallowed up just as the javelin was becoming interesting, the national anthem depended on her. Only eight

of the 20 medal sports at the Olympic Games in Seoul, the javelin was the only one in which a British athlete had a chance of winning a medal. Whitbread's throw of 37.16 metres gave her the lead and in the fifth round she extended her advantage to 76.64. Only world record thrower by herself and the East German had gone further.

To that practiced smile, she has added the "Whitbread wobble". She is trying to bring personality to what is a very technical event. She is trying to bring personality to what is a very technical event.

She is trying to bring personality to what is a very technical event. She is trying to bring personality to what is a very technical event.

She is trying to bring personality to what is a very technical event. She is trying to bring personality to what is a very technical event.

top for the first time since he was displaced by the Australian at this championship last year. Norman, of course, reached such heights in 1986 that it seemed only a grand slam of major championships this year could satisfy his hunger for success. He led the US money list, he won four times on British soil, including the Open, and he returned home to win three tournaments on the Australian circuit. "I could still finish No. 1 in America this season," he added. "It's quite ridiculous, but the \$2m Nabisco championship at the end of October is worth \$370,000 to the winner and I would be a further \$100,000 bonus as far as I'm concerned."

Curtis Strange leads the US Official money list with \$697,385 (about £420,000). Norman is twelfth with \$363,450 - and since the Nabisco is the only United States event left on the Australian schedule, it would appear that he is unlikely to retain his premier position there.

Norman, however, will see a successful defence of the European Open as a means of transforming his year. "I'm going to Australia on Sunday for two weeks' fishing - it's my first holiday in two years - but I'm returning here to play in the Dunhill Cup, the German Masters and the Suntory world matchplay championship."

Ballesteros, following another disappointing season by his standards, said: "For me the one remaining goal this season is to help Europe retain the Ryder Cup. To go another year without winning a major championship is very disappointing. But there are still several important tournaments left on my schedule, including this one, so I must do my best."

Meanwhile Ian Woosnam, the leader of the Epsom order of merit with £184,846, will hope at least to finish above his nearest challengers, Faldo (£175,304) and Mark McNulty (£150,701), of Zimbabwe.

RUGBY UNION

South Africa prepared for expulsion from IRB

By David Hands, Rugby Correspondent

If the International Rugby Football Board is in the habit of rebuffing criticism, it should prepare to do so. Yesterday in London John Burgess, president of the Rugby Football Union, described the board as a "damned mess" while 6,000 miles away a despondent Danie Craven, chairman of the South African Rugby Board, was forecasting the imminent expulsion of his country from the board.

"We must be prepared to be kicked out by the IRB," Dr Craven said. "Our membership is in severe jeopardy." He was commenting on reports that Fiji, who are not board members, supported by New Zealand and Wales, who are, had called for South Africa's suspension and an emergency meeting to discuss their expulsion because the South Seas Barbarians tour of South Africa is continuing.

"Judging by the facts at my disposal and the fact that most of our rugby friends have forsaken us, I do not rate South Africa's chances very high in retaining its membership. We have decided to go ahead with the (season) tour. There comes a time to fight and a time to go it alone - we have reached that stage."

There is an interim meeting of the board in Agen in November

which, it had been hoped, would deal merely with committee reports. But if member countries wish to make South Africa an issue and get to grips with this long-term thorn in the

Eagles dare

The American Eagles, who were delighted to win their opening World Cup match against Japan, are less than enthused with their thorough demolition by England in their final pool match - will bring 11 members of their World Cup squad when they tour Wales next month (David Hands writes). They will be managed by Bob Watkins, president of the American union. USA TOUR PARTY: M. Carlson, M. Cauder, R. Crevier, C. Doherty, G. Hen, K. Higgins, B. Kowalski, D. Jones, J. Jones, G. Lambert, J. Macdonald, A. Montgomery, F. Poot, T. Reed, M. Cooper, S. Shumaker, T. Smith, D. Surdyka, K. Surdyka, G. Towner, S. Vukobratovic, T. Whelan, B. Williams, R. Zerkow. TIMES: October 24: v. Argentina; 24: v. Eilat Vale; 26: v. Glamorgan Wanderers; 31: v. North; November 2: v. Pembrokeshire; 7: v. Wales.

board's side, it could become one of the most significant meetings in the board's 101-year history.

All of which gives point, if more were needed, to Burgess's criticisms, made at the launch of the 16th Rothmans Rugby Yearbook in London. "It's our belief

at Twickenham that the IRB has to do certain fundamental things unless our game is going to dash off in God knows what direction" the blunt Lancastrian said.

"It has to establish a full-time secretariat in the mother country, in London. That secretariat must have executive powers, to make decisions and give help and guidance to all nations. This should be paid for by the proceeds of the World Cup, which should be supplemented, if necessary, by donated subscriptions from the current board members."

"The IRB should prepare very quickly a medium and long-term strategic plan, laying down objectives and timing, help for emerging nations, raising finance, and pioneering the game in non rugby-playing countries."

"If we don't take such actions the game world-wide will become an amorphous mass of countries pulling in different directions, to the detriment of the ethos of the game."

The Fijian Rugby Union have already suspended one of their executive members, Asele Ratu, for his part in the South Seas Barbarians tour, a tour which has met with an indifferent response in the country it is designed to help.

GOLF

Ballesteros hot on Norman's heels

By Mitchell Platts, Golf Correspondent

Severiano Ballesteros, Bernhard Langer and Greg Norman, the modern triumvirate of leading players, who are struggling to find their best form, meet again in the Panasonic European Open and are hoping to re-establish their authority.

Ballesteros has never won this championship, which starts at Walton Heath today, but Langer had the title that he won in 1985 removed from him a year ago by Norman. It promises to be an intriguing tennis match-up for the tournament with 10 of the European Ryder Cup team competing, including Nick Faldo, the Open champion, and Sandy Lyle, who won this title in 1979.

Yet for Ballesteros and Norman this has been a less than satisfactory season. Ballesteros

top for the first time since he was displaced by the Australian at this championship last year. Norman, of course, reached such heights in 1986 that it seemed only a grand slam of major championships this year could satisfy his hunger for success. He led the US money list, he won four times on British soil, including the Open, and he returned home to win three tournaments on the Australian circuit. "I could still finish No. 1 in America this season," he added. "It's quite ridiculous, but the \$2m Nabisco championship at the end of October is worth \$370,000 to the winner and I would be a further \$100,000 bonus as far as I'm concerned."

Curtis Strange leads the US Official money list with \$697,385 (about £420,000). Norman is twelfth with \$363,450 - and since the Nabisco is the only United States event left on the Australian schedule, it would appear that he is unlikely to retain his premier position there.

Norman, however, will see a successful defence of the European Open as a means of transforming his year. "I'm going to Australia on Sunday for two weeks' fishing - it's my first holiday in two years - but I'm returning here to play in the Dunhill Cup, the German Masters and the Suntory world matchplay championship."

Ballesteros, following another disappointing season by his standards, said: "For me the one remaining goal this season is to help Europe retain the Ryder Cup. To go another year without winning a major championship is very disappointing. But there are still several important tournaments left on my schedule, including this one, so I must do my best."

Meanwhile Ian Woosnam, the leader of the Epsom order of merit with £184,846, will hope at least to finish above his nearest challengers, Faldo (£175,304) and Mark McNulty (£150,701), of Zimbabwe.

Card of course

Pos	Yds	Par	Yds	Par
1	410	4	39	341
2	413	5	11	521
3	422	4	12	482
4	422	4	13	470
5	424	4	14	465
6	424	4	15	454
7	424	4	16	445
8	424	4	17	435
9	424	4	18	424
10	424	4	19	413

Out 373 36 In 373 36

Total yardage: 7,108 Par: 72

has won only once, in the Suez Open in Cannes, and Norman, too, has just the Australasian Masters to show for his many thousands of miles of traveling. Langer has two excellent wins in the PGA championship and Irish Open, but precious little else to show for his endeavours this season.

"It's been a very mediocre season for me," Norman said. "I think that I've tried too hard at times. When you are willing to go in then they simply do not."

Norman, however, remains in No. 1 place in the Sony world rankings. He has 1,306 points, 400 less than at the US Masters in April, while Ballesteros is second with 1,221 and Langer third with 1,146. If Ballesteros wins and Norman finishes worse than joint second, then the Spaniard will return to the

FOR THE RECORD

ATHLETICS

SCARBOROUGH: Yorkshire 88, Lancashire 88, Durham 88, Warwickshire 88, Gloucestershire 88, Wiltshire 88, Somerset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northamptonshire 88, Bedfordshire 88, Hertfordshire 88, Essex 88, Kent 88, Surrey 88, Sussex 88, Hampshire 88, Wiltshire 88, Dorset 88, Devon 88, Cornwall 88, Shropshire 88, Cheshire 88, Derbyshire 88, Nottinghamshire 88, Lincolnshire 88, Leicestershire 88, Northampton

FOOTBALL

Lamentable display by Charlton's men

Holders go out

Holders go out in style

when No. 8, Tim Davies, picked up neatly and fed Wayne Pugh, who drove for the line before slipping the ball to Wyn Roberts who scored, for Harmes to convert.

when No. 8, Tim Davies, picked up neatly and fed Wayne Pugh, who drove for the line before slipping the ball to Wyn Roberts who scored, for Harmes to convert.

against Hungary, the runners-up, and the group B leaders, Yugoslavia and Czechoslovakia. The Hungarians beat Romania 90-53 and Yugoslavia beat Czechoslovakia 77-76 after extra time to head group B.

Results, page 4

Nottinghamshire take significant step towards title

By John Woodcock, Cricket Correspondent

TRENT BRIDGE: Nottinghamshire, with seven first-innings wickets in hand, are 28 runs ahead of Glamorgan.

Nottinghamshire made just the start they wanted against Glamorgan yesterday, bowling them out for 111 and replying before the close with 139 for three, by outplaying them in fact. They have picked up four points for bowling so far and, if the rain holds off, there should be quite enough more for them to be champions, to all intents and purposes, by tomorrow night.

They all say the same when one visits Trent Bridge these days: "Come to give the wicket a bit more stick, then?" "Only if it deserves it," comes the rather pompous reply. So what about this one? Before trying to answer that, it has to be said that Glamorgan's cricket yesterday, bowling as well as batting, was of minor county standard, no better.

They are without Shastri, who has returned to India for World Cup training. Ontong, who has an injured wrist, Thomas, whose ankle has just been operated on, and Barwick, who managed to hurt himself when getting out of his car on Tuesday. Having opted to bat they lacked the confidence to cope, and when they bowled they were further weakened when Base left the field with a damaged side.

Lifeless pitches lead to lifeless cricket. That is what Nottinghamshire aim to avoid at Trent Bridge and they are quite open about it. What is more, low scoring matches, even when they are slow, can make riveting watching. On the other hand, if every pitch

in the country were rough and ready we should breed the world's least confident batsmen and bowlers who would be lost for an answer anywhere south of Dover. Let us leave it at that for the moment, except to say that Donald Carr, the chairman of the TCCB pitches committee, and Bernard Flack, their chief inspector, were both present yesterday to form their own opinions.

Nottinghamshire were 80 minutes coming by the first Glamorgan wicket and only just over two hours collecting the next nine. Twice in the first over Butcher was hit about the body by Hadlee, much of whose opening spell of eight overs, costing seven runs, consisted of his beating Hopkins either with outswingers or the equivalent of fast leg-breaks. For all that, Hopkins was nothing if not adhesive, the innings being in its fifth over before the sweep Hemmings to deepish square leg.

Of the rest of the Glamorgan side, only Butcher, Hopkins's opening partner, made more than 13, although three shots through the covers by Maynard, all off Saxelby and all for four, had a certain stamp to them. Rice took the first two wickets, having replaced Hadlee, and Hemmings five of the last eight for 12 runs in 12.4 overs, the first of them with his first ball. Hadlee had to be satisfied with two, partly because he would keep bowling unplayable balls. The ball turned but not fast, and occasionally lifted but slowly. Rice held two lovely catches at slip off Hadlee.

Until Rice, who was cheered all the way to the

wicket, joined Johnson. Nottinghamshire struggled. Robinson was left before a ball that pitched almost in the blockhole: Broad was caught and bowled off, one that stopped from North, an orthodox left-arm spinner, and Newell edged a flicker to the wicketkeeper. At 5.45 Nottinghamshire were 65 for three and looking uneasy. At stumps, 15 overs later, Johnson and Rice had added 74, most of them with fine boundary strokes against some ragged bowling. At that rate it will be all over today.

GLAMORGAN: First Innings
A R Boucher c Broad b Rice 29
J A Hopkin c Pick b Hemmings 37
M P Maynard c Broad b Saxelby 19
G C Holmes c Hadlee b Hemmings 8
P A Todd c Rice b Hadlee 2
D Carr c Newell b Hemmings 10
I Smith c Rice b Hadlee 2
C P Mason not out 12
G D North c French b Hemmings 12
S J Base c French b Hemmings 4
Extras (nb 1) 1
Total (81.4 overs) 111

FALL OF WICKETS: 1-36, 2-36, 3-41, 4-77, 5-83, 6-89, 7-89, 8-91, 9-105.
BOWLING: Hadlee 28.9-30.2, Saxelby 11.5-30.1, Pick 7.3-10.0, Rice 8.4-12.2, Hemmings 12.4-7-12.5.

NOTTINGHAMSHIRE: First Innings
B C Broad c and b Derrick 28
R T Robinson bow b Smith 14
M Newell c Mason b Derrick 13
P Johnson not out 12
C E B Rice not out 28
Extras (nb 1, w 1, nb 2) 158
Total (50 overs) 250

FALL OF WICKETS: 1-18, 2-24, 3-45.
BOWLING: Hadlee 28.9-30.2, Saxelby 11.5-30.1, Pick 7.3-10.0, Rice 8.4-12.2, Hemmings 12.4-7-12.5.



Swede well set: Edberg, who has dropped only one set in four matches in the US open, on his way to victory over Svensson

England are on the march

By Joyce Whitehead

England..... 3
Ireland..... 0

The English hockey team almost danced off the pitch yesterday, having reached the semi-finals of the second European Cup for women, sponsored by National Westminster Bank, at Picketts' Lock, by beating Ireland.

Not only are England in the last four but, by being top of Pool B, they will play the Soviet Union, second in Pool A, tomorrow and not the world champions, the Netherlands, who will play West Germany.

Kate Parker proved to be England's trump card, scoring their first goal, made by Jane Sixsmith, and then creating the third in the second half with a crossfield pass from the right. Mary Cheetham seized on it to put the ball straight into the net - an excellent finish to a skilful build-up.

The second goal in the seventeenth minute was a reward for the persistence of Karen Brown after a rally of shots following a penalty corner.

After half-time the game became a little hectic with both sides playing so fast that they committed many infringements. Ireland hit the post, had innumerable penalty corners but left the field empty-handed. West Germany's 6-0 defeat of the Austrians later ended Ireland's last hopes of progress.

France gave Scotland a run for their money. The score was 2-1 to Scotland with all the goals coming in the first half. Moira McLeod scored the Scots' goals, both from penalty corners.

Anne-Benedicte Busschaert equalized for France from a penalty stroke and for a while they had the Scots rattled. But then Scotland regained the advantage and kept it.

A minute and a half from the end the French coach substituted a back, Odile Lam, for the goalkeeper to throw everything into attack - but in vain.

The Soviet Union made sure of their semi-final place by trouncing Belgium 9-0. Their captain, Natalia Krasnikova, scored five to bring her total of goals in the tournament to 11, just one short of Lausanne Lejeune, of the Netherlands.

RESULTS: Pool A: Soviet Union 9, Belgium 0, Scotland 2, France 1. Pool B: England 3, Ireland 0, West Germany 6, Austria 0.

Kipkoech is sent home
Brussels (Reuter) - The world 10,000 metres champion, Paul Kipkoech, has been sent home to Kenya after a row with a team official and could miss tomorrow's IAAF Grand Prix final here, the organizer, Wilfried Meert, said yesterday.

Kipkoech and two Kenyan pacemakers were put on a plane from Rome to Nairobi on Monday, apparently after a disagreement over money, he said. The three athletes were now trying to get on a plane for the 10-hour flight back, which would get them to Brussels by tomorrow evening.

More athletics, page 42

Two great Australians try to solve a puzzle

From Rex Bellamy, Tennis Correspondent, New York

The ninth day of the 13-day United States open championships began with one of those promotional brunches - though the word is an American compromise between breakfast and lunch - that often crop up at Flushing Meadows.

This one advertised the inauguration of what will be known as the world seniors' open championship, to be sponsored by the Dow Chemical Company in association with Alvin Bunis, a Cincinnati businessman, who founded the Grand Masters circuit in 1973.

To be played in Washington from May 19 to 22, the tournament will feature 12 men aged 45 or more, playing singles and doubles for a total prize fund of \$100,000 (about £62,500). Several likely contenders, mostly slightly grizzled and more lavishly upholstered than they used to be, attended yesterday's brunch.

It was a good opportunity to seek second and third opinions on a subject that may have been puzzling you as it has been puzzling me. Why is it that the two Wimbledon champions, Martina Navratilova and Pat Cash, have failed to win another tournament all year - except for a comparatively modest success by Cash at Nancy in March?

Those great Australians, Roy Emerson and Neale Fraser, found it difficult to come up with an answer other than the fact that playing on grass, as at Wimbledon, contrasts sharply with playing on anything else. "Emmo" made the point that Cash loved playing on grass, that he preferred to hit over the ball, and that passing shots were more awkward to play on grass than on courts - like those here - which produce a higher bounce and, to some extent, inhibit Cash's natural stroke play.

"Fraser" (Australians have always gone in for nicknames) explored a similar argument. "They perfected their skills on grass," he said, "and maybe there is not enough grass court tennis around. But it's surprising that players of such a calibre have not won more tournaments. It's more surprising in Martina's case than it is with Pat."

"The men's game is far more difficult at the top - there are 10 or 12 guys who could win a tournament. We have yet to see Pat's success on a year-round basis but he is going to win a lot of tournaments. Martina, on the other hand, may be on the way down."

Cash was beaten in the first round here by Peter Lundgren, of Sweden. By contrast Miss Navratilova romped through four matches in straight sets to earn a quarter-final with Gabriela Sabatini. Two of Lundgren's compatriots were the first winners yesterday, both finishing matches that had been interrupted by rain on Tuesday.

Stefan Edberg beat Jonas Svensson, another Swede, by 6-2, 7-6, 6-3, and Mats Wilander defeated a wild card, Ken Flach, better known for his doubles play, by 6-3, 6-3, 7-6. Wilander has yet to lose a set here and Edberg has dropped only one in four matches.

Edberg is having an impressive year. He has won five singles titles, including the Australian championship, and has been runner-up for three others. In his remaining tournaments he was twice in the semi-finals and twice in the quarter-finals.

Only on French clay, at Monte Carlo and Paris, has he been obviously vulnerable. In each event he lost in the second round. That is easy enough to understand. Edberg is one of the classic serve-and-volley specialists of our time. That makes him a fancied contender for all the grand slam titles except the French.

Only on French clay, at Monte Carlo and Paris, has he been obviously vulnerable. In each event he lost in the second round. That is easy enough to understand. Edberg is one of the classic serve-and-volley specialists of our time. That makes him a fancied contender for all the grand slam titles except the French.

Only on French clay, at Monte Carlo and Paris, has he been obviously vulnerable. In each event he lost in the second round. That is easy enough to understand. Edberg is one of the classic serve-and-volley specialists of our time. That makes him a fancied contender for all the grand slam titles except the French.

Only on French clay, at Monte Carlo and Paris, has he been obviously vulnerable. In each event he lost in the second round. That is easy enough to understand. Edberg is one of the classic serve-and-volley specialists of our time. That makes him a fancied contender for all the grand slam titles except the French.

Only on French clay, at Monte Carlo and Paris, has he been obviously vulnerable. In each event he lost in the second round. That is easy enough to understand. Edberg is one of the classic serve-and-volley specialists of our time. That makes him a fancied contender for all the grand slam titles except the French.

Only on French clay, at Monte Carlo and Paris, has he been obviously vulnerable. In each event he lost in the second round. That is easy enough to understand. Edberg is one of the classic serve-and-volley specialists of our time. That makes him a fancied contender for all the grand slam titles except the French.

Only on French clay, at Monte Carlo and Paris, has he been obviously vulnerable. In each event he lost in the second round. That is easy enough to understand. Edberg is one of the classic serve-and-volley specialists of our time. That makes him a fancied contender for all the grand slam titles except the French.

Only on French clay, at Monte Carlo and Paris, has he been obviously vulnerable. In each event he lost in the second round. That is easy enough to understand. Edberg is one of the classic serve-and-volley specialists of our time. That makes him a fancied contender for all the grand slam titles except the French.

Only on French clay, at Monte Carlo and Paris, has he been obviously vulnerable. In each event he lost in the second round. That is easy enough to understand. Edberg is one of the classic serve-and-volley specialists of our time. That makes him a fancied contender for all the grand slam titles except the French.

Only on French clay, at Monte Carlo and Paris, has he been obviously vulnerable. In each event he lost in the second round. That is easy enough to understand. Edberg is one of the classic serve-and-volley specialists of our time. That makes him a fancied contender for all the grand slam titles except the French.

Only on French clay, at Monte Carlo and Paris, has he been obviously vulnerable. In each event he lost in the second round. That is easy enough to understand. Edberg is one of the classic serve-and-volley specialists of our time. That makes him a fancied contender for all the grand slam titles except the French.

Only on French clay, at Monte Carlo and Paris, has he been obviously vulnerable. In each event he lost in the second round. That is easy enough to understand. Edberg is one of the classic serve-and-volley specialists of our time. That makes him a fancied contender for all the grand slam titles except the French.

Only on French clay, at Monte Carlo and Paris, has he been obviously vulnerable. In each event he lost in the second round. That is easy enough to understand. Edberg is one of the classic serve-and-volley specialists of our time. That makes him a fancied contender for all the grand slam titles except the French.

END COLUMN

Taylor is baffled by Villa slide

By Dennis Shaw

Graham Taylor's move from Watford to Aston Villa has left him, in his own words, bewildered by events so far, and unsure about how to initiate the improvement needed so urgently.

A manager noted for his conspicuous confidence has been reduced to a state of self-confessed uncertainty by an opening sequence of only five points from the first 18.

This record of only one win from the first six second division games culminated in the 1-0 home defeat by Middlesbrough on Tuesday, when crowd reaction was ominously restless. "I heard some chants of 'What a load of rubbish', and I could only agree with them," he said.

"One of the things I have not been able to do here is to introduce some passion into the players' attitudes. When they do not begin with that, I cannot even start to assess them or even work on tactics. "The passion that people must have to do well in their work of any kind is not even there in isolated flashes. I am bewildered by it."

Taylor publicly accepted, when he succeeded Billy McNeill at a club desperate to return to the success of the early 1980s, that he was expected to get immediate promotion back to the first division. Currently, he acknowledges that such a prospect is remote indeed.

"Professional footballers basically feel better for receiving a reprimand when they have done badly, but I cannot even be constructive with them unless they start with the basis of heart and a little bit of guts."

Taylor, who described their attitude in a recent home defeat by Birmingham City as 'schoolgirlish', admitted that the performance against



Taylor: bewildered

Middlesbrough was so lacking in calibre that afterwards he had "nothing to offer them."

An additional worry for Taylor is that while Villa need crowds of 26,000, there were only 12,665 there on Tuesday night, and the prospects are not bright for Saturday's home game with the early pacesetters, Barnsley.

In his programme notes he has scoffed at a recent report that twice he has been on the verge of walking out on his new four-year contract.

However, in the same article, he refers to gossipers and those who wish to pass comment, or even involve themselves in matters which are nothing at all to do with them.

Taylor has already signed several newcomers, including the most recent pair, Lillis, a £150,000 forward from Derby County, and Allen on loan from Watford. The fact that he has re-shaped the team to some extent without any improvement obviously disturbs him greatly.

It has not helped that his signing from Celtic, the forward McNally, has had a ligament injury since the pre-season, and along with the central defender, Evans, is still some way from being available.

Clearly, Taylor is finding the severity of the task he has undertaken at Villa Park to be a highly demanding contrast to the step-by-step development programme he performed successfully at Watford.

"I can only be a talker here," he confessed. "The players have to be the doers." In terms of getting results, they have so far not been doing very much for him.

700 milestone
Steve Perryman, the Brentford player-manager, made his 700th League appearance in a re-arranged third division game at Northampton Town last night. He is the 23rd player to reach this milestone.

Perryman joined Brentford last November from Oxford United after 20 years with Tottenham Hotspur. He said: "I am still thrilled to play and still learn something about the game every day."

Atkinson puts his foot down

By Ian Stafford

Ron Atkinson, the new manager of West Bromwich Albion, has criticized the club's disciplinary record and promised a clean-up operation.

The sending-off of Tony Morley during the 4-1 defeat at Crystal Palace on Tuesday was the fourth by an Albion player this season. George Reilly, their forward, was sent off in a warm-up match and three more have followed in eight games - Martyn Bennett, the captain, Tony Kelly, a new signing, and Morley.

Atkinson, who took over at Albion last week, said yesterday: "That sort of record is scandalous and is not doing anyone any good. I do not want to be associated with that kind of thing and I shall be taking steps to change the situation. Perhaps it is down to frustration, but that's no excuse."

Callaghan rejects a move to Oxford

By Ian Stafford

Derby County's unsettled winger, Nigel Callaghan, yesterday turned down the chance to move to Oxford United for £400,000. The former England under-21 international, who was transferred from Watford to Derby just seven months ago for £140,000, has kept a regular place in the Derby team but wants to return to a southern club.

"Nigel has given it a lot of thought after speaking to Oxford's manager, Maurice Evans," the Derby manager, Arthur Cox, said. "But he has declined to join them and that is the end of the matter."

Cox told the talented 24-year-old that he wanted him to stay at Derby, but gave Callaghan the chance to settle his own future. His former club, Watford, will now attempt to bring Callaghan back to Vicarage Road. "I am certainly

To protect your financial future, talk to Hill Samuel.

Money management is our business

Every investment stands or falls on the skills of its management.

At Hill Samuel, we pride ourselves on having the finest team of advisers, expert in the world's major financial markets.

Through its wide international representation the Group has access to investment advice in all the main financial centres. Remember, the movement of currencies is as important as the growth of the underlying investments. Good management uses both.

If you have £10,000 or more in cash or investments, we will be glad to show you ways in which you can maximise your money.

So to protect your financial future, talk to Hill Samuel.

To: Clive Dershman, Hill Samuel Investment Services Limited, FRU HOUSE, Croydon CR9 9FL

Telephone: 01-688 7103.

Please tell me more of your Management Services.

My available capital is £..... (min. £10,000).

Name.....

Address.....

Postcode.....

Business Tel:..... Home Tel:.....

HILL SAMUEL INVESTMENT SERVICES

Souness to explain his actions

By Roddy Forsyth

Graeme Souness will appear before the Scottish Football Association disciplinary committee on September 24 when he will be asked for his comments on an incident involving the referee, David Syme, which allegedly took place outside Parkhead after Celtic's 1-0 victory over Rangers on August 29.

Souness, who had been cautioned for dissent earlier in the game, was sent off shortly after half-time for a tackle from behind on Celtic's goalscorer, Billy Stark.

The dismissal was Souness's third in 12 months while playing for Rangers. He was sent off in August 1986 on his Scottish League debut against Hibernian in Edinburgh and again last May when Rangers achieved a 1-1 draw with Aberdeen at Pittodrie to take the championship.

After the ordering off against Celtic, Souness received an automatic one-match ban, which caused him to miss Rangers' Skol Cup quarter-final tie with Heart of Midlothian.

Syme's report, which was considered by the disciplinary committee yesterday, made no special comment on the ordering off, but it did contain an account of an exchange of remarks between the referee and the Rangers player-manager outside the ground and it is this which prompted the committee to summon Souness.

The SFA yesterday gave approval for the setting up of a medical sub-committee to advise on sports medicine and drug testing, opening up the possibility of random drug testing in Scotland.

Confusion over Evans move

By Keith Macklin

Mystery last night shrouded the proposed transfer of Stuart Evans, the Neath and Wales rugby union prop forward, to St Helens, the rugby league club. St Helens claimed that Evans will sign for them at Knowsley Road at a press conference this afternoon, while Evans was quoted as saying that reports of his signing were "comical" and that he would be playing for Neath against Cardiff on Saturday.

St Helens officials were totally dumbfounded yesterday when they heard of the statement being attributed to Evans in south Wales. Lawrie Prescott, their chairman, said that he had been speaking to Evans and, as far as he was concerned, the player would appear at Knowsley Road later today to put pen to paper and become a St Helens player in time to play for his new club in the Lancashire Cup game against Leigh on Sunday.

Prescott added: "It could be that the player did not want publicity to get out too early, and wanted to keep it quiet until the signature was actually made. We are fully expecting Evans to honour the assurances he has made to me and to Alex Murphy, our coach."

The statements attributed to Evans have caused consternation to St Helens, since the player had been involved in cordial talks with

Murphy since before the Welsh World Cup party left for Australia and New Zealand. Evans, a 16-stone prop, stated yesterday that he has been a target of rugby league clubs ever since he was a Welsh youth international, and had told Murphy that he would sign on his return.

He has had a medical and, as far as St Helens are concerned, there is no reason why he should not honour his commitment to join the club today. However, John Devereux, another Welsh player, had also indicated earlier his willingness to consider signing for St Helens, but pulled out saying that he wanted to spend another couple of years in rugby union.

SPORT IN BRIEF

Negative results

No player was found positive after drug testing at last month's British youth golf championship at Holford, Nottinghamshire. It was the first occasion that testing had been carried out in British golf.

A spokesman for the Royal and Ancient said yesterday that 10 players had given urine samples, which were analysed at King's College, London. None contained drugs on the proscribed list of the Sports Council.

Batsman dies
Pradeep Kumar, aged 17, died at Amritsar, India, yesterday after being hit on the chest by a bouncer. He collapsed after being hit during a school cricket match, was taken to hospital but was dead on arrival.

French debut

Steve Douce, the British open cyclo-cross champion, has been signed by the Raleigh-Banana professional team and will ride in the Grand Prix de Fourmies in northern France on Sunday.

Caps awarded

Yorkshire have awarded county caps to Richard Blakey and Peter Hartley while Lancashire have capped Patrick Patterson, a member of the West Indies World Cup squad in his third season with the county, and Mike Watkinson. Blakey, aged 20, has had only one full season in the Yorkshire first XI but in that time had scored 1,345 first-class runs at an average of 42.03 before the current game with Warwickshire. On August 27 he became the youngest Yorkshire batsman to complete a double century, against Gloucestershire.

Galaxy bout

Khaosai Galaxy, of Thailand, the World Boxing Association junior bantamweight champion, will defend his title in Bangkok on October 12 over 15 rounds against Chung Byong-Kwan, of South Korea. Khaosai's last contest was in June, when he knocked out Chung Sap-Chun, also of South Korea, in the third round of a non-title bout.

...ider's prom
...ew Te
...hief di
...Minis
...Deck
...made
...£5m
...Bloo